

Cirrus Aircraft

Growing Personal Aviation

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VP of Flight Ops, Chief Pilot



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Cirrus Aircraft Overview



2025 STATISTICS



Over ~3,000
employees across 8
locations US & EU



Over 30 Cirrus
facilities with
1,200,000 square feet
of operations



~ \$1.4B revenue in 2025



Over 11,500
aircraft delivered
since 1999

Products



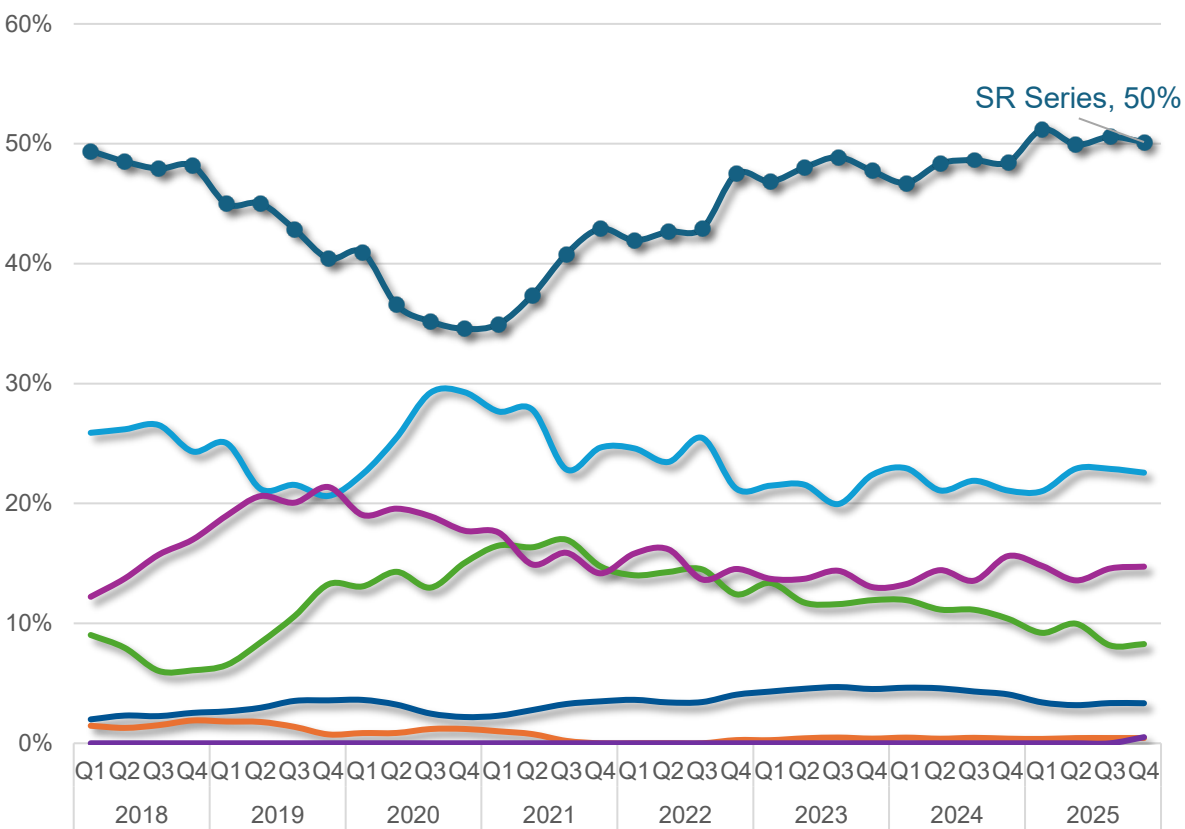
	Vision Jet	SR Series
Fleet Size	700+	11,000+
Years in Service	10	27
Fleet Hours	500,000+	19,000,000+
Performance	300kts / FL310 / 1000NM	230 to 315HP
Avg. Selling Price	\$3M+	\$1M+
CAPS™	Standard	Standard
Cirrus IQ™	Standard	Standard
Safe Return™	Standard	Standard
Digital Autopilot ESP, USP and Stability Protection	Standard	Standard



