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NAWL'S MID-YEAR MEETING IN MIAMI, FLORIDA

At NAWL's Mid-Year Meeting in Miami, Florida, the panel entitled: "Leadership in the Courtroom and Beyond: A Judicial Roundtable," was moderated by The Honorable Peggy A. Quince of the Florida Supreme Court (third from left) with panelists, from left to right: The Honorable Cecelia M. Altonaga, U.S. District Court for the Southern District of Florida; The Honorable Ellen Leesfield, Eleventh Judicial Circuit of Florida; Justice Quince, The Honorable Laurel M. Isicoff, U.S. Bankruptcy Court for the Southern District of Florida; The Honorable Jacqueline H. Scola, Eleventh Judicial Circuit of Florida; and The Honorable Barbara Lagoa, Florida Third District Court of Appeal.





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WOMEN LAWYERS JOURNAL

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ABOUT WOMEN LAWYERS JOURNAL

EDITOR

Deborah S. Froling Washington, DC froling.deborah@arentfox.com

EDITORIAL POLICY

Women Lawyers Journal is published for NAWL members as a forum for the exchange of ideas and information. Views expressed in articles are those of the authors and do not necessarily reflect NAWL policies or official positions. Publication of an opinion is not an endorsement by NAWL. We reserve the right to edit all submissions.

ARTICLES

Book reviews or articles about current legal issues of general interest to women lawyers are accepted and may be edited based on the judgment of the editor. Editorial decisions are based upon potential interest to readers, timelines, goals, and objectives of the association and the quality of the writing. No material can be returned unless accompanied by a self-addressed, stamped envelope.

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CONTACT

National Association of Women Lawyers American Bar Center, MS 21.1 321 North Clark Street Chicago, IL 60654 t 312.988.6186 f 312.988.5100 nawl@nawl.org www.nawl.org

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Mid-Year Meeting photos taken by Byron Carlson. Journal designed by Caroline Caldwell Design.

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To learn more about our Women's Leadership Initiative (WLI), contact WLI Co-Leader Elaine Metlin at (202) 420-2263 or metline@dicksteinshapiro.com

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NATIONAL ASSOCIATION OF WOMEN LAWYERS



About NAWL

Founded in 1899, NAWL is a professional association of attorneys, judges and law students serving the educational, legal and practical interests of the organized bar and women worldwide. Both women and men are welcome to join. Women Lawyers Journal*, National Association of Women Lawyers®, NAWL, and the NAWL seal are registered trademarks.

By joining NAWL, you join women throughout the United States and overseas to advocate for women in the legal profession and women's rights. We boast a history of more than 100 years of action on behalf of women lawyers. For more information about membership and the work of NAWL, visit www.nawl.org.

BENEFITS OF MEMBERSHIP

- A voice on national and international issues affecting women through leadership in a national and historical organization
- Networking opportunities with women lawyers across the United States
- Access to programs specifically designed to assist women lawyers in their everyday practice and advancement in the profession
- A subscription to the quarterly Women Lawyers Journal and the ability to be kept up to date on cutting edge national legislation and legal issues affecting women
- The opportunity to demonstrate your commitment and the commitment of your firm or company to support diversity in the legal profession.

CONTACT NAWL

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EDITOR'S NOTE

Hopefully you were able to attend NAWL's Mid-Year Meeting in Miami, Florida. Miami in February is definitely the place to be if you are from the Northeast or Mid-Atlantic (or anywhere else for that matter). The weather was beautiful, the company divine and the panel presentations were outstanding. Lisa Passante, Chair of the Mid-Year Meeting, and DeAnna Allen, Vice Chair of the Mid-Year Meeting, did an incredible job along with the entire Planning Committee (see their picture on page 9). The theme of the meeting was leadership and we heard from all different types of leaders as well as varying ways to lead. We had judges and general counsels as well as those who lead organizations outside the law firm and corporate world – those who give back to the community in a myriad of ways. We also heard from Raquel Libman, the Executive Vice-President and General Counsel of The HEAT Group and American Airlines Arena. What an interesting job she has!



In this issue we have some interesting articles, including an article on time management mistakes we all make (myself included), an article on creating a brand identity which we can all benefit from and one on doing business in Puerto Rico and issues you need to be aware of if you anticipate doing business there.

The pictures included in this issue are from the NAWL Mid-Year Meeting in beautiful, sunny and warm Miami, Florida. It was a lovely setting for some really spectacular panels and networking opportunities.

I love hearing from our members and readers about what they like and don't like about the *Women Lawyers Journal*. If you have suggestions or want to write an article, please drop me an email. I hope you enjoy the issue!

I hope all of you will attend NAWL's Annual Meeting and Awards Luncheon at the historic Waldorf=Astoria Hotel in New York City on July 21, 2011 and the various programs that are being presented in conjunction with the meeting. The honorees this year are truly inspiring and I hope to see many of you there.

Warm wishes,

Deborah S. Froling, Editor Arent Fox LLP Washington, D.C. froling.deborah@arentfox.com

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PRESIDENT'S LETTER



The Annual Smithsonian Craft Show tells America's story through the art of contemporary craft. The accomplished artists demonstrate vision, creativity and work ethic; their work is innovative and expertly executed. The exhibitors show basketry, ceramics, fiber, furniture, glass, jewelry, paper, leather, metal, mixed media, paper, wearable art and wood. As I walked the rows of the expansive floor of the National Building Museum (itself a work of art), these artists transformed my thinking, as did Christo when he wrapped the islands of Biscayne Bay in Miami in billowing pink and hung The Gates in Central Park.

These artists, from across the country, from different backgrounds, working in different media, came together, under one roof. Some worked individually, some collaborated with others, but they all began with a vision, they all took action, and they all had the results in hand.

Like these artists, NAWL and its members from across the country, from different backgrounds, working in practices with different employers, come together, under one virtual roof. NAWL generates best practices top-down and bottom-up to advance women in the profession, annually surveys and compares the careers and compensation of women and their male peers, produces quality programs, provides tools to implement change, offers mentoring, affords networking, is a significant voice for women practicing law, and is heard and consulted on issues facing women under the law. NAWL also collaborates, sharing with like-minded organizations, such as the ABA Commission on Women in the Profession, the Project for Attorney Retention, the Center for Women in Law, Ms. JD, and the WBA of DC, among others.

There is tremendous engagement and enthusiasm among our membership and sister organizations to advance women in the profession. There is great vision, creativity and work ethic and, yet, we need more action before we will have the results in hand. We must take action – less talk and a lot more action. If we keep on doing what we've done, we'll keep on getting what we've gotten.

If we each take one action individually and in collaboration with others, in whatever area we choose (business development, leadership, retention and promotion, mentoring, sponsoring, inclusion initiatives) and, like the artists, expertly execute, we can transform the status quo. We need to transform the status quo.

As the President proclaimed recently on National Equal Pay Day, obstacles to equality continue to exist and women continue to earn less than men in comparable positions. Women, who have higher graduation rates than men at all academic levels, who are nearly half the labor force and the primary or co-breadwinner in two-thirds of American families still earn less—a lot less—and it impacts our children, our families and our future. When the Equal Pay Act was signed into law in 1963, women earned 59 cents for every dollar earned by men. Today, it is approximately 77 cents nationally (85 cents for AmLaw 200 equity partners according to the 2010 NAWL Survey). It shocks the conscience that nearly 50 years later, the wage gap still exists and still impacts generations of women. Like the crafts of artists who transform our thinking, equal pay for women and men will be transforming and all society will benefit.

Please join NAWL at our Annual Luncheon on July 21 as we honor lawyers who acted on their vision with transforming results for our profession:

Arabella Babb Mansfield Award: Jamie Gorelick, Partner, Wilmer Cutler LLP

President's Award: Prudential Financial, Inc. Legal Department, Susan Blount, Senior Vice President and General Counsel

M. Ashley Dickerson Award: Michele Coleman Mayes, Senior VP/General Counsel, Allstate

Public Service Award: Brooksley Born, Retired Partner, Arnold & Porter LLP

Lead By Example Award: Honorable Harold Baer, U.S. District Court, Southern District of New York; and Marc Firestone, Executive VP, Corporate & Legal Affairs and General Counsel, Kraft Foods, Inc.

Thank you for heeding the call, reaching out and extending your hand so that NAWL can continue to be a healthy, financially stable and vibrant organization which is continuing its mission as the home for all who seek to advance women in the profession and under the law. Thank you for the privilege of serving as your President.

Best wishes and regards,

Dorian DenburgNAWL President 2010-2011
AT&T
Dorian.Denburg@att.com

NAWL Mid-Year Meeting

February 16-17, 2011 in Miami, Florida

At NAWL's Mid-Year Meeting in Miami, Florida, NAWL honored The Honorable Peggy A. Quince, Florida Supreme Court with its Leadership Award. Justice Quince graduated in 1970 from Howard University with a B.S. Degree in Zoology; she received her J.D. Degree from the Catholic University of America in 1975. In 1993, Justice Quince became the first African-American female to be appointed to one of the district courts of appeal with her appointment by Governor Lawton Chiles to the Second District Court of Appeal to a term effective January 4, 1994. She was retained in office by the electorate in November 1996. On December 8, 1998, Justice Quince was appointed by the late Governor Lawton Chiles and Governor-elect Jeb Bush to the Florida Supreme Court. In addition, NAWL awarded its Challenge Award to Office Depot's Legal Department, and it was accepted by Elise D. Garcia C., its Executive Vice President, General Counsel and Secretary.



