





Message From the CEO

We are proud and excited to share our company philosophy, products, and systems. At Coastal Source®, we do things differently, but only when we think that difference will result in better. Every day, in everything we do, we seek innovation, and beautiful and reliable ideas for real life. We hope our latest creations will help you delight in the outdoor spaces around your home—by day and night—more often.



We frequently hear from our dealers and clients that working with Coastal Source makes the entire process—not just the end results—fun. We can't think of a better compliment. We believe in quality, simplicity, and performance. You will see beautifully designed, artfully executed lighting and audio projects that demonstrate that belief in the following pages.

Our sincere appreciation to our trained, certified dealers, professional designers, and clients. You make it possible for us to do what we do best: liven up your experience of the great outdoors!

— Franco D'Ascanio



Knowing that my clients are getting the best quality product and a finished project that far exceeds their expectations continues to give me confidence with Coastal Source lighting and audio systems.”

— David M., Dealer



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THE COASTAL SOURCE®

FAMILY STORY

Our family, our company, our passion for excellence was born in the Florida Keys. Originally, the focus was on coastal living. Now our coastal tough outdoor products and systems are available to improve the quality of outdoor life from coast to coast—and all points in between.

Inspired by Necessity

Founded in 2003 in Marathon, Florida, Coastal Source is the latest in a family of companies created by the D'Ascanio brothers. Prior to building Coastal Source, the brothers merged their original companies with expertise in design, construction, landscaping, and high-end electronics to create one multifaceted lifestyle company.

Together they created D'Asign Source, the award-winning design-build firm specializing in waterfront estate properties. The formation of Coastal Source was inspired by the firm's need for superior products.

The Trouble With Paradise

Although living and working in the Keys is paradise for people – homes and gardens pay the price. Buildings, plants, and soils are subject to the corrosive effects of UV radiation, high humidity, and wind-borne sand and salt. With more than 60 years of design and construction experience in the Keys and Caribbean, the D'Asign Source team fully understands the challenges presented by coastal conditions.

Since D'Asign Source maintains many of the estates it designs and builds, it has for years had the advantage of collecting feedback on product performance directly from clients, designers, and installers.

Unable to find outdoor products that could reliably live up to their promise, they began to experiment. They set out to design and ultimately manufacture their own outdoor products to exceed industry standards and defy the harsh coastal elements.

Their goal was to bring together all the products and systems necessary to produce the ultimate turnkey, low-maintenance coastal home. Superior construction techniques, durable architectural details, and hardy landscape plants are the hallmark of every project.

Passion Drives Innovation

The brothers invested in the staff and testing equipment needed to support their vision of becoming an industry leader. After years of extensive research and experimentation, they finally had the technology and methodology to produce a full line of truly coastal quality products. But how would they

manufacture, promote, and distribute these superior products and systems?

It turns out that family would again provide the answer.

Shared Values

The D'Ascanios reached out to long-time clients and respected friends, the Zimmermann family. The Zimmermanns shared the D'Ascanios' vision of bringing superior products to coastal homeowners. Their multifaceted family business in New Jersey, the Artcraft Group, had over 50 years of built-in capabilities and experience in manufacturing, assembly, distribution, web, and sales. Together, the two families built Coastal Source into a world-class company.

The superiority of Coastal Source outdoor lighting and audio systems today is the natural outcome of years dedicated to research and innovation aimed at surpassing accepted standards of quality.

Coastal Source products and systems are available now through our network of authorized dealers and contractors who are dedicated to the Coastal Source standards of excellence.



The diverse Coastal Source staff includes architects, landscape architects, horticulturists, engineers and music lovers from many other backgrounds. Our national team works together to bring high-performance products to the market that fit the environment and Defy the Elements™.



Everyone I have contact with at Coastal Source has been great. Keep it going, Coastal Source. You're awesome and only getting better!"

— Adam D., Dealer

EXPERT TRAINING. UNMATCHED SUPPORT. EXCEPTIONAL RESULTS.



At Coastal Source, we believe that the best products deserve the best installation and service. That's why we provide our dealers with extensive training and ongoing support—ensuring every lighting and audio system is designed, installed, and maintained to perform flawlessly for years to come.

Our Coastal Source University (CSU) offers a wealth of in-depth training resources, including online courses, hands-on workshops, and expert-led seminars. Whether learning the fundamentals or mastering advanced system design, our dealers gain the knowledge and skills needed to create outstanding outdoor environments.

Beyond training, our dedicated support team is always available to assist our dealers with design guidance, technical troubleshooting, and product recommendations. From initial concept to final installation, Coastal Source stands by our dealers, equipping them with the tools and expertise to deliver superior results.

Choosing a Coastal Source dealer means choosing professionals who are trained, supported, and committed to excellence. Experience the difference that expertise makes—and enjoy outdoor lighting and audio that truly defies the elements.





CITY CHARM

Rooftop Retreat



Rooftop Oasis in the City

Getting multiple things precisely right was the big challenge for this small city rooftop space. Ledden Palimeno designed the multiuse outdoor entertainment space to perfection. It works as a sun lounge where the family enjoys fresh breezes and a city view by day. It transforms into a private family retreat for alfresco cooking, dining, and movie or sports viewing at night.

We overcame three design challenges with this rooftop retreat:

- Limited space (less than 1,500 sq ft)
- High level of background noise
- Competing ambient light and glare



LIGHTING

The compact FLEX Niche Director lights cast light downward from along the top edge of the area, while super low-profile Niche 90° Marker Lights surround the half-wall, and Nose Lights create a perfect accent. This smart combination delivers a cozy ambience that's truly appreciated once the sun sets.

AUDIO

Vibrant and balanced sound from the pair of 8.0 Mini Ellipse Bollard speakers is the perfect audio solution for this unique outdoor space.

Every square foot of the space becomes evenly and thoroughly immersed in high fidelity.

If you're a passionate audiophile with a keen ear, you will genuinely enjoy the dynamic excitement that the Ellipse Bollard speaker family delivers.



Coastal Source FLEX Niche Lights are unique in design and function. The aesthetic appeal and quality of Coastal Source products have been exceptional.”

— Roland F., Dealer

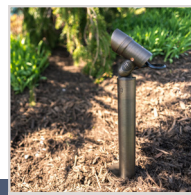
TOOLS OF THE TRADE



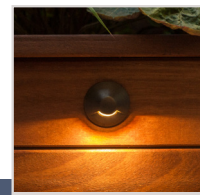
8.0 MINI ELLIPSE BOLLARD



NOSE LIGHT



FLEX NICHE DIRECTOR 6"



90° MARKER LIGHT

ANATOMY OF A COASTAL SOURCE® LIGHT FIXTURE

The Magic of Reliability

Your backyard is your sanctuary—the opposite of the daily grind. There, they set the agenda. Here, you set it, which means no agenda!

It's peaceful and refreshing for you outdoors. For your outdoor lighting fixtures, it's brutal. The wonder of nature that you enjoy is the enemy of outdoor lighting systems. Most fail to withstand the assault. Not yours. Your Coastal Source lighting fixtures seem impervious to the wildly unpredictable shifts in temperature, humidity, salinity, and corrosive elements in air and soil.

Proceed with confidence. Your Coastal Source fixtures are engineered and built to the highest standards.

From the power source to the last lamped fixture and every connection point in between, your Coastal Source system is designed to **Defy the Elements™**. It works as reliably in your backyard as it does in the largest theme park in central Florida.