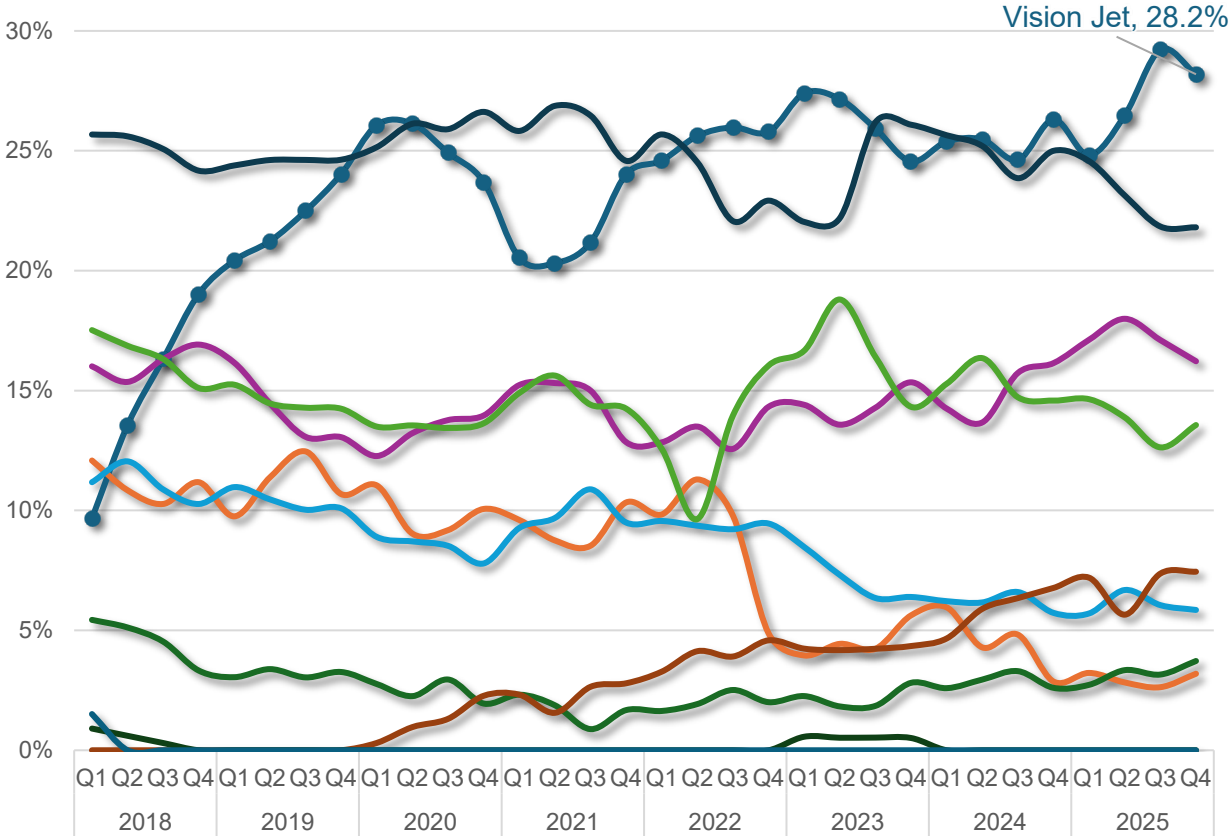
Market Share – GAMA Data



SR Series
Comparable Unit Market Share
Trailing 12-Month Moving Average



Vision Jet
Comparable Unit Market Share
Trailing 12-Month Moving Average



The image shows the interior of a private jet. In the foreground, two young women are seated in white leather seats, looking at a tablet together. In the background, two pilots are visible in the cockpit, wearing headsets. The cabin is well-lit with overhead lights and has large windows. The overall atmosphere is professional and comfortable.

Growing Personal Aviation

A sleek, silver, delta-wing aircraft is displayed in a museum. The aircraft is positioned centrally, with its wings spread wide. A person is standing near the cockpit area, providing a sense of scale. The background shows a large window with a view of a green landscape and a forested hill. The floor is made of large, light-colored tiles.

Flight Safety

Driving Fleet Performance



Understanding the underlying factors that creates a safer flying experience and why you should care...

Pilot profile & Proficiency

Meaning: Not all pilots are created equal or train the same amount

Product design & safety features

Meaning: CAPs, Safe Return, Blue level button, Less prone to stalls, Advanced avionics, Wi-Fi etc. etc.

Preparations for flight

Meaning: If you fail to plan, you are planning to fail! Digital Checklist, Flight plan transfer via phone to avionics etc. Future state we may even help with "dispatch services"

Training Infrastructure

Meaning: Proximity to training sites, availability of instructors, airplanes and SIMs. Quality of training and digital syllabus. Own PPL/IFR online content plus gamification

Service & maintenance

Meaning: Proximity to service centers, availability of slots, reasonable cost and excellent quality of repair due to authorized nature of the relationship

SVO features

Meaning: Removing pilot decision making and tasks - makes for a safer journey. Automation of taxi way features and safe return are 2 recent examples

Community, culture

Meaning: You become the company you keep. A strong culture makes you better/safer and a frequent flyer. The community does not tolerate bad behavior

Eco-system/connectivity/IQ

Meaning: IQ monitoring, learning, coaching drives safe behaviors.

