



**YOUR FARM ASSETS.
OUR EXPERTS.**

TABLE OF CONTENTS

Farmers National Company Highlights	5
Farm Management Services	6-11
Real Estate Sales	12-15
Appraisal Services	16-17
Energy Management Services	18-19
Hunting Lease Network	20-21
FNC Securities	22-23
FNC Team	24-25
About FNC	26



Farmers
National
Company™



COMPANY HIGHLIGHTS

Geographical Footprint:

FNC has the largest management footprint in the United States. FNC strategically places asset managers around the US to better serve our clients. Manager location increases the local knowledge of the area and gives our clients peace of mind knowing their manager is getting “boots on the ground”!

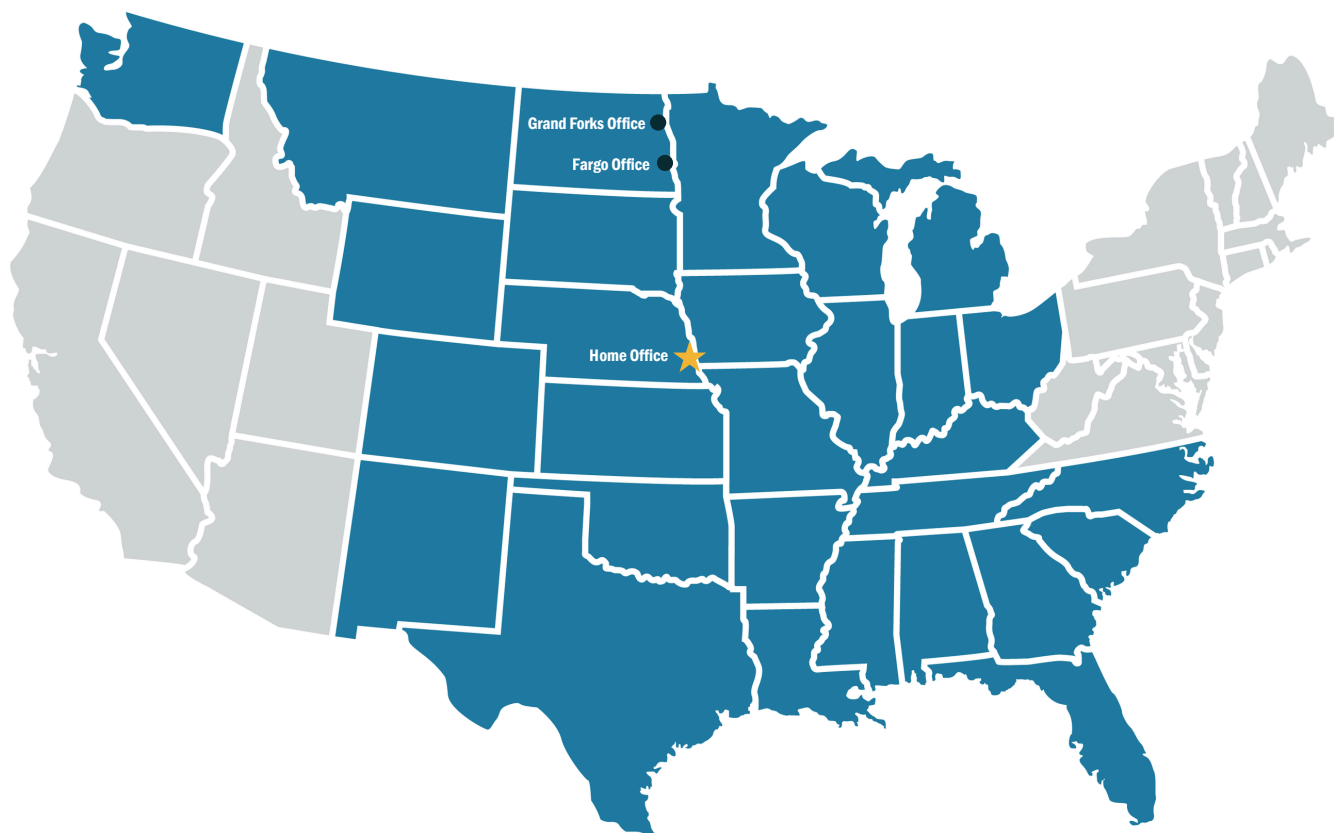
SOC-1 Compliance:

Designed to address internal controls over financial reporting, FNC adheres to compliance and regulatory standards required by the report and goes through annual third-party testing to ensure those standards are continually met.

GIS Capabilities:

FNC uses ESRI ArcGIS programs accompanied with public data, Enverus, and FNC data to get the most up-to-date information available. Managed farms, real estate sales, drilling rigs, are updated daily, permits/DUCs/active wells are updated weekly, and FNC's Oil & Gas managed assets are updated every month.

