



Marijo “MJ” Klimas

MJ Klimas is a proven business leader with success in motivating and challenging organizations to achieve outstanding levels of innovation, sales, and profitability. Positive, articulate, and decisive, she collaborated across businesses, leading through volatility and crisis.

MJ invested fifteen years accelerating the growth of Banc of America Public Capital Corp. Beginning in 2005 as Managing Director and National Line of Business Leader, she rose to President and Board Chairwoman in 2019. As Board Chair, MJ consistently crafted visionary strategies and synthesized issues into tangible goals. She is a thoughtful and compassionate leader who prioritized mentoring others to succeed with energy, passion, and creativity.

Additionally, MJ served as a member of the Bank’s Pittsburgh Market Leadership Team, fostering community connection and brand development. A career-long champion of women and minorities, she played a key role in founding and supporting multiple employee resource groups, serving as a strategist, advocate, sponsor, and one-on-one mentor.

Bank of America recruited MJ in 2005 from GE Healthcare Financial Services to set and execute a national growth strategy for a new healthcare vertical. Prior to GE, MJ earned accolades for her success at Citicorp Global Equipment Finance in developing innovative healthcare marketing and product solutions.

Today MJ is an energized Principal of the firm PresencePlus Consulting. She brings talent, experience, and life lessons to offer clients valuable insights on the power of Executive Presence, commanding their Personal Brands and the influence of bold Presentation Skills. MJ’s clients leverage techniques to confidently navigate career advancement internally or while interviewing for external opportunities.

MJ is a highly regarded speaker on the power of confidence and professional presence with an accomplished career speaking on financing challenges in healthcare and higher education. MJ supports initiatives of local corporate and not-for-profit organizations leading sessions on the power of networking and using confidence as a tool for success.

A music lover who enjoys playing electric guitar with her family and her band “Ruby and The Riptides,” MJ is a champion of enhancing opportunities for children to experience the joy of music. She served as Director and Secretary of The Pittsburgh Youth Philharmonic Orchestra and the Pine-Richland Orchestra Association. MJ is a member of the United Way of Southwestern Pennsylvania’s Women’s Leadership Council bringing time, talent, and resources to those in need. MJ earned a BA in Marketing from Michigan State University.