Lisa Lehner, NAWL President Dorian Denburg, Joyce Slocum, General Counsel, National Public Radio, and NAWL Executive Board Member Lisa Passante enjoy some of the wonderful networking opportunities and beautiful Miami weather.



NAWL President-Elect Heather Giordanella presented the NAWL P NAWL Leadership Award to The Honorable Peggy A. Quince. N. Zack.



Front Row: Lorraine Koc, former NAWL President, Teresa Sebastian, Kathy Tayon. Back Row: Hilarie Bass, Edith Osman and Gretta Rusanow presented a panel on new compensation models for the 21st century.



NAWL President Dorian Denburg with ABA President Stephen N. Zack

EVENT HIGHLIGHTS

NAWL Mid-Year Meeting

February 16-17, 2011 in Miami, Florida

In addition to the Leadership and Challenge Awards, the NAWL Mid-Year Meeting was filled with panel presentations and networking opportunities. Panel presentations included "Leadership in the Courtroom and Beyond: A Judicial Roundtable," "Leading the Way to Economic Success: Compensation Models for the 21st Century," "Leading for Good: Inspiration from Outside the Box," and "Leading 'Courtside'" featuring Raquel Libman, Executive Vice President and General Counsel, The HEAT Group and American-Airlines Arena.



The panel presentation on accomplishments and leadership outside the legal world, front row panelists from left to right were: Jacqueline Arango, Dean Patricia White and Cheryl Little. Back row: Lettie Bien, moderator Jane Mallor McBride and Victoria Méndez.



The Mid-Year Planning Committee worked extremely hard to put together a fantastic program for all attendees. From left to right: Vicky DiProva, NAWL Executive Director, DeAnna Allen, NAWL Executive Board and meeting vice chair, Sandra Cassidy, NAWL President-Elect Heather Giordanella, Terry Vento, Kathy Tayon, NAWL President Dorian Denburg, Elicia Blackwell, Jane Mallor McBride, Kristy Johnson, NAWL Executive Board member and meeting chair Lisa Passante, Linda Leali, April Boyer and Angie Puentes-Leon.



NAWL Executive Board Member Leslie Richards-Yellen, NAWL Executive Board Member Deborah Froling and NAWL Past President Lorraine Koc enjoy the beautiful Miami sunshine.



The beautiful view by the pool at the Epic Hotel in Miami, Florida where Mid-Year Meeting attendees enjoyed wonderful food, beautiful weather and great networking.

Top Ten Time Management Mistakes

by Kendra D. Brodin, MSW, JD



Kendra Brodin, MSW, JD, is a coach and consultant for women lawyers and their law firms and the Founder and Creator of www.WomenLawyersOnline.com. Kendra is dedicated to helping women attorneys become "Happy In Law." With a powerful background as a social worker, lawyer, and coach, Kendra supports women attorneys and their law firms in professional development areas such as work/life balance, career satisfaction, leadership, conflict resolution, and time and stress management through individual coaching, law firm consulting, home study programs, and a variety of Continuing Legal Education courses. Kendra lives in St. Paul, Minnesota with her husband, Rev. Ryan Brodin, and two young daughters, and she is an active

member of Minnesota Women Lawyers and the Minnesota State Bar Association, serving as co-chair of its Life & the Law Committee. Kendra earned a Masters Degree in Social Work from the University of Pennsylvania and a Law Degree from the University of Minnesota School of Law, as well as coaching instruction from The Institute for Life Coach Training. More information about Kendra's work is available at www.HappyInLaw.com.

Decide what you need to do. Get the information you need. Make an informed, but quick, decision. Then take action.

Do you sometimes feel like everyone else must have more hours in the day than you do? Do you wonder how others seem to get so much done while you are barely scratching your to-do list?

Here are the ten most frequent time management mistakes that I see in the work and lives of my clients. When you can overcome these hurdles, you'll be well on your way to mastering the minutes in your hours and the hours in your days.

1. Failing to focus on truly important tasks

Before you leave work at the end of the day, take a few minutes to identify the top 3-5 things you want to complete the following day. Start the new day with the biggest task or the one you dread most. Once it's complete, you'll feel lighter and more motivated the rest of the day.

2. Taking too long to make decisions

Many people waste time by thinking too much about their options. They think about what to tackle first, what restaurant to eat at, and what person to call. Their indecision wastes precious time. Instead, decide what you need to do. Get the information you need. Make an informed, but quick, decision. Then take action.

3. Attempting Perfection

As attorneys, many of us are hard-wired to be perfectionists. This tendency can keep us from starting, working on, or completing projects. Of course, we must do excellent, accurate work for our clients. Yet we cannot, and should not, let the fear of making a mistake keep us from moving steadily and swiftly through our tasks.

4. Procrastinating

Sometimes born out of the aforementioned time traps (failing to focus and perfectionism), procrastination keeps us from getting things done because it prevents us from getting to the tasks at all. Take a good hard look at yourself and your work. What are you avoiding? Why? Simply get started and let momentum move you forward. Often

getting started is the hardest part of completion. Tell yourself that you will work for a certain amount of time and then take a break. Keep your tasks manageable, and break down larger projects into bite-size pieces which you can complete without completely overwhelming yourself.

5. Saying "yes" to everyone and everything

Be mindful of the invitations or commitments you accept or decline. If you are prone to saying "yes" too often, remember that every time you say "yes" to something, you are saying "no" to something else. That means that if you agree to go with a colleague to a networking event, you are declining a project at work, a trip to the gym, or more time with your family. Get very clear on your priorities and goals. Each time you are thinking of making a commitment, test it to see if it moves you closer to or farther from your objectives. If it will move you away from your goals, politely decline it if at all possible and focus on using your time in ways that support you and the person you want to be.

If you are prone to saying "yes" too often, remember that every time you say "yes" to something, you are saying "no" to something else.

6. Enduring inefficient and meaningless meetings

Meetings can be an incredibly productive and leveraged use of time, or meetings can be a horrible waste of time and energy. For meetings to serve a purpose, be sure that there is a clear and manageable agenda for the meeting. Support the person running the meeting in keeping to the agenda and the timing. At the end of every discussion, ask "What is the next action?" Make sure everyone knows what their next step is and when they need to take it.

7. Allowing phone interruptions

When you need to focus and move through your daily goals quickly and smoothly, turn your phone off, place it on "do not disturb," or notify your assistant that you are not taking calls. Phone calls can pull the most focused person off task very quickly. Instead, allow your assistant or voice mail to collect any incoming messages and return them after your focused time is complete. For the most part, people can wait a couple of hours for a return call. If you must take a call, keep it as brief and focused as possible.

8. Incessant checking of email

Turn off the audible reminder that you have new mail messages and cut back to checking email at regular intervals during the day. Some people only check it in the morning, over the lunch hour, and toward the end of the day. Others check it once an hour. Regardless of what system you choose, don't be a slave to your inbox.

9. Too much socializing

Connecting with your colleagues is very important to office morale, but it can also be an unproductive use of your work time. Try to concentrate your time spent socializing to lunch times or other break times. While remaining polite and caring, keep conversations that come up during the day as brief as possible. Simply tell others you are focused and on a deadline. They will understand.

10. A messy desk and cluttered work area

It's amazing how much time we waste each day looking for lost papers, business cards, office supplies, and the like. A disorganized desk not only forces you to waste time looking for things, but it also drains your mental energy and focus. Your work and your mind will be much more efficient and effective when not cluttered with unfiled paperwork and dirty coffee mugs.

Time is a truly non-renewable resource. Treasure it and be deliberate about how you choose to use it. Soon, others will start to wonder how you get so much done each day.

Creating a Brand Identity: Learn a Niche Practice of Law

By Jennifer E. Gillespie, Esq.

To discover these niches within a larger practice area, lawyers should not shy away from the meritorious but (potentially) low-value, time-consuming cases that other firms reject.

After handling a number of similar cases, the attorney will find hidden within convoluted facts, multiple players, and pro bono or pro se litigants, patterns emerging and will become an "expert" at handling those specific types of cases.



Jennifer E. Gillespie is an attorney in Montclair, New Jersey, where she represents plaintiffs in workers' compensation and personal injury cases. She can be reached at 908.463.2706 or jeg@jeglegal.com.

You hear it all the time: You need to create a brand identity to succeed in this ever-increasingly competitive market for legal services. But how do you create a brand identity? One way is by learning a niche practice of law.

Some niches are based on practice area: the attorney may only handle criminal defense or bankruptcy cases, for example. Within these larger practice areas, however, are "sub-niches" that an attorney can use to focus his or her practice on and create a brand identity. For example, in criminal law, the attorney may only handle serious felonies. Or, furth er focused, the lawyer may only handle death penalty cases involving claims of actual innocence. In the bankruptcy realm, the lawyer may only handle personal bankruptcies. Or, more specifically, the attorney may only handle personal bankruptcies where there is no real property involved and the petitioner has been the victim of consumer fraud.

To discover these niches within a larger practice area, lawyers should not shy away from the meritorious but (potentially) low-value, time-consuming cases that other firms reject. Most likely, even in this distressed economic climate, there won't be a lot of competition for these particular clients, which will allow the attorney to garner a larger share of that particular market. After handling a number of similar cases, the attorney will find hidden within convoluted facts, multiple players, and pro bono or pro se litigants, patterns emerging and will become an "expert" at handling those specific types of cases.

