



Producer World®



The Producer World website is your go-to site for information, tools and reports for Aetna Individual Medicare products (Medicare Advantage [MA]/Medicare Advantage Prescription Drug [MAPD]). You can use it to learn about products, order enrollment kits and tools to support your sales.

Top reasons to use Producer World:



Order enrollment kits



Upload MA/MAPD enrollment applications



Download sales presentations and videos



Find contracting resources



Access marketing materials



View the Aetna Medicare Producer Guide



Access enrollment reports and commission statements



Find Agent of Record forms and information



Get compensation guidance



Search ready-to-sell status and guidelines

[AetnaMedicare.com](https://www.aetna.com/producerworld)



Aetna is the brand name used for products and services provided by one or more of the Aetna group of companies, including Aetna Life Insurance Company and its affiliates (Aetna).

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Already Registered? / Log in

- 1 Visit <http://www.aetna.com/insurance-producer.html>
- 2 Click Login in the top navigation bar.
- 3 Either enter your username and password and select Log in to Producer World, or select Register for Producer World.
- 4 Once logged in, click “Individual Medicare” at the top of the page to access all Individual Medicare information and materials.



Need to Register?

- 1 Visit https://www.aetna.com/producer_public/registration/info.html
- 2 Select the role that best describes you:
 - I am an individual agent/broker appointed with Aetna.
 - I am an agent/broker/employee associated with a firm that is appointed with Aetna.
 - I am the principal of a firm.
 - I am the firm employee chosen to set up Producer World access for other employees.
- 3 Complete a short form to get your username and password.

Please note: Agencies will need to register someone as the principal of the firm to access and manage agency information. The person selected as the principal can be anyone at the firm, whether appointed or not. To register as a principal of a firm, go to https://www.aetna.com/producer_public/registration/info.html.

Helpful hints

Producer World has information about other Aetna products (Individual and Family plans, Small Group, etc.), not just Individual Medicare products. So after logging in, be sure to click “Individual Medicare” in the top navigation bar to go straight to the main hub for Individual Medicare information.



From the Individual Medicare page:

- Use the “Quick Links” dropdown menu to jump to the most popular topics
- Use the other tabs to find a complete list of resources in each category

Additional tools

The following tools are also available to brokers in Producer World:

Ready-to-sell tool — View your current ready-to-sell status by state, product, and selling year. Agency status is also available to those who manage the agency.

Member application search — Search by member name or the Medicare, member, or application ID to view information or commission detail for an individual member.

Think Agent — is an electronic enrollment tool for Aetna Medicare Advantage and SilverScript Prescription Drug Plans. https://www.aetna.com/producer/Medicare/think_agent.html

We're here to help



If you'd like more information about Producer World, just contact your local Aetna Medicare broker manager.

Where can I find Medicare reports?

You can access reports and commission statements for your Medicare business on Producer World. Go to the Individual Medicare page of Producer World. Click the "Reports" tab. Then click on "Access Reporting." From there, you can access the following reports:

- **Pending application report:** Shows applications being processed and those that were denied. (Once approved, applications appear on the Medicare book of business report)
- **Medicare book of business report:** Shows individuals enrolled in a Medicare plan and those who terminated their policy in the past calendar year
- **Commission reports:** Shows commission paid to the producer. Detailed reports show commission by member. Summary reports show commission by product
- **Licensing reports:** Use them to check if your license is up to date. If you manage an agency, you can view data for the producers who report to you

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Prior to engaging in the sale of Aetna Medicare products, producers must be ready to sell, which means certified, contracted, licensed in the applicable states, and appointed by Aetna in accordance with state law. As permitted in certain states, Aetna will order appointments after the first sale. This communication is intended for use by brokers only and is not intended for distribution to Medicare beneficiaries. Any publication or distribution of this communication to unauthorized recipients without Aetna's approval is prohibited.