



**PIPA BAJA  
PASTI SPINDO**



# PT Steel Pipe Industry of Indonesia Tbk

Company Presentation  
for 9M2025 Results



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# 1 9-Month Highlight

# 9M2025 Overview

## Resilient Performance, Strengthened Liquidity, and Profitability Momentum

ISSP delivered resilient performance in Q3 2025 amid global steel market volatility, recording revenue of Rp1.55 trillion and total nine-month revenue of Rp4.13 trillion, down 3.5% YoY due to Hot-Rolled Coil (HRC) price fluctuations. Despite the softer revenue, ISSP succeeded in improving profitability through disciplined cost management and an effective sales strategy. This is reflected in a 5.7% increase in gross profit to Rp820 billion, with a gross margin of 19.7%.

We implemented a cost control strategy. Selling and distribution expenses rose 27.8% YoY, reaching Rp148.6 billion, mainly due to an increase in contract-based project deliveries. Other expenses also increased significantly by 53%, driven by foreign exchange losses totaling Rp28.8 billion—up Rp21.3 billion from Q3 2024. In contrast, finance costs decreased 4.5% due to lower bank interest (Rp35.9 billion) and bond issuance costs (Rp4.1 billion). General and administrative expenses also decreased 5.6% due to reductions in amortization and permitting, even as salary and maintenance costs increased. Supported by prudent cost control, the Company achieved a 3.1% YoY growth in net profit to Rp369.2 billion, maintaining a solid net margin of 8.9%.

Additionally, ISSP further strengthened its balance sheet. From a cash flow perspective, operating cash flow increased quarter-on-quarter to Rp970 billion, with an end-period cash balance of Rp737 billion. This growth reflects stable operational efficiency and strong cash flow discipline. Inventory and receivables were also tightly managed, reinforcing a healthy working capital position. Amid global uncertainty, ISSP remains consistent in executing a measured expansion strategy supported by a stable funding structure and strong internal cash management. With a healthy financial foundation, controlled capital spending, and growing internal cash generation, ISSP is well-positioned to continue creating value for shareholders while advancing its long-term investment agenda. The robust cash position also provides ample flexibility to fund the ongoing expansion of Unit 7 and other strategic initiatives.

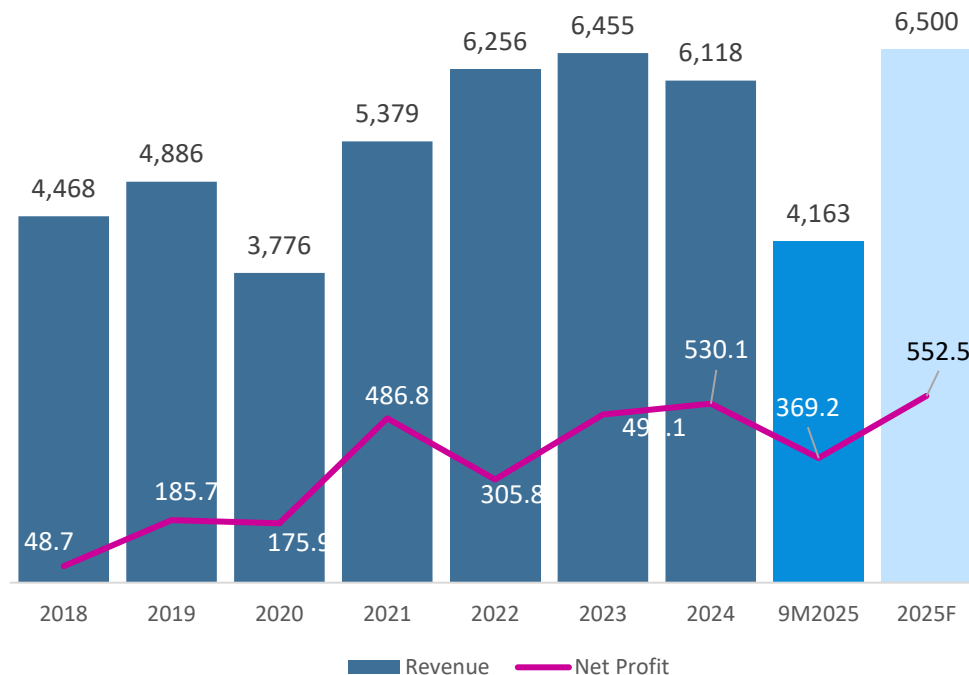


# 9M2025 Financial Summary

## Improved Profitability Through Cost Discipline and Product Optimization

SPINDO recorded revenue of Rp4.13 trillion in the first nine months of 2025, down 3.5% due to Hot Rolled Coil (HRC) price volatility. Nevertheless, gross profit increased by 5.7% year-on-year to Rp820 billion, with gross margin improving to 19.7%, driven by effective cost control and a more favorable product mix. Net profit reached Rp369.2 billion, up 3.1% year-on-year, maintaining a solid net margin of 8.9%. These results highlight SPINDO's operational resilience despite rising financial and distribution costs.

Revenue and Margin 2018 - 2025F  
(in Billion Rupiah)

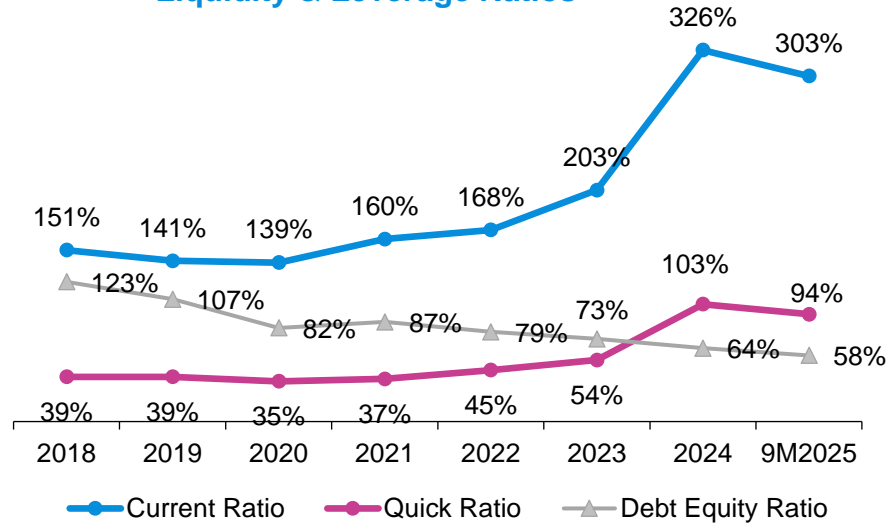


<i>in Million Rupiah</i>	9M2024	9M2025
<b>Revenue</b>	<b>4,314.4</b>	<b>4,163.2</b>
Cost of Sales	3,538.7	3,343.2
<b>Gross Profit</b>	<b>775.7</b>	<b>820.1</b>
Gross Profit Margin	18.0%	19.7%
Operating Expenses	320.0	355.3
EBIT	740.3	706.5
<b>Net Profit</b>	<b>358.1</b>	<b>369.2</b>
NPM	8.3%	8.9%

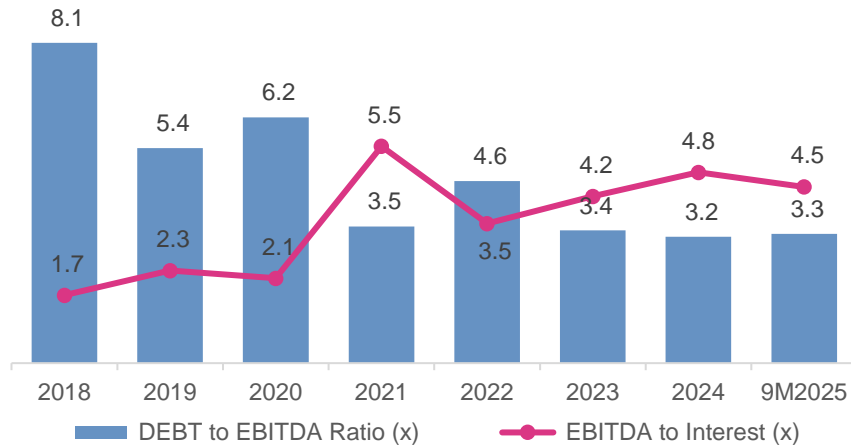


# Improved Working Capital

## Liquidity & Leverage Ratios



## Debt, Interest & EBITDA



## Balanced Funding Structure and Strong Liquidity to Drive Expansion

SPINDO maintained a solid liquidity position with a current ratio of 303% and a quick ratio of 94%, supported by higher current assets and a strong cash balance of Rp737 billion. Inventory remained stable at Rp3.32 trillion, reflecting balanced production and sales activity. Short-term liabilities rose to Rp1.64 trillion from Rp743 billion in 2024, mainly due to higher trade payables to third parties—indicating robust purchasing activity in line with business expansion.

The company continued to strengthen its capital structure, lowering its debt-to-equity ratio to 58% while optimizing its funding mix. SPINDO reduced short-term bank loans by over Rp400 billion and increased long-term financing through sukuk and bonds, effectively minimizing refinancing risk and aligning funding with its long-cycle projects.