FARM MANAGEMENT AND REAL ESTATE SERVICE AREA





Farmers
National
Company™

Farm Management

FNC's Farm Management division is comprised of eight regions totaling 29 states across the US. Each region is propelled by a Regional Area Vice President, Area Sales Manager, and local Farm Managers. Having a wide geographical footprint with farm managers placed in strategic areas gives FNC a competitive advantage concerning local markets, contacts, and proximity to assets.

The farm management team is comprised of 86 farm managers and roughly 20 supporting personnel. This highly advanced team is led by our Senior Vice President of Farm Management. The FNC corporate office in Omaha, Nebraska serves as the headquarters for the Farm Management department. In Omaha, you will also find the majority of the farm support staff including Farm Accounting, Farm Administration, and the Farm Leadership Team.

Farm Managers have dedicated accountants and Farm Administration staff to assist them throughout our management process. Technology allows FNC to seamlessly pass information from the field to the office, and out to our clients in a timely manner.



"I've had the pleasure of working with Farmers National Company for several years, and their customer service is truly exceptional. They're always timely, incredibly professional, and consistently provide effective solutions to any challenges my trust clients face. I highly recommend them!"

-SOUTH DAKOTA TRUST OFFICER

FARM MANAGEMENT HIGHLIGHTS

- **Nation's Largest Farm and Ranch Management Company, managing nearly 5,000 farms totaling 2 million acres in 29 states.**
- **Accredited Professional Field Staff**
 - Trained in the Farmers National Company system and through the American Society of Farm Managers and Rural Appraisers (ASFMRA) educational courses.
 - The AFM designation is available only through the ASFMRA and is awarded to those individuals that demonstrate experience and complete a rigorous education program to enhance professional skills and knowledge of land management and production agriculture.
 - Over 80% of our managers are Accredited Farm Managers (AFM) through the ASFMRA
 - The remaining are enrolled in the accreditation courses.
 - The American Society of Farm Managers and Rural Appraisers awards the title of Accredited Farm Manager (AFM) to those members who have had years of experience, are technically trained, have passed rigid examinations, and subscribe to a high code of ethics.
- Our senior farm managers average over 14 years of experience with FNC with many more years involved in production agriculture.
- **Team Approach**
 - All managers are supported by an Area Vice President, an Area Sales Manager, a Report Specialist, and a Farm Accountant.
 - Our managers are located close to the properties they manage.
 - Our Regional Vice Presidents have their AFM designations and work with our local farm managers to provide backup support and training.
- **Client Satisfaction**
 - 91% of current clients are satisfied with our farm management services.
 - Over 1,275 — 25-year clients and over 377 — 50-year clients.
 - Leases can be either one-year or multi-year leases dependent on your goals.
 - Referrals from our current clients are key to our business growth each year.
 - 94.8% of our current clients indicate they would recommend FNC to others.
- **Professional Management.**
- **We often generate a better return, making you more profitable.**
- **Make landownership worry-free.**
- **We provide you with greater peace of mind!**
- **Flexible management approach, we adapt to your unique needs.**

SPECIFIC SERVICES + STANDARDS OF FNC FARM MANAGEMENT

The Professional Agricultural Management Services that Farmers National Company will perform are as follows:

Account, Inventory and GIS Setup

- Complete a Check-in Report that is a detailed analysis of your farming operation complete with a farm plan and recommendations to achieve your goals.
- Prepare written lease or operating agreement.
 - A farm lease will be negotiated on your behalf based on our recommendations and your approval of the specific lease type and terms. A copy of the lease will be provided to you.
 - If you have a good farm operator, we can work with them. If a new farm operator is needed, we will find the best candidate to operate your farm. We will inform you before any operator changes take place in order to receive your approval.

Supplemental and Special Reports

Our policy is to proceed with projects and capital improvements on your farm only with your prior written approval. Before starting any major projects, you will receive a report outlining the work to be done. This report will include either an estimate or a firm bid of the cost of that work and your approval will be requested at that time. Time-sensitive repair to avoid loss of crop may be approved by telephone and then documented in writing.

Financial Reporting

There are two cash management options for your farm account:

- Interest-Bearing Account Program
- Have bills paid on your behalf through Farm Account

At the end of the year, a complete Year-end Summary will be provided for use in preparing taxes.

Insurance

Our in-house independent insurance agency offers supporting lines of insurance for farm ownership. Those more specific to management include our Master Liability and Property policy along with Crop Hail and Multi-Peril Federal Crop Insurance. We welcome the opportunity to compare coverage and provide you a quote.

Client Portal

Unlock the Full Potential of Your FNC Experience with Our Client Portal

Effortlessly manage your documents by viewing, downloading, and printing essential files such as reports, leases, and financial statements. Stay informed with the latest marketing information, newsletters, and FNC event details. Enjoy peace of mind with our robust security measures, ensuring your data is always protected. Access your portal anytime, anywhere with our mobile-friendly design. FNC clients can quickly and easily self-register to start benefiting from the portal immediately. Customize your notification settings to stay informed and in control, tailoring alerts to your preferences.

