



# ProcurementPRO: Tools and Tactics

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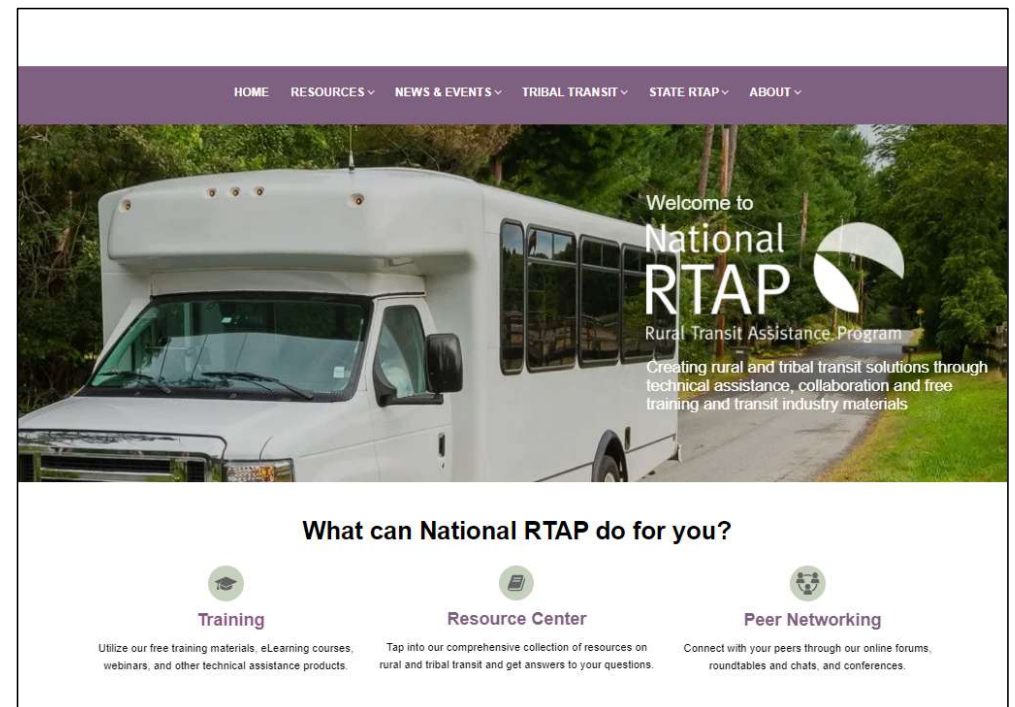
July 24, 2025, 12:00-1:00 PM ET



U.S. Department of Transportation  
Federal Transit Administration

# National Rural Transit Assistance Program

- Technical assistance center funded by FTA through the Section 5311 Program
- Provides free training materials and technical assistance to rural and tribal transit providers and State RTAPs
- Review Board – 14 State DOT and rural and tribal transit agency managers from across the country
- Learn more at [nationalrtap.org](https://nationalrtap.org)



# National RTAP Resources and Services

## **Training**

manuals, videos, slides,  
and eLearning for front-  
line staff and  
management

## **Information**

and best practices via  
tech briefs, toolkits,  
topic guides, articles,  
and news

## **Technology Tools**

for procurement, cost  
allocation, website  
building, and GTFS

## **Peer Networking**

and training via webinars,  
conferences, roundtables,  
and online forums

## **Assistance**

through reference services  
and tech support – bring us  
your questions!