This healthy financial position provides ample capacity to sustain ongoing investments. SPINDO is currently developing Unit 7 in Gresik as part of its production capacity expansion, with total capex allocations of Rp700 billion in 2025, Rp300 billion in 2026, and Rp80 billion in 2027—reinforcing its commitment to long-term, sustainable growth.

In billion Rupiah

### Summary Balance Sheet

**Total Asset**  
**Total Liabilities**  
 Current Liabilities  
 Non Current Liabilities  
**Total Equities**

9M2024

9M2025

7,448.27

8,372.56

2,577.81

3,076.59

743.91

1,644.40

1,833.90

1,432.20

4,870.46

5,295.97

	9M2025
<b>Cashflow from Operation</b>	
Receipt from Customers	4,451.88
Payment to Vendor, Employee Etc	(3,304.88)
Financial Charges	(158.58)
Tax Expense	(34.91)
Interest Income	17.08
Tax Return Income	
<b>Net Cash flow from Operation</b>	<b>970.60</b>
<b>Cashflow from Investment</b>	
Sale of Fixed Asset	0.128
Purchase of Fixed Asset	(218.54)
Fixed Asset Advances	(144.85)
Investment Property	-11.142
Addition on Intangible Asset and Other NonCurrent Asset	(0.78)
<b>Net Cashflow usage for Investment</b>	<b>(375.18)</b>
<b>Cashflow from Financing</b>	
Addition on Leasing	-
Payment on Leasing	(14.59)
Dividend Payment	-112.824
Bonds Issuance	
Sukuk Issuance	
Proceed from sales of treasury stocks	(1.39)
Bonds & Sukuk Expenses	(4.13)
Bonds & Sukuk Repayment	107.5
Addition on Long Term Loan	
Payment on Long Term Loan	
Increase (decrease) on ST Bank Loan	(335.88)
Other Receivable Payment from Related Parties	-
Other Payables disbursement from Related Parties	
<b>Net Cashflow acquired from Financing activity</b>	<b>(361.31)</b>
Net Cash Increase (decrease)	234.12
Beginning Cash	503.65
Foreign Exchange Loss/Gain on Cash	0.161
<b>Cash and Equivalent end of Period</b>	<b>737.925</b>

## Strong Cash Position Ensures Investment Readiness

SPINDO demonstrated disciplined cash management throughout 9M2025, generating Rp970 billion in net operating cash flow—driven primarily by Rp4.45 trillion in customer receipts. Outflows related to vendor payments, financial charges, and taxes remained well-controlled, reflecting sound operational and financial discipline.

Investment cash outflow totaled Rp375 billion, allocated mainly for fixed asset purchases and advance payments tied to the construction of Unit 7 and other facility upgrades. This capex aligns with SPINDO's long-term asset strategy and supports its Rp700 billion full-year investment plan. The measured deployment pace ensures optimal capital utilization while maintaining strong liquidity.

On the financing side, SPINDO recorded Rp361.3 billion in net outflows, primarily from the repayment of short-term bank loans (Rp335.9 billion) and partial sukuk and bond repayments (Rp107.5 billion). Despite these repayments, SPINDO ended the period with Rp737.9 billion in cash—up sharply from Rp144.7 billion a year earlier—providing ample flexibility to fund ongoing investments and mitigate financial risks in the coming quarters.

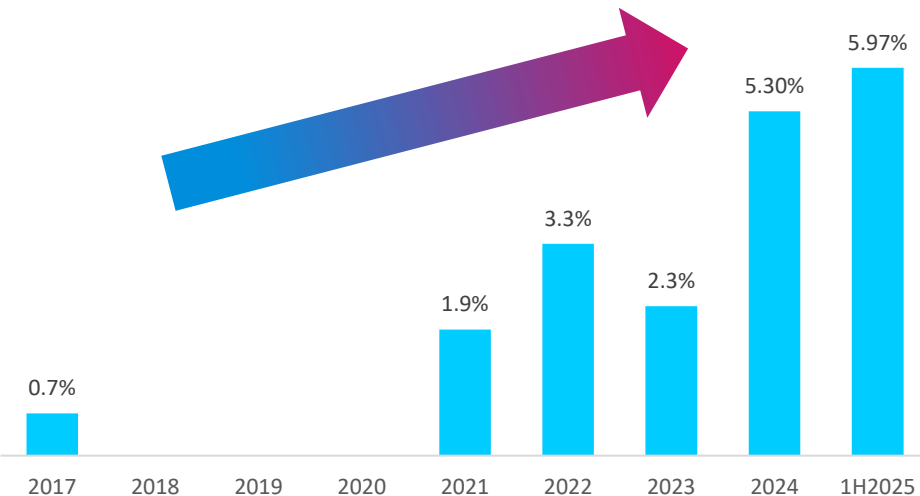
# Improving Shareholder Returns

## Consistent Profitability and Growing Shareholder Value

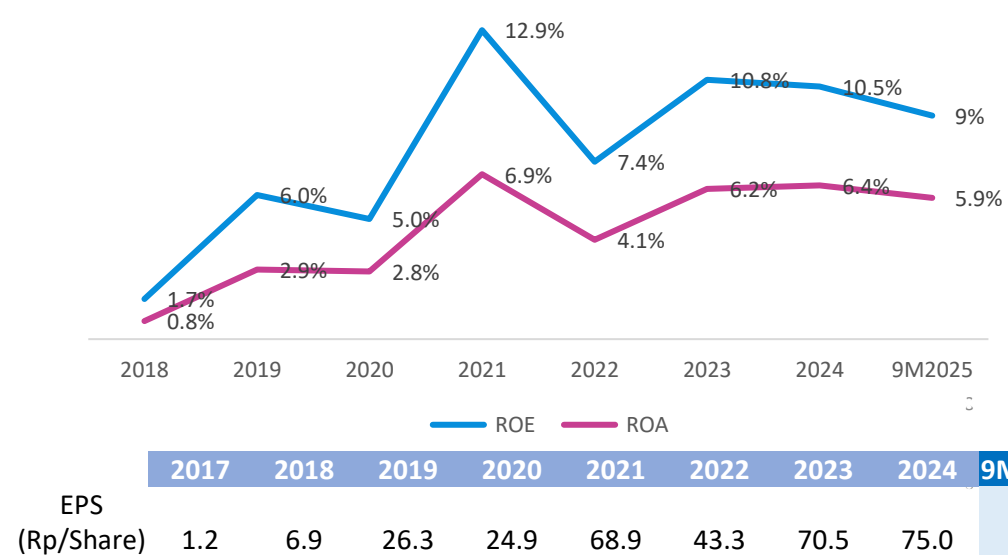
SPINDO continues to deliver stable profitability, reflected in a solid ROE of 9% and ROA of 5.9%. These healthy ratios demonstrate the company's resilience amid fluctuating HRC prices and its ability to maintain efficient operations. Earnings per share (EPS) reached Rp52, underscoring steady earnings performance and disciplined cost management.

The recently declared Rp16/share dividend for FY2024 represents a 21.3% payout ratio and a 5.97% yield—among the highest in the industry—signaling strong confidence in cash flow quality and balance sheet strength. Supported by robust internal cash generation, manageable capex, and a prudent funding structure, SPINDO remains well-positioned to sustain attractive shareholder returns while executing its long-term investment strategy.

### Dividend Yield



### ROE & ROA



EPS  
(Rp/Share)

2017	2018	2019	2020	2021	2022	2023	2024	9M2025
1.2	6.9	26.3	24.9	68.9	43.3	70.5	75.0	52



# Improvement in high value product

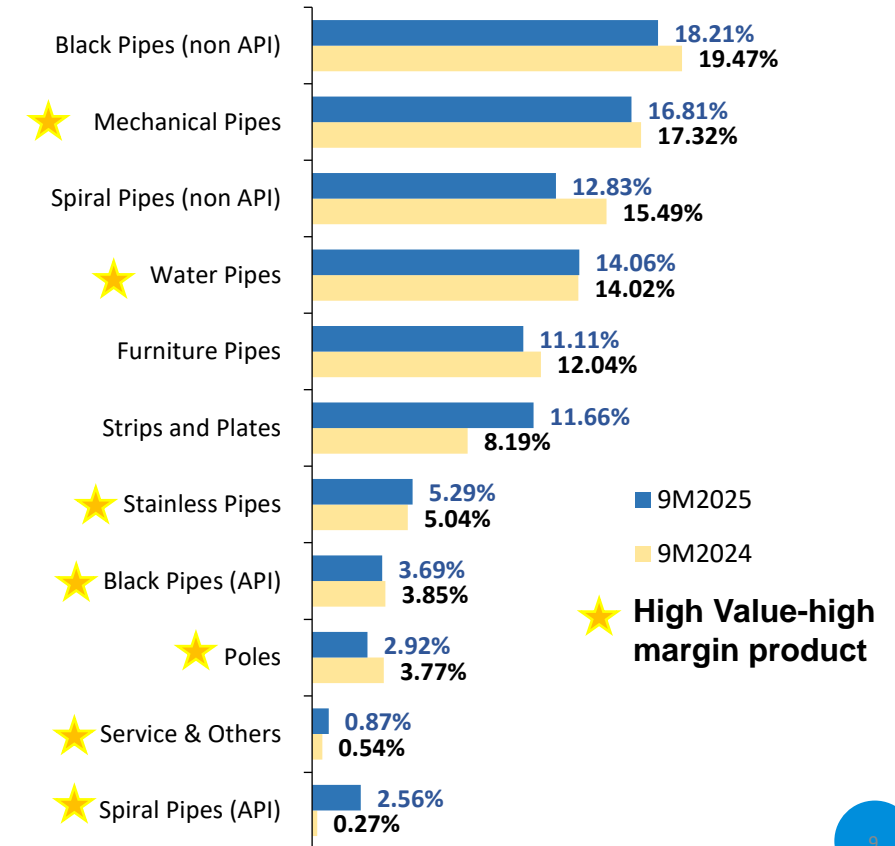
## Stronger Product Mix for Higher Profitability

SPINDO maintained a steady sales volume of 253 thousand tons in 9M2025, supported by a stronger shift toward high-margin products. Spiral API pipe sales surged 791%, driving Oil & Gas segment contribution to 7%. Strips & plates, stainless pipes, and service products also recorded solid growth, reflecting a more balanced product mix and positioning SPINDO for stronger profitability in 2H2025.