For example, when I started my solo practice, I decided to focus on personal injury claims. More specifically, I focus my practice on the litigation of workers' compensation cases and only represent injured workers. More specifically still, I routinely handle workers' compensation cases where the employer does not have

workers' compensation insurance (despite state laws mandating that all employers obtain such insurance). Because the burden of proof can be more cumbersome in uninsured employers cases (compared to cases where there is an insurance company involved), other practitioners with a broader practice tend to refer these cases to colleagues, like me.

After handling several uninsured employers cases, I noticed similarities between the factual scenarios, the issues that arise during discovery and pre-trial conferences, and the problems encountered when attempting to enforce judgments against employers. These similarities make the prosecution of my cases more straightforward and less cumbersome and ultimately, benefit my clients.

My willingness to take on these sometimes challenging cases has resulted in a greater number of referrals overall from my colleagues (for cases involving both uninsured employers and cases where the employer has insurance). Handling these types of claims has also created a brand identity for me, at an early stage in my career.

Granted, handling only potentially time-consuming, low-value cases is fatally flawed: the attorney must balance these cases with other, less time consuming and higher value cases to make the finances of his or her practice work. But, most important, focusing in on these types of cases will enable the lawyer to create a brand identity, which can then be used to expand into more profitable areas of the practice.

Taking on challenging cases early on in the attorney's career not only creates a brand identity, it also creates a reputation for that lawyer as someone who's willing to stand up for what's right, work hard to fight for the clients' rights, and isn't afraid to get his or her hands dirty. These qualities will further develop the attorney's brand identity.

Finally, focusing on meritorious claims, where the litigants cannot afford counsel or the costs of litigation, serves a higher purpose: it provides legal services for the people who need lawyers the most. To me, there is no better "brand identity" for an attorney than devoting at least a portion of your practice to the rights of the indigent or those who otherwise cannot obtain counsel for their legitimate claims.

Doing Business in Puerto Rico: Complying with Local Sex Discrimination, Maternity and Breastfeeding Laws

By Maritza I. Gómez, Esq.



Maritza I. Gómez, Esq. is a Partner at the law firm of Goldman, Antonetti & Córdova, P.S.C. in San Juan, Puerto Rico and a member of the National Association of Women Lawyers. Her practice focuses on labor & employment issues. She can be reached at maritza.gomez@gaclaw.com.

Federal labor and employment legislation such as Title VII of the Civil Rights Act of 1964, 42 U.S.C. 2000, et seq. and the Family and Medical Leave Act of 1993, 28 U.S.C § 2601, et seq. are fully applicable to Puerto Rico.

Additionally, the Puerto Rican Legislature has enacted labor and employment laws that are also applicable, such as Law No. 100 of June 30, 1959, 29 L.P.R.A. § 146, et seq., which prohibits employment discrimination on the basis of sex, religion, race, and social condition, among others, and Law No. 69 of July 6, 1985, 29 L.P.R.A. § 1321, et seq., which specifically prohibits employment discrimination on the basis of sex. Law No. 17 of April 12, 1988, 29 L.P.R.A. § 155, et seq. prohibits sexual harassment in the workplace. If an employer is found liable under these laws it may be responsible for double damages.

The Working Mothers' Protection Act, Law No. 3 of March 13, 1942, 29 L.P.R.A. §467, et seq. (the "WMPA") protects pregnant employees from discrimination in the workplace and grants them the right to enjoy maternity leave with full pay for four (4) weeks before and four (4) weeks after childbirth. The pregnant employee may choose to shorten her prenatal leave period to one (1) week before the scheduled childbirth date, and consequently extend her post-partum leave to seven (7) weeks. In that case, the employee must provide the employer with a medical certificate evidencing that there is no risk to her health, that she is able to and that she continues to work up to one (1) week before childbirth. The WMPA also provides for an extension of the post-partum leave if the employee gives birth prior to the completion of her prenatal leave, for a period of time equal to that which she failed to enjoy during the prenatal period.

The WMPA also protects pregnant employees from dismissal without just cause. Under the WMPA, dimin-

ished performance at work due to pregnancy will not be just cause for termination. Diminished performance applies both to the quality as well as the quantity of the work done.

The Working Mothers' Prof. Act protects

Under Law 100, if an employer is found liable for violating the WMPA for pregnancy discrimination, double damages are mandatory against the employer plus 25% for attorneys' fees.

Law No. 427 of November 2, 2000, 29 L.P.R.A. § 478a, et seq. provides working mothers who return to work after maternity leave the opportunity to nurse their children for an hour each full-time working day, which may be divided into two (2) thirty (30)-minute sessions or three (3) twenty (20)-minute sessions, and includes the ability of the nursing mother to either go to where the child to be breastfed is being cared for if the employer has a child care center at the workplace, or to express breast milk in a place provided for such purposes in the workplace. For small businesses, the time period is reduced to one half (1/2) hour instead of one (1) hour.

Any nursing mother that is denied the time period granted by Law No. 427 by her employer "may resort to the pertinent forum to demand that her rights be upheld. The forum with jurisdiction may impose a fine to the employer who refuses to uphold the right herein established for the damages suffered by the employee. Said fine may be equal to [3] three times the salary paid to said employee for each day she was denied the period to nurse or express breast milk." See 29 L.P.R.A. § 478h.

Consequently, it is important to comply with these laws and other civil laws that have been enacted by the Puerto Rican Legislature when doing business in Puerto Rico. Failing to do so may result in costly civil liability and protracted litigation.

The Working
Mothers' Protection
Act protects
pregnant employees
from discrimination
in the workplace
and grants them
the right to enjoy
maternity leave with
full pay for four (4)
weeks before and
four (4) weeks after
childbirth.

12

Upcoming NAWL Meetings and Programs

JULY 20, 2011

NAWL's Networking Night of Giving

EPSTEIN BECKER & GREEN, P.C. LOCATION TBD

Join NAWL for this philanthropy and networking event benefitting the Young Women's Leadership Network, an organization that enables low-income students to achieve their highest educational potential and to break the cycle of poverty. Please visit www.nawl.org for more details.

> For more information contact NAWL at 312.988.6729 or nawl@nawl.org

JULY 21, 2011

NAWL's Annual Meeting and Awards Luncheon

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9:00 AM TO 11:00 AM

Join NAWL for a panel presentation:

The Invisible Barrier – Unconscious Bias in the Legal Profession

Keynote Speaker: Jerry Kang, Professor of Law and Asian American Studies, UCLA School of Law

Panelists: Susan Blount, Prudential Financial, Inc. Legal Department; Lisa Horowitz, Director of Professional Development, McDermott Will & Emery LLP; Hon. Delissa A. Ridgway, U.S. Court of International Trade.

> Register at nawl@nawl.org. Cost \$35 members/\$45 non-members.

JULY 21, 2011

NAWL's Annual Meeting and Awards Luncheon

WALDORF=ASTORIA
301 PARK AVENUE
NEW YORK, NY
11:00 AM TO 2:00 PM

The 2011 Annual Meeting and Awards Luncheon will honor the following individuals:

President's Award: Prudential Financial, Inc. Legal Department, Susan Blount, Senior Vice President and General Counsel

Arabella Babb Mansfield Award: Jamie Gorelick, Partner, Wilmer Cutler Pickering Hale and Dorr LLP

M. Ashley Dickerson Award: Michele Coleman Mayes, Senior Vice President and General Counsel, Allstate Insurance Company

Public Service Award: Brooksley Born, Retired Partner, Arnold & Porter LLP

Lead by Example Award: Honorable Harold Baer, U.S. District Court, Southern District of New York; and Marc Firestone, Executive Vice President, Corporate and Legal Affairs and General Counsel, Kraft Foods, Inc.

NAWL Outstanding Member Awards: Dominica Anderson, Partner, Duane Morris; Laurie Charrington, Senior Associate, Jones Day; Stephanie Cohen, Partner, McCarter & English LLP; Nancy A. Lottinville, Counsel, Gibbons P.C.; Jane Mallor McBride, Principal and General Counsel, Optimus Legal Management and Consulting; Anne O'Neill, Partner, Hinshaw & Culbertson LLP; Randi Engel Schnell, Partner, Bondurany Mixson & Elmore LLP

> Register at nawl@nawl.org.

NAWL NEWS

Upcoming NAWL Programs

JULY 21, 2011

NAWL's Annual Meeting and Awards Luncheon

WALDORF=ASTORIA
301 PARK AVENUE
NEW YORK, NY
AFTERNOON SESSIONS

2:15 PM TO 3:15 PM SESSION

Getting to Win/Win – Strategies for Employers to Overcome Unconscious Bias and Empower the Success of Women Attorneys.

Moderated by: Michele Coleman Mayes, Executive Vice President and General Counsel, Allstate Insurance Company

Panelists: Luis J. Diaz, Director and Chief Diversity Officers, Gibbons P.C.; Sylvia James, Diversity Counsel, Baker Botts LLP; Lauren Stiller Rikleen, President, Rikleen Institute for Strategic Leadership and Executive-in-Residence, Boston College Center for Work and Family.

3:30 PM TO 4:30 PM SESSION

It Starts With You – Practical Steps You Can Take Now to Achieve Success and Advance Women in Law.