Take control of your FNC experience today!

Register by scanning the QR Code or visiting www.ClientPortal.FarmersNational.com.



Get others involved!

We make document sharing simple and secure.

With our document sharing feature, clients can securely share documents—whether one-time or recurring—with family, advisors, agents, and others.

Sign up now and effortlessly connect your key relationships to your asset information!

FARM REPORT EXAMPLES

Farm Inspection Visit:

Corn/XXX Acres



The corn on this farm looks quite good

INSPECTION
7/11/2025

PLANTED ON
5/6/2025

Growth Stage: Vegetative Growth (large)



Plant Population

THINNER THAN DESIRED NEAR OPTIMUM THICKER THAN DESIRED

Plant Health

TOO EARLY POOR FAIR GOOD EXCELLENT

Weed Control

POOR FAIR GOOD EXCELLENT

Yield Potential

BELOW AVERAGE ABOVE

Income Potential

TOO EARLY POOR FAIR GOOD EXCELLENT

The corn has made excellent progress over the last several weeks. We have nearly ideal growing conditions with adequate rainfall and warm temperatures. The tassels are mostly emerged, silks are elongating, and pollination will soon be occurring. Potential corn ear size is being determined now. Our final herbicide treatment was made a few weeks ago and the crop looks about as good as possible at this time. Moderate temperatures during pollination with light winds and continued timely rainfall throughout the summer, will set us up for an excellent yield this fall.

Brace roots developing for added stability

Analysis and Planning:

Farmers National Company

Farm #: 12345 Name: Operator:
Acres: County: State:

CASH RENT ANALYSIS AND PLANNING REPORT 20XX

ANALYSIS OF 20XX:

GENERAL OVERVIEW:
Looking forward to 20XX, the ag industry is projecting continued pressure on net farm incomes. Net farm income has receded nearly 25% from its record high in 20XX. The main factors contributing to the sluggishness are increased input costs, commodity prices have not recovered to 20XX levels, and lower demand for farm products. Input prices rose dramatically through 20XX, and we in input prices across the landscape moving into 20XX. A mid university forecasts projects only a slight 1 to 2% increase in input prices. Managing input costs and a comprehensive grain marketing plan are essential for a successful crop year in 20XX.

February and March rain melted the last of the frost and the ground was in the 20th warmest in 152 years of records. Windy days, by the second week, dry conditions and warmer temperatures started a bit early. At this point, planting was 3-5 days behind the 5-year average. The moisture is helping to fill the gaps. The end of May brought severe weather including tornadoes and hail. Planting came to a halt. June began. Conditions allowed for planting, replanting, and scale heat dome developed over the eastern US which set up a lot of heavy rainfall over the Upper Midwest. Much of the area and streams continue to crest from record rainfall. June was warmer by 1.1 degrees above normal. At rainfall. Concerns were expressed about getting hay put up in mid-July. Mid-July brought still more rainfall and below average temperatures. July ended with isolated showers but most of the area was still in the drought.

20XX Crop Acres
Lease Type - Crop Share
Operator - Joe Farmer

100.00 Ac Corn (40%)
100.00 Ac Pasture
2.00 Ac Noncrop
202.00 Ac Total

Farm #12345

Imagery Source: USDA NIP
Map Area: For Visual Accuracy
Boundaries Are Approximate

Financial Reporting

Page 1

****STATEMENT****

Date: 01/31/XX
Account: 200000

Owner 2
Address
Address

BOX 542016
OMAHA NE 68154-8016

OWNER ACCOUNT SUMMARY

Date	Farm#	Description
BALANCE FORWARD		
01/07/XX	200000	Z Farm
01/22/XX	200000	Z Farm
01/28/XX	200000	Z Farm
01/31/XX		.10% on Average Daily Balance
Balance To Be Retained		

* DETAILS FOR DAILY FARM SUBTOTALS ARE PROVIDED ON PAGE 2

Page 2

FARM TRANSACTION DETAIL
200000 - Owner 2

Date: 01/31/XX
Account: 200000
Farm Manager: Joe Farmer
Accountant: Deb Accountant

State: County:

Date	Description	Disbursements	Receipts
XX SOYBEANS			
01/07/XX	Payee - Nutrien Ag Solutions		
	Seed		1,826.10
01/07/XX	DAILY SUBTOTAL	-1,826.10	
XX CORN			
01/22/XX	Payor - New Cooperative, Inc.		
	Grain Taxes/Assessments	36.67	
	16.67% of \$220.00		
	Management Fee	245.38	
	8.0% of \$3,067.28		
	Management Fee	199.37	
	8.0% of \$2,492.17		
	Management Fee	269.79	
	8.0% of \$3,372.34		
	Management Fee	204.04	
	8.0% of \$2,550.51		
	Payor - New Cooperative, Inc.		
	Crop Sales		3,067.28
	5,000.00 Bushels at \$3.68		
	16.67% of \$18,400.00		
	Crop Sales		2,492.17
	5,000.00 Bushels at \$2.99		
	16.67% of \$14,950.00		
	Crop Sales		3,372.34
	7,000.00 Bushels at \$2.89		
	16.67% of \$20,230.00		

