



**CITY OF HORNELL INDUSTRIAL DEVELOPMENT AGENCY  
AGENDA  
April 23, 2026**

**CALL TO ORDER** -Parmley

**SECRETARY'S REPORT** – Minutes –March 19, 2026 Regular Meeting & March 24, 2026  
Special Meeting- Carbone

**TREASURER'S REPORT** - March– Flaitz

**COMMITTEE REPORTS**

**Audit Committee –March– Carbone**  
**Personnel Committee – Parmley**  
**Governance Committee-Andolina**

**EXECUTIVE DIRECTOR'S REPORT**

- West St. Grant application submitted
- RFP for new street off State Route 36
- Alstom Master Lease
- 430 Canisteo St renovations
- CHIDA Application revised
- 117 Main St. update

**EXECUTIVE SESSION**

**OLD BUSINESS**

**NEW BUSINESS**

**ADJOURNMENT**

40 Main Street  
Hornell, NY 14843  
P 607.324.0310  
F 607.324.3776  
hornellny.com

**BETTER BUSINESS  
STARTS HERE.**

The Regular Meeting of the City of Hornell Industrial Development Agency was held March 19, 2026 at 8:00 am at 40 Main Street, Hornell, NY.

PRESENT: David Parmley, Chairman  
John Buckley, Vice Chairman  
Ed Flaitz, Treasurer  
John Carbone, Secretary  
Richard Andolina, Jr., Assistant Treasurer

ALSO

PRESENT: Michael Nisbet, CEO, Executive Director  
John Dagon, Agency Counsel  
Elizabeth Hughes, Attorney  
Michelle Burch, Administrative Assistant  
Erin Ferris, Administrative Assistant

### MINUTES

Chairman Dave Parmley called the meeting to order at 8:08 am. Chairman Parmley reported that there was a quorum for the meeting as required by the by-laws.

Secretary John Carbone presented the minutes of the February 26, 2026 meeting. A motion was made by Rick Andolina, Jr., seconded by Mayor John Buckley to approve the minutes of the February 26, 2026 meeting. Carried All.

Treasurer Ed Flaitz presented the financial statements for February that had been emailed to the Board prior to the meeting. A motion was made by John Carbone, seconded by Rick Andolina, Jr. to approve the financial report as presented. Carried All.

### COMMITTEE REPORTS

**Audit Committee** - Secretary John Carbone reported that the Audit Committee had paid bills in February from the operating account in the amount of \$35,173.16. A motion was made by Ed Flaitz, seconded by Rick Andolina, Jr. to approve the Audit Committee report as presented. Carried All.

**Personnel Committee** – No Report

**Governance Committee** – Rick Andolina, Jr. reported to the full Board the Governance Committee, in consultation with legal counsel, reviewed the new and revised policies at its meeting on March 19, 2026 at 7:30 am. The Governance Committee voted to approve the policies and recommends them for adoption by the Board. Attorney Hughes reviewed the policies with the Board.

#### Procurement Policy

- Revised to increase threshold amounts for verbal and written quotations to provide increased flexibility
- Policy required to be reviewed and readopted annually

#### Code of Ethics

- Revised to reference governing statute

#### Sexual Harassment Policy

- Revised to align with New York State model policy to maintain compliance with Labor Law and Executive Law requirements
- Required for NYS employer

#### Airborne Infectious Disease

- New policy to align with New York State model policy to maintain compliance with Labor Law and Executive Law requirements
- Required for NYS employer

#### Real Property Acquisition Policy

- New policy to ensure compliance with legal requirements to acquire property

#### Internal Control Policy

- Revised to increase disbursement threshold requiring two signatures from \$1,000 to \$2,500
- Expenditures over \$2,500 require only one signature if previously approved by Board or included in adopted budget

#### FOIL Policy

- New policy, adopted to ensure compliance with Public Officers Law
- Erin Ferris designated as Records Access Officer
- Michael Nisbet designated as FOIL Appeals Officer

#### Record Retention & Disposition Policy

- New policy to ensure compliance with NYS legal requirements and Executive Law regarding recording keeping guidelines

#### Investment Policy & Property Disposition Policy

- No changes to policies
- Policies required to be reviewed and readopted annually

A motion was made by John Carbone, seconded by Ed Flaitz to approve new and revised policies as presented. Carried All.