Moderated by: Leslie Richards-Yellen, Partner and Chief Diversity and Inclusion Officer, Hinshaw & Culberston LLP

Panelists: Sharon I. Caffrey, Partner and Chair of Women's Initiative at Duane Morris LLP; Marc Firestone, Executive Vice President, Corporate and Legal Affairs and General Counsel, Kraft Foods Inc.

> Register at nawl@nawl.org. Cost for both sessions: \$35 members/\$45 non-members.

JULY 21, 2011

NAWL's Annual Meeting and Awards Luncheon

WALDORF=ASTORIA
301 PARK AVENUE
NEW YORK, NY
2:30 PM TO 5:00 PM

The Fifth Annual Firm to Firm Conversation on Women's Initiatives

Presented by Karen Kahn and Marci Wilf, Threshold Advisors LLC.

BY INVITATION ONLY

> For more information contact NAWL at 312.988.6729 or nawl@nawl.org

NAWL NEWS

Recent NAWL Programs

MAY 25, 2011

Hartford Night of Giving

HARTFORD, CT

The NAWL Networking Night of Giving-Hartford Benefitted My Sisters' Place.

MAY 18, 2011

Women Partners Workshop Series: 2011-2012 House of the Association

NEW YORK, NY

Negotiating For the Life You Want

The Committee on Women in the Profession offered a series of morning workshops for women partners. In these interactive workshops led by renowned consultants who specialize in women lawyers' professional development, gain skills, knowledge and techniques that will enable you to make your contributions visible, valued, and rewarded. These programs are designed to provide you with unique, hands-on learning experiences while you connect and network with other women partners.

Women partners are skilled at negotiating on behalf of others but often fall short when they negotiate for themselves. Led by Carol Frohlinger, this interactive session provides essential guidance you can use to reframe what you do and how you do it. More specifically, you will learn:

- Why being a "nice girl" will hold you hostage to others' needs at the expense of your own
- how to build the relationships that matter
- how to set boundaries and manage expectations
- how to prepare for and handle push-back

MAY 10. 2011

Connect, Listen & Learn Series

FACILITATED BY KAREN KAHN ED.D. PCC This Is NOT the Career I Ordered: Empowering Strategies from Women Who Recharged, Reignited, and Reinvented Their Careers by Caroline Dowd-Higgins

APRIL 14, 2011

NAWL Networking Night Of Giving: Taking A Stand Against Human Trafficking

MCDERMOTT, WILL & EMERY, LLP WASHINGTON. DC

This Night of Giving featured a panel discussion on recognizing and combatting human trafficking in the Washington Metropolitan Area and an opportunity to get together to support local survivors.

NAWL NEWS

Recent NAWL Programs

APRIL 6-8, 2011

West Point Center for the Rule of Law 2011 Conference

U.S. MILITARY ACADEMY WEST POINT, NY 10996

Gender Justice: Toward Achieving Equality

This Conference, with support of the National Association of Women Lawyers (NAWL), presented the many facets of international and domestic gender justice issues, including those related to the military. This is undertaken by the Center to promote understanding of the importance of equality to achieving the rule of law. Topics included: equal protection under the Constitution; gender justice as an integral part of our foreign policy and national security goals; leadership challenges and opportunities for women; the scourge of human trafficking; war crimes against women; women and Islam; domestic violence (with a focus on its impact on military families); and the experience and future of women in the military.

MARCH 3, 2011

NAWL Presented Appellate Advocacy in the New Jersey Supreme Court

NEW JERSEY LAW CENTER NEW BRUNSWICK, NJ On the evening of March 3, 2011, NAWL hosted a panel of all sitting and retired female Justices of the New Jersey Supreme Court at the New Jersey State Bar Association, including retired Justice Marie L. Garibaldi, the first woman appointed to the Court, retired Chief Justice Deborah T. Poritz, the Court's first and only woman Chief Justice, and current Justices Virginia Long, Jaynee LaVecchia, and Helen E. Hoens and moderated by NAWL Executive Board member Holly English.

FEBRUARY 16-17, 2011

NAWL Mid-Year Meeting

EPIC HOTEL
270 BISCAYNE BLVD. WAY
MIAMI, FL

2011 Mid-Year Awardees

Challenge Award:

Office Depot Legal Department Elisa D. Garcia C., Executive Vice President, General Counsel and Secretary

Leadership Award:

Florida Supreme Court Justice Peggy A. Quince

FEBRUARY 8, 2011

Connect, Listen & Learn Series

FACILITATED BY KAREN KAHN ED.D. PCC LAW & REORDER: Legal Industry Solutions for Restructure, Retention, Promotion & Work/Life Balance
by Debbie Epstein Henry

by Debbie Epstein He

FEBRUARY 11, 2011

Women and Power: Getting Ambitious About Ambition

HYATT REGENCY HOTEL ATLANTA, GA Based on their numbers, women lawyers are positioned to exercise power and influence and effectuate change. Women constitute a significant percentage of the lawyers in law firms, corporate legal departments, and government. Women have also represented approximately 50% of law school graduates for more than 25 years. Yet most women lawyers are not exercising power. Women lawyers still represent a very small percentage of law firm leaders, general counsel, law school deans and government leaders. Women lawyers earn considerably less than male colleagues even though they are just as productive. Many are reluctantly relinquishing their ambitions.

Member News

Holly English, formerly Of Counsel with Post, Polak, Goodsell, MacNeill & Strauchler, P.A., has joined Nukk-Freeman & Cerra, P.C. as a Partner and will continue to practice in all areas of employment law. Prior to her work at PPGMS, she worked as a consultant in the U.S. and internationally with a wide variety of organizations, helping to align core values for maximum performance. Ms. English is the author of Gender on Trial: Sexual Stereotypes and Work/Life Balance in the Legal Workplace, and has written numerous articles for NJ Law Journal and other publications. She has been interviewed as an expert in her field by CBS Evening News, New Jersey Monthly and more.

In addition to being named to the Super Lawyer's list for 2009 and 2010, Ms. English is a past President of the Board of the National Association of Women Lawyers (NAWL), remains a current Board member and is also on the Board of the NAWL Foundation. She is also a member of the Board of Directors of the New Jersey Women Lawyers' Association and the Board of the New Jersey Women's Forum. Holly English may be reached at 973-564-9100 or henglish@nfclegal.com

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NAWL Recognizes

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Hawaii Women Lawyers
International Bar Association

ITechLaw

Minnesota Women Lawyers

National Asian Pacific American Bar Association

New Hampshire Women's Bar Association

New Jersey Women Lawyers Association

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D

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From January 1, 2011 through April 30, 2011, the following have become NAWL individual members.

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Jane deGuzman Coral Gables, FL

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Ian Wright Conversation Communications Washington, DC

Deborah A. Wysni Law Offices of Deborah Wysni LLC White Oak, PA

Lauren Zerbinopoulos Weil, Gotshal & Manges, LLP Miami. FL

Networking Roster

The NAWL Networking Roster is a service for NAWL members to provide career and business networking opportunities within NAWL. Inclusion in the roster is an option available to all members, and is neither a solicitation for clients nor a representation of specialized practice or skills. Areas of practice concentration are shown for networking purposes only. Individuals seeking legal representation should contact a local bar association lawyer referral service.

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ACC	Accounting	ENG	Energy	MEA	Media			
ADO	Adoption	ENT	Entertainment	MED	MedicalMalpractice			
ADR	Alt. Dispute Resolution	EPA	Environmental	M&A	Mergers & Acquisitions			
ADV	Advertising	ERISA	ERISA	MUN	Municipal			
ANT	Antitrust	EST	Estate Planning	NET	Internet			
APP	Appeals	ETH	Ethics & Prof. Resp.	NPF	Nonprofit			
ARB	Arbitration	EXC	Executive Compensation	OSH	Occupational Safety & Health			
BDR	Broker Dealer	FAM	Family	PIL	Personal Injury			
вю	Biotechnology	FIN	Finance	PRB	Probate & Administration			
BKR	Bankruptcy	FRN	Franchising	PRL	Product Liability			
BNK	Banking	GAM	Gaming	RES	Real Estate			
BSL	Commercial/ Bus. Lit.	GEN	Gender & Sex	RSM	Risk Management			
CAS	Class Action Suits	GOV	Government Contracts	SEC	Securities			
CCL	Compliance Counseling	GRD	Guardianship	SHI	Sexual Harassment			
CIV	Civil Rights	HCA	Health Care	SPT	Sports Law			
CLT	Consultant	НОТ	Hotel & Resort	SSN	Social Security			
CNS	Construction	ILP	Intellectual Property	STC	Security Clearances			
сом	Complex Civil Litigation	IMM	Immigration	TAX	Tax			
CON	Consumer	INS	Insurance	TEL	Telecommunications			
COR	Corporate	INT	International	TOL	Tort Litigation			
CRM	Criminal	INV	Investment Services	TOX	Toxic Tort			
cus	Customs	IST	Information Tech/Systems	TRD	Trade			
DOM	Domestic Violence	JUV	Juvenile Law	TRN	Transportation			
EDU	Education	LIT	Litigation	T&E	Wills, Trusts&Estates			
EEO	Employment & Labor	LND	Land Use	WCC	White Collar Crime			
ELD	Elder Law	LOB	Lobby/Government Affairs	WOM	Women's Rights			
ELE	Election Law	MAR	Maritime Law	WOR	Worker's Compensation			