Page 3

FARM TRANSACTION DETAIL
200000 - Owner 2

Date: 01/31/XX
Account: 200000
Farm Manager: Joe Farmer
Accountant: Deb Accountant

State: County:

Date	Description	Disbursements	Receipts
Crop Sales			
	5,000.00 Bushels at \$3.68		2,550.51
	16.67% of \$15,300.00		
01/22/XX	DAILY SUBTOTAL	15,327.85	
XX CORN			
01/28/XX	Payor - New Cooperative, Inc.		
	Grain Taxes/Assessments	4.17	
	16.67% of \$25.00		
	Storage	75.12	
	16.67% of \$450.63		
	Crop Sales		2,087.08
	2,500.00 Bushels at \$4.96		
	16.67% of \$12,400.00		
	Management Fee	185.37	
	8.0% of \$2,087.08		
01/28/XX	DAILY SUBTOTAL	1,822.42	
TOTAL \$3,026.61 \$13,548.38			



Real Estate

Our team includes over 100 full-time professional farm managers who are also licensed real estate agents, alongside more than 100 real estate sales associates nationwide. Our real estate team includes marketing specialists, skilled auctioneers, and accomplished auction teams. The Farmers National Company real estate team has successfully marketed and sold over \$5 billion of real estate during the last 10 years!

YOUR LOCAL BROKER

Our agents live and work in communities throughout our service area. They are members of the local Chamber of Commerce, service clubs, or perhaps the school board. We offer you the unique advantage of working with a local community real estate professional who knows and understands the area market - an agent who has the backing of a network of local, regional, and national real estate professionals with a proven track record.

When you list your property for sale with Farmers National Company, in addition to personalized service from our local real estate agent, you receive these further benefits:

- A national network of real estate professionals with a local presence, bringing access to many more potential buyers for your farm or ranch.
- Maximize your property's exposure by leveraging online platforms, social media, targeted digital advertising, direct mailings and publications.
- An experienced professional auction marketing team to maximize your auction results.
- Work with a closing agent of your choice to efficiently close the sale and get the proceeds into your hands sooner.
- A reputation of working hard to represent you, our client.
- Professional support team to help successfully market and sell your property.

In every transaction, we strive to meet or exceed our client's expectations of performance and professionalism. We would deem it an honor to be selected by you to handle your important real estate or business asset transaction.



**Scan the QR Code to get in contact with
a Northern Region representative!**

MARKETING

Our Marketing approach blends professional photography, mapping, digital advertising, targeted outreach, print media, and national listing exposure to create a high-impact presence for each property. Every asset receives a coordinated marketing plan designed to drive interest and maximize sale value.

PRINT MEDIA



DIGITAL MEDIA

- High quality photography and drone videos
- Syndication across major real estate platforms (Land.com, LandWatch.com, LandandFarm.com, Acrevalue.com and Homes.com)
- Targeted digital ads (Meta or Google ads)
- Social media reach (Facebook, Instagram, X, and YouTube)
- Buyer email campaigns
- Property-specific landing pages with SEO-optimized descriptions
- Professional bidding platform and app (FNCBid.com)

THE AUCTION ADVANTAGE

After putting all your knowledge, expertise, and perseverance into acquiring your land, when it comes time to sell the farm or ranch, you deserve a top return. You want the best team of land professionals on your side. That is when Farmers National Company becomes your Land Auction and Brokerage Advantage!

Farmers National Company's experience and knowledge in land sales and marketing becomes your advantage when you want to sell land.

FNC's nationwide marketing reach through its extensive services, vast web and social media marketing, and database of landowners draws investors into the bidding for your land.

- **Competitive public bidding means higher prices.**
- **Auctions create excitement for your property.**
- **You have full control of the sale date, selling terms, and closing date.**
- **Auctions do not establish a price ceiling for your property.**
- **Everyone has an opportunity to buy your property through an "arm's length" transaction.**

Farmers National Company offers a variety of auction methods designed to help you achieve top market value while maintaining full control over terms and timelines.

PUBLIC AUCTIONS

- A proven method for selling real estate quickly and competitively.

UNDISCLOSED RESERVE AUCTION

- Most commonly used.
- Seller sets a confidential reserve price.
- You retain the right to accept or reject the highest bid.