Attorney Hughes reviewed 2026 City of Hornell IDA appointments previously reviewed with the Governance Committee, and noted the only difference is designations of officers.

**2026 BOARD of DIRECTORS** – Dave Parmley – Chairman  
John Buckley – Vice Chairman  
Ed Flaitz – Treasurer  
John Carbone – Secretary  
Rick Andolina, Jr. – Vice Treasurer/Secretary

**2026 COMMITTEES**

Personnel Committee – Dave Parmley – Chairman  
Ed Flaitz – Member  
John Carbone – Member

Audit Committee – John Carbone – Chairman  
Ed Flaitz – Member  
Rick Andolina, Jr. – Member

Governance Committee – Rick Andolina, Jr. – Chairman  
John Carbone – Member  
John Buckley – Member

**DESIGNATIONS**

John Dagon – Agency Attorney  
Harris Beach Murtha – General Counsel  
Evening Tribune – Official Newspaper  
Mengel, Metzger, Barr & Co., LLP – Internal Accountants

**DESIGNATIONS of OFFICERS**

Records Access Officer – Erin Ferris  
Record Management Officer – Erin Ferris  
Ethics Officer – Michael Nisbet  
Contracting Officer – Michael Nisbet  
FOIL Appeals Officer – Michael Nisbet

A motion was made by Mayor John Buckley, seconded by John Carbone to approve the appointments as presented. Carried All.

Attorney Hughes presented the summary of the Confidential Board Survey Evaluations for CHIDA that will be submitted to the ABO. The Board reviewed the results. Ed Flaitz asked Hughes if any issues were identified; Hughes reported she saw no problems and noted the Governance Committee is discussing a Rolling Action Item List to keep the Board fully informed on projects. A motion was made by Ed Flaitz, seconded by Rick Andolina, Jr. to approve the submittal of the Confidential Board Survey Evaluation summary to the ABO. Carried All.

Rick Andolina, Jr. reported that the Governance Committee is considering initiating a strategic planning process, including the use of a Rolling Action Item List to keep the Board fully informed of current and upcoming projects. The Committee is also discussing engaging a professional consultant to assist in the process. Attorney Hughes noted that Julie Marshall at Harris Beach Murtha, may be a useful resource.

## **EXECUTIVE DIRECTOR REPORT**

**PARIS Report** – Executive Director Nisbet reviewed the PARIS report previously emailed to Board for review. A motion was made by Rick Andolina, Jr., seconded by Ed Flaitz to approve the submittal of the City of Hornell IDA PARIS Report as presented. Carried All.

**117 Main St.** – Executive Director Nisbet reviewed with Board there is an interested party looking at property. Michelle Burch is working closely with company to move forward. Quotes to repair heating system and water pipe replacement are being obtained. Building will also require overall inspection and other minor repairs. Company interested in possible 3-year lease. Nisbet will provide an update to the Board when available.

**430 Canisteo St.** – Executive Director Nisbet continues to work with interested party to lease property. The company, who currently leases from CHIDA, is deciding between 430 Canisteo St. and Corning. Company interested in potential 10-year lease. Renovations will be required and lease price will be dependent on renovations requested and term of lease. Nisbet will provide an update to the Board when available.

**Potential Upcoming Project** – Executive Director Nisbet reported on an upcoming development project anticipated to start in 2027. Company ready to submit application to CHIDA within the next month. Harris Beach currently reviewing CHIDA application, once approved the application will be provided to company. Harris Beach also working on developing standardized assessment procedure to structure future PILOT agreements and fee schedule. Attorney Hughes recommended developing a uniform Agency practice to establish a consistent, standard procedure moving forward. Company will also schedule meeting with Mayor Buckley to discuss project.

