

Sales & Design Consultant

Accent Window Fashions | Elkhorn, NE | www.omahawindowcovering.com

Pay: \$40,000 – \$90,000+ per year

About Accent Window Fashions

We're a family-owned custom window covering business serving the Omaha metro area, specializing in Hunter Douglas products and offering a full range of interior shades, drapery, outdoor patio shades, motorized systems, and whole-home automation. With 25+ years serving Omaha, we're a small, close-knit team built on integrity, quality, and an exceptional client experience.

This Is a Career, Not Just a Job

This is a long-term opportunity with strong earning potential, a clear path for growth, and comprehensive paid training. You'll guide clients from the first consultation through final installation — blending design expertise, consultative sales, and genuine relationship-building. As home automation expands, demand for what we offer keeps growing, and we're looking for the right person to grow with us.

What You'll Do

- Conduct in-home and showroom consultations to assess client needs and recommend solutions
- Earn Hunter Douglas certification and become a knowledgeable expert in window coverings and automation technology
- Grow your client base through company-provided leads as well as your own networking, referrals, and relationship-building
- Take accurate measurements and prepare detailed quotes and estimates with confidence
- Own each project from initial sale through installation, with support from our experienced team
- Assist with showroom coverage and day-to-day operations as part of a close-knit, all-hands team

What We're Looking For

Skills can be taught – character can't. We're looking for the right person, not just the the right resume.

- 2+ years of customer-facing or outside sales experience is required
- An eye for design and genuine enthusiasm for helping clients create beautiful spaces
- Integrity in every interaction — with clients, with teammates, and with owners/management
- Strong math skills and meticulous attention to detail — essential for accurate measurements and quotes
- A self-starter who figures things out independently but also knows when to ask for help
- Disciplined, highly motivated, and fully accountable for your time, pipeline, and results
- Sales-minded with the ability to grasp business fundamentals — commissions, margins, and profitability
- Tech savvy - including phone and iPad apps, CRM software, MS Office, and automated shade systems
- Associate's degree required; Bachelor's preferred (business, marketing, interior design, or related field)
- Must be local to or able to commute to Elkhorn, NE — this is not a remote position.

- **What We Offer**

- **\$40,000–\$50,000 training pay**, base or draw + uncapped commission following training
- **Comprehensive paid training** + ongoing development and Hunter Douglas certification
- **Simple IRA** with 3% company match, supplemental benefits with employer contribution
- PTO/RTO and paid holidays, plus a generous employee discount
- **Flexible schedule** — Monday–Friday + rotating Saturdays | No Sundays

Location

2611 N 204th St, Suite 105, Elkhorn, NE 68022 — in-person position