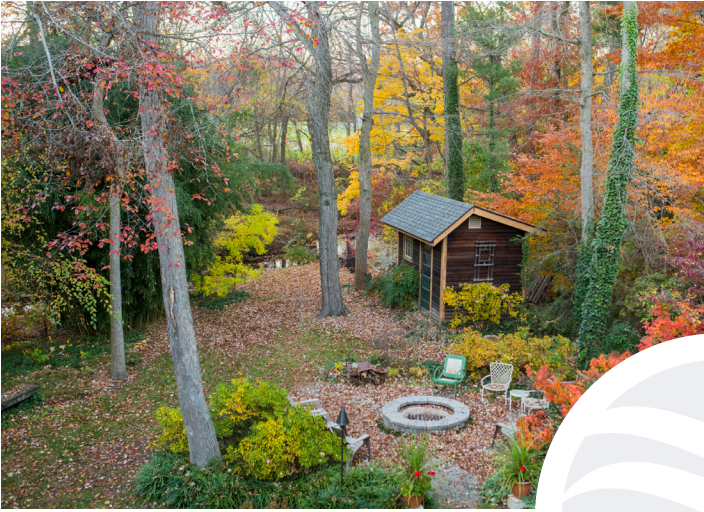


FLEX NICHE FLUSH MOUNT
DIRECTOR LIGHT

**Coastal Source fixtures are created with
the elegance and durability of 100% brass**



THE IMPACT OF LIGHT AFTER SUNDOWN



Outdoor audio and lighting will transform your property in ways you may not be able to imagine. An on-site demo is a smart way to see where light and sound work best in your outdoor spaces. Coastal Source® dealers are often able to come to your property to quickly set up lighting and/or audio demonstrations. Sometimes you must see—and hear—it to believe it!

If you're a homeowner who loves your property by day, you should consider giving equal billing to your nightscapes and make your property usable well into the evening hours. There are many options for lighting your house, seasonal plantings, landscapes, hardscapes, and walls. Whether your objective is to add drama and beauty by washing light over hedges and hardscape walls or adding a sense of romance around your terrace, creating a focal point with a water feature, a large deciduous tree, or a sculpture, outdoor lighting establishes a long sightline and extends the space.

Add glow without the glare with recessed light fixtures such as Lip or Marker Lights. It's an architectural effect that works to provide homeowners, and their guests, an increased sense of safety as the low-voltage fixtures direct light downward helping to ensure that pathways and steps are illuminated with safety in mind.

Quality lighting will improve your outdoor spaces, showcase your unique style, and brighten up your home's curb appeal.



LIVING BY MOONLIGHT

MAGIC FOR THE SOUL



The night is more alive and more
richly colored than the day.”

— Vincent van Gogh





Think about how it feels to be outside on a moonlit evening; the effect of light is captivating.

Moonlight naturally spins halos and highlights around tree crowns and projects dramatic shadows onto the ground as it filters through foliage.

Landscape lighting designers use a downlighting technique called “moonlighting” to recreate that same breathtaking effect. By placing light fixtures high above the ground and aiming them down, an artfully done design can evoke the sensory experience of nature’s most captivating light.

Moonlighting is difficult to do well, because lighting fixtures must be placed in the uppermost branches of a mature tree to achieve the effect. The designer has to position the components and aim them precisely to simulate that singular quality of moonlight. It takes time and care to get it right—and we don’t want to cause harm to the tree in the process.

We knew there had to be a better way to create the radiance of moonlight, one that would simplify the tricky installation process and reduce the impact on the tree. So, we went to work. Drawing upon our years of experience with the best arborists and lighting designers in the business, we developed the Coastal Source® Uni-Ball Tree Mount.

Where the standard downlight fixture has three or more screws to install, the Uni-Ball has a single stainless steel mounting screw. This single penetration point reduces potential damage to trees and installation is much faster. The ball and socket connection between the mount and light fixture makes adjustment smooth and easy.

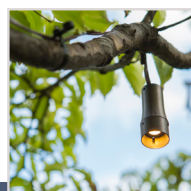
Designed and tested by our in-house R&D team, the Uni-Ball Tree Mount is a standout for its simple design, speed of installation, and ease of adjustability.



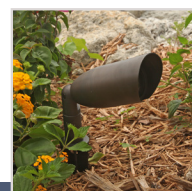
Coastal Source products are very well built with well thought out design—using the highest quality materials to provide aesthetically pleasing products that perform well and are built to last.”

— Brian P, Dealer

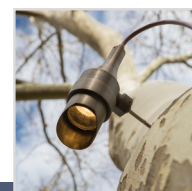
TOOLS OF THE TRADE



HANGING NICHE LIGHT



MR16 BULLET LIGHT



MR16 TREE LIGHT

LIGHTING FOR BEAUTY SAFETY & SECURITY



The reasons to invest in outdoor lighting are both aesthetic and practical. Light brings beauty, safety, and security to your outdoor environments.

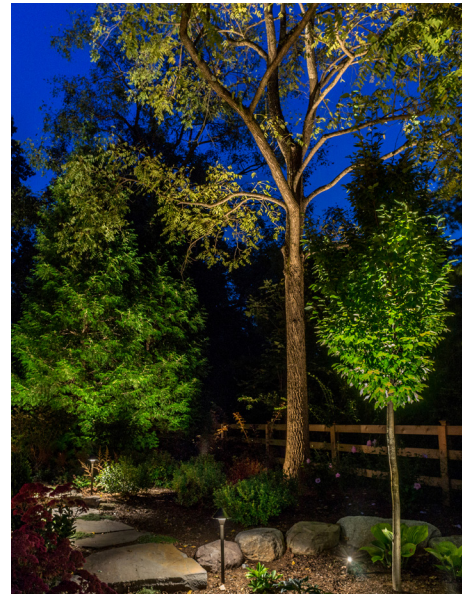
Practically speaking, the amount of time you can spend enjoying your outdoor space is typically limited to daylight hours. Lighting your garden opens up possibilities. Your garden changes into a different place at night. It looks different. It feels different. Well-designed outdoor lighting makes it possible for you to share the tranquility of this “other” garden with family and friends. And if the weather isn’t nice, you can still enjoy beautiful evening views from indoors.

From the standpoint of aesthetics, outdoor lighting can accentuate some of your most beautiful landscape features after dark. Artfully lighting trees can reveal the beauty of their limb structure, or project dramatic patterns of light and shadow through a cluster of foliage.

Landscape lighting ensures that you and your guests enjoy your outdoor spaces safely—especially guests who aren’t familiar with the layout of your yard. A well-planned lighting system will guide them along pathways, through steps, and over changes in topography. And finally, specialized security lighting can unpleasantly surprise intruders who would prefer not be caught in the center of a spotlight.

So why do we light landscapes?

Simply, we know from experience that a thoughtfully designed lighting installation will transform your own outdoor space into a night-time gathering place where you will make family memories that last a lifetime.



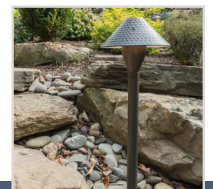
TOOLS OF THE TRADE



WASH LIGHT



MR11 BULLET LIGHT



PATH LIGHT



MULTI-ZONED LUXURY OUTDOOR LIVING OCTAGON HOUSE



“I tell clients that our system is nearly maintenance-free and explain why most systems are maintenance nightmares after two years. The reliability of the Coastal Connector makes it my favorite product by far for obvious reasons. We’ve found outdoor audio demos very meaningful for homeowners.”