**Railhead** – Executive Director Nisbet reviewed with Board bank financing for 40 Park Drive is contingent upon the lease for 30 Park Drive. Board previously approved Letter of Intent and Assignment and Assumption of Lease and PILOT to Giglio – Bradley Group LLC for 30 Park Drive in November 2025. The Letter of Intent was executed December 17, 2025. Attorney Hughes advised Board to amend and ratify Letter of Intent to “Giglio - Bradley Group LLC or entity to be formed on their behalf” to advance bank financing. Harris Beach will draft assignment documents once financing is secured. A motion was made by Rick Andolina, Jr., seconded by Ed Flaitz to approve to amend and ratify Letter of Intent as discussed. Carried All.

Executive Director Nisbet requested an Executive Session for matters pertaining to real estate. A motion was made by John Carbone, seconded by Rick Andolina, Jr. to go out of regular session and enter Executive Session under Public Officers Law, Article 7, Open Meetings Law, Section 105, paragraph H at 8:38 am. Carried All.

The Executive Session terminated at 9:30 am and a motion was made by Rick Andolina, Jr., seconded by Ed Flaitz to reconvene the meeting at 9:30 am. Carried All.

Old Business – No Report

There being no further business, the meeting was adjourned at 9:31 am upon motion from Rick Andolina, Jr., seconded by Ed Flaitz. Carried All.

Respectfully Submitted,  
John Carbone, Secretary

DRAFT

The Special Meeting of the City of Hornell Industrial Development Agency was held March 24, 2026 at 4:30 pm at 40 Main Street, Hornell, NY.

PRESENT: David Parmley, Chairman  
John Buckley, Vice Chairman  
Ed Flaitz, Treasurer  
John Carbone, Secretary  
Richard Andolina, Jr., Assistant Treasurer

ALSO

PRESENT: Michael Nisbet, CEO, Executive Director  
Elizabeth Hughes, Attorney, via telephone  
Michelle Burch, Administrative Assistant

### MINUTES

Chairman Dave Parmley called the meeting to order at 4:30 pm. Chairman Parmley reported that there was a quorum for the meeting as required by the by-laws.

Chairman Parmley requested an Executive Session for matters pertaining to real estate. A motion was made by Ed Flaitz, seconded by John Carbone to go out of regular session and enter Executive Session under Public Officers Law, Article 7, Open Meetings Law, Section 105, paragraph H at 4:31 pm. Carried All.

The Executive Session terminated at 5:12 pm and a motion was made by John Carbone, seconded by Mayor John Buckley to reconvene the meeting at 5:13 pm. Carried All.

**Governance Committee** - Meeting to be scheduled in April once Board Member availability confirmed.

There being no further business, the meeting was adjourned at 5:14 pm upon motion from Mayor John Buckley, seconded by Ed Flaitz. Carried All.