## Presenters



**Al Benedict**

National RTAP Technology Tools Lead



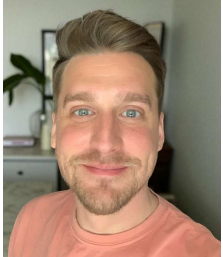
**Mike LaBello**

Managing Partner·Main Street Connections



**Selene Muldowney-Stratton**

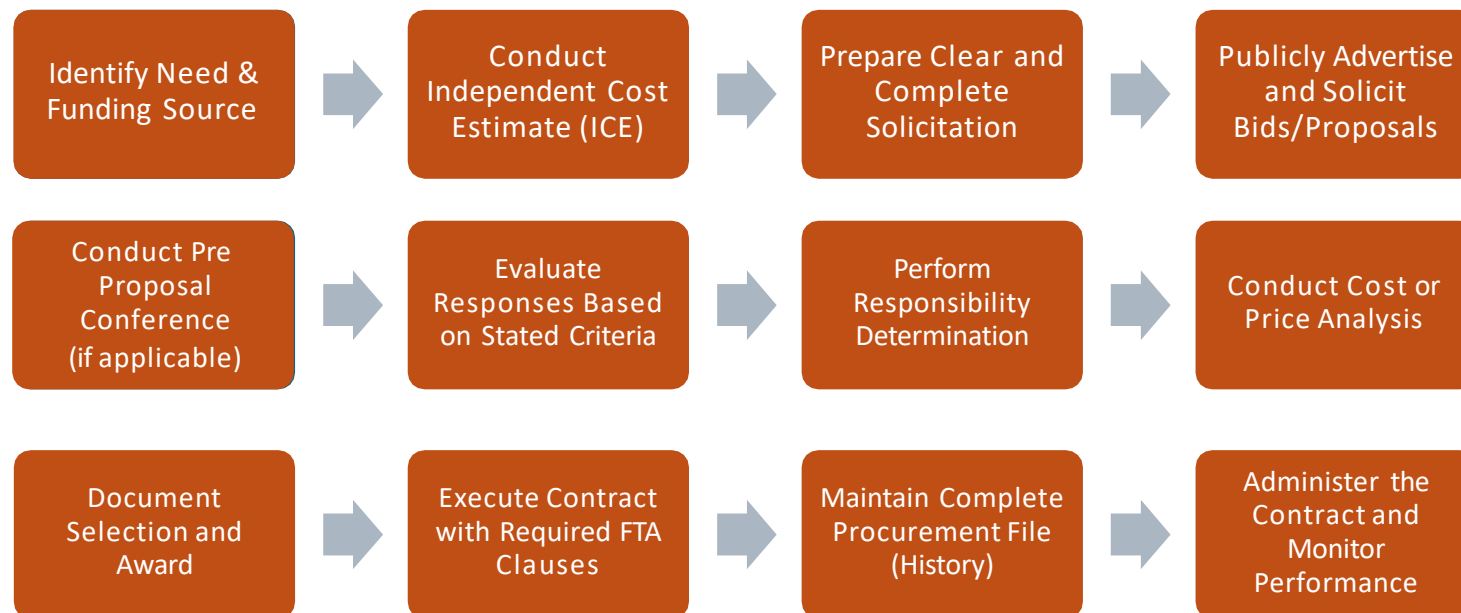
Marketing & Communications Officer·Island Transit



**Erik Dickey**

National RTAP Support

# Mike LaBello: Procurement Tactics



# Q&A



# Upcoming National RTAP Events

**State RTAP Manager  
Peer Roundtable**, July 29,  
2025, 2:00-3:00 PM ET

**Community Rides Grant  
Informational Webinar**,  
July 31, 2025 | 2:00-3:00  
PM ET

**Books in Transit  
Discussion Group: Bus  
People**, August 19, 2025,  
2:00-3:00 PM ET



**Wrangling Access and Mobility  
in Rural and Tribal Transit**

December 7-10, 2025 in Austin Texas

[https://www.nationalrtap.org/News/Conference/  
2025-Austin](https://www.nationalrtap.org/News/Conference/2025-Austin)

To register or to access recordings, slides, or summaries, go to:

[nationalrtap.org/Training/Peer-Roundtables-and-Chats](https://www.nationalrtap.org/Training/Peer-Roundtables-and-Chats) and [nationalrtap.org/Webinars](https://www.nationalrtap.org/Webinars).



# Thank You

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Webinar Survey



U.S. Department of Transportation  
Federal Transit Administration