NETWORKING ROSTER

ALABAMA

Jennifer Rose

The Rose Law Firm, LLC 205 20th Street North, Suite 915 Birmingham, AL 35203 T: 205.323.1124 jennifer@theroselawfirmllc.com FAM, DIV, ADO, T&E

ARIZONA

Kimberly A. Demarchi

Lewis and Roca LLP 40 North Central Avenue, Suite 1900 Phoenix, AZ 85004 T: 602.262.5728 kdemarchi@lrlaw.com BSL, ELE, LIT

Pamela J. P. Donison

Donison Law Firm, PLLC 11811 North Tatum Blvd., Suite P177 Phoenix, AZ 85028 T: 480.951.6599 pamela@donisonlaw.com

ARKANSAS

Niki Cung

Kutak Rock LLP
234 E. Millsap Road, Suite 400
Fayetteville, AR 72703
T: 479.695.1933
niki.cung@kutakrock.com
LIT

CALIFORNIA

Sophie M. Alcorn

Law Offices of John R. Alcorn 2212 Dupont Drive, Suite V Irvine, CA 92612 T: 949.553.8529 sophie@jr-alcorn.com IMM

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Tiffany Dou

Gresham Savage Nolan & Tilden, APC
550 E. Hospitality Lane, Suite 300
San Bernardino, CA 92408-4205
T: 909-890-4499
tiffany.dou@greshamsavage.com

Emma D. Enriquez

Gresham Savage Nolan & Tilden, APC 3750 University Avenue, Suite 250 Riverside, CA 92501 T: 951.684.2171 emma.enriquez@gresham. savage.com

Sara Holtz

Client Focus 2990 Lava Ridge Court, Suite 230 Roseville, CA 95661 T: 916.797.1525 holtz@clientfocus.net CLT

Kay E. Kochenderfer

Gibson, Dunn & Crutcher LLP 333 S. Grand Avenue, Suite 5364 Los Angeles, CA 90071 T: 213.229.7712 kkochenderfer@gibsndunn.com CAS, ANT, BSL

Kiko Korn

Legal Writing Works 3326 S. Bentley Avenue Los Angeles, CA 90034 T: 310.242.1400 kiko@legalwritingworks.com

Renee Welze Livingston

Livingston Law Firm, A
Professional Corporation
1600 S. Main Street, Suite 280
Walnut Creek, CA 94596
T: 925.952.9880
rlivingston@livingstonlawyers.com
PRL, TRN, PIL, INS

Nina Marino

Kaplan Marino, PC 9454 Wilshire Blvd., Suite 500 Beverly Hills, CA 90212 T: 310.557.0007 Marino@KaplanMarino.com APP, CRM, DOM, HCA

Megan Pike

Pepperdine School of Law 833 9th Street, Apt. B Santa Monica, CA 90403 megan.pike@pepperdine.edu ADR

COLORADO

Marianne K. Lizza-Irwin

The Ross-Shannon Law Firm 12596 West Bayaud Avenue Lakewood, CO 80228 T: 303.988.9500 mklizza-irwin@ross-shannonlaw. com LIT, BSL, INS, PRL

Elizabeth A. Starrs

Starrs Mihm & Pulkrabek LLP 707 Seventeenth Street, Suite 2600 Denver, CO 80202 T: 303.592.5900 estarrs@starrslaw.com ADR, LIT, INS

DELAWARE

Corrine Elise Amato

Morris James LLP 500 Delaware Avenue, Suite 1500 Wilmington, DE 19801 T: 302.888.5206 camato@morrisjames.com BSL, COR, LIT

Denise Seastone Kraft

Edwards Angell Palmer & Dodge LLP 919 North Market Street, Suite 1500 Wilmington, DE 19801 T: 302.777.7770 dkraft@eapdlaw.com LIT

Amy Quinlan

Morris James LLP 500 Delaware Avenue Wilmington, DE 19899-2306 T: 302.888.6886 aquinlan@morrisjames.com BSL

Martha L. Rees

DuPont Company
1007 Market Street
DuPont Building 8032
T: 302.774.4028
Wilmington, DE 19898
T: 302.774.4028
martha.l.rees@usa.dupont.com

Janine M. Salomone

Potter Anderson & Corroon LLP 1313 North Market Street Herculez Plaza, 6th Floor Wilmington, DE 19801 T: 302. 984.6128 jsalomone@potteranderson.com COR

Katelyn M. Torpey McCarter & English LLP

405 N. King Street Wilmington, DE 19801 T: 302.984.6365 ktorpey@mccarter.com LIT

DISTRICT OF COLUMBIA

Deborah Schwager Froling

Arent Fox LLP

1050 Connecticut Avenue, NW,
Suite 700

Washington, DC 20036

T: 202.857.6075

froling.deborah@arentfox.com
COR, RES, SEC, M&A

Shanda Nicole Hastings

K&L Gates LLP 1601 K. Street, NW Washington, DC 20006 T: 202.778.9119 shanda.hastings@klgates.com

Megan E. Jones

Hausfeld LLP 1700 K. Street, NW, Suite 650 Washington, DC 20006 T: 202.540.7149 mjones@hausfeldllp.com

Margaret S. Lopez

Ogletree, Deakins, Nash, Smoak & Stewart, P.C.
2400 N. Street, NW, Fifth Floor Washington, DC 20037
T: 202.887.0855
margaret.lopez@odnss.com
EEO, LIT

Lorelie S. Masters

Jenner & Block LLP 1099 New York Avenue, NW, Suite 900 Washington, DC 20001 T: 202.639.6076 masters@jenner.com INS

Julia Anne Matheson

Finnegan Henderson Farabow Garrett & Dunner LLP 901 New York Ave., NW Washington, DC 20001 202.408.4020 julia.matheson@finnegan.com

Kerry Clinton O'Dell

Hollingsworth LLP
1350 | Street NW
Washington, DC 20005
T: 202.898.5887
kodell@spriggs.com
PRL, GOV
Ellen Ostrow, Ph.D., CMC
Lawyers Life Coach, Inc.
910 17th Street, NW, Suite 306
Washington, DC 20006

ellen@lawyerslifecoach.com

T: 202.595.3108

FLORIDA

Heather M. Byrer

Stiles, Taylor & Grace, P.A. PO Box 48190 Jacksonville, FL 32247 T: 904.636.7501 hbyrer@stileslawfirm.com FFO

Barbara I Compiani

Kreusler-Walsh, Compiani & Vargas, P.A. 501 S. Flagler Drive, Suite 503 West Palm Beach, FL 33401 T: 561.659.5455 bcompiani@kwcvpa.com

Karen H. Curtis

Clarke Silvergate & Campbell, P.A. 799 Brickell Plaza, Suite 900 Miami, FL 33131 T: 305.377.0700 kcurtis@csclawfirm.com

Kate Ferro Fowler White Burnett PA

1395 Brickell Avenue, Suite 1400 Miami, FL 33131 T: 305.789.9294 kferro@fowler-white.com

Debra Potter Klauber, Esq.

Haliczer Pettis & Schwamm 100 S.E. 3rd Avenue One Financial Plaza, 7th Floor Fort Lauderdale, FL 33394 T: 954.523.9922 dklauber@haliczerpettis.com APP, MED, PIL

Carol E. Thorstad-Forsyth

Fox Rothschild LLP Esperante Building 222 Lakeview Ave., Suite 700 West Palm Beach, FL 33407 T: 561 804 4438 cforsyth@foxrothschild.com

Kathryn M. Fried

Lash & Goldberg LLP 100 S.E. 2nd Street, Suite 1200 T: 305.347.4040 Miami FL 33131 T: 305.347.4040 kfried@lashgoldberg.com HCA, BSL

Tanva M. Lawson

26

Sedgwick Detert Moran & Arnold LLP 2400 East Commercial Blvd, Suite 1100 Ft. Lauderdale, FL 33308 T: 954.958.2500 tanya.lawson@sdma.com LIT, PRL TOX, BSL

Jill Sarnoff Riola

Carlton Fields 450 S. Orange Ave. Orlando, FL 32801 T: 407.244.8246 iriola@carltonfields.com

Stephanie L. Serafin

Kreusler-Walsh, Compiani & Vargas, P.A. 501 S. Flagler Drive, Suite 503 West Palm Beach, FL 33401 T: 561 659 5455 sserafin@kwcvpa.com

Rebecca Mercier Vargas

Kreusler-Walsh, Compiani & Vargas, P.A. 501 S. Flagler Drive, Suite 503 West Palm Beach, FL 33401 T: 561.659.5455 rvargas@kwcvpa.com

Jane Kreusler-Walsh

Kreusler-Walsh, Compiani & Vargas, P.A. 501 S. Flagler Drive Suite 503 West Palm Beach, FL 33401 T: 561.659.5455 janewalsh@kwcvpa.com

Anne Dufour Zuckerman

Imperial Finance & Trading LLC 701 Park of Commerce Blvd.. Suite 301 Boca Raton, FL 33487 T: 561.995.4388 azuckerman@imprl.com

GEORGIA

Cindy A. Brazell

Jones Day 1420 Peachtree Street, NE, 8th Floor Atlanta, GA 30309-3053 T: 404.581.8294 cbrazell@jonesday.com BNK, FIN

Francesca Danielle Lewis

Sutherland Asbill & Brennan LLP 999 Peachtree Street, N.E. Atlanta, GA 30309 T: 404.853.8173 danielle.lewis@sutherland.com