Respectfully Submitted,  
John Carbone, Secretary

12:55 PM

04/20/26

Accrual Basis

**City of Hornell Industrial Development Agency**  
**Balance Sheet**  
**As of March 31, 2026**

	<u>Mar 31, 26</u>
<b>ASSETS</b>	
<b>Current Assets</b>	
<b>Checking/Savings</b>	
1030 · Community - Operating Acct.	1,787,417.97
1033 · Five Star Bank MM	34.32
1034 · FIVE STAR BANK	108,876.38
1036 · Community Bank CD	260,451.07
1057 · Maple City Savings CD	150,084.80
1058 · Maple City CD #2	880,997.44
<b>Total Checking/Savings</b>	<u>3,187,861.98</u>
<b>Accounts Receivable</b>	
1105 · PILOT Receivables	58,299.02
1110 · Accounts Receivable - Trade	140,273.76
<b>Total Accounts Receivable</b>	<u>198,572.78</u>
<b>Other Current Assets</b>	
1111 · A/R	157,575.00
12000 · Advance Received Funds	7,683.73
500 · Deferred Outflow of Resources	14,007.00
<b>Total Other Current Assets</b>	<u>179,265.73</u>
<b>Total Current Assets</b>	<u>3,565,700.49</u>
<b>Fixed Assets</b>	
1610 · Land	860,920.78
1620 · Buildings	8,369,353.32
1630 · Improvements	5,827,094.30
1640 · Machines & Equipment	58,333.31
1660 · Land Improvements	897,482.45
1670 · Office Equipment	23,431.92
1690 · Lease Assets	239,638.00
1700 · Accum Depr - Buildings	-6,445,408.68
1705 · Accum Depr - Improvements	-1,284,031.12
1710 · Accum Depr - Machines & Equip	-58,333.31
1725 · Accum Depr - Office Equipment	-23,432.00
1730 · Accum Depr- Land Improvements	-306,319.00
1790 · Accumulated Depreciation-Leases	-160,977.00
<b>Total Fixed Assets</b>	<u>7,997,752.97</u>
<b>Other Assets</b>	
1187 · Lease Receivable	3,953,147.00
1195 · Pre-Paid expenses	15,950.04
<b>Total Other Assets</b>	<u>3,969,097.04</u>
<b>TOTAL ASSETS</b>	<u><u>15,532,550.50</u></u>
<b>LIABILITIES &amp; EQUITY</b>	
<b>Liabilities</b>	
<b>Current Liabilities</b>	
Accounts Payable	
2050 · Accounts Payable - Trade	6,457.02
<b>Total Accounts Payable</b>	<u>6,457.02</u>

12:55 PM

04/20/26

Accrual Basis

**City of Hornell Industrial Development Agency**  
**Balance Sheet**  
**As of March 31, 2026**

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	<u>Mar 31, 26</u>
<b>Other Current Liabilities</b>	
2350 · Accrued Realestate Tax - PILOT	74,634.61
2352 · Prepaid Pilots	-101,892.00
2370 · Accrued Payroll Taxes	6,123.33
24000 · Payroll Liabilities	0.75
618 · Deferred inflow of Resources	1,863.00
638 · Net Pension Liability	4,719.00
<b>Total Other Current Liabilities</b>	<u>-14,551.31</u>
<b>Total Current Liabilities</b>	-8,094.29
<b>Long Term Liabilities</b>	
2041 · N/P STREDC	53,049.96
2045 · Chamber of Commerce	163,898.00
682 · Lease Liability	87,253.00
683 · OPEB Liability	138,580.81
691 · Deferred Inflow-Leases	3,953,147.00
<b>Total Long Term Liabilities</b>	<u>4,395,928.77</u>
<b>Total Liabilities</b>	4,387,834.48
<b>Equity</b>	
2710 · Fund Balance	5,426,886.35
2750 · Contributed Capital	395,000.00
32000 · Unrestricted Net Assets	5,382,564.81
Net Income	-59,735.14
<b>Total Equity</b>	<u>11,144,716.02</u>
<b>TOTAL LIABILITIES &amp; EQUITY</b>	<u><u>15,532,550.50</u></u>