### SALES COMPOSITION

	2018	2019	2020	2021	2022	2023	2024	9M2025
Oil & Gas	0%	0%	0%	1%	3%	2%	5%	7%
Furniture	14%	16%	19%	18%	18%	17%	19%	19%
Automotive	19%	19%	17%	16%	17%	17%	18%	19%
Construction, Infrastructure & Utilities	67%	65%	64%	65%	62%	64%	58%	55%
Total Sales Vol (000 Ton)	341.3	375.4	302.4	302.8	325.3	364.5	357.7	253.6

## Highly Diversified Product Mix (9M2024 vs 9M2025)

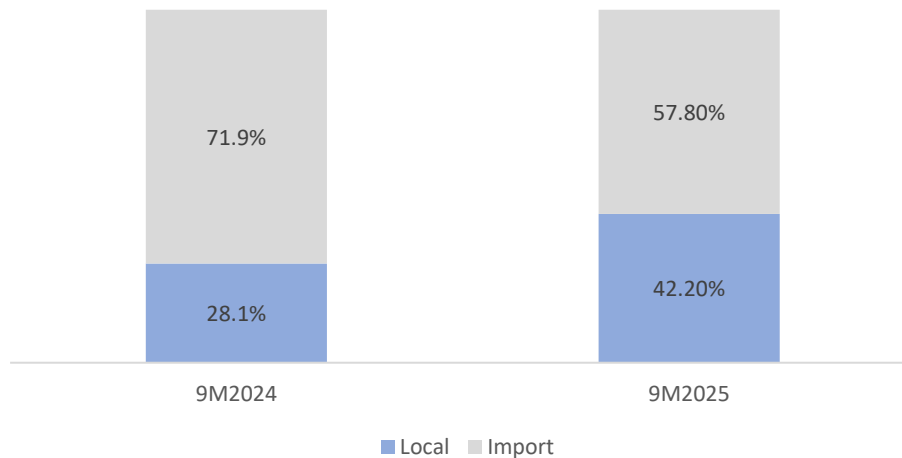


# Flexible Purchasing

## Supplier Diversification and Expanding Local Steel Supply Base

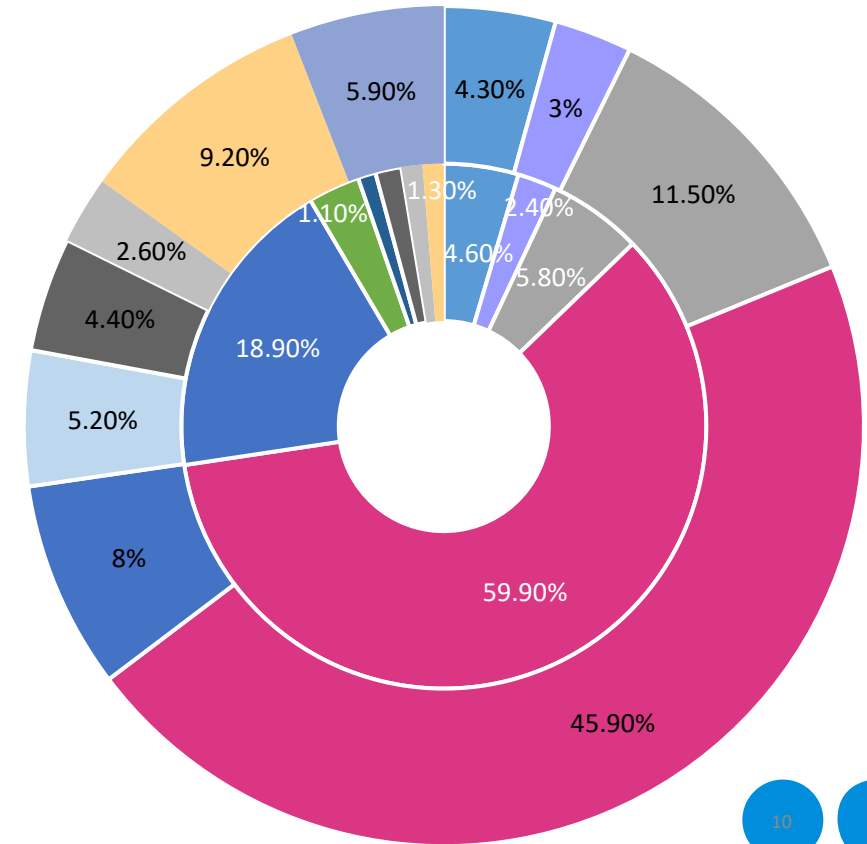
SPINDO increased its local raw material sourcing to 42% in 2025 from 28% in 9M2024, reducing dependence on overseas suppliers and improving logistics efficiency. New domestic partners—Lautan Steel, New Asia Steel, and Dexin—now contribute a larger share, lowering Baowu Group's portion to 45%. This strategy enhances supply security, cost competitiveness, and procurement flexibility to support SPINDO's long-term growth and capex execution.

### Purchase of Materials

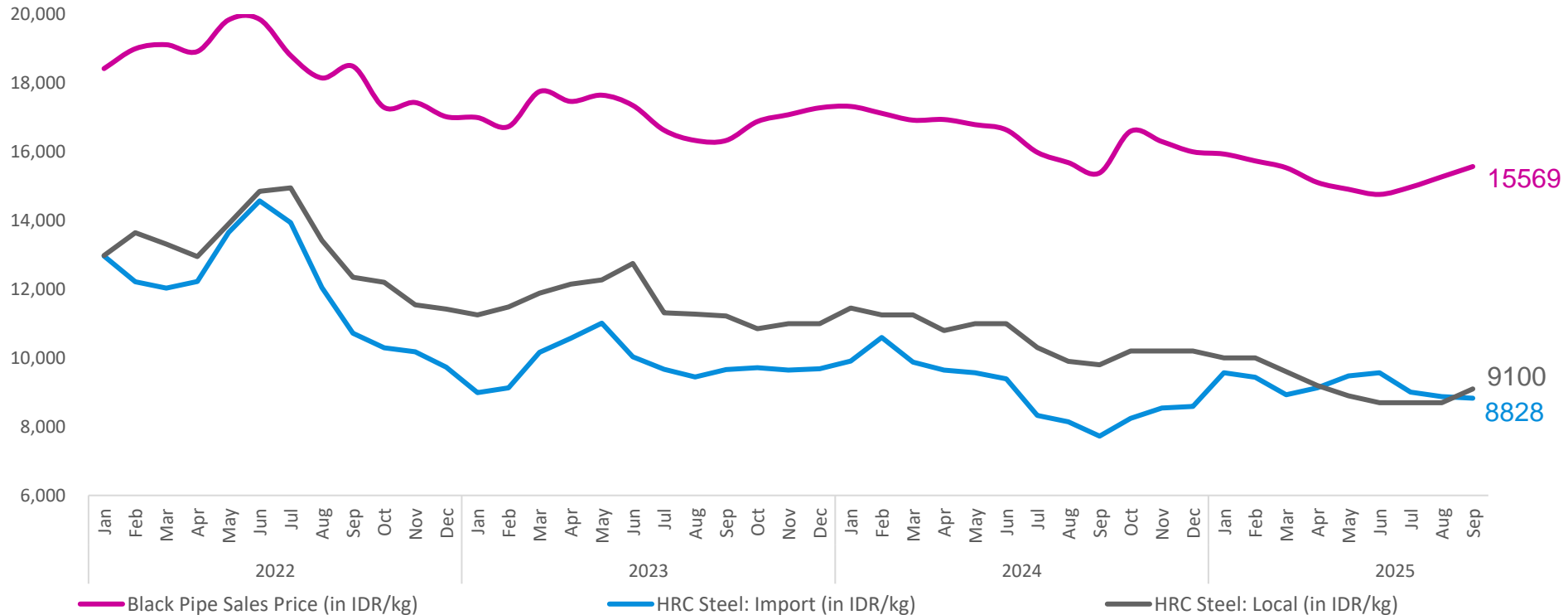


- JFE
- Others (under 5%)
- Tsingshan
- Baowu Group
- KS
- Posco
- AM NS
- New Asia
- Java Pacific
- Lautan Baja
- Dexin

