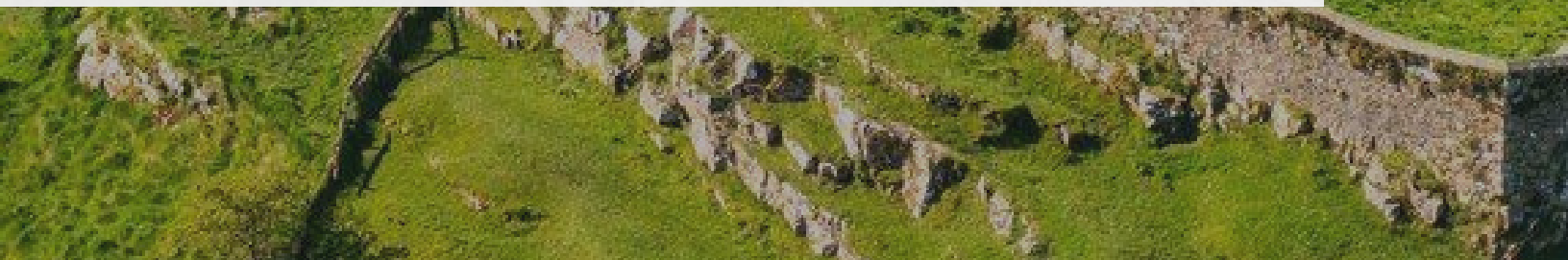




How We Work & *Investment* Guide

A LOOK INSIDE HOW WE DESIGN YOUR UNFORGETTABLE TRIPS.
OUR PROCESS, STARTING FEES, AND WHAT IS INCLUDED.

cobblestonesandcastles.com



Welcome To Cobblestones and Castles



Welcome to Cobblestones and Castles.

I'm so glad you're here. If you're ready to experience **Ireland, Scotland, or England** in a way that feels truly yours, you're in the right place.

We're a boutique travel agency specializing in white-glove planning for travelers who want more than a standard itinerary.

Our trips are built around boutique hotels with character, private guided tours, and exclusive experiences you won't find on any booking site.

Think private after-hours access, dinners in historic homes, and insider moments that turn a good trip into the one you'll talk about for years.

What you can expect from us is clear communication, honest advice, and thoughtful planning designed around you. On the pages ahead, you'll find exactly how we work together from our first conversation through your return home.

Sarah Magnoni

OWNER & TRAVEL ADVISOR

HOW IT WORKS

SCHEDULE A CALL

During this call, we will discuss your travel desires, answer questions, and get to know each other.



PAY CONCIERGE CARE FEE

After the call, pay the planning fee and we will get started on your proposal.

CREATE PROPOSAL

We will get started on your dream itinerary by taking your travel goals and identifying experiences that exceed your expectations.



BOOK YOUR TRIP

Once the proposal is approved, we'll handle the booking process, ensuring everything is reserved and ready for your upcoming adventure.



CLIENT HOMEWORK & EXPECTATIONS

Homework

- **Complete the Client Form:** Fill out our client form with accurate and comprehensive details to help us understand your travel needs and plan effectively.
- **Provide Requested Information:** Share any additional information or preferences that may help in customizing your travel experience, such as preferred activities, dining options, and special requests.
- **Stay Organized:** Keep track of all communication, documentation, and trip details to ensure a smooth travel experience.
- **Prepare Travel Documentation:** Ensure you have the necessary travel documents ready, including passports, visas, travel insurance, and any other required paperwork.
- **Finalize Packing Lists:** Prepare a detailed packing list based on your travel itinerary and any specific weather conditions or local customs.
- **Stay Informed:** Keep an eye on any travel advisories, health requirements, or destination-specific guidelines to ensure a safe and smooth journey.

Expectations

- **Provide Detailed Travel Preferences:** Share your ideal travel dates, destinations, budget, and any specific requirements or preferences.
- **Respond Promptly to Communication:** Timely responses to emails and calls will help keep your trip planning process on track and ensure we meet your desired timelines.
- **Review & Approve Proposals:** Once we send you a customized proposal, review it carefully, provide feedback, and approve it to move forward with the booking process.
- **Pay Planning Fee on Time:** Ensure the planning fee is paid promptly to initiate your personalized trip planning services and proposal creation.
- **Share Passport & Travel Documentation:** Provide necessary documents such as passport information and any required visas for international trips to ensure smooth travel bookings.
- **Confirm Final Trip Details:** Review all trip details (flight times, accommodations, excursions, etc.) before finalizing the booking to ensure accuracy and satisfaction.



