Local Market Update – August 2025Provided by OneKey® MLS



Ulster County

Single-Family Homes	August			Last 12 Months			
Key Metrics	2024	2025	% Change	Thru 8-2024	Thru 8-2025	% Change	
New Listings	127	113	- 11.0%	1,196	1,323	+ 10.6%	
Closed Sales	83	81	- 2.4%	735	867	+ 18.0%	
Days on Market Until Sale	52	70	+ 34.6%	65	72	+ 10.8%	
Median Sales Price*	\$488,000	\$469,500	- 3.8%	\$430,000	\$439,250	+ 2.2%	
Percent of Original List Price Received*	98.4%	97.6%	- 0.8%	97.6%	96.8%	- 0.8%	
Inventory of Homes for Sale	359	406	+ 13.1%	289	352	+ 21.8%	

Condos	August			Last 12 Months			
Key Metrics	2024	2025	% Change	Thru 8-2024	Thru 8-2025	% Change	
New Listings	2	3	+ 50.0%	22	34	+ 54.5%	
Closed Sales	2	0	- 100.0%	15	19	+ 26.7%	
Days on Market Until Sale	100			44	62	+ 40.9%	
Median Sales Price*	\$488,000	_	_	\$276,000	\$286,500	+ 3.8%	
Percent of Original List Price Received*	89.4%			99.0%	94.8%	- 4.2%	
Inventory of Homes for Sale	6	11	+ 83.3%	4	6	+ 50.0%	

Co-Ops	August			Last 12 Months		
Key Metrics	2024	2025	% Change	Thru 8-2024	Thru 8-2025	% Change
New Listings	1	0	- 100.0%	1	0	- 100.0%
Closed Sales	0	0	0.0%	0	0	0.0%
Days on Market Until Sale	_				_	_
Median Sales Price*	_	_		_	_	_
Percent of Original List Price Received*	_				_	_
Inventory of Homes for Sale	1	1	0.0%	0	1	_

^{*} Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

Historical Median Sales Price by Property Type Rolling 12-Month Calculation Co-Ops -Single-Family Homes -Condos -\$500,000 \$400,000 \$300,000 \$200,000 \$100,000 1-2017 1-2019 1-2020 1-2021 1-2022 1-2023 1-2024 1-2025

A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.