## Top Suppliers FY2024 (inside) and 9M2025 (outside)



## Local & Import HRC Price VS our Black Pipe ASP



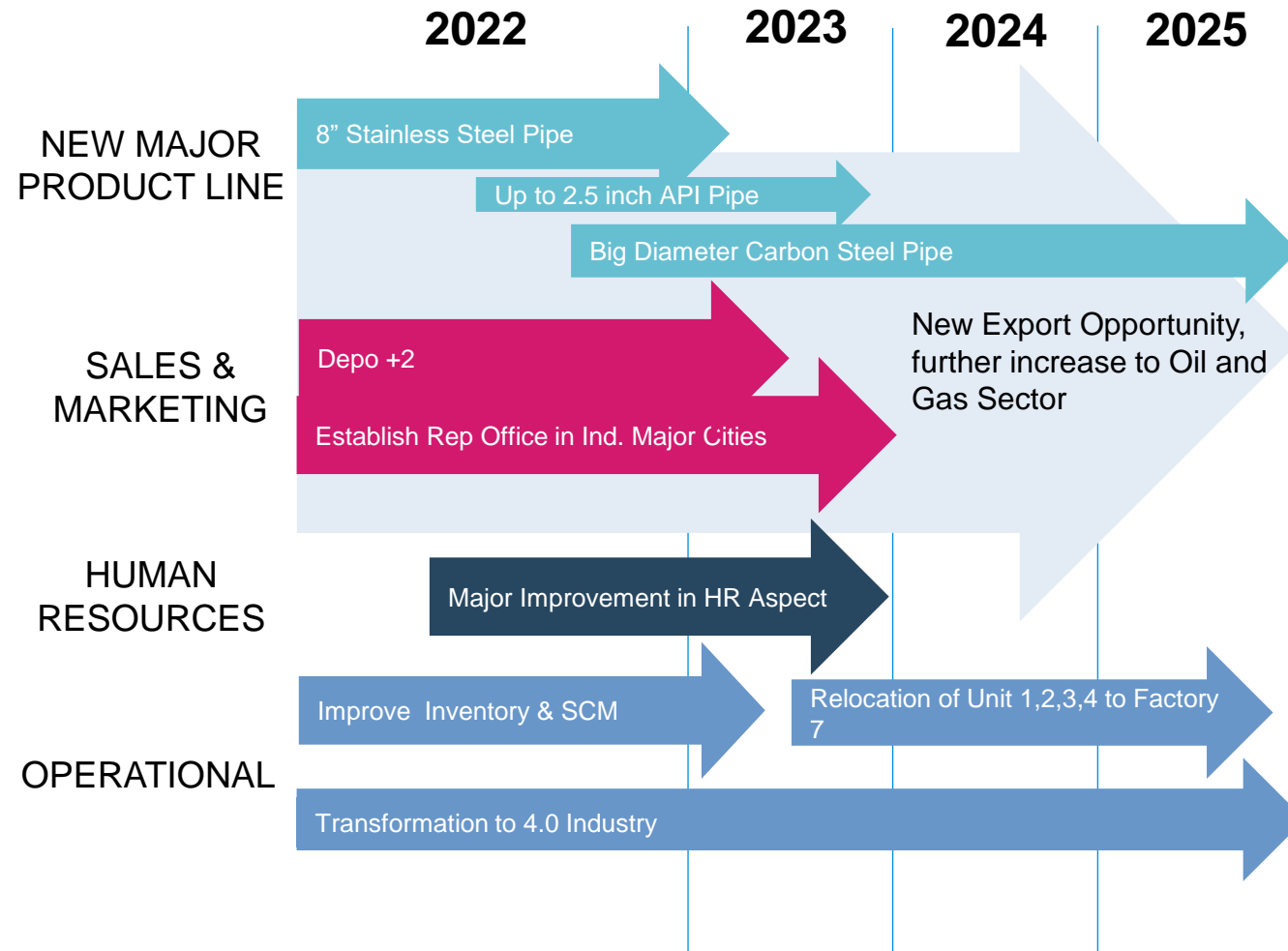
Source : [www.lme.com](http://www.lme.com), company calculation

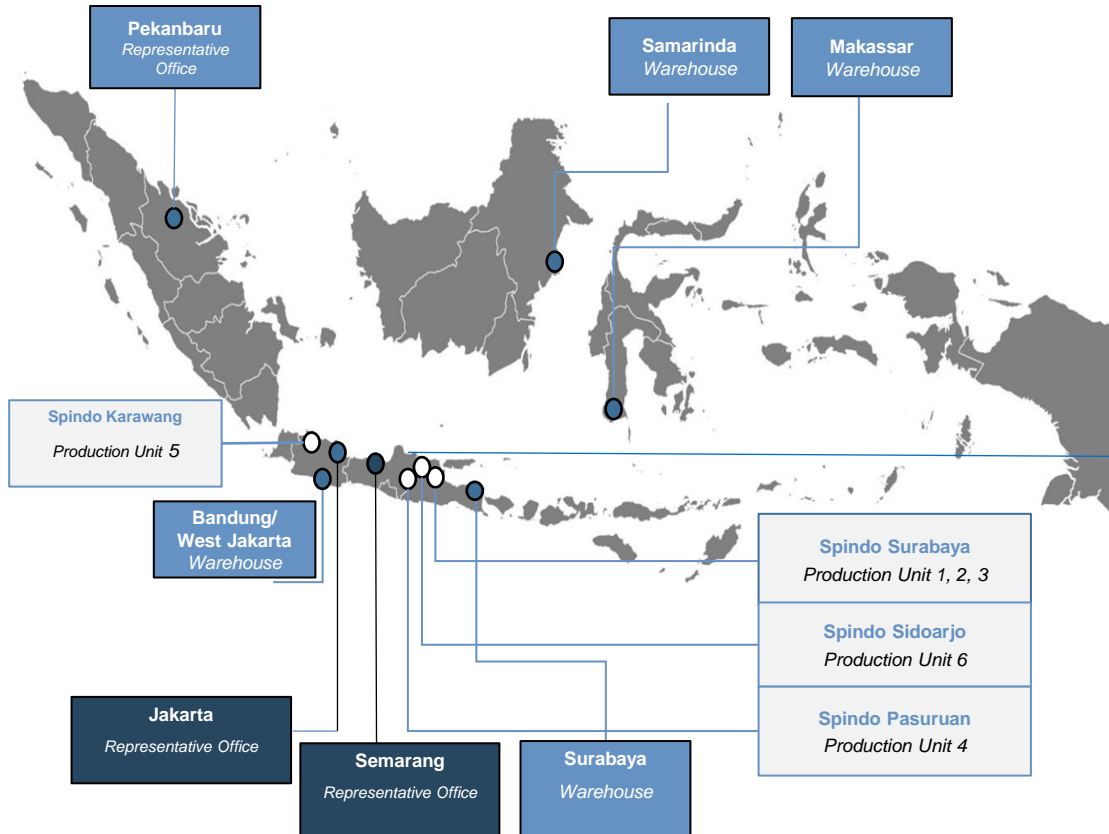
Our Black Pipe ASP remains strong at IDR 15,569/kg, maintaining a healthy margin over local HRC (IDR 9,100/kg) and imported HRC (IDR 8,828/kg). While HRC prices have fluctuated, the overall trend shows a decline from mid-2023 to early 2025, and starts to stabilize since the beginning of 2025, creating a more favorable cost environment. The consistent gap between raw material costs and selling prices supports profitability. Moving forward, maintaining pricing discipline and cost efficiency will be key to sustaining margins amid market fluctuations.

## 2 Going Forward

# 2022 – 2025 Strategy

Spindo is targeting to reach 500,000 Ton sales by 2025







# High Tech New Machine

Unit 7 is expanding with two brand-new, high-tech ERW machines:

1. Small-diameter machine for pipes up to 8 inches
2. Large-diameter machine up to 24 inches

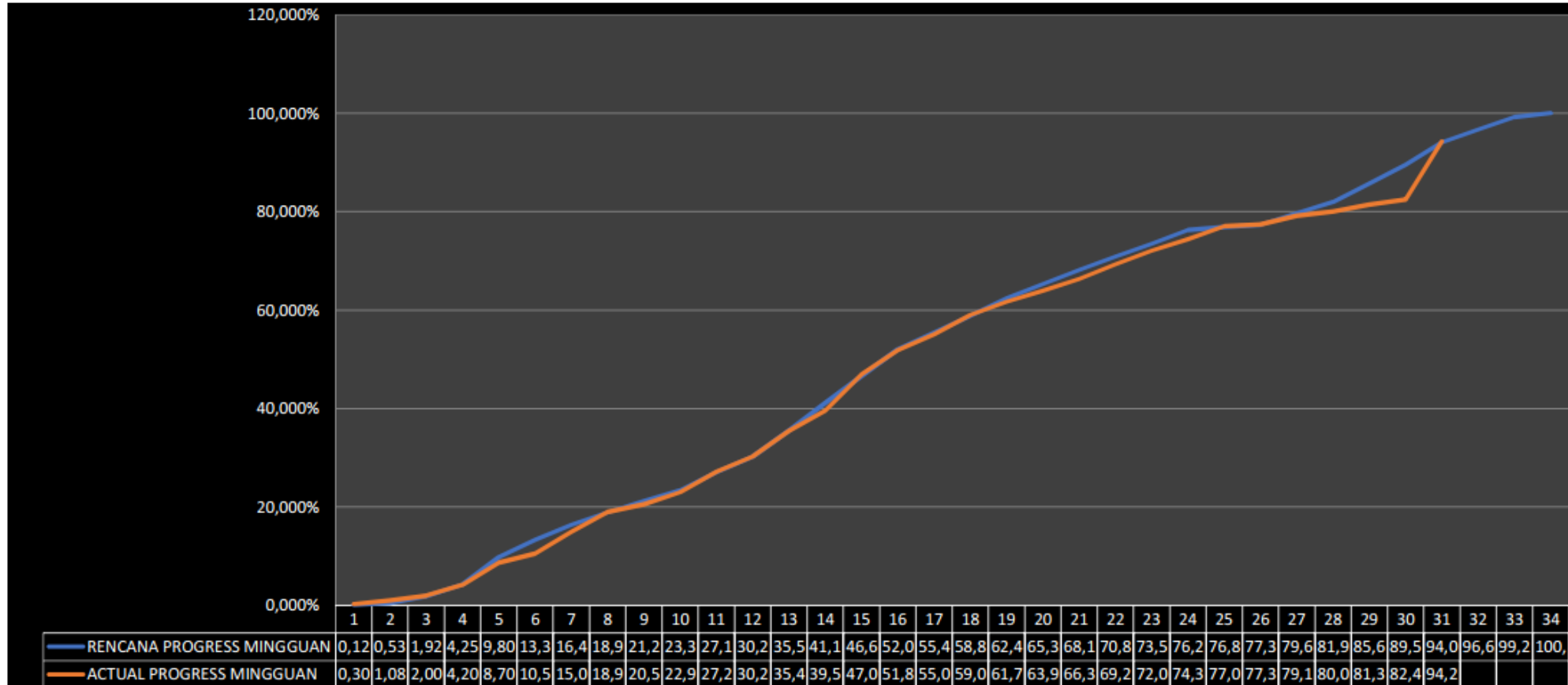
Both machines feature advanced robotic technology. The large-diameter ERW machine boasts a monthly capacity of **up to 50,000 tons**, while the 8-inch ERW machine can produce **up to 20,000 tons** per month, reinforcing our commitment to cutting-edge innovation and increased production efficiency. Also, this investment aligns with the President's strategy to strengthen energy security, reinforcing our commitment to innovation and national energy resilience.

EACH of API-Standard pipe follow a comprehensive range of tests to ensure quality and safety, including material, dimensional, and performance tests



*\*not real picture – for illustration purposes only*

# Phase 3A Progress Line



► Rencana Kumulatif : 94,06%

► Note : Progress plus 0.15% - progress volume lantai sudah dikurangi sebesar 9.25% untuk lantai mesin

► Realisasi Kumulatif : 94.22%

## Now Product coming full effect in 2026 and 2027

- Our new 8 inch pipe is expected to be starting production in early 2026 and the new big diameter machine will commence in early 2027. This new addition to production capacity, production, and eventually sales will further improve our margin expansion. API Standard pipe priced at typically >50% more expensive than standard black pipes.
- Our new facilities will be equipped with cutting edge technology that will enable us to improve loading time and pursue efficiency for us and our customer
- New product in Automotive sector

## Continuation of our turnaround strategies

- As we see that current strategy is effective to improve branding and increase sales, we will continue and more intensely approach our end users. This approach will also make way for new users previously using seamless pipe, and other non-standard pipes
- Further pursue inventory reduction and maintain AR days to improve Cash Conversion Cycle.
- Optimise and reduce Debt to improve credit risk
- Continue with funding diversification to reduce financial cost, outperforming the interest rate declining trend
- Improve our HC productivity and capability with digital transformation.
- Accelerating process to reach industry 4.0 which provide more efficiencies and competitive advantages

## Actively pursuing our Vision : Improving quality of life

- Continue and expand our CSR coverage to provide fresh water for more people. (2025 1<sup>st</sup> semester in Gunung Kidul)



# 3 Market Outlook



- Global PMI eased to ~49.8 in Sep 2025 → manufacturing stagnation.
- US resilience contrasts with Europe's flat growth; China stabilizing via infrastructure stimulus.
- Oil around USD 85–90/bbl; geopolitical tensions (Middle East, Ukraine) keep volatility alive.
- Global trade volumes modest (+1.5 % YoY).

GMK Center

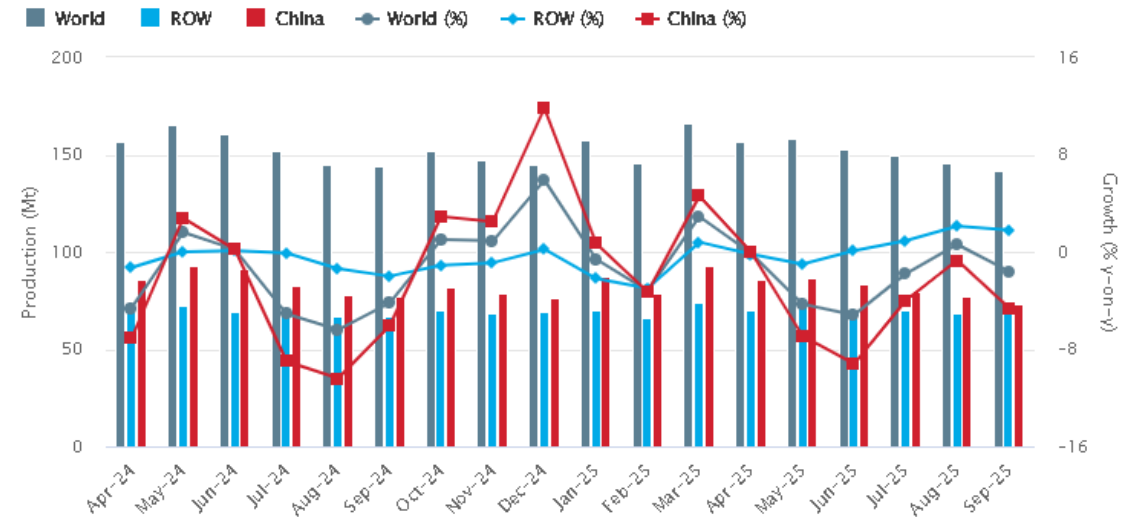
Goldman Sachs raises iron ore price forecast for 2026 to \$93/t

The market for these raw materials has remained tense in recent months. Goldman Sachs has raised its iron ore price forecast for 2026 to...



World crude steel production for the 70 countries reporting to the World Steel Association (worldsteel) was 141.8 million tonnes (Mt) in September 2025, a 1.6% decrease compared to September 2024.

## Crude steel production



## worldsteel Short Range Outlook - October

13 October 2025 | Washington DC, USA

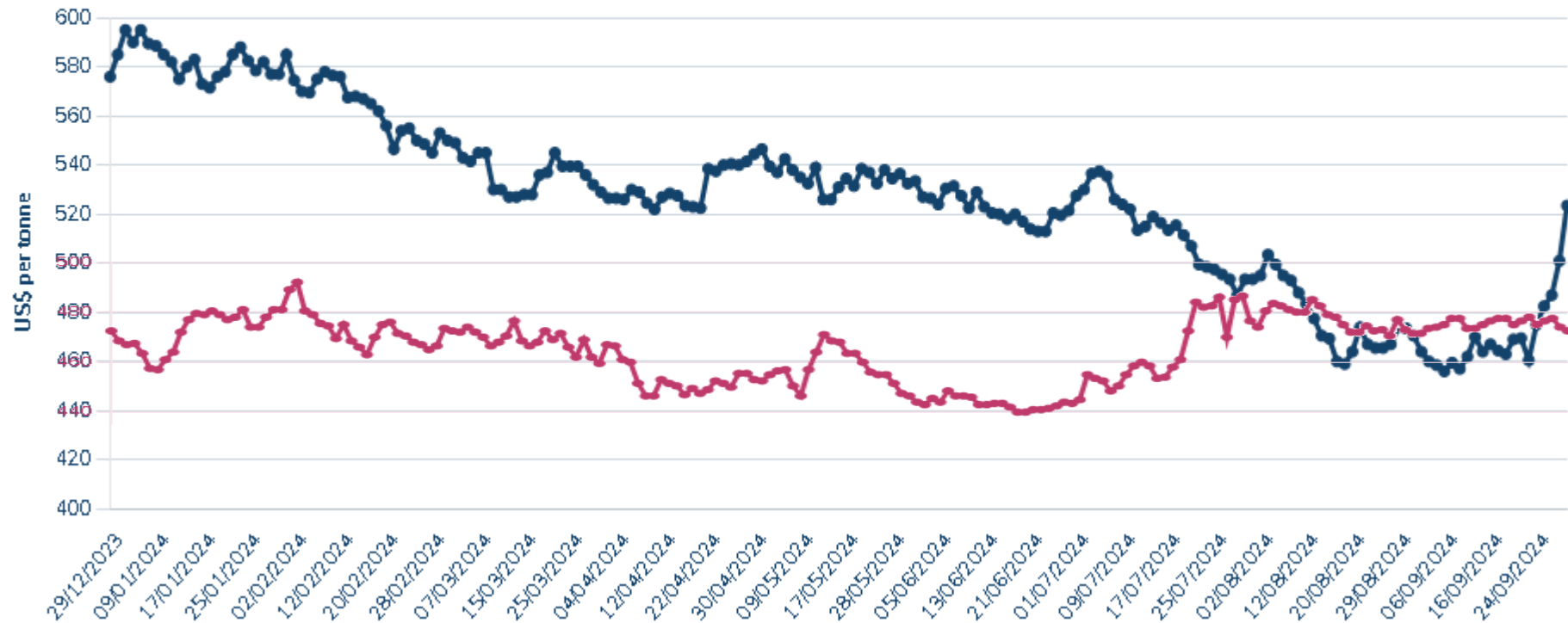
The World Steel Association (worldsteel) has today released its latest Short Range Outlook (SRO) for global steel demand in 2025 and 2026. Global steel demand in 2025 is projected to be flat compared to 2024, reaching about 1,749 million tonnes (Mt). A modest rebound of 1.3% is forecast for 2026, pushing global demand to 1,773 Mt.