Meghan H. Magruder

King & Spalding LLP 1180 Peachtree Street, NE Atlanta, GA 30309 T: 404.572.2615 mmagruder@kslaw.com INS, BSL

Kathleen W. Simcoe

Commander + Pound, LLP 400 Galleria Parkway, Suite 460 Atlanta, GA 30339 T: 404 584 8002 ksimcoe@commanderpound. com PII

Adrienne Hunter Strothers

Warner Mavoue Bates & McGough, P.C. 3350 Riverwood Parkway Atlanta GA 30339 T: 770.951.2700 astrothers@wmbmlaw.com

Melissa Caen

Southern Company 30 Ivan Allen Jr. Blvd., NW Bin 5C1203 Atlanta, GA 30308 T: 404.506.0684 mkcaen@southernco.com

Elizabeth Tatum

Tatum Hillman Hickerson & Powell, LLP 1737 West Wesley Road Atlanta, GA 30327 T: 404 351 2261 etatum65@gmail.com RES. COR

ILLINOIS

Shauna L. Boliker Andrews Cook County State's Attorney's

Office 2650 S. California Avenue Chicago, IL 60608 T: 773.869.3112 sbolike@cookcounty.gov

Elizabeth Bradshaw

Dewey & LeBoeuf 180 N. Stetson Avenue, Suite 3700 Chicago, IL 60601 T: 312.794.8000 ebradshaw@dl.com

Torey Cummings

Skadden Arps Slate Meagher & Flom 333 W. Wacker DR., STE. 2100 Chicago, IL 60606 T: 312.407.0040 tcumming@skadden.com LIT, SEC, EEO

Jean M. Golden

Cassiday Schade LLP 20 North Wacker Drive, Suite 1000 Chicago, IL 60606 T: 312.641.3100 jmg@cassiday.com

Cheryl Tama Oblander

Butler Rubin Saltarelli & Boyd LLP 70 West Madison Street. Suite 1800 Chicago, IL 60602 T: 312.696.4481 ctama@butlerrubin.com EEO, BKR, LIT

Patricia F. Sharkey

McGuireWoods LLP 77 West Wacker Drive Chicago, IL 60601 T 312.750.8601 psharkey@mcguirewoods.com

Janet A. Stiven

Dvkema Gossett PLLC 10 South Wacker Drive. Suite 2300 Chicago, IL 60606 T: 312.627.2153 istiven@dvkema.com

Terri L. Thomas

Navistar, Inc. 4201 Winfield Road Warrenville, IL 60555 T: 630.753.2575 terri.thomas@navistar.com

Krista Vink Venegas, Ph.D.

McDermott Will & Emery LLP 227 West Monroe Street, Suite 4400 Chicago, IL 60606 T: 312.984.7542 kvinkvenegas@mwe.com ENT. LIT. INT. INT. PRP

INDIANA

Melanie Morgan Dunajeski

Beckman Kelly & Smith 5920 Hohman Ave. Hammond, IN 46311 T: 219.933.6200 mdunajeski@bkslegal.com INS, EEO, LIT

Tammy J. Meyer MillerMeyer LLP

9102 N. Meridian Street, Suite 500 Indianapolis, IN 46260 T: 317.571.8300 tmeyer@millermeyerllp.com LIT, PRL, INS

NETWORKING ROSTER

Jan Michelsen

Ogletree, Deakins, Nash, Smoak & Stewart, P.C. 111 Monument Circle, Suite 4600 Indianapolis, IN 46204 T: 317.916.2157 jan.michelsen@ogletreedeakins. EEO

IOWA

Roxanne Barton Conlin

Roxanne Conlin & Associates, P.C. 319 7th Street, Suite 600 Des Moines, IA 50309 T: 521.183.1111 Roxlaw@aol.com PIL, EEO, MED

KANSAS

Linda S. Parks

Hite, Fanning & Honeyman LLP 100 N. Broadway, Suite 950 Wichita, KS 67202 T: 316.265.7741 parks@hitefanning.com COR, BKR

KENTUCKY

Jaime L. Cox

Stites & Harbison PLLC 400 W. Market Street, Suite 1800 Louisville, KY 40202 T: 502.681.0576 icox@stites.com RFS

Maria A. Fernandez

Fernandez Friedman Haynes & Kohn PLIC 401 W. Main Street, Suite 1807 Louisville, KY 40202-3013 T: 502.657.7130 mfernandez@ffgklaw.com EST, PRB, ELD, BSL

LOUISIANA

M. Nan Alessandra

Phelps Dunbar, LLP 365 Canal Street, Suite 2000 New Orleans, LA 70130 T: 504.584.9297 alessann@phelps.com EEO, CIV

Kristina S. Clark

Rosenberg & Clark LLC 400 Paydras Street, Suite 1680 New Orleans LA 70130 T: 504.620.5400 tina@rosenbergclark.com

Lynn Luker

Lynn Luker & Associates, LLC 3433 Magazine Street New Orleans, LA 70115 T: 504.525.5500 lynn.luker@llalaw.com PRL. EEO. MAR

Staci A. Rosenberg

Rosenberg & Clark LLC 400 Paydras Street, Suite 1680 New Orleans, LA 70130 T: 504.620.5400 staci@rosenbergclark.com

MARYLAND

Jo Benson Fogel

Jo Benson Fogel, P.A. 5900 Hubbard Drive Rockville, MD 20852 T: 301.468.2288 ifogelpa@aol.com FAM, EST, GRD

MASSACHUSETTS

Faith F Driscoll

14 Carlisle Road Dedham, MA 02026 T: 781.326.6645 faithd@rcn.com

Jennifer E. Greaney

Sallv & Fitch LLP One Beacon Street Boston MA 02108 T: 617.542.5542 jeg@sally-fitch.com

MICHIGAN

Elizabeth K. Bransdorfer

Mika Meyers Beckett & Jones PLC 900 Monroe Avenue N.W. Grand Rapids MI 49503 T: 616.632.8000 ebransdorfer@mmbilaw.com

Michelle Antionette Busuito

Michigan Supreme Court 3035 Grand Blvd. Detroit, MI 48202 T: 313.972.3257 busuitom@courts.mi.gov

Sue Ellen Eisenberg

Sue Ellen Eisenberg & Associates 33 Bloomfield Hills Parkway, Suite 145 Bloomfield Hills, MI 48304 T: 248.258.5050 see@seelawpc.com

Cate S. McClure

Senate Democratic Counsel S-105 Capitol - 2nd Floor P.O. Box 30036 Lansing, MI 48909-7536 T: 517.373.1029 cmcclure@senate.michigan.gov

MINNESOTA

Angela Beranek Brandt

Larson • King, LLP 2800 Wells Fargo Place 30 East Seventh Street St. Paul, MN 55101 T: 651.312.6544 abrandt@larsonking.com CNS, BSL, INS, EEO

Lucy Jane Wilson

P.O. Box 338 Saint Michael, MN 55376-0338 T: 763.425.8723 monday3333@msn.com

MISSISSIPPI

Sharon F. Bridges Brunini, Grantham, Grower & Hewes, PLLC P.O. Box Drawer 119 Jackson, MS 39205 T: 601.948.3101 sbridges@brunini.com

Kristina M. Johnson

Watkins Ludlam Winter & Stennis P.A. 190 East Capitol Street, Suite 800 Jackson, MS 39201 T: 601.949.4785 kjohnson@watkinsludlam.com BSL. BKR

Shanda M. Yates

Wells Marble & Hurst, PLLC P.O. Box 131 Jackson, MS 39205 T: 601 605 6900 syates@wellsmar.com

MISSOURI

Kristie Crawford

Brown & James P.C. 300 S. John Q. Hammons Pkwy, Suite 202 Sprinfield, MO 65806 T: 417.831.1412 kcrawford@bjpc.com LIT, EEO

Elaine M. Moss

Brown & James, P.C. 1010 Market Street, 20th Floor St.Louis, MO 63101 T: 314.242.5208 emoss@bjpc.com INS, LIT

Lori Rook

Brown & James, P.C. 300 S. John Q. Hammons Pkwy, Suite 202 Springfield, MO 65806 T: 417.831.1412 lrook@bjpc.com

Norah J. Rvan

Norah J. Ryan Attorney at Law 230 Bemiston Ave., Suite 510 St. Louis, MO 63105 T: 314.727.3386 norah.ryan@att.net LIT

NEW JERSEY

Cherie L. Adams, Esq.