ABSOLUTE AUCTION

- Property sells to the highest bidder with no minimums or reserves.
- Draws significant buyer interest.
- Ideal for high-quality properties in strong markets.

WRITTEN SEALED BID SALES

- Buyers submit their highest offer in writing.
- In some cases, qualified bidders may be invited to an in person competitive bidding round.
- Useful when public auctions are not ideal due to market or situational factors.

MULTI-TRACT AUCTIONS

- Large properties are divided into tract units.
- Bids can be placed on single tracts, combinations, or the entire property.
- Maximizes buyer flexibility and seller returns.

SIMULCAST AUCTIONS

- Live in-person bidding combined with real-time online bidding.

ONLINE TIMED AUCTIONS

- Fully online, similar to eBay.
- Uses a soft close that extends bidding with each new bid, ensuring the property is awarded to the highest bidder.

PRIVATE TREATY

- Conventional listing agreement.
- Property is marketed publicly.
- Offers reviewed by sellers.

HIGH-BIDDER CHOICE

- Multiple tracts offered.
- High bidder in initial round of bidding may select from any combination of tracts or all tracts.
- Rounds of bidding proceed until all tracts have established a high bid.



Appraisal

Our team of professional appraisers prepare reports in compliance with the Uniform Standard of Professional Appraisal Practice (USPAP). We have extensive training and continuing education in order to provide our clients with high quality and well supported reports. This enables our clients to make the most informed decisions.

When you need an appraisal, you can be assured that Farmers National Company is prepared to handle the task in a professional, timely and cost-effective manner.

APPRAISAL TEAM HIGHLIGHTS

All Farmers National Company Appraisers have a certified general appraisal license from one state to multiple states and can obtain a license in any state to complete appraisal assignments.

Our Certified General Appraisers provide complex appraisals and appraisal reviews for many purposes including:

- Estate Planning/Settlement
- Litigation
- Sales/Exchanges
- Loan/Trust Documentation
- Charitable Giving
- Investment Analysis
- Business Reorganization
- Division/Partitioning

Our areas of expertise include:

- Farm/Ranch Land-Vacant/Improved
- Grain/Seed/Fertilizer Facilities
- Livestock Facilities
- Recreational/Developmental
- Condemnation/Eminent Domain
- Yellow Book Appraisals
- Easement/Right-of-Ways

**Scan the QR Code to get in contact
with a Northern Region Appraiser!**



Energy Management

FNC's Energy Management division is comprised of its mineral management team, providing day-to-day management of the assets and communication with clients, and oil & gas accounting, providing revenue and deposit processing and data synthetization.

The energy management team is comprised of 35 employees. The main office is in Tulsa, Oklahoma with supporting offices in both Fort Worth and Midland, Texas. This team consists of lawyers, landmen (certified petroleum and registered landmen), certified mineral managers, certified trust and financial advisors, title specialists, GIS specialists, division order and title analysts, surface landmen and mineral sales advisors.

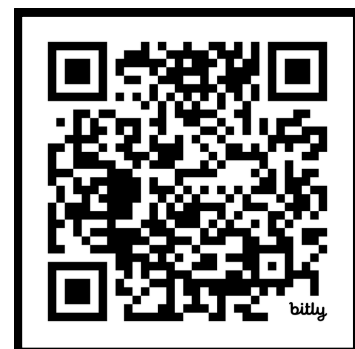
Oil & gas accounting is based in Omaha, Nebraska and consists of 22 total FNC representatives including specialists and supervisors in revenue accounting, deposits, and client accounts.

ENERGY MANAGEMENT HIGHLIGHTS

Results: To give an idea of what a year looks like for FNC's clients below is some highlights from our most recent fiscal year:

- Gross revenues produced by assets under management was over \$1 Billion
- \$4.95 Million in suspended or escheated funds recovered for clients
- \$2.46 Million in ad valorem tax bill reductions
- 12.8% average appraisal reduction on challenged ad valorem tax appraisals
- 78,736 checks processed
- 6,754 JIBs processed
- 3,139 Division Orders processed
- 398 oil and gas leases negotiated
- 19,322 net mineral acres leased
- \$23.59 Million in bonus payments negotiated
- 56 mineral sales closed
- \$8.39 Million in mineral sales closed