Steel demand in the **developing world excluding China** is forecast for robust growth, with a 3.4% increase in 2025 and a 4.7% increase in 2026. This expansion is primarily driven by strong performance in India, and some ASEAN and MENA countries.

# Steel Price : Lower YoY

LME Steel HRC FOB China (Argus) Closing prices graph

Price





## Coking Coal

Summary Stats Forecast Alerts Export

Coking Coal (USD/T) 200.00 +1.00 (+0.50%)



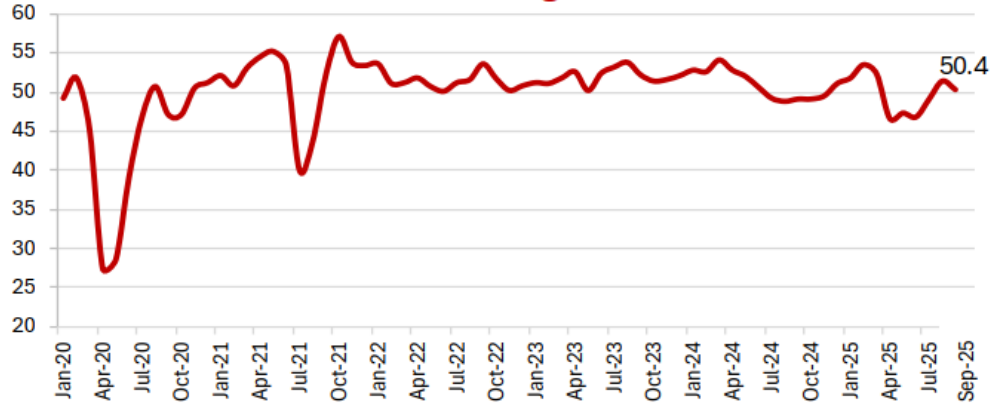
## Iron Ore

Summary Stats Forecast Alerts Export

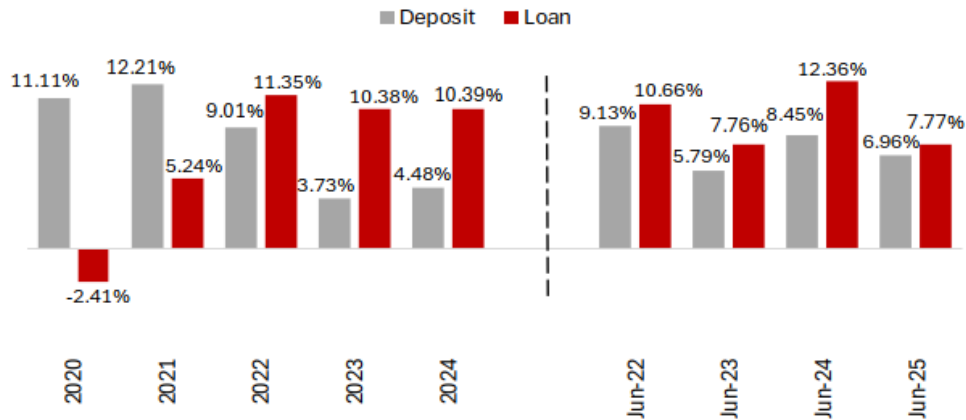


At current inputs (iron ore USD 105/t, coking coal USD 200/t), raw-material cost per ton of BF-BOF steel is about USD 300, with ~USD 115/t attributable to energy. This places the cost floor for Chinese HRC around USD 460–470/t. With weak demand, steel prices in 4Q25 are expected to remain sideways, supported mainly by cost stability rather than strong consumption.

## Manufacturing PMI



## Deposit & Loan Growth



SIN. SINDOnews Daerah

### Gelar Unjuk Rasa, ISSC Desak Menkeu Purbaya Setop Impor Baja dari Vietnam dan China

Indonesian Society of Steel Construction (ISSC) meminta Menteri Keuangan (Menkeu) Purbaya Yudhi Sadewa menghentikan impor baja dari Vietnam...

CNBC Indonesia

### Mafia Baja & Tekstil Bakal Disikat, Purbaya Sudah Pegang Daftar Nama

Mafia Baja & Tekstil Bakal Disikat, Purbaya Sudah Pegang Daftar Nama ... Jakarta, CNBC Indonesia - Menteri Keuangan Purbaya Yudhi Sadewa...

IDN Times Jogja

### Menteri Perindustrian Dukung Purbaya Berantas Mafia Tekstil dan Baja

Menperin mengaku sudah lama mencium aroma praktik mafia tekstil hingga baja.

Bisnis.com

### Industri Baja Nasional Tingkatkan Penggunaan Material TKDN

Industri Baja Nasional Tingkatkan Penggunaan Material TKDN - Uni Eropa Perketat Impor Baja: Kuota Dipangkas, Tarif Melonjak hingga 50% - Ekspor...



# 4 Spindo ESG



## Solar Panel Installation in Plant IV & VI

PLN Tariff Discount for 25 Years\*  
**12-18%**  
\*PLN Tariff assumption 6% CAGR growth

Accumulated Cost Saving for 25 Years

**IDR 8-25 Billion**

Accumulated CO2 Reduction in 25 Years

**7,536-16,658 tons**

## Immediate Solar Panel Installation in Plant I, III & V



## Implementation of GCG Practices

Code of Conduct

Vendor Code of Conduct

Whistleblowing mechanism

Audit Committee

KP5 Committee

Board Manual



## Regular CSR activity and Other Social Initiatives

Empowering the employment of the local community

Establishing a Training Centre

Published the Sustainability Report 2020



Target 2025		Achievement 2025		Increase Capacity (%)	Action Taken
Capacity (kWp)	Estimate Carbon Emission Reduction (kg CO <sub>2</sub> eq)	Capacity (kWp)	Estimate Carbon Emission Reduction (kg CO <sub>2</sub> eq)		
715	895.752	2.709	3.900.960	297	<ul style="list-style-type: none"> <li>▪ Addition of solar cell capacity Unit 6 from 340 kWp to 650 kWp as of October 2024</li> <li>▪ Installation of solar cells in unit 5 with a capacity of 1.030 kWp as of July 2024.</li> <li>▪ Installation of solar cells in unit 3 with a capacity of 715 kWp as of September 2025.</li> </ul>

The installation of Solar PV panels at Plants 1, 2, and 3 was successfully completed in February 2025. The total installed capacities are 651.75 kWp for Plant 1, 759 kWp for Plant 2, and 715 kWp for Plant 3. As of September 2025, there is an additional operation for solar panel in Plant 3. The system is currently awaiting the issuance of the Operational Worthiness Certificate (SLO) from the Ministry of Energy and Mineral Resources (ESDM) and PLN before commencing operation.





## 6 CLEAN WATER AND SANITATION



Wilayah Pacitan, khususnya Dusun Ketjo, Desa Petungsinarang terkenal sulit mendapatkan air bersih. Faktor penyebab kekurangan air bersih: curah hujan yang rendah, topografi pegunungan kapur yang kurang mampu menyimpan air, kerusakan hutan dan deforestasi, serta sumber air yang terbatas.

Sebanyak 35 keluarga di desa tersebut harus membeli air Rp 250.000 dalam 2 minggu saat musim kemarau.