— Brad C., Dealer



Deep in the forest of a small, out-of-the-way suburban homestead, Sycamore Landscape Design-Build was challenged to transform a heavily wooded lot into a multi-zoned luxury property that would become the perfect outdoor living retreat and an expansive entertaining haven to be experienced with family and friends. The massive Octagon House project included tree removal, exotic species plantings, extensive landscape, stone and masonry work, and multiple distinct zones of both outdoor lighting and outdoor audio. Sycamore benefitted from the input of the Coastal Source® Design Service, collaborating closely with our experts on the project's system planning and fine-tuning. Sycamore also worked closely with the homeowners to ensure their dreams became reality.

The long, curving drive was a particular area of focus for outdoor lighting as it is flanked by tall mature trees on one side and newly placed stones and all-season landscaping on

the other. Multiple MR16 Tree Lights were installed along the uppermost tree branches to create a fantastic moonlighting effect running the course of the driveway-more than 70 yards.

The homeowners wanted various listening zones across the property. One is an intimate, old-stone perch with a small fire feature, where the powerful 10.0 3-Way Ellipse Bollard speakers provide pristine outdoor audio. A handful of LED Tiki Torches are placed along the stone pathway leading down purposely placed stones that conclude at the private seating area overlooking a small stream. This epic audio + lighting combination greatly enhances the private oasis.

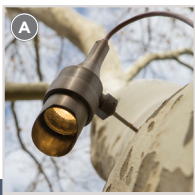
Other zones include an outdoor masonry kitchen with efficient task lighting to make nighttime meal prep a breeze and an extensive stonework central patio, surrounded by lush, torch-lit landscaping and artfully uplit trees. It is easy to imagine many long, heart-to-heart conversations in this space!



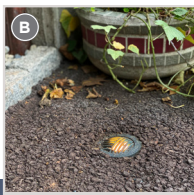
Adding multiple listening and lighting zones extends our outdoor living space tremendously. When it's just us, we love the simplicity of our LED Tiki Torches and the romance of the flames. And when we have our family and friends over—wow! There are plenty of well-lit areas for gathering, and we know our walkways and steps are lit for our guests.”

— Michelle B., Homeowner

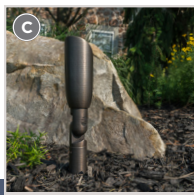
TOOLS OF THE TRADE



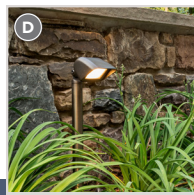
MR16 TREE LIGHT



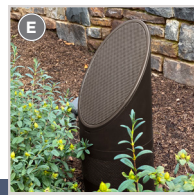
WELL LIGHT



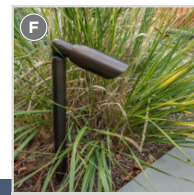
MR16 BULLET LIGHT



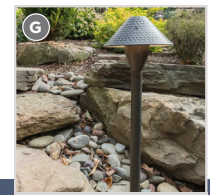
WASH LIGHT



10.0 3-WAY ELLIPSE BOLLARD

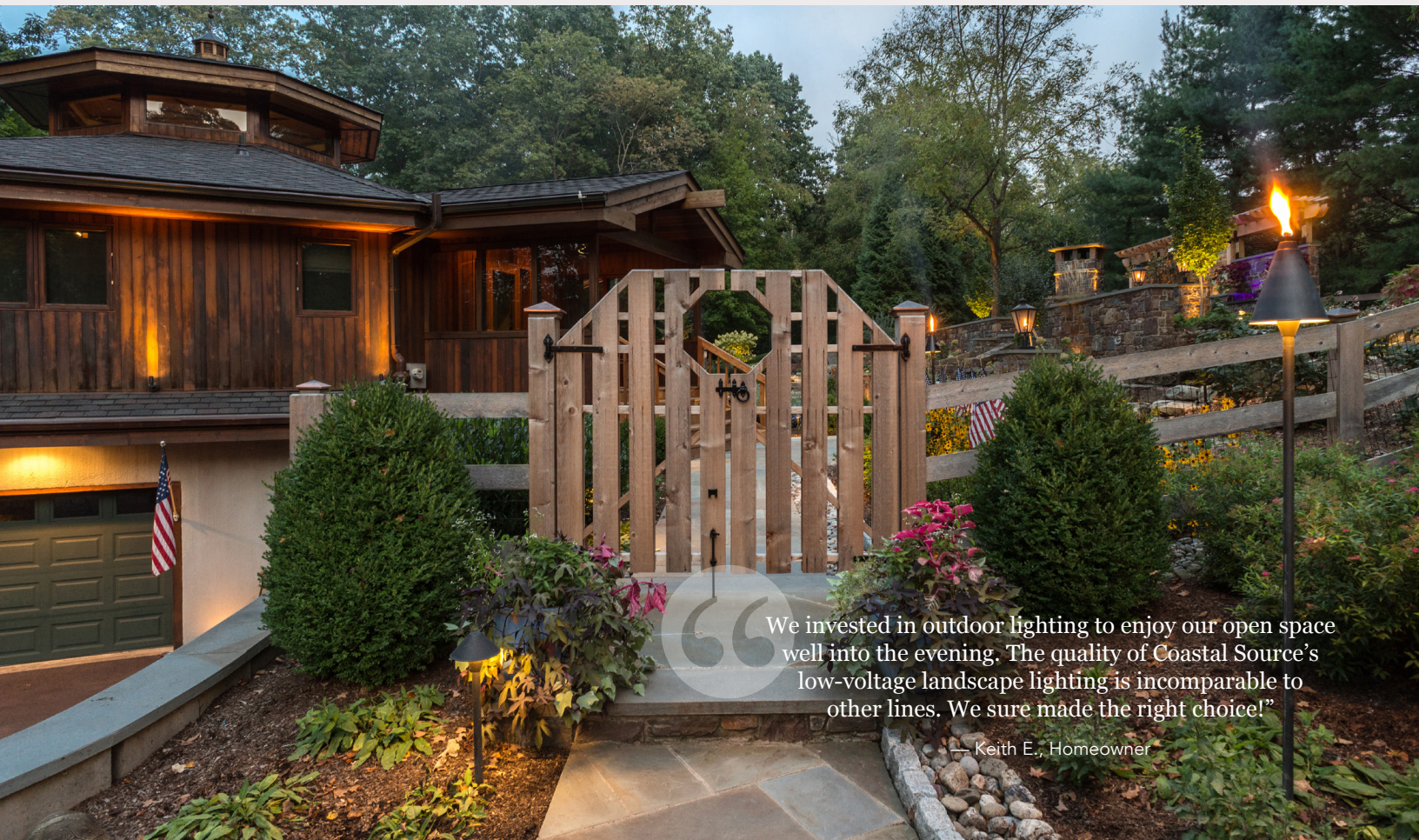


MR11 BULLET LIGHT



PATH LIGHT

BEHIND THE SCENES AT THE OCTAGON HOUSE



“We invested in outdoor lighting to enjoy our open space well into the evening. The quality of Coastal Source’s low-voltage landscape lighting is incomparable to other lines. We sure made the right choice!”

— Keith E., Homeowner

CREATING DEPTH *and* DRAMA

WITH SHADOWING



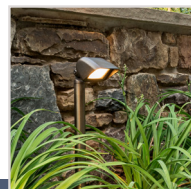
A creative lighting designer uses layering effects to achieve balance and dimensionality in night time scenes

Variations in lamp intensity, proximity, color temperature, and focus bring out texture and definition in the objects being lit. Layers of brightness and shadow are also used to create levels of primary and secondary focus in the scene.

