# Telecom Expense Management (TEM)

## Mobility Optimization

## Mobile Traffic Management

## Cloud Enablement

## Mobile Device Management

## Help Desk

## Project Management

## RFQ / RFP Services

## Benefit from a single, objective telecom interface

to secure the optimal bundle of services for your unique needs. Our formal and tested telecom RFP process can help reveal the best of breed technology, pricing, and service deployment capabilities for your needs. Procuring service is simplified for your staff and you save time as you won't need to work with each provider individually.

**Vatic Difference** - Our RFP services include an intangible writeup revealing the experiences our other 170 clients with your prospective provider. This gives you experiential data to weigh in your selection.

# Reduce cost and
## audit your telecom inventory

by converting telecom billings to electronic format using Vatic' s telecom expense management solution powered by Tangoe. We will pay your bills faster and reduce late fees while we build an inventory database of all your services. Your assigned TEM account manager will make recommendations to help you cut costs and we'll check all your contracts against billings to insure you are getting the discounts you've contracted for.

**Vatic Difference** - our monthly Dashboard we provide highlighting all the details including ROI.
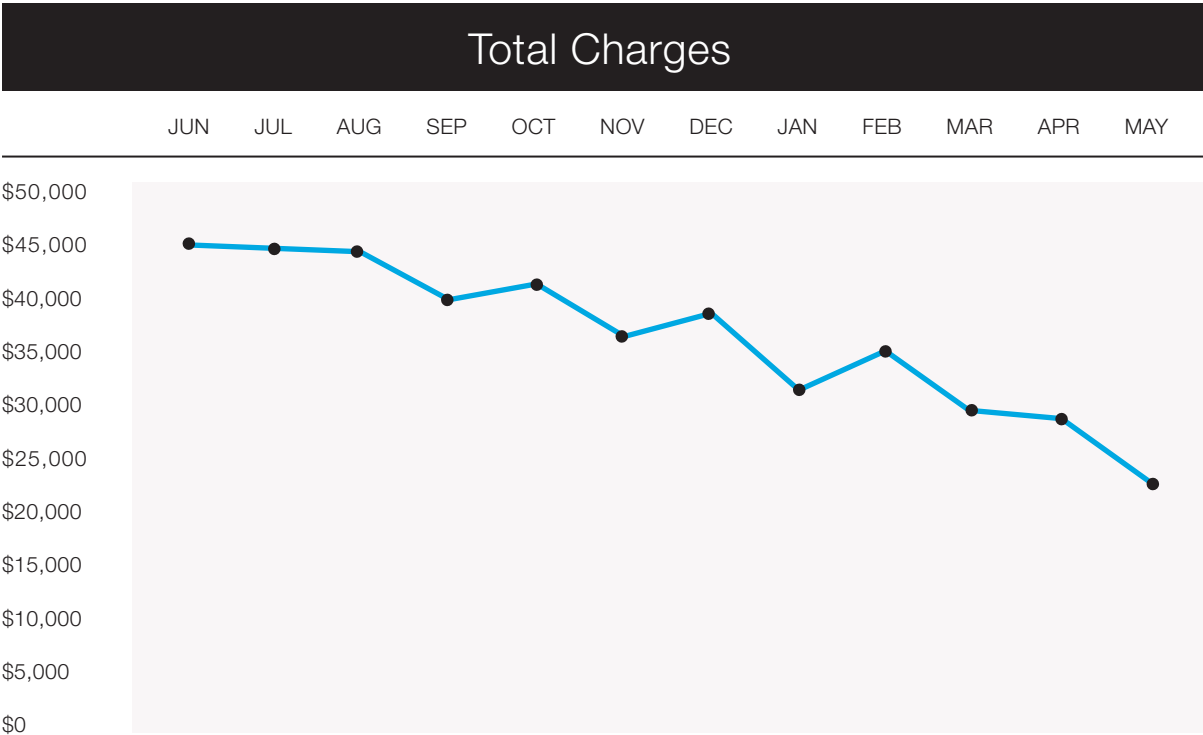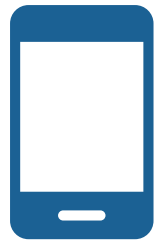
# Gain invaluable insight

into your wireless accounts utilizing our Mobility Optimization service. Leveraging our expertise not only saves your team man hours, it ensures that your wireless accounts will always be optimized to cost the least possible by placing you on the best plans, programs and contract options for your particular monthly spend. Wireless usage changes every month so we insure your plans and options change with you to eliminate overage and maximize expense reduction.

**Vatic Difference** - we not only make the recommendations but also implement all changes. We handle everything and own delivering the savings we project each month.

## Total Charges

| | JUN | JUL | AUG | SEP | OCT | NOV | DEC | JAN | FEB | MAR | APR | MAY |
|---|---|---|---|---|---|---|---|---|---|---|---|---|

(Line graph showing Total Charges declining from approximately $45,000 in JUN to approximately $22,500 in MAY, with y-axis ranging from $0 to $50,000 in $5,000 increments.)