Adams Stern Gutierrez & Lattiboudere, LLC 1037 Raymond Blvd., Suite 710 Newark, NJ 7102 T- 973 735 2742 cadams@asgllaw.com

Stacey D. Adams

Littler Mendelson PC One Newark Center 1085 Raymond Blvd., 8th Floor Newark, NJ 07102 T: 973.848.4738 sdadams@littler.com

Jeanne Schubert Barnum

Schnader Harrison Segal & Lewis LLP 220 Lake Drive East, Suite 200 Cherry Hill, NJ 08002 T: 856.482.5222 ibarnum@schnader.com CNS. EPA. ADR

Willa Cohen Bruckner

Alston & Bird LLP 90 Park Avenue New York, NY 10016 T- 212 210 9596 willa.bruckner@alston.com

Sarah M. Canberg

Porzio, Bromberg & Newman, P.C. 100 Southgate Parkway Morristown, NJ 07962-1997 T: 973 889 4204 smcanberg@pbnlaw.com EPA, LND

Stephanie J. Cohen

McCarter & English LLP Four Gateway Center 100 Mulberry Street Newark, NJ 07102 T. 973 639 2026 scohen@mccarter.com LIT

Melissa DeHonney

Gibbons, P.C. One Gateway Center Newark, NJ 07102 T- 973 596 4839 mdehonney@gibbonslaw.com

Linda S. Ershow-Levenberg

Fink Rosner Ershow-levenberg, LLC Attorneys at Law 1093 Raritan Road Clark, NJ 07066 T: 732.382.6070 ELD, MED, GRD, SSN

Alitia Faccone

McCarter & English, LLP Four Gateway Center 100 Mulberry Street T: 973.848.5376 Newark, NJ 07102 afaccone@mccarter.com

Derlys M. Gutierrez

Adams Stern Gutierrez & Lattiboudere, LLC 1037 Raymond Blvd., Suite 710 Newark, NJ 7102 T: 973.735.2742 dgutierrez@asgllaw.com

Kathleen Hart

Morgan Melhuish Abrutyn 651 W. Mt. Pleasant Avenue Livingston, NJ 07039 T: 973.994.2500 khart@morganlawfirm.com

Garalyn Humphrey

Geralyn Gahran Humphrey, Esq. 33 Washington Avenue West Caldwell N.I. 07006 T: 973.632.5593 gghwc@yahoo.com COR. M&A. RES

Karen Painter Randall

Connell Foley LLP 85 Livingston Avenue Roseland, NJ 07068 T: 973.535.0500 krandall@connellfoley.com Cassandra Savoy

622 Bloomfield Avenue Bloomfield, NJ 07003-2521 T: 973.748.0097 csavoy@cassandrasavoy.com

Erin Marie Turner

Drinker Biddle & Reath LLP 500 Campus Drive Florham Park, NJ 07932 T: 973.549.7027 erin_ocallaghan@hotmail.com; erin.turner@dbr.com LIT INS

Shawn White

Prudential 51 Broad Street, 21st Floor Newark N.I. 07102 T: 212.455.3883 shawn.white@prudential.com

NEW YORK

Maria Jose Ayerbe Davis & Gilbert LLP 1740 Broadway, 3rd Floor New York, NY 10019 T: 212.468.4834 mayerbe@dglaw.com;

mariajayerbe@gmail.com

Monica Barron

Georgoulis & Associates PLLC 45 Broadway, 14th Floor New York, NY 10006 T 212.425.7854 texas.mb@verizon.net

Stacie Bennett

Herzfeld & Rubin, P.C. 40 Wall Street New York, NY 10005 T: 212.471.8485 stacielbennett@gmail.com LIT. PRL

Martha E. Gifford

Law Offices of Martha E. Gifford 93 Montague Street, #220 Brooklyn, NY 11201 T: 718.858.7571 giffordlaw@mac.com ANT

Beth L. Kaufman

Schoeman Updike & Kaufman LLP 60 East 42nd Street New York, NY 10165 T: 212.661.5030 bkaufman@schoeman.com LIT, PRL, EEO

Geri S. Krauss

Krauss PLLC One North Broadway White Plains, NY 10601 T: 914.949.9100 gsk@kraussnv.com

Alesandra Lanto, Ph.D.

Psychologist-Writer & Coach to Professional Women 60 E. 8th Street. #30D New York, NY 10003 T: 917 208 8230 alesandra.lanto@att.net

Grace P. Lee, Ph.D., J.D. The Forensic Psychology Group

141 E. 55th Street, Suite 3D New York, NY 10022 T: 212.888.8199 LeePhDJD@gmail.com IMM CRM

Maureen W. McCarthy

Law Offices of M.W. McCarthy 126 Waverly Place, #3E New York, NY 10011 T: 212.475.4378 maureenwmccarthy@gmail.com COR. INT

Anne Kennedy McGuire

Loeb & Loeb 182 E. 95th Street, #14J New York, NY 10128 T: 212.426.2324 amcguire@loeb.com

Gloria S. Neuwirth

Davidson, Dawson & Clark LLP 60 East 42nd Street, 38th Floor New York, NY 10165 T: 212.557.7720 gsneuwirth@davidsondawson.com EST, PRB, T&E, NPF

Gille Ann Rabbin, Esq.

60 Fast End Avenue New York, NY 10028 T: 917.763.0579 gilieann@aol.com

Maura I. Russell

Epstein Becker & Green P.C. 250 Park Avenue New York, NY 10177 T: 212.351.3758 mrussell@ebglaw.com BNK, COR

Tonia A. Sayour

Cooper & Dunham LLP 30 Rockefeller Plaza, 20th Floor New York, NY 10112 T: 212 278 0513 tsayour@cooperdunham.com

Annie J. Wang

Wormser, Kiely, Galef & Jacobs 825 Third Ave. New York, NY 10022-7519 T: 212.573.0613 awang@wkgj.com

OHIO

Dawn Conway *LexisNexis*

9443 Springboro Pike Miamisburg, OH 45342 T. 937 865 1815 dawn.conway@lexisnexis.com LIC, VP

Amy Leopard

Walter & Haverfield LLP 1301 E. 9th Street, Suite 3500 Cleveland, OH 44114 T: 216.928.2889 aleopard@walterhav.com COR, ILP, BIO, HCA

Elizabeth M. Stanton

Chester Wilcox & Saxbe, LLP 65 East State Street, Suite 1000 Columbus, OH 43215-4213 T: 614.221.4000 estanton@cwslaw.com EEO, EDU, APP, MUN

OREGON

Diane L. Polscer

Gordon & Polscer, LLC 9755 SW Barnes Road, Suite 650 Portland, OR 97225 T: 503.242.2922 dpolscer@gordon-polscer.com INS. LIT. BSL

Heather J. Van Meter

Williams Kastner 888 SW 5th Ave., Suite 600 Portland, OR 97204 T: 503 944 6973 hvanmeter@williamskastner.com

PENNSYLVANIA

Ayesha Hamilton

Hamilton Law Firm PC 1816 West Point Pike, Suite 114 Lansdale, PA 19446 T: 215 699 8840 ahamilton@ayeshahamiltonlaw. com

NETWORKING ROSTER

Barbara K. Gotthelf McCarter & English LLP Mellon Bank Center 1735 Market Street, Suite 700 Philadelphia, PA 19103 T: 215.979.3836 bgotthelf@mccarter.com

Tiffani L. McDonough

PRI

Cozen O'Connor 1900 Market Street Philadelphia, PA 19103 T: 215.665.7261 tiffani.mcdonough@gmail.com; tmcdonough@cozen.com EEO

Kimberly Ruch-Alegant

Alegant Law, P.C. 67 Buck Road, B48 Huntingdon Valley, PA 19006 T: 215.354.0057 kalegant@alegantlaw.com PER. WOR. PIL

SOUTH CAROLINA

Elizabeth Scott Moise Nelson Mullins Riley & Scarborough LLP P.O. Box 1806

Charleston, SC 29402 T: 843.720.4382 esm@nmrs.com; scott.moise@nelsonmullins.com PRL

Nancy Sadler

Griffith, Sadler & Sharp, PA Post Office Drawer 570 Beaufort, SC 29901 T: 843.521.4242 nds@gandspa.com LIT

TENNESSEE

Marcia Meredith Eason

Miller & Martin PLLC Volunteer Building 832 Georgia Avenue. Suite 1000 Chattanooga, TN 37402-2289 T· 423 785 8304 meason@millermartin.com

Kristine L Roberts

Baker, Donelson, Bearman, Caldwell & Berkowitz, PC 165 Madison Avenue, Suite 2000 Memphis, TN 38103 T: 901 526 2000 klroberts@bakerdonelson.com

Yanika C. Smith-Bartley

Baker, Donelson, Bearman, Caldwell & Berkowitz, PC 211 Commerce Street Suite 1000 Nashville, TN 37201 T: 615.726.5772 ysmith-bartley@bakerdonelson. com

TEXAS

Jessica L. Crutcher Mayer Brown LLP 700 Louisiana, Suite 3400 Houston, TX 77002 T: 713 238 2736 jcrutcher@mayerbrown.com

Marcela L. Cuadrado Taylor Cuadrado PC 3200 Southwest Freeway, Suite 3300 Houston, TX 77027 T: 713.402.6173 cuadrado@tc-lawyers.com

Sandra D. Delgado

LIT, SEC, BSL

1309 Ash Street Anna, TX 75409 sandrad.law@gmail.com

Lisa A. Dreishmire

Ogletree, Deakins, Nash, Smoak & Stewart, P.C. 8117 Preston Road, Suite 700 Dallas, TX 75225 T: 214.414.0068 lisa.dreishmire@odnss.com EEO, LIT

Gwendolyn Frost

Powers & Frost LLP 1221 McKinney Street 2400 One Houston Center Houston, TX 77010 T: 713.767.1555 gwenfrost@powersfrost.com LIT, ENT, SPT

Sharla Frost

Powers & Frost LLP 1221 Mckinney Street 2400 One Houston Center Houston, TX 77010 T: 713.767.1555 sfrost@powersfrost.com BSL, COM, COR, PRL

Mary-Olga Lovett

Greenberg Traurig 1000 Louisiana, Suite 1700 Houston, TX 77002 T: 713.374.3500 lovettm@gtlaw.com

