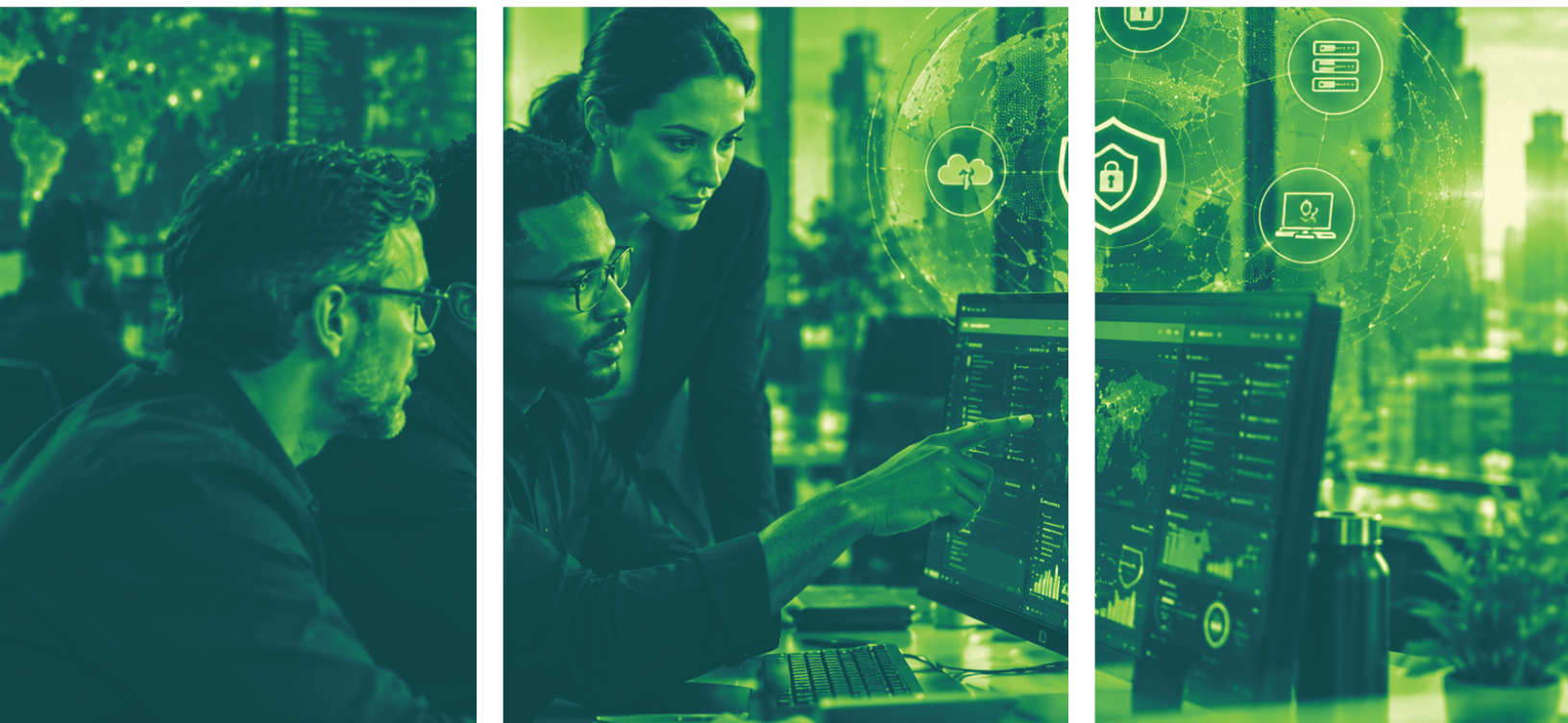


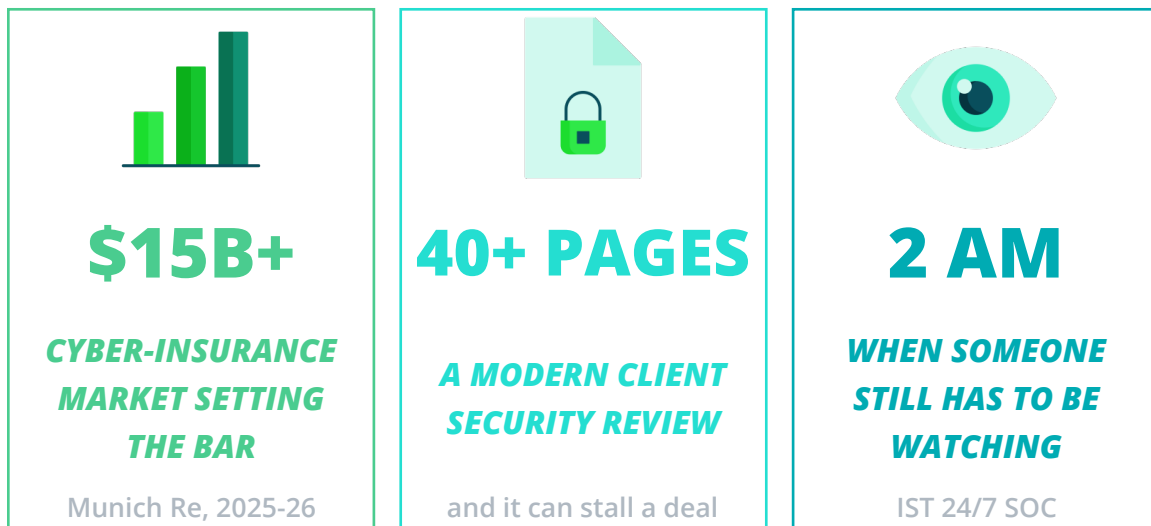
YOUR BEST CLIENT IS NOW YOUR TOUGHEST AUDITOR