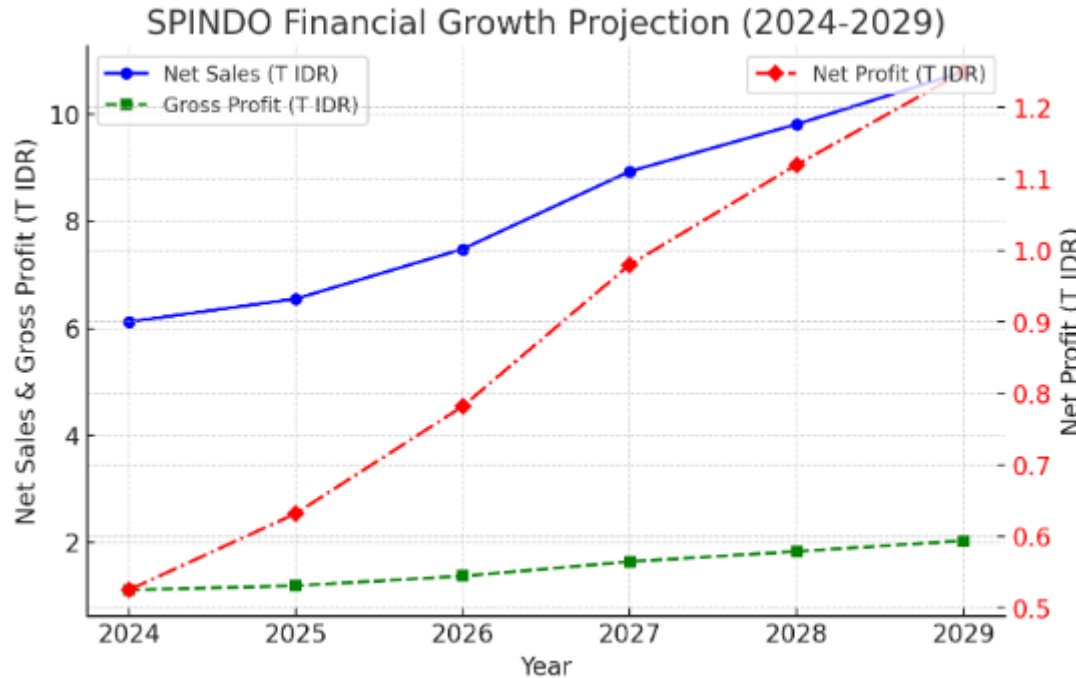
## SPINDO UNTUK AIR BERSIH

*Improving Quality of Life*





# 5 Guidance & Outlook



SPINDO's 1H2025 net sales of **Rp 2.61 trillion** and net profit of **Rp 213.3 billion** reflect a solid first half, despite headwinds from lower HRC prices and softening demand. The quarter's gross margin improvement to **19.9%**, along with stable cost discipline, supports the trajectory shown in the growth forecast—where both gross profit and net profit are expected to expand steadily through 2029.

*While SPINDO's financial projections indicate strong revenue and profit growth, it is essential to consider market uncertainties and operational challenges that may influence actual performance.*



# 6 Selected Projects

# Selected Projects

## January – June 2025

### Logistik

- Proyek Pembangunan Dermaga A Petrokimia Gresik
- Proyek Pekerjaan Bracing Jetty Wanam Merauke
- Proyek Upgrading Jetty 1 di IT Pontianak
- Proyek Dermaga Lapuko 2025
- Proyek Revitalisasi Breasting Dolphin Kanan Jetty 2 IT Manggis
- Proyek Pembangunan Dermaga Pulau Balang Bentang Pendek II – IKN
- Peningkatan Fasilitas Pelabuhan Lampia
- Proyek Pelabuhan MIDAI 2025
- Proyek Pembangunan Dermaga Kap. 50.000 di FT Biak
- Proyek Jetty PT Ganda Alam Makmur
- Proyek Peningkatan Faspel Laut Bungin
- Proyek Sungai Musi Banyuasin Sumatera Selatan
- Proyek Kalianget 2025
- Pengadaan Tiang Pancang untuk Breakwater di Kolam Area Pengembangan 1 Pelabuhan Benoa
- Proyek Marapokot 2025-2026
- Proyek PT AKR Corporindo
- Proyek Sapudi 2025

### Infrastructure

- Proyek Pembangunan Palaran Samarinda, Kaltim
- Proyek Rekonstruksi Jembatan Palu 4
- Proyek Jalan Tol Probolinggo - Banyuwangi Paket 3
- Proyek PDAM Jaya – Jakarta
- Proyek BPIPI Sidoarjo
- Proyek PT Semen Indonesia
- Proyek Pembangunan Jalan Akses Jembatan Sei Nibung 2

### Oil and Gas Machinery

- Proyek Coal Crushing System dan Loading Terminal Kapasitas 36 Juta Ton Per Tahun di Tanah Grogot
- Proyek PT Batubara Duaribu Abadi
- Proyek PT AKS Bangka
- Perbaikan Tangki No. 05 Fuel Terminal Palopo
- Pembangunan Tangki Timbun di Fuel Terminal Banggai
- Perbaikan Tangki Timbun No. 05 di Fuel Terminal Pulau Raha
- Perbaikan Tangki Timbun No. 02 & 03 di Fuel Terminal Tual
- Proyek PT Kideco Jaya Agung
- Proyek Batu Hijau



***“SPINDO’s strategic roadmap focuses on sustainable growth by balancing sector diversification, operational excellence, and strategic partnerships, ensuring resilience and profitability in Indonesia’s evolving steel market landscape.”***





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[linkedin.com/company/spindo](https://linkedin.com/company/spindo)

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# 7 Appendices

# Financial Report 30 September 2025

PT STEEL PIPE INDUSTRY OF INDONESIA Tbk DAN  
ENTITAS ANAKNYA  
LAPORAN POSISI KEUANGAN  
KONSOLIDASIAN  
30 SEPTEMBER 2025 DAN 31 DESEMBER 2024

PT STEEL PIPE INDUSTRY OF INDONESIA Tbk AND  
ITS SUBSIDIARY  
CONSOLIDATED STATEMENT OF FINANCIAL  
POSITION  
SEPTEMBER 30, 2025 AND DECEMBER 31, 2024

(Disajikan dalam Jutaan Rupiah, kecuali dinyatakan lain)

(Expressed in Millions of Rupiah, unless otherwise stated)

	Catatan / Notes	30 September 2025 September 30, 2025	31 Desember 2024 December 31 2024	
<b>ASET</b>				<b>ASSETS</b>
<b>ASET LANCAR</b>				<b>CURRENT ASSETS</b>
Kas dan setara kas	3d,3e,3r,5,36,37,38	737.925	503.649	Cash and cash equivalents
Piutang usaha				Trade receivables
Pihak ketiga	3e,6,36,37,38	748.409	1.084.658	Third parties
Pihak berelasi	3e,3f,6,33,37,38	50.365	37.129	Related parties
Piutang lain-lain				Other receivables
Pihak ketiga	3e,7,37	1.341	571	Third parties
Persediaan	3g,8	3.326.347	3.519.974	Inventories
Pajak dibayar di muka	3s,34a	9.461	33	Prepaid taxes
Uang muka	9	51.657	37.649	Advances
Biaya dibayar di muka	3h,10	61.904	70.578	Prepaid expenses
Jumlah Aset Lancar		4.987.409	5.254.241	Total Current Assets
<b>ASET TIDAK LANCAR</b>				<b>NON-CURRENT ASSETS</b>
Investasi pada entitas asosiasi	3l,11	42.058	39.579	Investments in associates
Aset tetap	3i,3m,4b,12	2.715.530	2.529.331	Property, plant and equipment
Properti investasi	3j,4b,13	20.209	9.067	Investment properties
Aset takberwujud-neto	3k,14	1.024	1.731	Intangible asset-net
Uang muka	9	606.327	461.478	Advances
Jumlah Aset Tidak Lancar		3.385.148	3.041.186	Total Non-Current Assets
<b>JUMLAH ASET</b>		<b>8.372.557</b>	<b>8.295.427</b>	<b>TOTAL ASSETS</b>

# Financial Report 30 September 2025

	Catatan / Notes	30 September 2025 September 30, 2025	31 Desember 2024 December 31 2024	
<b>LIABILITAS DAN EKUITAS</b>				<b>LIABILITIES AND EQUITY</b>
<b>LIABILITAS</b>				<b>LIABILITIES</b>
<b>LIABILITAS JANGKA PENDEK</b>				<b>CURRENT LIABILITIES</b>
Utang bank jangka pendek	3e,15,34,37,38	582.787	918.667	Short-term bank loans
Utang usaha				Trade payables
Pihak ketiga	3e,16,36,37,38	463.796	336.992	Third parties
Pihak berelasi	3e,3f,16,33,37,38	541	1.125	Related parties
Utang pajak	3s,4d,34c	9.149	31.415	Taxes payable
Beban masih harus dibayar	3e,3f,17,37	36.795	41.598	Accrued expenses
Uang muka pelanggan		20.367	58.618	Advance from customer
Liabilitas jangka pendek lainnya	3e,3f,18,37	23.817	19.942	Other current liabilities
Utang jangka panjang bagian yang jatuh tempo dalam satu tahun :				Long-term loan net of current maturities liabilities :
Sewa pembiayaan	3e,3n,19,36,37,38	6.593	17.791	Finance leases
Utang obligasi	20,37,38	282.765	135.000	Bonds payable
Utang sukuk ijarah	21,37,38	217.785	50.000	Sukuk ijarah payable
Jumlah Liabilitas Jangka Pendek		1.644.395	1.611.148	Total Current Liabilities
<b>LIABILITAS JANGKA PANJANG</b>				<b>NON-CURRENT LIABILITIES</b>
Utang jangka panjang - setelah dikurangi bagian jatuh tempo dalam satu tahun :				Long-term loan - net of current maturities :
Sewa pembiayaan	3e,3n,19,36,37,38	23	3.411	Finance leases
Utang obligasi	20,37,38	1.068.985	1.212.100	Bonds payable
Utang sukuk ijarah	21,37,38	87.065	152.000	Sukuk ijarah payable
Liabilitas pajak tangguhan	3s,4d,34e	180.839	185.533	Deferred tax liabilities
Liabilitas imbalan kerja karyawan	3o,4e,22	95.076	87.484	Liabilities for employees' benefits
Jumlah Liabilitas Jangka Panjang		1.431.988	1.640.528	Total Non-Current Liabilities
<b>JUMLAH LIABILITAS</b>		3.076.383	3.251.676	<b>TOTAL LIABILITAS</b>