**Scan the QR Code to learn more
about Energy Management!**

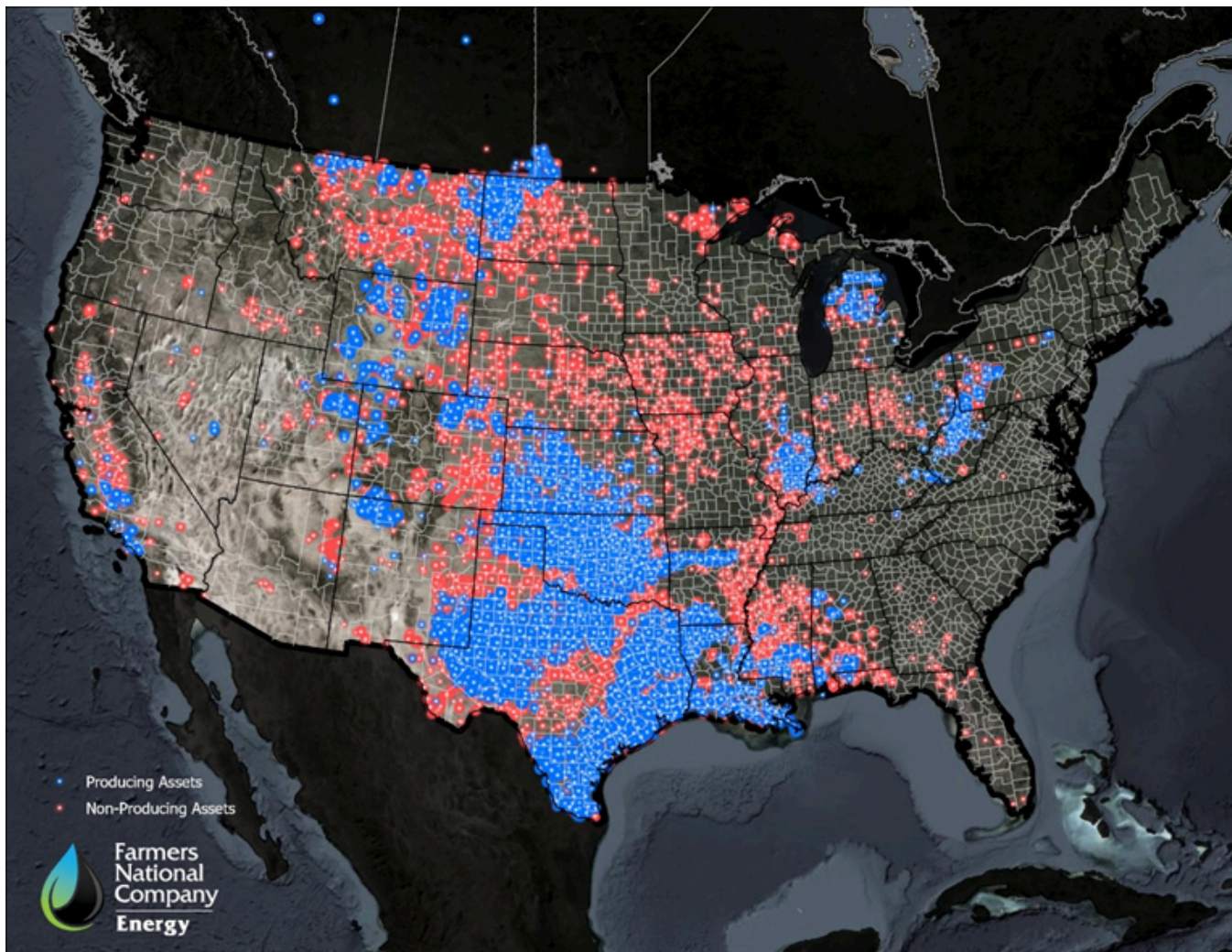


Reports and Discrepancy Monitoring:

FNC has developed an array of intricate reports, customizable to cover the commerce needs. These reports include (i) detailed monthly summary and trend tables designed to reconcile lockbox receivables and internal oil and gas transfers to FNC's asset management system, (ii) quarterly forecasting tools, (iii) well payment status reports tracking asset counts and identifying missing payments, and (iv) trespassing activity layers within our GIS system. FNC has also created monthly alerts to identify revenue decreases, well shut-in monitoring and in-depth asset leasing reports for proactive vs. reactive negotiations.

Industry Insight:

With its industry leading size and geographic reach (200,000+ assets across 39 states and Canada), FNC engages in a large volume of key oil & gas agreements every day relevant to royalties, whether it be oil & gas leasing, sales, pooling agreements or decisions, amendments or extensions, and regulatory notifications.







Hunting Lease Network is an internet-based service for landowners, hunters, and anglers. Our unique auction style system is used to arrive at a fair hunting or fishing lease arrangement.

Many landowners want to increase income while maintaining control of those who hunt or fish on their land. With competitive bidding and a managed lease, our hunting lease program provides good income and control. We market and negotiate the lease, collect payment and establish rules. Our program not only provides good additional income for you, but a hunting lease also provides additional help with eliminating trespassing on your property. All hunters are required to carry \$2,000,000 hunting liability insurance and to provide proof of such insurance before gaining access to your land.

LANDOWNER BENEFITS

Additional Income:

Recreational leases create new income sources and increase return on investment. A fair, competitive bidding system is used to maximize lease income.