1:46 PM  
04/20/26  
Accrual Basis

**City of Hornell Industrial Development Agency**  
**Profit & Loss**  
**March 2026**

	<u>Mar 26</u>
Ordinary Income/Expense	
Income	
8040 · Rental Income	300.00
8045 · Lease Income C of C	1,842.00
8050 · Lease Income	75,253.44
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Total Income	77,395.44
Gross Profit	77,395.44
Expense	
5010 · Salaries	14,903.84
5018 · Employee Benefit	3,088.75
5026 · IDA Payroll Expenses	1,206.39
5040 · Grant Expense	250.00
6030 · Accounting	14,027.50
6035 · Legal Fees	3,067.00
6070 · Bank Service Charges	64.20
7010 · Equipment Rental Copier lease	273.23
7022 · Lease Expense	3,578.34
7050 · Office Support	4,000.00
7100 · Insurance - Group Medical	3,048.27
7160 · Repair & Maintenance - Prop	1,358.62
7170 · Repair & Maintenance - Equip	85.00
7186 · Fees-Quickbooks	30.24
7190 · Outside Services	132,200.00
7285 · Phone	244.34
7301 · Utilities Expense	3,412.15
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Total Expense	184,837.87
Net Ordinary Income	-107,442.43
Other Income/Expense	
Other Income	
8020 · Interest Earned - Bank	664.16
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Total Other Income	664.16
Other Expense	
9078 · Int - STREDEC	45.43
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Total Other Expense	45.43
Net Other Income	618.73
Net Income	<hr/> <u>-106,823.70</u>

**City of Hornell Industrial Development Agency**  
**Profit & Loss Budget Performance**  
 March 2026

	Mar 26	Budget	Jan - Mar 26	YTD Budget	Annual Budget
<b>Ordinary Income/Expense</b>					
<b>Income</b>					
3102 · Sales Tax Credit	0.00	0.00	0.00	0.00	0.00
50001 · Alstom Reimbursement	0.00	3,485.04	0.00	10,455.12	41,820.48
8040 · Rental Income	300.00	771.67	900.00	2,315.01	9,260.00
8045 · Lease Income C of C	1,842.00	1,872.00	5,526.00	5,616.00	22,464.00
8050 · Lease Income	75,253.44	70,393.78	225,573.72	211,179.60	844,719.34
<b>Total Income</b>	<b>77,395.44</b>	<b>76,522.49</b>	<b>231,999.72</b>	<b>229,565.73</b>	<b>918,263.82</b>
<b>Gross Profit</b>	<b>77,395.44</b>	<b>76,522.49</b>	<b>231,999.72</b>	<b>229,565.73</b>	<b>918,263.82</b>
<b>Expense</b>					
5010 · Salaries	14,903.84	16,260.42	44,437.48	48,781.22	195,125.00
5015 · Retirement - Employers Share	0.00	0.00	0.00	0.00	0.00
5018 · Employee Benefit	3,088.75	2,200.00	9,266.25	6,600.00	26,400.00
5026 · IDA Payroll Expenses	1,206.39	1,299.36	4,463.72	3,898.08	15,592.32
5035 · Consulting Fee	0.00	4,500.00	0.00	12,500.00	25,000.00
5040 · Grant Expense	250.00	35,023.09	250.00	35,023.09	118,323.09
6030 · Accounting	14,027.50	0.00	14,027.50	0.00	17,500.00
6031 · Quickbooks Software	0.00	0.00	0.00	0.00	831.00
6035 · Legal Fees	3,067.00	5,000.00	13,969.80	15,000.00	35,000.00
6070 · Bank Service Charges	64.20	22.50	143.50	67.50	270.00
6550 · Dues & Subscriptions	0.00	0.00	1,500.00	3,812.00	3,812.00
66000 · Hourly Payroll Expenses	0.00	0.00	4,000.00	0.00	0.00
7000 · Travel & conferences	0.00	0.00	0.00	4,460.00	6,460.00
7002 · meeting expense	0.00	0.00	3,901.80	0.00	656.06
7008 · Education and Training	0.00	0.00	0.00	500.00	500.00
7010 · Equipment Rental Copier lease	273.23		273.23		
7015 · Equipment	0.00	0.00	0.00	1,000.00	1,000.00
7022 · Lease Expense	3,578.34	3,710.80	10,396.38	11,131.98	44,529.44
7025 · Web Site Services	0.00	0.00	0.00	0.00	617.76
7050 · Office Support	4,000.00	1,000.00	4,000.00	3,152.91	13,612.24
7090 · Insurance - General	0.00	3,436.75	6,038.81	10,310.25	41,241.00
7100 · Insurance - Group Medical	3,048.27	3,259.00	9,377.49	9,777.00	39,108.00
7160 · Repair & Maintenance - Prop	1,358.62	2,000.00	10,889.43	6,000.00	24,000.00
7170 · Repair & Maintenance - Equip	85.00	0.00	727.50	500.00	2,500.00
7180 · Office Supplies	0.00	250.00	273.23	745.83	2,950.00
7185 · Office Expense	0.00	0.00	-0.01	0.00	0.00
7186 · Fees-Quickbooks	30.24		98.28		
7190 · Outside Services	132,200.00	120,000.00	143,732.65	130,000.00	170,000.00
7280 · Postage	0.00	0.00	0.00	300.00	1,500.00
7285 · Phone	244.34		244.34		
7290 · Real Estate Taxes	0.00	0.00	4,147.93	925.00	6,705.00
7300 · Miscellaneous	0.00	0.00	0.00	0.00	5,981.58