# Financial Report 30 September 2025

PT STEEL PIPE INDUSTRY OF INDONESIA Tbk DAN  
ENTITAS ANAKNYA  
LAPORAN POSISI KEUANGAN  
KONSOLIDASIAN - Lanjutan  
30 SEPTEMBER 2025 DAN 31 DESEMBER 2024

PT STEEL PIPE INDUSTRY OF INDONESIA Tbk AND  
ITS SUBSIDIARY  
CONSOLIDATED STATEMENT OF FINANCIAL  
POSITION - Continued  
SEPTEMBER 30, 2025 AND DECEMBER 31, 2024

(Disajikan dalam Jutaan Rupiah, kecuali dinyatakan lain)

(Expressed in Millions of Rupiah, unless otherwise stated)

		30 September 2025 <i>September 30, 2025</i>	31 Desember 2024 <i>December 31, 2024</i>	
<b>EKUITAS</b>				<b>EQUITY</b>
Modal saham – nilai nominal				Capital stock - par value
Rp 100 per saham (Rupiah penuh)				Rp 100 per share (full amount)
Modal dasar – 17.000.000.000				Authorized capital – 17,000,000,000
saham Modal ditempatkan dan disetor				shares Issued and fully paid
penuh -7.185.992.035 saham	23	718.599	718.599	capital –7,185,992,035 shares
Tambahan modal disetor – neto	3p,24	498.269	500.880	Additional paid-in capital - net
Saham treasuri – 134.513.600 saham	3u,23	(13.451)	(12.065)	Treasury stocks - 134,513,600
Saldo laba				Retained earnings
Saldo laba yang telah ditentukan				Appropriated retained earnings
penggunaannya		50.000	40.000	
Saldo laba yang belum ditentukan				Unappropriated retained earnings
penggunaannya		2.822.184	2.575.745	
Komponen ekuitas lainnya	25	1.220.578	1.220.578	Other equity components
Sub jumlah		5.296.179	5.043.737	Sub total
Kepentingan nonpengendali	3c	(5)	14	Non-controlling interest
Jumlah Ekuitas		5.296.174	5.043.751	Total Equity
<b>JUMLAH LIABILITAS DAN EKUITAS</b>		<b>8.372.557</b>	<b>8.295.427</b>	<b>TOTAL LIABILITIES AND EQUITY</b>

# Financial Report 30 September 2025

**PT STEEL PIPE INDUSTRY OF INDONESIA Tbk DAN  
ENTITAS ANAKNYA**  
**LAPORAN LABA RUGI DAN PENGHASILAN**  
**KOMPREHENSIF LAIN KONSOLIDASIAN**  
**Untuk Periode Sembilan Bulan Yang Berakhir Tanggal**  
**30 SEPTEMBER 2025 DAN 2024**

**PT STEEL PIPE INDUSTRY OF INDONESIA Tbk AND  
ITS SUBSIDIARY**  
**CONSOLIDATED STATEMENT OF PROFIT OR LOSS**  
**AND OTHER COMPREHENSIVE INCOME**  
**For The Nine Month Period Ended**  
**SEPTEMBER 30, 2025 AND 2024**

(Disajikan dalam Jutaan Rupiah, kecuali dinyatakan lain)

(Expressed in Millions of Rupiah, unless otherwise stated)

	Catatan / Notes	30 September 2025 September 30, 2025	30 September 2024 September 30, 2024	
<b>PENJUALAN DAN PENDAPATAN JASA</b>	3q,26	4.163.247	4.314.440	<b>SALES AND SERVICE REVENUES</b>
<b>BEBAN POKOK PENDAPATAN</b>	3q,27	(3.343.196)	(3.538.705)	<b>COST OF REVENUES</b>
<b>LABA KOTOR</b>		820.051	775.735	<b>GROSS PROFIT</b>
Pendapatan lain-lain	3q,28	83.532	84.621	Other income
Beban penjualan dan distribusi	3q,29	(148.613)	(116.245)	Selling and distribution expenses
Beban umum dan administrasi	3q,30	(89.250)	(94.586)	General and administrative expense
Beban keuangan	3q,31	(158.575)	(166.093)	Financial expenses
Beban lain-lain	3q,32	(42.419)	(27.737)	Other expenses
<b>LABA SEBELUM TAKSIRAN PENGHASILAN (BEBAN) PAJAK</b>		464.726	455.695	<b>INCOME BEFORE PROVISION FOR TAX INCOME (EXPENSE)</b>
<b>TAKSIRAN PENGHASILAN (BEBAN) PAJAK</b>				<b>PROVISION FOR TAX INCOME</b>
PAJAK :	3s,4d,34			(EXPENSE) :
Kini		(100.176)	(111.772)	Current
Tangguhan		4.694	14.174	Deferred
<b>JUMLAH TAKSIRAN BEBAN PAJAK</b>		(95.482)	(97.598)	<b>TOTAL PROVISION FOR TAX EXPENSE</b>
<b>LABA PERIODE BERJALAN</b>		369.244	358.097	<b>INCOME FOR THE PERIOD</b>

# Sustainable Competitive Advantage

## SPINDO's Unique Capabilities

- Certified Export for US and Canada Fire Sprinkler Systems
- Spiral Welded Pipe Manufacturing: Large Diameter and Thickness
- High-Quality Thick Wall Stainless Steel Unthreaded Pipes
- 'Blow Galvanize' Technology for Uniform Coating and Superior Quality
- Galvanized Pipe with Enhanced Tensile Strength and Elongation

## Commitment to minimising environmental and having a positive social impact

- Supporting Skilled Labor Initiatives with SPINDO LSP
- Ensuring ISO 45001:2018 Compliant Occupational Health & Safety Practices
- Implementing ISO 14001:2015 Compliant Environmental Management System

## The flexibility to import raw materials from global steel markets

- Global Steel Market Access for Raw Materials
- Differentiating from Competitors Captive to Local HRC Producers
- Leveraging Scale for Structural Cost Advantage





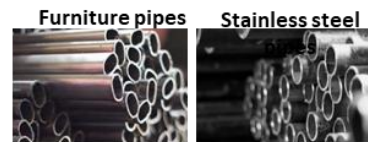
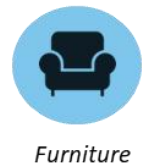
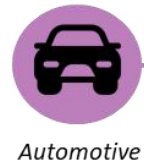
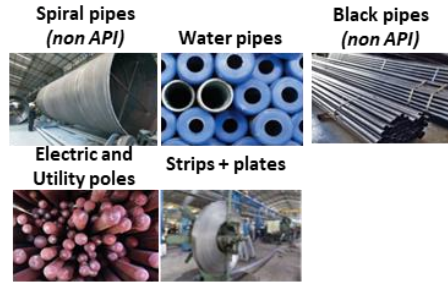
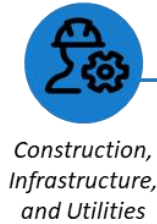
## Acceleration on ESG Initiatives

In 2024, Spindo accelerate its action towards ESG initiatives. Such acceleration implemented in the Operation Team KPI, where all departments have target to reduce 10% carbon footprint of Scope 1 and 2. Spindo also initiate additional CSR activity to support Global Sustainability Development Goals, especially goal 6 that is providing fresh water for people with difficult access. This CSR is targeted to be launch on August 2024

## Issuance of Spindo Sustainability Linked Bond 1 year 2024

With the issuance of SLB, Spindo also committed to generate more renewable energy by install more solar panels in our factories. With the target set conservatively at 35% increase in 7 years, we believe that we can achieve more. The planning of implementation are as follows :





## ESG related Projects supplied with our products

*Potable Water distribution, Fiber optic poles, Data centre construction, Hydropower, Waste Treatments, Geothermal Projects, Bridges & Ports in remote areas*

**Estimated Sales Value Annually : Approx. >IDR 2,5 Trillion**

## EV (Electric Cars & Motorcycles)

**Estimated Sales Value Annually : Approx. >IDR 2,5 Trillion**

**Electric Bus Caroserie, Green House Construction, Agriculture Piping, Bicycle Frame, Solar Panel Frame**

**Estimated Sales Value Annually : Approx. IDR 200 Billion**

## Natural Gas house distribution

**Estimated Sales Value Annually : Approx. IDR 100 billion**