Management:

Our team of specialists market, negotiate and manage the lease for you. We will collect payment from lessees, then distribute the payment to you. The landowner sets the minimum bid, establishes the rules on access, boundaries, closed areas, etc. All lessees are issued HLN lease ID cards for identification.

Control:

Know who is on your property. Hunting leases help eliminate trespassers and poachers.

Liability Coverage:

All hunters are required to carry a minimum of \$2,000,000 liability insurance.

Crop Damage Reduction:

Hunting leases can be very helpful to reduce crop damage by managing wildlife populations.

For the Sportsman

Quality hunting land is getting harder and harder to find. Many people have tried public hunting only to find it crowded and unsafe. Our program ensures you will have exclusive hunting rights to good hunting land with the ability to renew the lease from year to year.

Our properties provide the hunter with a great chance at harvesting trophy animals without the hassle of driving around and going door to door asking permission. We handle everything including the lease write up, hunting insurance, and renewals.

Membership is free. Simply log on to www.HuntingLeaseNetwork.com and sign-up to view details on available properties across the country.



FNC
Securities

FNC Securities

Our SEC and FINRA registered broker-dealer specializes in trading non-exchange listed companies that are taxed as partnerships or are cooperatives. FNC Securities is a wholly owned subsidiary of Farmers National Company. Established in 1929, Farmers National Company has become a national leader in landowner services.

FNC SECURITIES HIGHLIGHTS

- Reduce Risk from Company Bulletin Board or Desk Drawer Trading
- Experienced and knowledgeable staff
 - Our two registered representatives have a combined 16 years of trading experience and understand the complex IRS trading rules
 - Have handled over 1,140 trades totaling 2.9 million shares worth \$52+ million
- Personalized Service
 - Allows your shareholders and future shareholders the option to talk to a live person who helps them navigate through the complex IRS trading rules
 - We work closely with clients to make sure paperwork is completed timely and accurately
 - We track down the necessary signatures for your transfer documentation and instruct sellers to send certificates to the company
- Arms length transactions
- Current market pricing
- Increased liquidity
- Monitor IRS 10% trading volume rule
- Signed written contracts
- Third Party Escrow Account for exclusive benefit of customers

Companies Traded through FNC Securities

Ace Ethanol LLC
Adkins Energy LLC
AI-Corn Clean Fuel
American Crystal Sugar Company
Badger State Ethanol LLC
Cardinal Ethanol LLC

Golden Growers Cooperative
Granite Falls Energy LLC
Highwater Ethanol LLC
Little Sioux Corn Processors LLC
Quad County Corn Processors Cooperative
Ringneck Energy LLC

Siouxland Energy and Livestock Cooperative
Southwest Iowa Renewable Energy LLC
The Western Sugar Cooperative
United Ethanol LLC

FNC CONTACTS

Shawn Eidenschink, Area Vice President - Northern Region

SEidenschink@FarmersNational.com | (701) 696-6633



Shawn Eidenschink is the Area Vice President with Farmers National Company, based in Fargo, North Dakota. He provides leadership and oversight for farm management and real estate professionals throughout the Northern Region, working directly with landowners to maximize asset performance while preserving long-term land value. With more than a decade of executive leadership experience, Shawn brings a strategic, result-driven approach to managing complex operations and building strong client relationships. His background includes leading high-performing teams, executing disciplined growth strategies, and expanding organizations from regional operations to national and international markets. Shawn is known for his focus on communication, and accountability—helping landowners make informed decisions through clear reporting, proactive management, and solutions aligned with their financial and legacy goals.



Troy Swee, AFM, Area Sales Manager - Northern Region

TSwee@FarmersNational.com | (605) 929-3039



Troy was born and raised on a diversified farming operation in southeast South Dakota. Troy graduated from South Dakota State University with a degree in General Agriculture with a minor in Animal Science and Agronomy. Starting with Farmers National Company in 2010 as a farm manager and real estate agent, Troy was promoted to Area Sales Manager and Assistant Area Vice President of the Northern Area in 2023. Prior to joining Farmers National Company, Troy worked as a District Sales Manager for Monsanto and Syngenta. He is an Accredited Farm Manager (AFM) through the American Society of Farm Managers and Rural Appraisers (ASFMRA).



