## **Local Market Update – September 2025**Provided by OneKey® MLS



Single-Family Homes -

## **Ulster County**

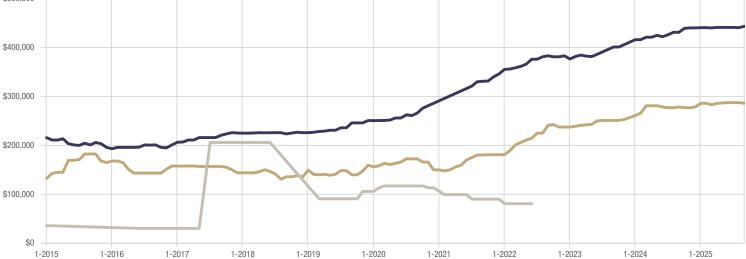
| Single-Family Homes                      | September |           |          | Last 12 Months |             |          |  |
|--|-----------|-----------|----------|----------------|-------------|----------|--|
| Key Metrics                              | 2024      | 2025      | % Change | Thru 9-2024    | Thru 9-2025 | % Change |  |
| New Listings                             | 113       | 123       | + 8.8%   | 1,218          | 1,337       | + 9.8%   |  |
| Closed Sales                             | 92        | 83        | - 9.8%   | 770            | 859         | + 11.6%  |  |
| Days on Market Until Sale                | 62        | 57        | - 8.1%   | 65             | 71          | + 9.2%   |  |
| Median Sales Price*                      | \$435,000 | \$469,000 | + 7.8%   | \$430,000      | \$442,250   | + 2.8%   |  |
| Percent of Original List Price Received* | 96.3%     | 100.4%    | + 4.3%   | 97.7%          | 97.2%       | - 0.5%   |  |
| Inventory of Homes for Sale              | 375       | 396       | + 5.6%   | 296            | 355         | + 19.9%  |  |

| Condos                                   | September |           |          | Last 12 Months |             |          |
|--|-----------|-----------|----------|----------------|-------------|----------|
| Key Metrics                              | 2024      | 2025      | % Change | Thru 9-2024    | Thru 9-2025 | % Change |
| New Listings                             | 6         | 1         | - 83.3%  | 27             | 29          | + 7.4%   |
| Closed Sales                             | 0         | 6         |          | 14             | 25          | + 78.6%  |
| Days on Market Until Sale                | _         | 36        |          | 45             | 56          | + 24.4%  |
| Median Sales Price*                      | _         | \$257,000 | _        | \$277,500      | \$285,000   | + 2.7%   |
| Percent of Original List Price Received* | _         | 97.3%     |          | 98.5%          | 95.4%       | - 3.1%   |
| Inventory of Homes for Sale              | 9         | 5         | - 44.4%  | 4              | 6           | + 50.0%  |

| Co-Ops                                   | September |      |          | Last 12 Months |             |          |
|--|-----------|------|----------|----------------|-------------|----------|
| Key Metrics                              | 2024      | 2025 | % Change | Thru 9-2024    | Thru 9-2025 | % Change |
| New Listings                             | 0         | 0    | 0.0%     | 1              | 0           | - 100.0% |
| Closed Sales                             | 0         | 0    | 0.0%     | 0              | 0           | 0.0%     |
| Days on Market Until Sale                | _         |      |          |                | _           | _        |
| Median Sales Price*                      | _         | _    |          | _              | _           | _        |
| Percent of Original List Price Received* | _         |      |          | _              | _           | _        |
| Inventory of Homes for Sale              | 1         | 1    | 0.0%     | 0              | 1           | _        |

<sup>\*</sup> Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.





A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.

Condos -