Among the dozen or so techniques of night lighting, one called *shadowing* is used to create a “two for one” effect that plays with the brightness of an object being lit and the shadow cast by that object. Typically, we look for a small tree or statue located near a wall or fence that will act as a backdrop for our shadow. The front is illuminated. The back side, where the shadow forms, is where it can get really interesting depending on where the source light is positioned.

Uplighting a statue will throw a larger than life shadow behind it. If we are lighting a tree, its shadow will come to life if a breeze stirs the foliage. When done masterfully, shadowing can produce a truly memorable scene.

TOOLS OF THE TRADE



WASH LIGHT



MR16 TREE LIGHT

MOOD & MOTION WITH FIRE



Capture the simple magic of flame around your property with the LED Tiki Torch. The captivating beauty of fire is irresistible and can be a powerful element in your garden, pool, or patio areas.

Fire is an element most associated with our outdoor experiences, and our LED Tiki Torch is a simple way to incorporate the visually engaging effect. The dramatic, dancing flames from the Tiki Torch awaken the senses by creating a warm, inviting outdoor living area that gives your oasis new life by creating an excellent focal point at night.

The natural lighting provided by the LED Tiki Torch provides ample glow to light up your outdoor spaces, making them a great addition to your outdoor aesthetic and allowing you and your guests ample time to enjoy the outdoors long past sunset. You have two lighting options with our LED Tiki Torch. Use the Tiki flame and LED light combined, or enjoy the simple, soft downlight glow from the LED lamp.

FEATURES & BENEFITS

- ✓ Acts as a large path light nightly, but is ready to be lit for those special evenings
- ✓ Uses any commercial lamp fuel, including mosquito repelling options such as citronella
- ✓ Landscape or hardscape application
- ✓ Variety of heights available



“Moons and years pass by and are gone forever, but a beautiful moment shimmers through life a ray of light.”

— Franz Grillparzer

HIGHLIGHT OF YOUR DAY AT NIGHT



Create moments that matter beyond the light of day.

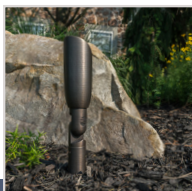
The effect of light on how we feel is visceral. The interlacing harmonies of light as the sun sets, and in the moments just afterward, hold our attention like nothing else. The brilliant highlighting at the dark edges of a storm cloud, the water-colored pinks and blues at dawn—these images are fixed into our sense memory. Light is serenity. It's drama. It can be calming or invigorating. At Coastal Source®, we've made light our business. We have studied it. We design products and systems so that you can create outdoor lighting experiences of your own. Whether it's the glow surrounding a dinner for two or sparkling bright for the party of a lifetime, lighting helps set the stage and create the mood.



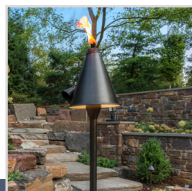
TOOLS OF THE TRADE



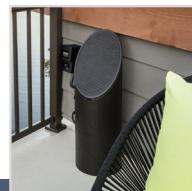
MR16 TREE LIGHT



MR16 BULLET LIGHT



LED TIKI TORCH



10.0 2-WAY ELLIPSE BOLLARD



10.0 3-WAY ELLIPSE BOLLARD



CASTILLO DE ARENA



LIFE OUTSIDE

Designing and building Castillo de Arena is a tropical retreat dream come true for a west-coast family who pinned the Florida Keys as their go-to family vacation destination. The sumptuous seaside property boasts a wide-ranging collection of coastal palm and cycad specimens, meticulously identified with QR code plant markers to create a casual—and educational—promenade beckoning guests to stroll the luminous pathways.

Beyond the stunning ocean views, with three-quarters of an acre, the property's five distinct zones provide the owners ample outdoor living space to enjoy their favorite music. "The client has a high affinity for quality audio and loves the Coastal Source® system," said Franco D'Ascanio. "He selected the components himself, and firing up the audio system is one of the first things he enjoys doing when arriving for vacation."

D'Assign Source Project Manager Franco D'Ascanio, Jr. shared, "Even after the sun sets, there's a radiance everywhere across the property. There are a lot of steps and planters and interesting things to see—we wanted to be careful how we lit these features. We achieved a beautiful outcome using FLEX Niche, which offers discrete yet powerful illumination."

