# Willo Financial Solutions

# Fee & Compensation Disclosure - Advisor-Directed Accounts

#### **Minimums**

- \$5,000 minimum to open a WealthPort Advisor-Directed account
- Minimum is waived if total household assets (defined by your advisor) are \$25,000 or more

#### Tiered Fee Schedule

Asset Tier	Program Fee	Advisor Fee	Total Fee
First \$50,000	0.25%	1.00%	1.25%
Next \$50,000 (\$50k-\$100k)	0.23%	0.90%	1.13%
Next \$150,000 (\$100k-\$250k)	0.20%	0.80%	1.00%
Next \$250,000 (\$250k-\$500k)	0.17%	0.70%	0.87%
Next \$500,000 (\$500k-\$1M)	0.14%	0.60%	0.74%
Next \$1M (\$1M-\$2M)	0.09%	0.50%	0.59%
Next \$3M (\$2M-\$5M)	0.06%	0.40%	0.46%
Next \$5M (\$5M-\$10M)	0.03%	0.30%	0.33%
Over \$10M	0.01%	0.20%	0.21%

### Compensation Philosophy

At Willo Financial Solutions, we believe in full transparency and fiduciary responsibility. You will never be charged both a fee and a commission on the same asset. We receive commissions only on certain non-managed products (such as annuities or insurance), and we disclose all compensation before any transaction is finalized.

All managed accounts are billed quarterly based on the blended fee structure above. Your best interest is always our mission.