TRAVEL SERVICES

THESE ARE THE TRAVEL SERVICES WE OFFER TO HELP YOU PLAN THE PERFECT TRIP. FROM CUSTOMIZED ITINERARIES AND EXCLUSIVE EXPERIENCES TO EXPERT RECOMMENDATIONS AND SEAMLESS BOOKING, WE PROVIDE PERSONALIZED TRAVEL EXPERIENCES TAILORED TO YOUR NEEDS. WHETHER YOU'RE SEEKING A RELAXING GETAWAY, AN ADVENTUROUS ESCAPE, OR A LUXURY VACATION, OUR TEAM IS DEDICATED TO ENSURING EVERY DETAIL IS TAKEN CARE OF, SO YOU CAN TRAVEL WITH EASE AND CONFIDENCE.

ADULT TRAVEL

MULTI-
GENERATIONAL
FAMILY TRAVEL

HOSTED SMALL GROUP
TRAVEL FOR WOMEN

FAMILY TRAVEL

ADULT TRAVEL

This is perfect for you if...

You are a couple, a pair of girlfriends, a solo traveler, or a small group of adults ready to experience **Ireland, Scotland, or England** at a pace and in a style that fits you. You want boutique hotels with character, private guided experiences, and insider access that doesn't show up on booking sites. You're not looking for a packaged tour or a family resort. You're looking for a journey that feels considered, grown-up, and entirely yours.



WHAT'S INCLUDED:

- A private discovery call to understand your travel style and priorities
- A custom itinerary
- Private guided tours and exclusive access arranged through our trusted local network
- Curated restaurant recommendations
- Up to three rounds of itinerary revisions
- Accommodations, experiences, and tour bookings
- A detailed final travel document with every address, time, and contact
- Pre-travel call and support during travel
- Optional full concierge service

INVESTMENT
STARTING AT

\$750

Family travel as well, kids over 10 only.

MULTI-GENERATIONAL FAMILY TRAVEL

This is perfect for you if...

You are planning a trip for your family across generations. Maybe it's a milestone anniversary, a bucket list trip with your parents, or a once-in-a-lifetime gathering with your adult children and older grandchildren. You want everyone to feel taken care of, from the grandparent who needs a slower pace to the teenager who wants something memorable to post about.



WHAT'S INCLUDED:

- A private discovery call to understand your family's dynamics, needs, and goals
- A custom itinerary designed around shared experiences and individual preferences
- Coordination of any special touches like welcome gifts, private dining, or milestone celebrations
- Up to three rounds of itinerary revisions
- All bookings handled on your behalf
- A detailed final travel document for every family member
- Pre-travel call and support during travel
- Optional full concierge service

INVESTMENT
STARTING AT **\$1,250**

Best suited for families traveling with children ages 10 and older. For families with younger children, let's talk during your discovery call about whether we're the right fit.

HOSTED SMALL GROUP TRAVEL FOR WOMEN

This is perfect for you if...

You want to travel with a small group of like-minded women, but you don't want to plan. Our hosted trips are fully curated and personally led by me, built around women's history, sacred places, and the kind of exclusive experiences you couldn't arrange on your own. Think private witch trial museum tours in Scotland, dinners in historic homes, Mary Magdalene pilgrimage days in Provence, and after-hours access at places that don't usually open their doors.



WHAT'S INCLUDED:

- Fully hosted and lled by experts from start to finish
- Boutique accommodations handpicked for each destination
- All ground transportation within the trip
- Private guides, exclusive experiences, and curated dining
- A small group of no more than 8 to 10 women
- A pre-trip welcome call and detailed travel document
- Ongoing support before, during, and after the trip

INVESTMENT
STARTING AT **\$4,999**

Current and upcoming hosted trips are listed on our website. Spots are limited and fill quickly.

PRIVATE GROUP TRAVEL

This is perfect for you if...

You have a group, a book club, a circle of friends, a milestone birthday crew, an anniversary gathering, and you want your own private version of a Cobblestones and Castles journey. You want the same curated style, boutique hotels, and private experiences, but designed around your group's interests, pace, and dates. Whether it's six friends celebrating a 60th or twelve women marking a reunion, we build it around you.



WHAT'S INCLUDED:

- A private discovery call with the group organizer
- A fully custom itinerary designed around your group's vision
- Boutique accommodations selected for group comfort and connection
- Private guided experiences, exclusive access, and curated dining
- Group logistics handled, including rooming lists, payments, and coordination
- Up to three rounds of itinerary revisions
- A detailed final travel document for every traveler
- Ongoing support from planning through return home

INVESTMENT
STARTING AT

\$300
PER PERSON



We're *So Excited* To
Work With *You*!

cobblestonesandcastles.com