

Insperity fact sheet

Insperity was founded on the belief that, when businesses succeed, communities prosper. For more than 35 years, Insperity has been a trusted advisor to America's best small and midsize businesses, providing them with the scalable HR solutions they need to maximize productivity, manage risks and drive growth.

Full-service HR:

Through an optimal blend of technology and exceptional service at every turn, our co-employment solutions provide recruiting and outplacement support, employment administration and payroll, benefits plan sponsorship, training and development, performance management support, employer liability management and HR-related compliance support. Our most comprehensive human resource service offerings, provided through the Insperity® Workforce Optimization® and Workforce Synchronization™ co-employment solutions, deliver administrative relief, better benefit solutions, reduced liabilities and a systematic way to improve productivity.

For companies that require a less comprehensive suite of services and are comfortable retaining more employer-related risks, our Workforce Acceleration™ and Workforce Administration™ solutions may be the right fit. Both of these traditional employment solutions combine Insperity's unparalleled customer service with state-of-the-art technology and resources in a single platform.

Additional services:

Additional strategic offerings are available – empowering companies to add the specific solutions that meet their current needs and scale to meet future ones.

Target market:

Insperity's target market is represented by businesses with 5-5,000 employees – organizations that have a growth mindset and aspire to continuously improve their operations and their bottom line. They understand that it is the people who drive their success, and that when businesses succeed, communities prosper. Insperity's targeted businesses offer professional, skilled, knowledge-based services that fall within industries such as technology, engineering/architecture, real estate, accounting, medical, financial, legal, advertising, insurance and light manufacturing, among others.

Clients/employees:

Insperity serves thousands of businesses in communities nationwide. The company has more than 4,000 corporate employees.

Year established:

Founded in April 1986.

Publicly traded: Insperity is publicly traded on the New York Stock Exchange under the ticker symbol NSP. The company completed its initial public offering in January 1997.

Revenues: 2022 revenues were \$5.9 billion.

Officers: **Paul J. Sarvadi**
Chairman and Chief Executive Officer

A. Steve Arizpe
President and Chief Operating Officer

Douglas S. Sharp
Executive Vice President, Finance
Chief Financial Officer and Treasurer

James D. Allison
Executive Vice President, Gross Profit Operations

Daniel D. Herink
Executive Vice President, Legal
General Counsel and Secretary

Kathy A. Johnson
Executive Vice President, Strategic Development

Ross L. Astramecki
Senior Vice President, Sales

JaNette Connell
Senior Vice President, Corporate Human Resources

Tom P. Gearty
Senior Vice President, Corporate Development

Samuel G. Larson
Senior Vice President, Innovative Technology Solutions

Roger Nicholson
Senior Vice President, Service Operations

Laura Wilbanks
Senior Vice President, Marketing and Business Development

Corporate headquarters: 19001 Crescent Springs Dr.
Kingwood, TX 77339-3802

Offices: Insperity operates in more than 90 offices throughout the United States. In addition, there are five service locations across the country to allow for business continuity and flexibility within different time zones.

Website: insperity.com

Honors/recognition: **Business News Daily's List of Best PEO Service Providers**
Consistently listed as the top PEO for small businesses

Association for Corporate Growth® Endorsed Partner
Preferred HR solution for Middle Market Companies

American Business Awards®
Repeat Stevie® award recipient for employer of the year in business services and HR technology, among others

CEO Distinction and Honors
Insperity Chairman and CEO Paul J. Sarvadi frequently recognized locally and nationally for exceptional leadership

Best Places to Work
Recognized more than 150 times in markets nationwide, including Glassdoor's Best Places to Work in 2023

For more information: **Investor Relations**
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Chief Financial Officer and Treasurer
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