FOQA (Flight Operational Quality Assurance) and MOQA (Maintenance Operational Quality Assurance) are in the works. Taking commercial airline behaviors down to GA

Safe Return™ Video



CAPS Video



CAPS SAVES

151

THIS YEAR
7



149

SR SERIES SAVES



2

SF SERIES SAVES

LIVES SAVED

303

THIS YEAR
13

299

SR LIVES SAVED

4

SF LIVES SAVED

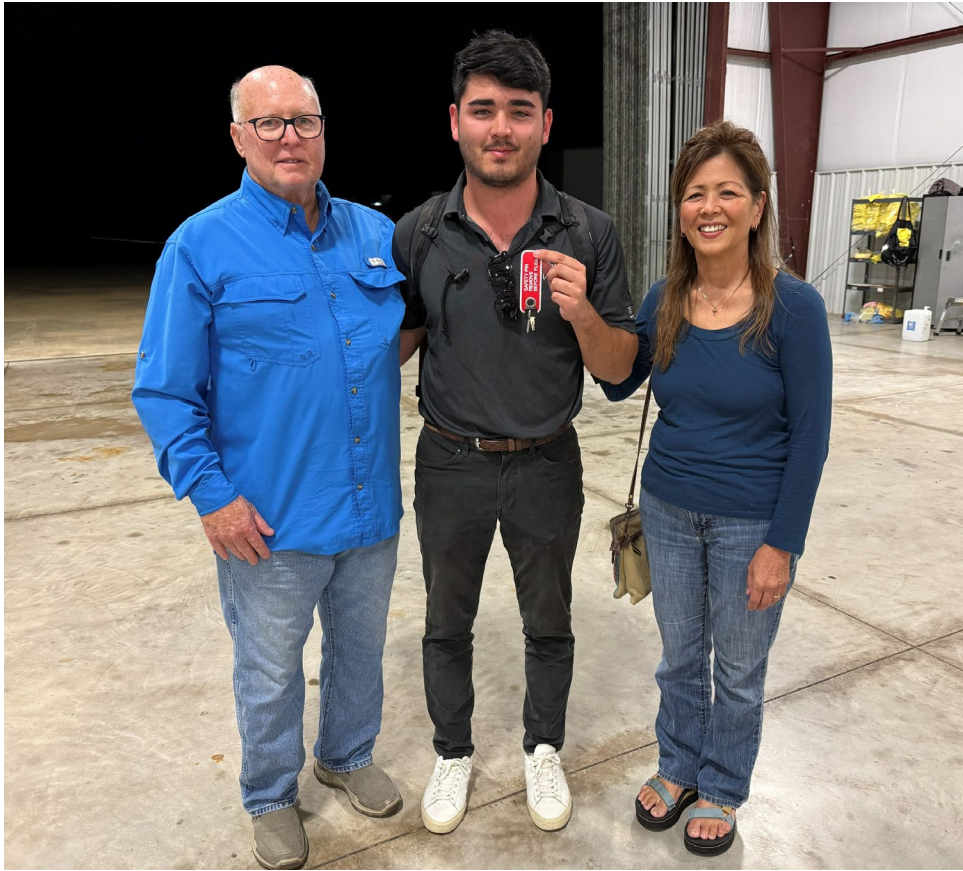
Most Recent CAPS Save

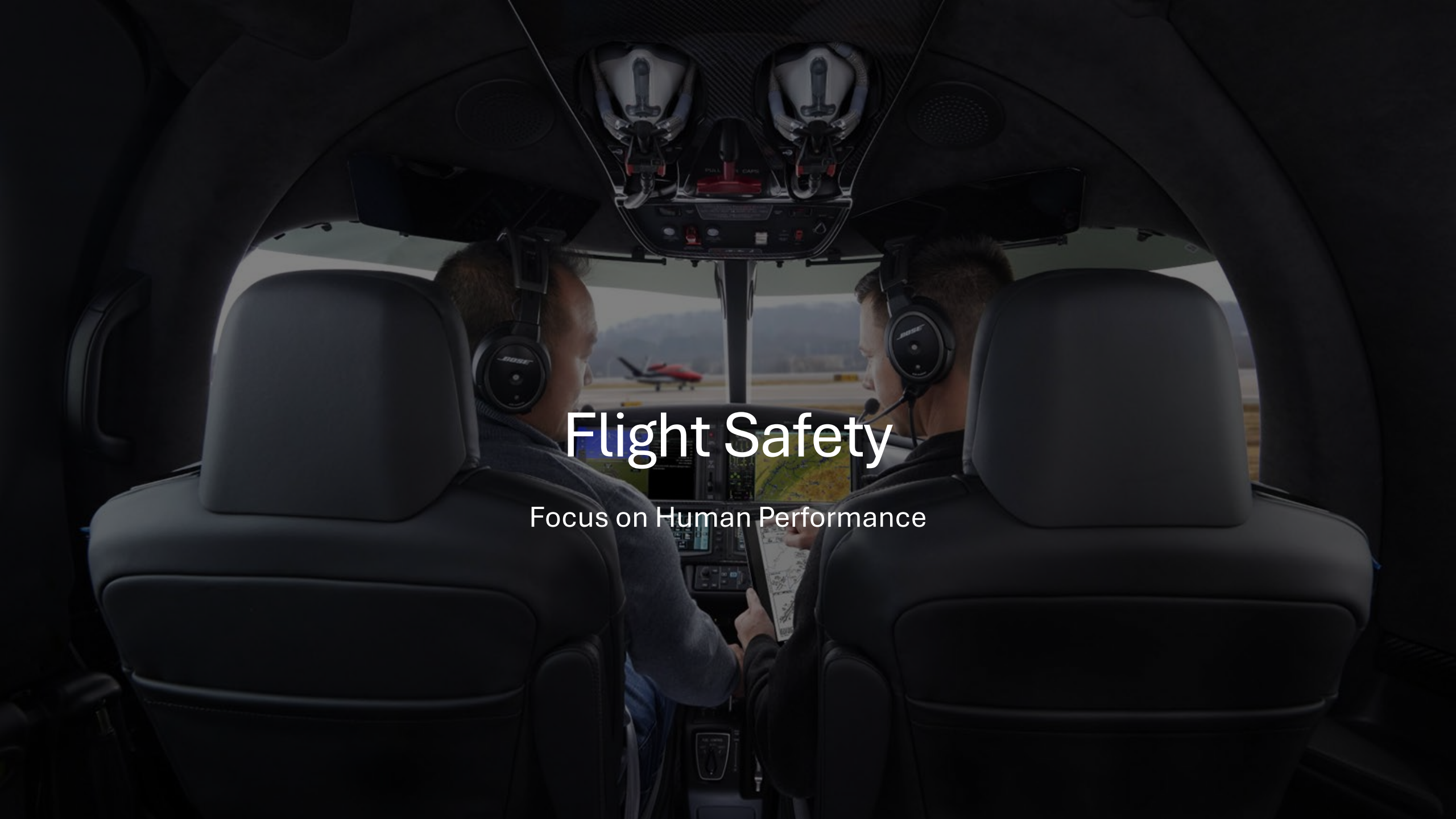
Date	CITY	STATE	COUNTRY	MODEL	LIVES SAVED
August 25, 2026	Belo Horizonte		Brazil	SR22	1

 35

 +3

 +6





Flight Safety

Focus on Human Performance

Flight Training Design Philosophy

Train with a specialist

Remove learning friction

Use the right equipment

Motivate to learn

Vision Jet

Direct employee's with FAA oversight

- Prep, type, SOE and recurrent

Capacity and location

- 2 locations (Knoxville/Scottsdale)
- Next available training slot <30 days

Simulator-based type / recurrent

Regulator mandated type/recurrent
Insurance backed....sometimes

SR-Series

CTC / CSIP

Network of 1250+ instructors

Cirrus Approach™

Specialized instructor cadre

Integrated learning strategies
Many AATD options

Cirrus Embark™

Insurance backed....sometimes

Closing Thoughts

Growth of general aviation depends on fleet safety performance and the 'perception of safety'.

80% of aviation accidents are human factors related.

Therefore, focus on human performance is mandatory to grow our industry.

Closing Thoughts

Cirrus remains committed to supporting the pilots of our 11,500+ growing fleet

Data suggests that alternative paths lead to undesirable results

Two areas have emerged that have our attention



Closing Thoughts

Area of Interest: Vision Jet

3rd party providers of in-aircraft type rating and recurrent training

Area of Interest: SR-Series

Flight training outside the network of specialized instructors – CTC/CSIP