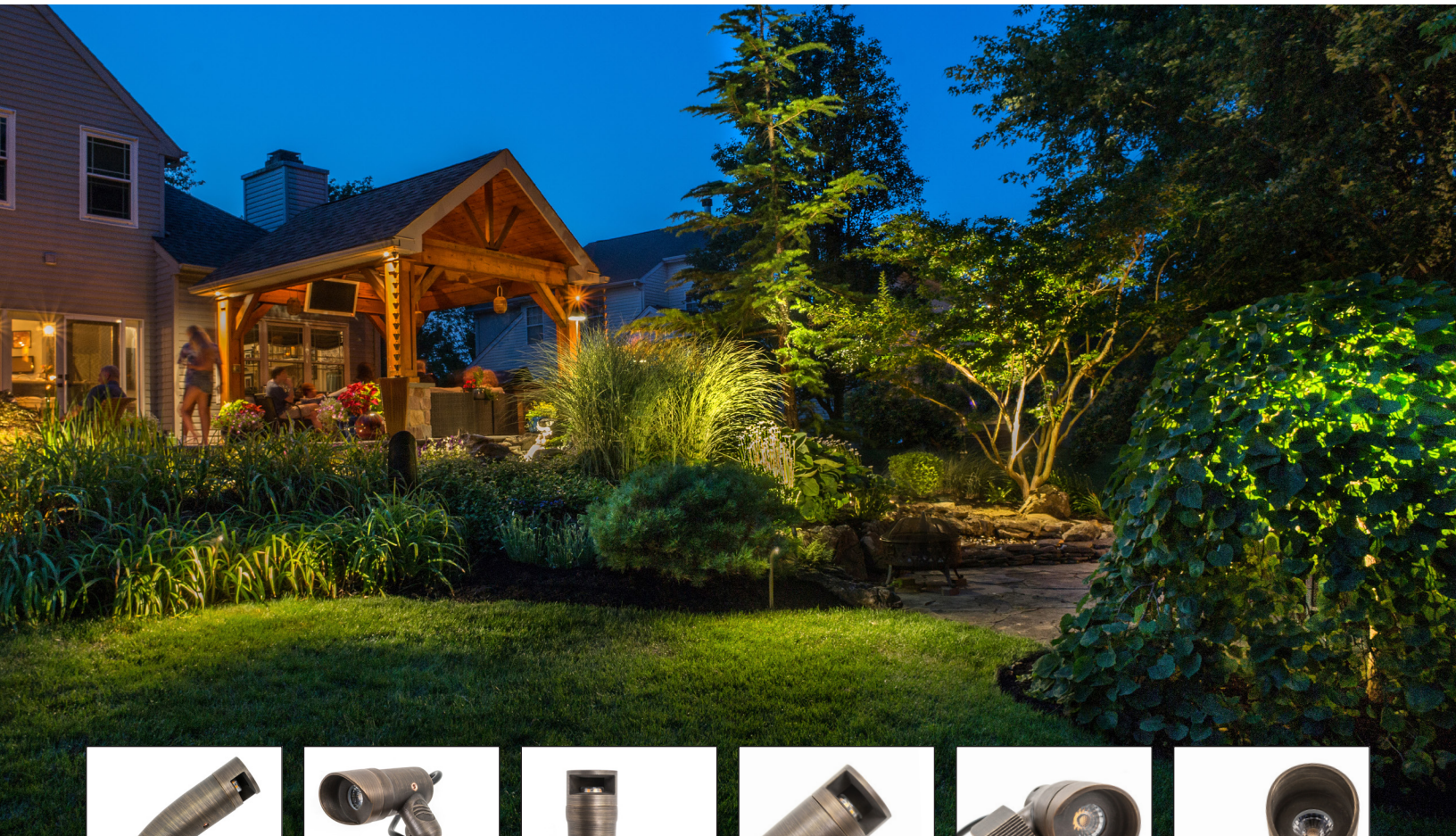
Project Highlights

- ✓ Eight 10.0 3-Way Ellipse Bollard speakers provide full-coverage audio with speakers setup along the beach and seawall, the upper pool deck, the main deck's covered cabana entertainment lounge, and the outside dining and covered portico.
- ✓ Over 350 Coastal Source lighting fixtures across five zones, including Niche Marker Lights, LED Tiki Torches, FLEX MR16 Bullet Uplights, FLEX MR11 Bullet Uplights, FLEX Double Tiered Hat Path Lights, FLEX Niche Bullet Lights, MR16 Tree Lights, and Washlights.
- ✓ Initially, the California-based owners approached D'Assign Source with blueprints and drawings from skilled experts they'd previously engaged for their main property outside of Los Angeles. However, they realized that design-build projects in the Keys are more akin to the unique challenges of a Caribbean Island, and they quickly commissioned D'Assign Source for comprehensive "soup to nuts" project management that included design plans, permitting, pool, patio, interior design, outdoor audio and lighting, and more.
- ✓ D'Assign Source Botanicals provided dozens of salt, wind, and drought-resistant tropical trees and plants lit with Coastal Source outdoor lighting so homeowners can enjoy the property into the night.

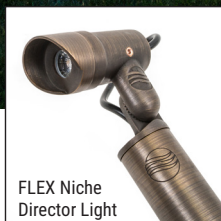
SUNDECK IN STYLE



NICHE LIGHTS



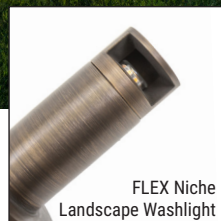
FLEX Niche
Curved Path Light



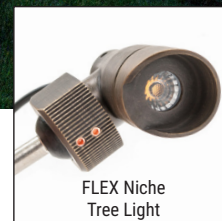
FLEX Niche
Director Light



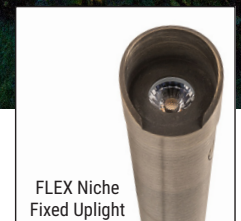
FLEX Niche
Director
Washlight



FLEX Niche
Landscape Washlight



FLEX Niche
Tree Light



FLEX Niche
Fixed Uplight

The Niche Light is an infinitely flexible line of micro-sized outdoor lighting fixtures that serve many applications. Their diminutive size and hard-to-ignore performance make them incredibly desirable for outdoor living. Two ultra-compact yet powerful LED modules are at the core of this line, complemented by eight different trims, three different finishes, and a host of accessories. Dealers use these parts to create more than 300 potential fixture combinations for any situation.

These solid brass fixtures can be used where discrete lighting is required, and conventional fixtures would be too intrusive.

Visit coastalsource.com to see our full lineup of fixtures!



FLEX Niche 6' Curved Downlight



NICHE 90° MARKER LIGHT



FLEX Niche Tree Light

ANATOMY OF A COASTAL SOURCE® SPEAKER

Inner beauty: You can't see it—but you can definitely hear and feel it.

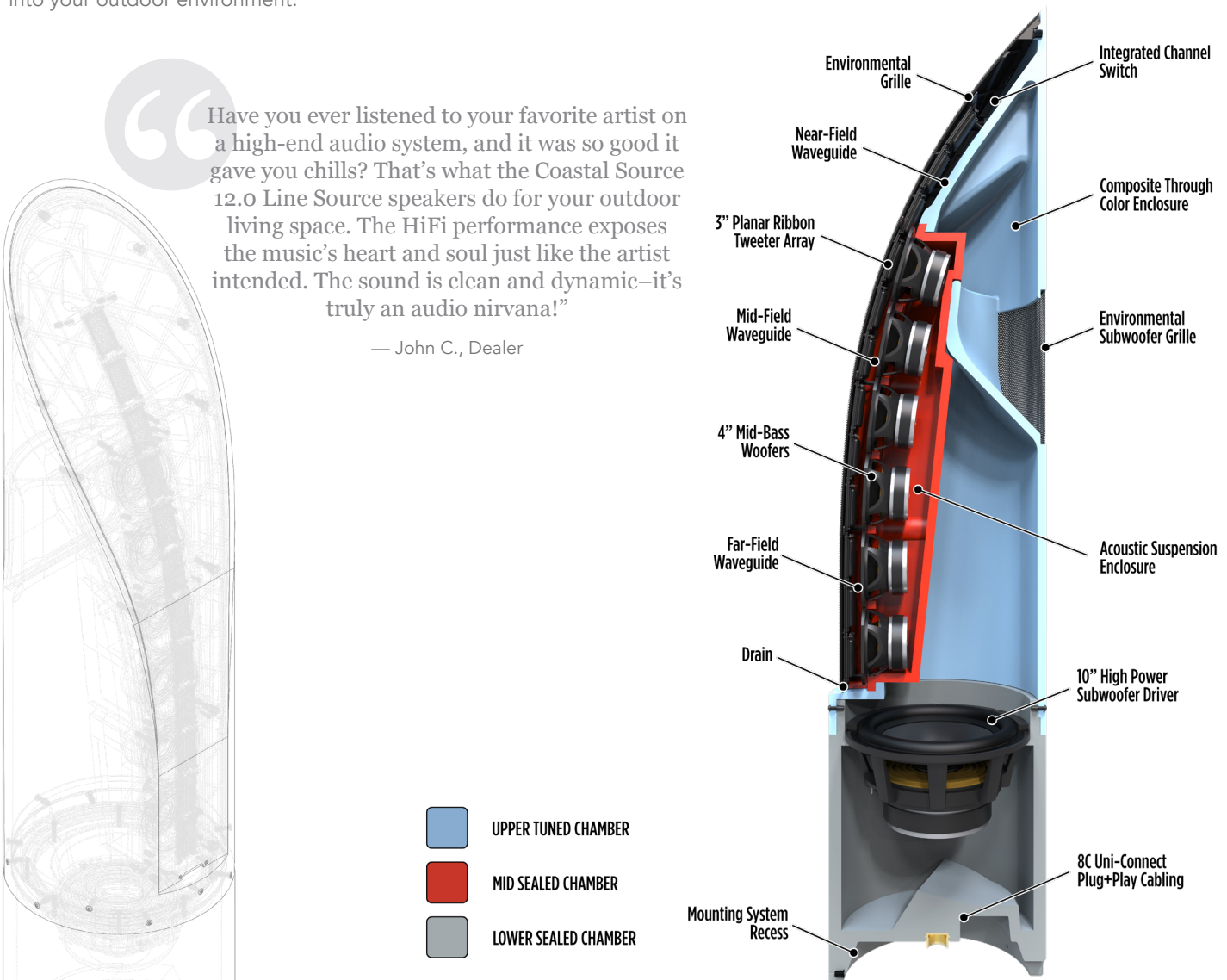
A member of the Plug+Play™ family of products, the Coastal Source audio system is designed to Defy the Elements™ and deliver years of listening pleasure to music lovers everywhere.

The sleek, minimalist profile of our speaker housings belie their inner beauty. Beauty? Yes. You don't have to be an audio engineer to appreciate how beautifully all that acoustical technology fits into such confined space and discreetly blends into your outdoor environment.