Mike Janssen, Regional Vice President

MJanssen@FarmersNational.com | (712) 560-8420



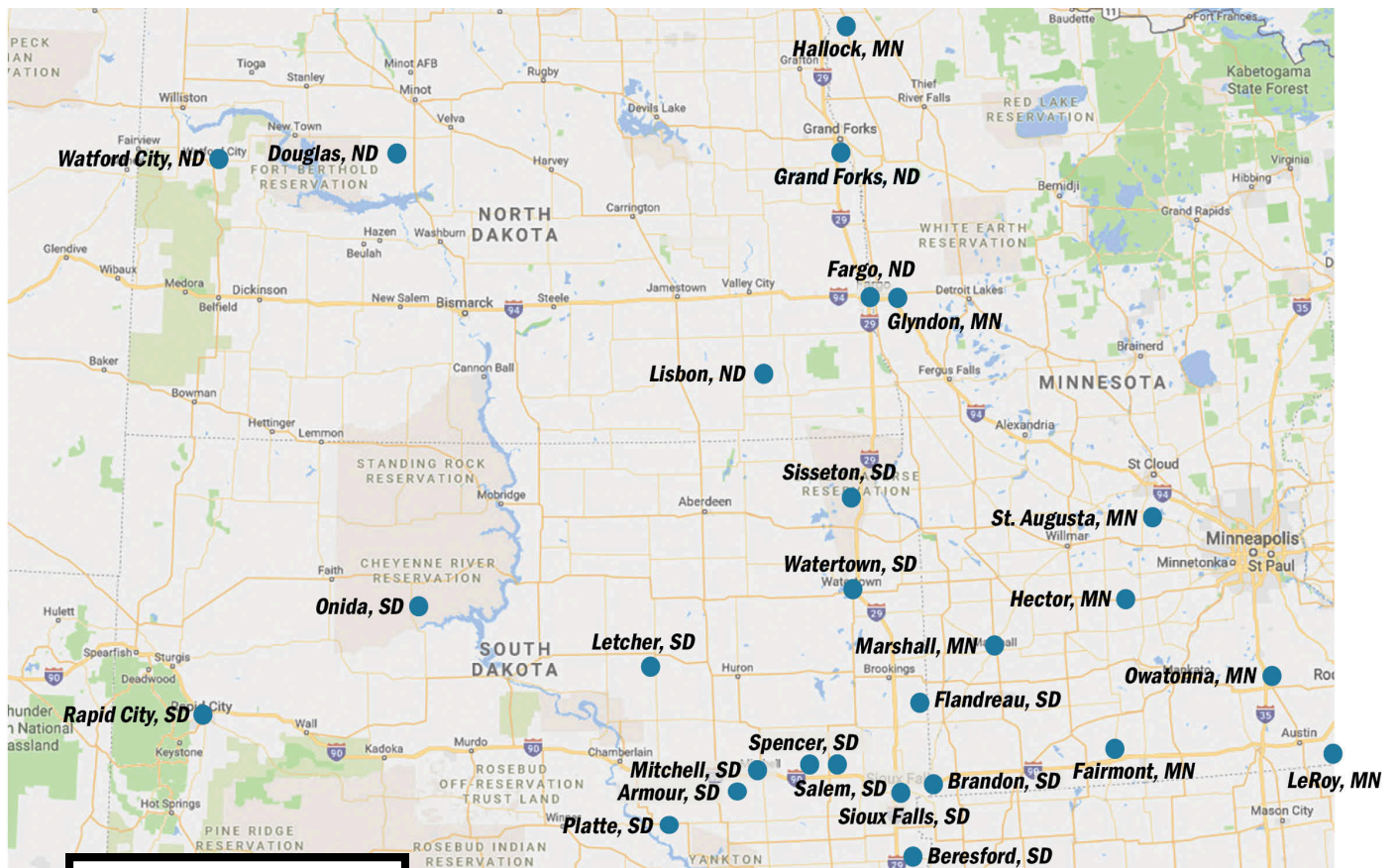
Mike, a native of western Iowa, holds a BS degree in Agronomy/Animal Science and an MS degree in Agronomy. He began his career as a Seed Sales Lead and Precision AG Specialist for Aspinwall Coop in Western Iowa. In 2008, he joined Syngenta Seeds as a Technical Service Agronomist in Hooper, Nebraska. For 15 years, Mike served as a District Manager in Iowa, leading his team in the sale of Syngenta assets, developing operational budgets, managing marketing funds, and forecasting future product needs. In 2024, Mike joined Farmers National Company as the Regional Vice President of Farm and Ranch Management, where he leads FARM sales and business growth.



NORTHERN REGION TEAM

Our dedicated team is committed to delivering exceptional service and achieving the best results for landowners. With decades of industry experience and a strong commitment to excellence, we're here to assist you with land sales, management, and specialized agricultural services.

Northern Region Representatives:



Scan the QR Code to get in contact with
a Northern Region representative!

About Farmers National Company

OUR STORY

Founded in 1929, FNC is currently the largest landowner services company in the country. **FNC is 100% employee-owned** and consists of approximately 400 employee owners and associates spread across 39 states.

FNC offers professional management for nearly all aspects of land ownership including farm management, real estate sales and auctions, hunting lease management, mineral management, forestry management, lake management, appraisals, insurance, consultation, and commodity and securities sales.



Serving America's Landowners Since 1929

OUR MISSION

Provide solutions that improve profitability and value for land, energy and specialty asset owners.



WWW.FARMERSNATIONAL.COM