Rebecca Rene Massiatte

Jackson Lewis LLP 3811 Turtle Creek Blvd., Suite 500 Dallas, TX 75219 T: 214.273.5061 massiatter@iacksonlewis.com IMM

Retta A. Miller

Jackson Walker LLP 901 Main Street, Suite 6000 Dallas, TX 75202 T: 214.953.6035 rmiller@iw.com LIT, EEO, ADR, SEC

Deborah Perry

Munsch Hardt Kopf & Harr, P.C 3800 Lincoln Plaza 500 N. Akard Street Dallas, TX 75201 T: 214.855.7565 dperry@munsch.com

Katharine Battaia Richter

Thompson & Knight LLP 1722 Routh Street, Suite 1500 Dallas, TX 75201 T: 214 969 1495 katie.richter@tklaw.com

Sherry L. Travers

Littler Mendelson PC 2001 Ross Avenue, Suite 1500 Dallas, TX 75201 T- 214 880 8148 stravers@littler.com FFO

Amanda Woodall

Baker Botts LLP One Shell Plaza 910 Louisiana Street Houston, TX 77002 T: 713.229.2187 amanda.woodall@bakerbotts.com

VIRGINIA

Pamela Belleman

Troutman Sanders LLP 1001 Haxau Point Richmond, VA 23219 T: 804.697.1456 pam.belleman@ troutmansanders.com COM, RES

Julie Hottle Day

Culin Sharp, Autry & Day, PLC 4124 Leonard Drive Fairfax, VA 22030 T: 703.934.2940 iday@csadlawyers.com FAM

Dorothea W. Dickerman

McGuireWoods LLP 1750 Tysons Blvd., Suite 1800 McLean, VA 22102 T: 703.712.5387 ddickerman@mcguirewoods.com

Sandra Giannone Ezell

Rowman and Brooke LLP 1111 E. Main Street, Suite 2100 T: 804.819.1156 Sandra.ezell@ bowmanandbrooke.com PRL. BSL

Jov C. Fuhr

McGuireWoods LLP 901 E. Cary Street Richmond, VA 23238 T: 804.775.4341 jfuhr@mcguirewoods.com TOX, LIT, EPA, PRL

Susanne Jones

O'Brien Jones, PLLC 8200 Greenshoro Drive Suite 1020A McLean, VA 22102 T: 202.292.4693 susanne.jones@obrienjones.com

Michelle E. O'Brien

O'Brien Jones, PLLC 8200 Greensboro Drive, Suite 1020A McLean, VA 22102 T: 202.292.4692 michelle.obrien@obrieniones.com

WASHINGTON

Kristin S. Bell

Jackson Lewis LLP 600 University Street, Suite 2900 Seattle, WA 98101 T: 206.405.0404 bellk@jacksonlewis.com EEO

Makalika Naholowaa

Perkins Coie LLP 1201 3rd Avenue, Suite 4800 Seattle, WA 98101 T: 206.359.3031 mnaholowaa@perkinscoie.com II P PAT

Catherine R. (Kate) Szurek

Skagit Law Group, PLLC 227 Freeway Drive, Suite B P.O. Box 336 Mt. Vernon, WA 98273 T: 360.336.1000 kate@skagitlaw.com EST, TAX

Baker & MCKenzie

WISCONSIN

Rebecca Coffee

Mastantuono Law Office 817 N. Marshall Street Milwaukee, WI 53202 T: 414.276.8662 rcoffee@mastantuono-law.com CRM

Billie Jean Smith

Michael Best & Friedrich LLP 100 East Wisconsin Avenue, Suite 3300 Milwaukee, WI 53202 T: 414.347.4770 BJSmith@michaelbest.com ILP

INTERNATIONAL

Lori A. Prokopich

Fogler, Rubinoff LLP
95 Wellington Street West
Toronto-Dominion Centre,
Suite 1200
Toronto, Ontario M5J 2Z9
T: 416.864.9700
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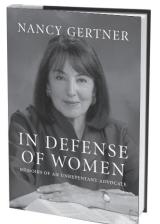


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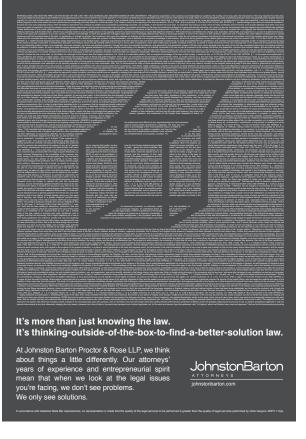
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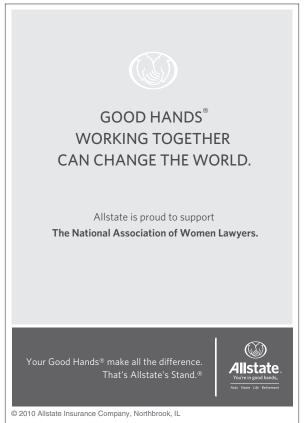
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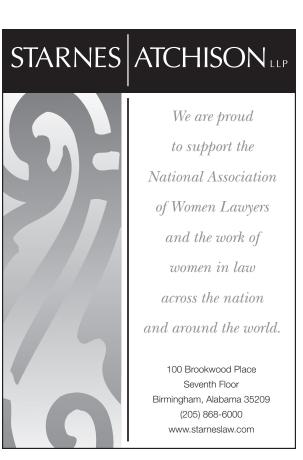
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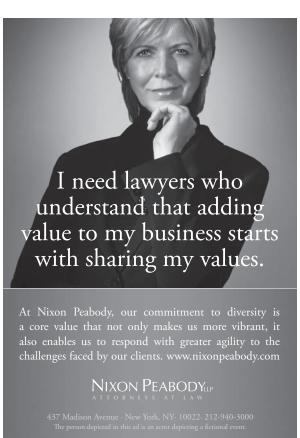
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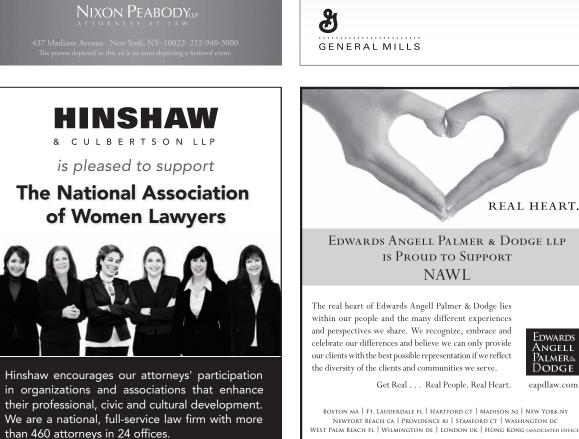
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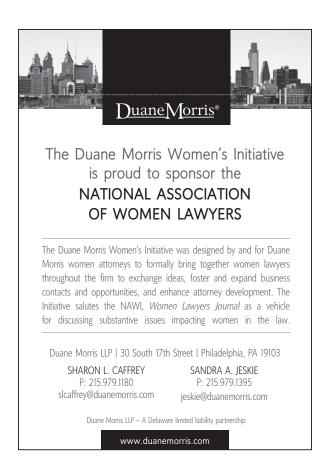
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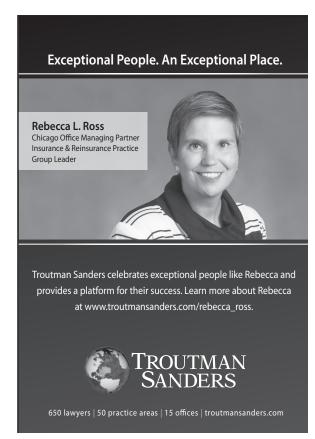
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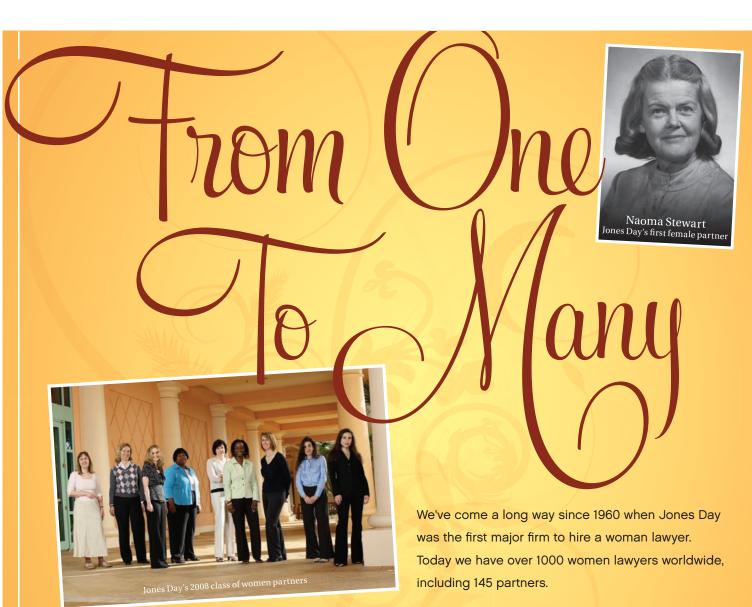


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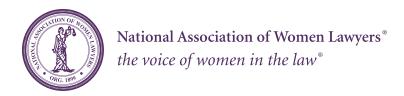




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