“Have you ever listened to your favorite artist on a high-end audio system, and it was so good it gave you chills? That's what the Coastal Source 12.0 Line Source speakers do for your outdoor living space. The HiFi performance exposes the music's heart and soul just like the artist intended. The sound is clean and dynamic—it's truly an audio nirvana!”

— John C., Dealer

That interior architecture gives our speakers the power to reproduce sound with pitch-perfect clarity. At the lowest volume, the fidelity is pure. Dialed up to “11” for happy hour, it's ear-splittingly true. Clearly conceived, cleanly assembled, Coastal Source outdoor audio speakers reveal their inner beauty through exquisite open-air, HiFi sound quality.



CROSS SECTION OF THE PATENTED 12.0 LINE SOURCE BOLLARD



ADVENTURE AWAITS

FAMILY TIME – ALL THE TIME



We often think outdoor adventures and family time means piling into a car and traveling some distance to a special location requiring lots of extra gear. What if stepping out your backdoor could be that someplace special? Imagine crossing your back door threshold as the sun goes down to behold your own extraordinary oasis. Adding high-performance outdoor lighting and truly high fidelity outdoor audio to your already meticulously crafted outdoor environment creates magic.

Where memories begin

Do more storytelling around the fire pit, and linger a bit longer after dinner soaking up the lush landscape as it transforms into a majestic and altogether new scene. When you invest in your property's outdoor living spaces, your backyard is open for nighttime fun. For some, it means feet up and relaxing while taking in the sound of their favorite music, or watching their children play soccer or shoot hoops together hours after sunset. For others, it means turning on the lights and cranking up the music, while having a blast as they

bond over boards in their own backyard skateboard park.

Mood boost

Creating the ideal retreat with high-performance outdoor lighting and audio means you'll be enjoying the changing seasons outdoors. And spending time outdoors is considered by many to be one of life's simple pleasures. Being in nature can generate a multitude of positive emotions, such as calmness, joy, creativity, and curiosity, and it encourages more social connections.





With outdoor lighting, I deliver hours of extended outside time to my clients so they can enjoy it with their families after the sun sets. Quality family time is finite – and I’m creating nighttime works of functional art for their space, making it interesting, safe, and useable.”

— Tanek H., Dealer



THE WORLD'S FINEST **OUTDOOR AUDIO EXPERIENCE**



Our son is in the music industry and we love gathering friends around for listening parties. These Coastal Source speakers blow everyone away. Every single time!”

— Don B., Homeowner



Hear It Once, Love It Forever

You love music but never thought the quality of a sound system could make much of a difference, especially outdoors. We’ve heard people say that before—before they hear and experience the Coastal Source® **outdoor audio system**. To hear it once is to love it forever.

Once you’ve heard it, you can’t do without it. Yes, it’s that good!

Perfect for All Listeners

Do you listen to music at low and moderate volumes but still want your music to sound crystal clear, full, and enjoyable? When you have a party, do you want your music to cleanly transition from background to foreground, becoming the life of the party? This system is it! You are going to love owning an audio system that delivers distortion-free, balanced sound with all types of music at all volume levels.

No other system can handle all your needs so easily and enjoyably.



SAS250 AMPLIFIER



10.0 2-WAY ELLIPSE BOLLARD



10.0 3-WAY ELLIPSE BOLLARD

Optimized for Outdoor Entertainment

Our sound system capitalizes on the acoustic advantages of outdoor environments that are not impacted by the unwanted reflections and distortions of sound caused by interior walls. But can a system that produces such beautiful sound last outdoors? In this case, yes, because ours is not an indoor speaker design adapted for outdoor use. Inside and out, the parts and engineering are built for outdoors only. So you enjoy stunning performance plus reliability and longevity!

What Does It Look Like?

The patented Ellipse Bollard speakers are big on performance. Their sleek design not only delivers the finest sound quality, it allows them to blend in with their surroundings. Either partially buried in a landscape for a low profile minimalist look or free-standing on a

patio, pool deck, or terrace, they make an attractive addition to your outdoor living areas.

Is It Easy to Operate?

If you can play music from your mobile device or current indoor sound system, you can operate the Coastal Source system the same way. Nothing new to learn!

What Does It Take?

If you have a standard 120-volt outlet outside, a Coastal Source authorized installer can install a full high-performance Coastal Source outdoor audio system quickly and efficiently without drilling any holes into your home for wiring or to connect to your indoor system. Many choices are available for wireless music streaming from your mobile devices, such as **Sonos**, **Bluesound**, **Bluetooth**, and more.

On the other hand, if you want the

system to be fully integrated and fed music from your indoor multiroom/multisource system, Coastal Source systems are fully compatible with most indoor sound systems on the market. Just be prepared. The superior quality of your outdoor system is going to make your indoor system sound, well, not so nice!

How Long Will Our System Last Outdoors?

Coastal Source performance is backed by durability and reliability. All our systems are designed, engineered, and built tough enough to fend off corrosion, ultraviolet and thermal damage for years and years.

Request a complimentary demonstration. You'll be enjoying your music and outdoor environment more than ever!



LINE SOURCE

A TRUE OUTDOOR MARVEL

HIGHEST FIDELITY

Our ground plane 12.0 Line Source Bollard speaker takes full advantage of line array technology for high SPL & fidelity over long throw distances. Form follows function in this beautiful design, resulting in an enhanced line array performance that leaves you speechless.

HIGHEST VOLUME

With the Line Source, the variable waveguide controls and narrows dispersion along the array, directing the lower driver array to handle the far-field listening area.

HIGHEST PERFORMANCE

The proprietary Laminar Flow Grill System consists of a four-layer sandwich grill system to protect the drivers from performance damaging UV, water, dust, impurities, and corrosion and keep water and ice from puddling.

*Concert quality outdoor audio,
unlike anything else you've heard!*

“

There's nothing else like it. For discerning clients looking to achieve unrivaled HiFi coverage outdoors—the patented Coastal Source 12.0 Line Source Bollard speaker offers a uniquely superior outdoor audio system that truly goes the distance.”

— Franco D'Ascanio,
Founder & President of Coastal Source



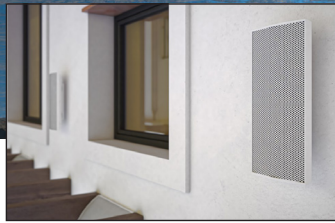
RIBBON TWEETER BRIDGE



LANDSCAPE INTEGRATION



FULLY MODULAR — ARCHITECTURALLY PLEASING



The razor speaker line offers the exceptional performance we're known for, in an exquisitely slim and modern profile.

Razor Speakers are a low-profile, outdoor architectural speaker series that sets new standards in style and acoustical performance. The Coastal Source Razor Speaker is the first line of outdoor wall and hardscape speakers built with true HiFi performance in mind, with options for bi-amped sub/sat configurations along with tri-amped solutions that utilize external subs. Coastal Source speakers have already set the standard for landscape and deck applications creating a demand for Coastal quality high-performance audio on hardscapes such as walls, decks, and horizontal & vertical corners.

The Razor Speaker series offers striking sound from a slim profile speaker system that elegantly disappears into the background meeting homeowners' current hidden technology expectations. The Razor minimizes the visual impact on the home's outdoor aesthetic while maximizing superior sound performance.





Cube makes outdoor music more three-dimensional. It provides audiophile bass from a classic, compact shape that blends into your landscape and provides years of outstanding performance in even the most challenging environments.