**City of Hornell Industrial Development Agency**  
**Profit & Loss Budget Performance**  
 March 2026

	Mar 26	Budget	Jan - Mar 26	YTD Budget	Annual Budget
7301 · Utilities Expense	3,412.15	2,150.00	9,427.81	5,950.00	14,095.00
<b>Total Expense</b>	<b>184,837.87</b>	<b>200,111.92</b>	<b>295,587.12</b>	<b>310,434.86</b>	<b>813,309.49</b>
Net Ordinary Income	-107,442.43	-123,589.43	-63,587.40	-80,869.13	104,954.33
<b>Other Income/Expense</b>					
<b>Other Income</b>					
8020 · Interest Earned - Bank	664.16	3,451.50	3,992.17	10,354.50	41,418.00
<b>Total Other Income</b>	<b>664.16</b>	<b>3,451.50</b>	<b>3,992.17</b>	<b>10,354.50</b>	<b>41,418.00</b>
<b>Other Expense</b>					
9040 · Miscellaneous Expense	0.00	0.00	0.00	0.00	0.00
9078 · Int - STREDEC	45.43	45.43	139.91	139.91	494.24
<b>Total Other Expense</b>	<b>45.43</b>	<b>45.43</b>	<b>139.91</b>	<b>139.91</b>	<b>494.24</b>
Net Other Income	618.73	3,406.07	3,852.26	10,214.59	40,923.76
<b>Net Income</b>	<b>-106,823.70</b>	<b>-120,183.36</b>	<b>-59,735.14</b>	<b>-70,654.54</b>	<b>145,878.09</b>

11:24 AM

04/20/26

**City of Hornell Industrial Development Agency**  
**A/R Aging Summary**  
**As of March 31, 2026**

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	<u>Current</u>	<u>1 - 30</u>	<u>31 - 60</u>	<u>61 - 90</u>	<u>&gt; 90</u>	<u>TOTAL</u>
Action Properties	0.00	0.00	0.00	0.00	32,934.18	32,934.18
Alstom Transportation	0.00	9,503.10	6,019.15	5,333.77	10,970.24	31,826.26
Electrical Power Worx Corp	0.00	0.00	0.00	0.00	0.00	0.00
Peter Wall-Iron Horse Depot	0.00	7,746.25	7,746.25	7,746.25	110,573.59	133,812.34
Remax Hometown Choice	0.00	0.00	0.00	0.00	0.00	0.00
Trikeenan Tileworks, Inc.	0.00	0.00	0.00	0.00	0.00	0.00
Uncle Jack's Market	0.00	0.00	0.00	0.00	0.00	0.00
<b>TOTAL</b>	<b>0.00</b>	<b>17,249.35</b>	<b>13,765.40</b>	<b>13,080.02</b>	<b>154,478.01</b>	<b>198,572.78</b>