

# **JOB OPENING**

TECHNICAL SALES

KASTRONIX Ltd.

# 3 COMPANY PROFILES



# TECHNICAL SALES ROLE

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**Full-time Technical Sales Role, based in Knaresborough, with negotiable salary & bonus scheme.**

Kastronix Limited has a long standing reputation for being a high quality source for the latest power technology. Boasting over 35 years in the industry, trading under various company portfolios.

With Haredata Electronics, GO Distribution and now the Electric Powertrain joining the line-up this year, you will never be stuck for something to do! Since 1984, Haredata Electronics has been the sole UK Agents for FRIWO, a German based leading designer & manufacturer of power supply technology. We offer High Quality Power Supplies, Chargers & Battery Packs for consumer and medical applications.

Our new full Electronic Powertrain Technology empowers clients to customise programmable electric vehicles and robots.

Additionally, GO Distribution supply high quality world Travel Products manufactured by SKROSS, a Swiss company who have been market leaders for many years. We cover retail and promotional companies across the UK and you may have seen our products in Airports or received one as a corporate gift!

As a company, Kastronix really have their employee's best interests at heart, offering a variety of products and market coverage, with support and encouragement on training, personal development and inclusion.

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## **The role involves:**

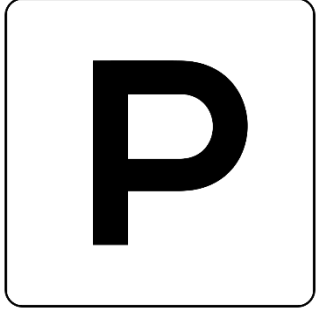
- Handling in house sales accounts and repeat orders
- Generating new customers, this includes prospect calling.
- Using your own initiative to work independently and as part of a team
- Identifying the correct product for each customer
- Providing quotations based on customers specifications
- Processing orders in an accurate and timely manner
- Ensuring deliveries are all on time with close liaison to the Operations team
- Keeping in regular contact with customers

## **Key Skills and Requirements**

- Right to work in the UK
- Time Management
- Sales experience, ideally in B2B or OEM sectors
- Understanding of product technical data
- Self-motivation and discipline to generate business independently
- Be able to work and contribute as part of a team
- Ability to assist in marketing activities
- Fully IT literate, professional and punctual

# WORKPLACE OVERVIEW

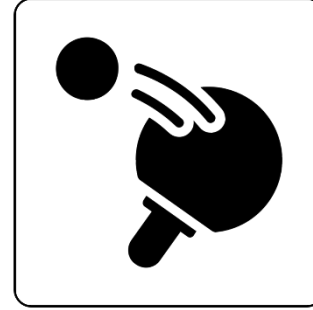
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ONSITE PARKING



MEETING ROOMS



GAMES ROOM



OPEN PLAN OFFICE

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## Key Information

- Office based in Knaresborough
- Full time equating to 39 hours per week
- Working hours 8:30am – 5:30pm Monday to Thursday and 8:30am – 4:30pm Friday
- 1 hour lunch break each day (unpaid)
- 20 days holiday, plus Bank Holidays
- Negotiable salary based on experience and skills
- Long term career prospects
- Companywide bonus scheme

If you are passionate about Sales and Business Development and are hungry to bring in new opportunities, we would love to hear from you!

For more information or to apply for the role;  
Please send your details and CV either by email to [shaun@haredata.co.uk](mailto:shaun@haredata.co.uk) or via post:

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