Each elegant 17-inch enclosure houses a powerful 350-watt, 10-inch bass driver and can be placed anywhere on your property, to provide a flexible bass system without the need to upset your landscape scenery.

Cube is offered with your choice of two beautiful stone tops — Travertine or Granite — and gives you the opportunity to fabricate a top of your own material, to further your landscape design.

Beauty and functionality are supported by the rugged durability of Coastal Source engineering, tested in the laboratory and challenged in the field, allowing us to offer a five-year manufacturer's warranty. Installation and upgrades are a snap with our patented Plug+Play™ cable connection system.



HARDSCAPE INSTALLATION



LANDSCAPE INSTALLATION

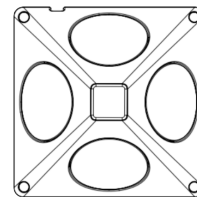
PATHFINDER



Pathfinder fills the physical gaps in your outdoor music experiences. These new patented small-form speakers serve as the entry into the Coastal Source speaker family. Pathfinder is designed to seamlessly connect your main listening areas with small, discrete speakers along the way, for a totally integrated sound experience, anywhere on your property.

Pathfinder was designed specifically for those outdoor spots that may have been previously bypassed: pathways, side gardens, gazebos. Now, designers can extend their listening concepts into every nook and cranny, while maintaining performance at the highest levels.

Pathfinder is installer-friendly and connects to any Coastal Source Plug+Play™ audio system with a twist and a click. The 32-ohm design enables 8 speakers to be driven on 1-channel of a Coastal Source amplifier. Mounting options on hardscapes, softscapes, and structures offer the utmost design flexibility. Built to Defy the Elements™, with Coastal Source's best engineering practices and materials, Pathfinder provides designers with new creative opportunities and consumers with peace of mind, knowing that their enhanced outdoor experiences will last for years and years to come.





INVITING ENTRYWAY — and beyond



NAUTILUS POINT

Situated in the sport fishing capital of the world, this compact oceanside Florida Keys property has uninterrupted ocean views from every vantage point. In addition to a private beach and 70' dock, Nautilus Point has multiple outside lounges and dining areas, an infinite edge swimming pool, a fire feature, plenty of lush tropical landscaping and three distinct outdoor audio listening zones.

From the contemporary tropical design aesthetic and open living concept that makes excellent use

of its proximity to the ocean, this fashionable home positively glows.

Coastal Sourc® Nose Lights in nickel finish illuminate the rise of the stone slab and grass pathway leading to ventilated front door. Coastal Source Niche Lights help create elegant flair to an otherwise blank wall by illuminating interesting silhouettes and shadows from several palm-filled flowerpots along the front door's canopied entrance. "They're beautifully lit and add a welcoming charm that draws you into the home from the start," says Franco D'Ascanio. From the start to completion, his family's Marathon-



based design-build firm, D'Asign Source, was the project lead on the one-third-acre property.

"Not only is the outdoor lighting a natural continuation of all that light you see inside the home, but the dozens of Coastal Source Niche Lights around the whole property are delivering a much more subtle level of light at nighttime when it's time to start turning off the indoor lights later in the evening," says Franco D'Ascanio, Jr., Project Manager. "It's nice to have that warm light casting the property in a glow throughout the evening and adding security long into predawn hours."

The flexibility of this warm glow is down to smart design. There are more than 150 fixtures throughout the landscape and walkways, and none use more than a 3W LED. This low-power LED lighting adds to the property's ambiance that works in harmony with the natural environment and without annoying glare.

The homeowners are music enthusiasts who prefer the warmer sound of vinyl over digital. While their indoor listening system comes at a higher cost, they readily share that their Coastal Source Outdoor Audio system outperforms their indoor HiFi system!





FAMILY & FRIENDS

As frequent hosts to family and friends, simply opening all the folding glass walls allows the fully integrated system to play seamlessly indoors and out. The flexibility is there, however, to close the sliders so that children or guests can enjoy their music at a level they prefer by the beach or pool.

Coastal Source® fixtures & speakers used at Nautilus Point:

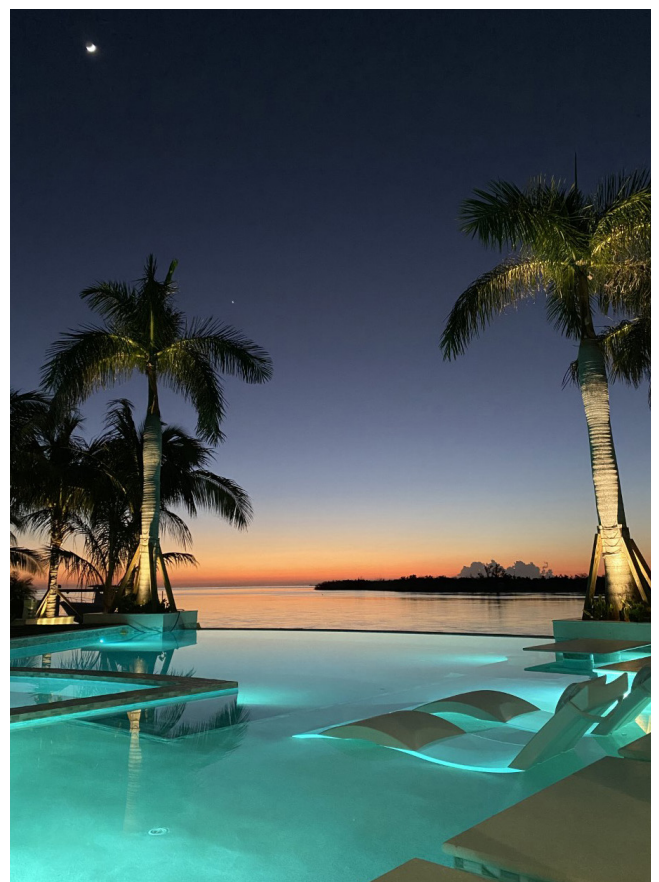
- ✓ 10.0 3-Way Ellipse Bollards in three distinct listening zones – outdoor dining, pool and beach.
- ✓ Nose Lights, Niche Marker Lights, Niche Escutcheon Lights, FLEX Niche Landscape Washlights, MR11 & MR16 Bullet Lights, and LED Tiki Torches.





Overall, I like everything
about Coastal Source!"

— Brandon H., Dealer



PATENTED **PLUG+PLAY™**



“The Plug+Play™ system, hands down is the best part about Coastal Source. It takes all the guessing out.”

— Mike H., Dealer

Ask any experienced electrical technician and they will tell you that the number one point of failure in any electrical system is the connection.

Has that happened to you or someone you know? We think you deserve better. That's why we invented a better way of connecting electrical components outdoors: The Coastal Source® patented Plug+Play™ cabling system.

Our fully engineered systems eliminate the weak spots. Our IP68 connectors are waterproof and airtight. Combined with our rugged tripled jacketed cables, the Plug+Play™ system guarantees stable, repeatable, and reliable connections forever.

But why solve just one problem when you can solve two at once?

We thought you might also appreciate having a flexible system with components that can be easily reconfigured and upgraded by your Coastal Source authorized installer. Because it is a seamless single-source system, Plug+Play™ can grow and change as your outdoor environment grows and changes.



“From every single connection to the way the fixtures are built and packaged, Coastal Source is one of the best lighting manufacturers out there.”