# Control
## mobile data usage

on your corporate owned devices. Less than 10% of the data consumed on your corporate devices is related to business productivity. The other 90% is personal consumption at the expense of your company. Vatic Mobile Traffic Management is the best option for educating your users, sensitively curbing their behavior and realizing savings of up to 20% of your wireless spend.

**Vatic Difference** - We can provide an exact projection of the savings MTM will deliver and realize it within 90 days of implementation. MTM often providing multiples of ROI.

2% Business & Email

26% Social Media

58% Audio/Video Streaming
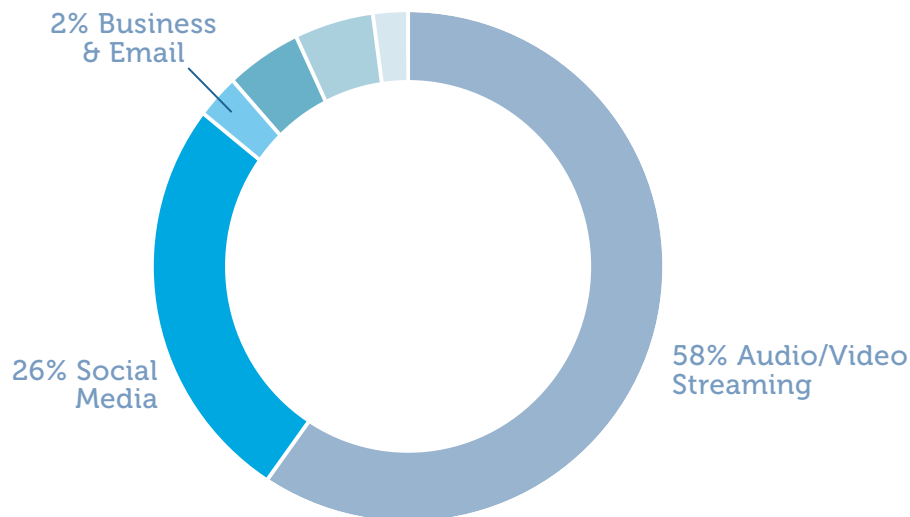
# Simplify your move
## to the IP telephony cloud

by allowing Vatic to navigate the ever expanding and evolving cloud telecommunications marketplace. Vatic Outsourcing can help identify the proper provider to fit your technology, geographic, service, and support needs. Let us speed deployment by owning the transition from concept to completion.

**Vatic Difference** - We own the process not only from beginning to end, but ongoing, so we are always there to support your new technology. This insures accountability and long term service stability with your cloud decision.
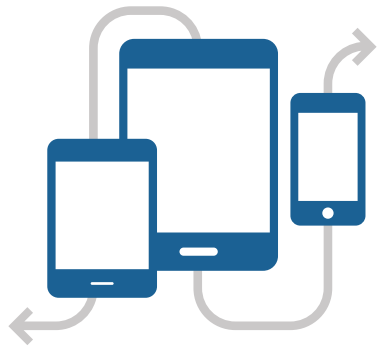
Ensure
**productivity security**
and **efficiency** of your
**mobile devices**

with Mobile Device Management. MDM covers up to seven distinct solutions to manage your mobile assets. Some of these are powered by Mobile Device Management software. Track your mobile fleet and ensure that your company data is always secure.

**Vatic Difference** - Our engineers are skilled in  deploying all MDM platforms or working with your existing one. A monthly MDM report card keeps you up to date and informed of opportunities and improvements with your MDM service.

# Improve *internal* customer service
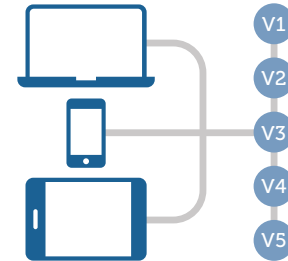
and the efficiency of your company's ongoing wireless and wireline needs. With Vatic' s Help Desk, every client gets a dedicated support line phone number and email address that reaches multiple people simultaneously, so that our staff can immediately handle the necessary follow-up. We are a "non call center" support center. With no tiers or scripts you can insure that every interaction will be with an informed and trained consultant.

**Vatic Difference** - We back every service we provide with help desk support 7X365 from 8am to 11pm.
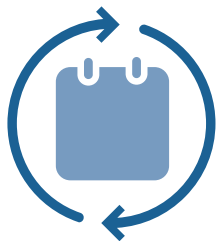
# Outsource all facets of wireline ordering

to include new implementations, migration, and MACD management. Vatic will act as an outsourced extension of your IT staff with the advantage of unsurpassed functional expertise. Your Client Development Representative will run the show letting you and your team focus on more important matters.

**Vatic Difference** - Our automated MACD submission and tracking keeps all the details visible and on track while keeping you informed.

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