IST Run provides co-managed IT support that extends a law firm's internal team with 24/7 coverage, proactive maintenance, and responsive support while keeping the firm in control of its technology. By reducing dependency on one or two key people and turning tribal knowledge into documented firm knowledge, IST gives IT leaders more capacity to focus on strategic priorities.

How a security-first partner answers the questionnaire, renews the insurance, and covers the 2 a.m.

Your team already knows where the gaps are. Security became a revenue question. Clients audit it, and insurers price it. So here is the honest one. Who watched your network last Saturday night?



Sources: Munich Re 2025-26; IST.

It is a Saturday night, and the office is empty. The building is dark, and a login attempt succeeds on the third try. Your tools will log it. The real question is whether anyone who cares about your firm is awake and watching.

Your IT team understands the risks. The hard part is closing the gaps while still supporting users, systems, vendors, and strategic projects. Security became a revenue question, and the person who must answer already knows where the exposure sits. What they need is someone in the fight beside them.

Security became a revenue issue

The pain is awareness without the capacity to act, and the fear of being the reason a deal stalls or a renewal falls through. Running systems and defending them are different jobs. Keeping the lights on is one job. Watching

the network at 2 a.m. on a Saturday is another, and it takes someone who treats your risk as their own.

Who watched your network last Saturday night? If the honest answer is “no one,” you just found the gap a client’s audit and an attacker both look for first.

Protect. Detect & Respond. Assure.

The tone here is confidence. **Protect** adds the monitoring, response depth, resilience, and governance a firm needs, backed by IST’s own **Digital Forensics** practice. What makes it work is motive. IST earns its keep by keeping you safe, so our people have every reason to catch the small problem tonight rather than sell you the cleanup tomorrow. Protect works in three parts.

- **Protect.** Frontline defense. Managed EDR/XDR, endpoint and email security, DNS and web filtering, MFA and identity controls, firewall and intrusion prevention, and awareness training, so one compromised account stays contained.
- **Detect & Respond.** Eyes on the network around the clock. A 24/7 SOC, SIEM and log management, managed detection and response, threat hunting, vulnerability management, and incident response, so your team gets earlier detection and experienced hands when the stakes rise.
- **Assure.** Proof you can hand a client or an insurer. Zero-trust access, privileged access management, immutable backup with tested recovery, cyber-insurance readiness, client-questionnaire support, AI governance, and alignment to HIPAA, PCI, SOC 2, and CMMC.



Answer with evidence

When the questionnaire arrives, the difference between winning the work and stalling it is whether you can show it. These are the controls a client review and an insurer expect, and the ones Protect keeps audit-ready.

- ✓ MFA enforced everywhere
- ✓ Endpoint detection & response
- ✓ Tested, immutable backups
- ✓ A documented incident-response plan
- ✓ Privileged-access controls
- ✓ Logging, monitoring & training

We carry security with you, and we lose the sleep so your attorneys don't. "Here's how we manage it, and here's the evidence" wins the work and the renewal.

This holds up where it counts. When an environment IST manages faces a rigorous third-party security audit, our people sit at the table and answer for it as if the firm were their own. When something stirs at 2 a.m., the client hears from us first, with a plan. This is service with a servant's heart, and our people measure a good week by what never reached your attorneys. IST is privately held and audited to SOC 2 Type II, invested in your protection for as long as you will have us.

Start with the area creating the most uncertainty.

You can strengthen security one priority at a time. Begin with a readiness review, where we look at your environment with you and find where a client audit or an insurer would see a gap today. *It starts with a conversation.*

Technology changes. Trust shouldn't. ■ ■ ■

One accountable partner across Run, Protect, and Lead, and why foresight beats firepower

Technology decisions have never carried more weight or moved faster, and no firm should navigate them alone. What protects a firm isn't more tools. It's one partner who runs the environment, protects it, and helps lead it forward.

IST Management Services
RUN. PROTECT. LEAD.

404.582.8850 | www.istmanagement.com



Matthew DeCurtis

Vice President Business Development & Legal IT
Infrastructure

IST Management Services

404.582.8850

mdecurtis@istmanagement.com