— Tony D., Dealer

HARSH CONDITIONS

COAST TO COAST AND EVERYWHERE IN BETWEEN

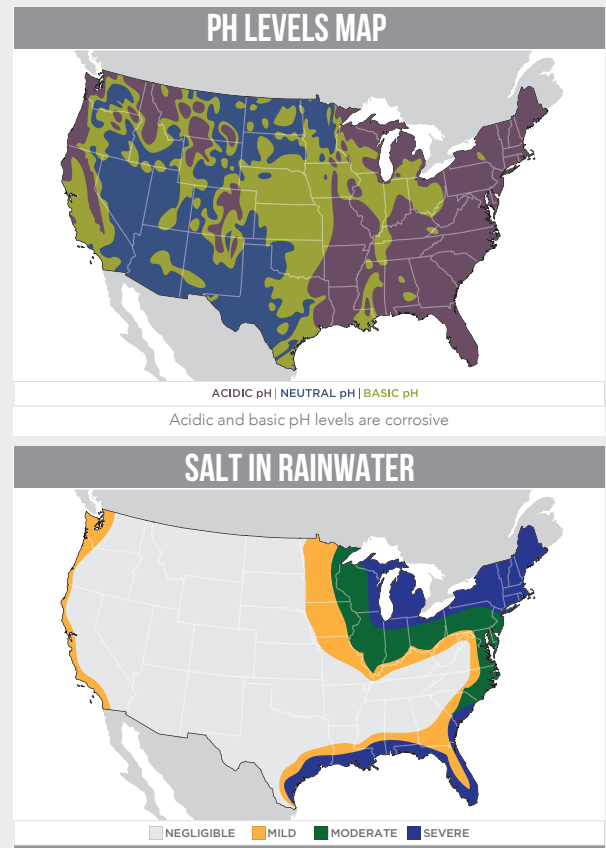
It's true that we originally created our outdoor lighting and audio products to withstand the harsh conditions of the Gulf, Atlantic, and Pacific coasts—as well as the popular seaside locations of the world. Designed and performance tested in the Florida Keys, Coastal Source® products were created to **Defy the Elements™**. Since then, we've discovered a strong need for some of that Coastal Source toughness in noncoastal areas.

In fact, there are myriad conditions inland that cause corrosion and deterioration of outdoor lighting and audio systems. The effect of acidic soils in the midwest and in the eastern and southeastern states is as corrosive as salt air in coastal regions. Basic soils in the southwest and western states attack lighting and audio equipment with equal ferocity. Our friends in the Northeast and Upper Midwest have to deal with acid rain as well.

It's as rough out there in the Heartland as it is down in the Florida Keys! So, no matter where you live, you can still benefit from the tough coastal durability of Coastal Source products and technology.

“Living by the ocean means whatever we use has to be rugged and able to withstand the harshness that sand, sea air, and saltwater create. Our Coastal Source lights are beautiful and tough!”

— Barbara M., Homeowner



COASTAL SOURCE
CORROSION LABORATORY



COASTAL SOURCE CORROSION LABORATORY,
MARATHON, FL



CORROSION OF AN OUTDOOR FIXTURE



HARSH CONDITIONS
ACROSS THE UNITED STATES

OUR PRODUCT DESIGN PROCESS

ENGINEERED FOR LIFE

We believe that great design comes from experience, imagination, and a passion for research and testing. Because our design process is driven by art and science, we've been able to develop a line of products that perform without fail in the harshest environments.

The Bright Idea

The process starts with a great idea. Then the real work begins. Our design team drafts countless iterations of that initial concept. We pick the best solution for solid modeling, 3D analysis, and optimization. This phase of design takes time—months or years depending on the complexity.

The Relentless Testing

In the second phase of design, we start building prototypes to test for basic proof of concept, performance, and functionality. The test procedures are extreme. We flood prototypes with salt water and air dry daily for 60 days to accelerate the corrosion process. We also submerge all fixtures to ensure they can operate properly during torrential rainfall and flooding. Coastal Source's test standards exceed international standards and quickly determine whether the materials are going to perform in the real world without compromise.

And More Testing

Once prototypes are approved, we produce a short run of off-tool production samples to validate specifications and tolerances. We put these samples through the same corrosion and submersion testing as the prototypes. Once lab testing is completed, each fixture is field tested before joining our product line and leaving our warehouse for permanent installation.

In a world of uncertainty, Coastal Source provides products you can count on. We've made certain of that.



“These are the best products for the outdoors! I know when I'm installing a Coastal Source product that I have something of quality in my hands which makes me feel great about offering Coastal Source to my clients.”

— Adam Di, Dealer



SECURITY TRI-MOUNT
WITH MR16 BULLET LIGHTS

EXPLODED VIEW OF THE PATENTED
10.0 3-WAY ELLIPSE BOLLARD



THE VALUE OF

PROFESSIONAL DESIGN & ENGINEERING

Coastal Source® is built upon the critical foundation of design and engineering. Since this is core to our identity, we feel quite strongly about the importance of training our authorized dealers and contractors in design as well. Our authorized installers are qualified to design and implement projects for their clients on their own or may become part of a larger design team when Coastal products are specified by a registered architect, landscape architect, or other specifier. Your installer may also choose to work with our in-house Design Service.

Whether you work with a licensed design professional or directly with a Coastal Source dealer or contractor, be prepared to see your house, your property, and even your kids' tree fort spring to life with light and sound.

The Difference: Design Intent

It's important to understand that the way our professionals approach each project makes all the difference for you.

As designers, our intention is always to accent the native charms of your landscape rather than impose an elaborate design upon it. Before we do anything, we take the time to view and appreciate your property.

For outdoor audio design, we listen to your garden. We notice near sounds, far sounds, soft absorptive surfaces, hard reflective surfaces, and the overall ambiance of your outdoor environment. We tune the audio system to the natural features of

your environment and focus sound around designated listening areas.

For lighting design, we observe the given assets of color, form, sunlight, and shade in the environment. This is why our outdoor lighting will never interfere with your enjoyment of a starry night sky by calling attention to itself. Our light levels are balanced, and the instruments positioned discreetly out of sight. A tastefully designed lighting system will contribute to the magical experience of your garden at night.

Where Design and Technology Meet

Coastal Source Certified Dealers are thoroughly trained in our design standards as well as installation techniques. The training also educates dealers on our one-of-a-kind technology that makes the system so versatile.

We developed this training to give dealers an understanding of both the design and technological potential that make Coastal-quality lighting and audio installed systems different and superior to all others on the market today.

Vision and Desire

What if your desires go beyond the addition of a lighting or audio system to your existing garden? In that case, you may choose to work with a licensed design professional to help you

articulate your overall vision and all of its parts. A registered architect or landscape architect brings the in-depth engineering, planning, and coordination needed to achieve a fully developed property that accurately expresses your desired outcome.

We offer full Coastal Source support and training to design professionals so that they can take full advantage of our system capabilities for your benefit.

Getting Started

If you would like to consider a Coastal Source system for your project, we would love to get you in touch with a Coastal Source dealer in your area. Visit coastalsource.com to find a dealer.

Designer Roots

Coastal Source products and systems are installed and tested by its parent company D'Asign Source, a full-service design-build firm based in the Florida Keys. The firm maintains a fully staffed design team that includes licensed architects, landscape architects, and interior designers.

The two companies, their certified dealers, and licensed professional design partners continue to share thousands of hours of practical experience to create beautifully designed products that solve real world problems.



For more information on Coastal Source®
products, please visit our website:
coastalsource.com



See page 5 for details of this project.

COASTAL
SOURCE®

CORPORATE OFFICE
MOORESTOWN, NJ

RESEARCH &
DEVELOPMENT FACILITY
MARATHON, FL

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