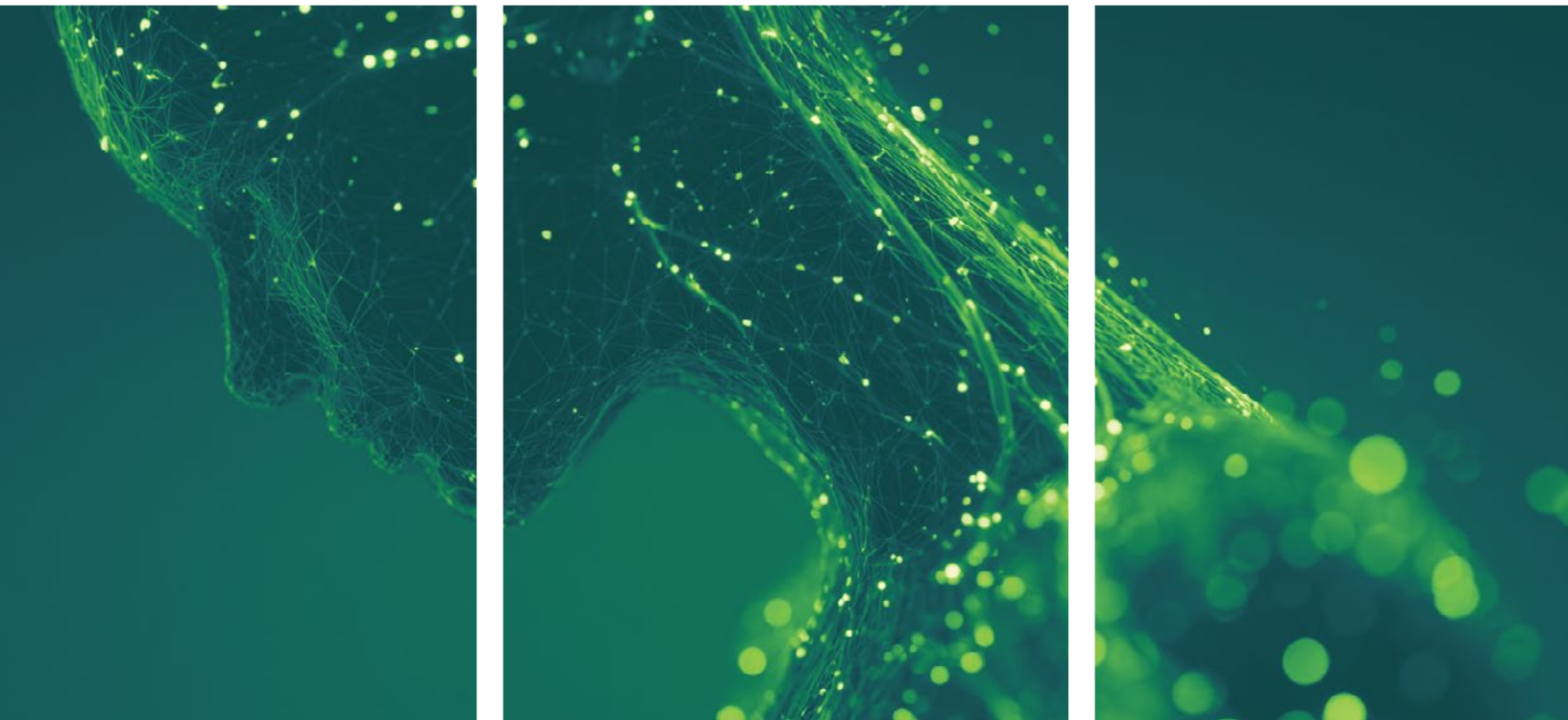


THE **HEALING POWER** OF **IST DISCOVER-E** **SOLUTIONS** WITH **ADVANCED AI**



The rise of digital evidence, the complexity of medical records, and clients demanding faster results at lower costs are reshaping the way specialized law firms must operate.

Navigating Modern Litigation Challenges

Personal injury litigation is evolving rapidly. The rise of digital evidence, the complexity of medical records, and clients demanding faster results at lower costs are reshaping the way specialized law firms must operate.

PI firms face the dual burden of skyrocketing data complexity and limited internal resources. From cell phone extractions to protected medical records, every case now comes with mountains of evidence that require careful handling.

With IST Discover-E, specialized PI firms gain access to enterprise-level technology and litigation support without the enterprise price tag. IST provides the tools, expertise, and scalability that allow firms to focus on winning cases while leaving the complexity of data management, review, and compliance to us.

We guarantee faster insights, predictable costs, and a trusted partner at every stage of litigation.

Core Challenges for Personal Injury Law Firms

Personal injury matters are uniquely data-heavy. A single case may involve terabytes of information, such as medical imaging, accident scene photos, device extractions, social media records, and years of treatment history. While these sources often contain the evidence that can win or lose a case, their diversity creates enormous challenges. The sheer variety of data requires expertise and technology that most specialized firms can't maintain in-house. Complicating matters further, firms must preserve and review this information without compromising protected health information (PHI) or personally identifiable information (PII).

Beyond complexity, cost remains a constant concern. PI firms need to show results without overwhelming clients with unpredictable discovery bills. When review costs escalate into six figures due to data volume, smaller firms risk eroding both margins and client trust. Predictability is not just nice to have, it is critical to survival.

Finally, there is the issue of resources. Specialized firms pride themselves on lean, highly skilled teams. But when a major case hits, firms cannot simply double their headcount overnight. Without external support, even the best attorneys are left fighting uphill battles.

PI firms must contend with:

- Massive, diverse data sets that demand specialized expertise
- Escalating costs and the need for budget predictability
- Limited resources that make scaling difficult

IST Discover-E's Advanced Technology Solutions

Advanced Artificial Intelligence for Medical Document Summarization

Medical records are often the most time-consuming part of PI discovery. Thousands of pages of treatment notes, lab results, and imaging reports can bog down even the most efficient team. IST's AI solutions transform this process.



What it does:

- **Accelerated Review:** Reduces review time and human error by surfacing the most critical content quickly.
- **Smart Summarization:** Automatically categorizes and summarizes medical records, revealing key themes for case strategy.
- **Sensitive Data Handling:** Identifies PHI and PII to maintain compliance while simplifying review.

One IST deployment showed that AI-driven summarization cut review volume by nearly 50%, giving attorneys faster access to case-defining insights while reducing the risk of oversight.

Managed Document Review: An Extension of the Specialized Firm

Even with smart AI tools, human review remains essential for defensibility. IST's managed review services provide vetted attorneys with subject matter expertise who act as a seamless extension of the client's litigation team.

Why it matters:

- **Scalable Support:** Expand from two reviewers to fifty in days.
- **AI + Human Expertise:** Combining TAR (Technology-Assisted Review) with subject matter experts enhances accuracy.
- **Efficiency and Quality:** Ensures defensibility, reduces labor hours, and lowers costs.

In one case, IST helped reduce a client's document review set by 97.5%, saving more than \$385,000 in legal fees.

Forensic Collections: Defensible Data Acquisition

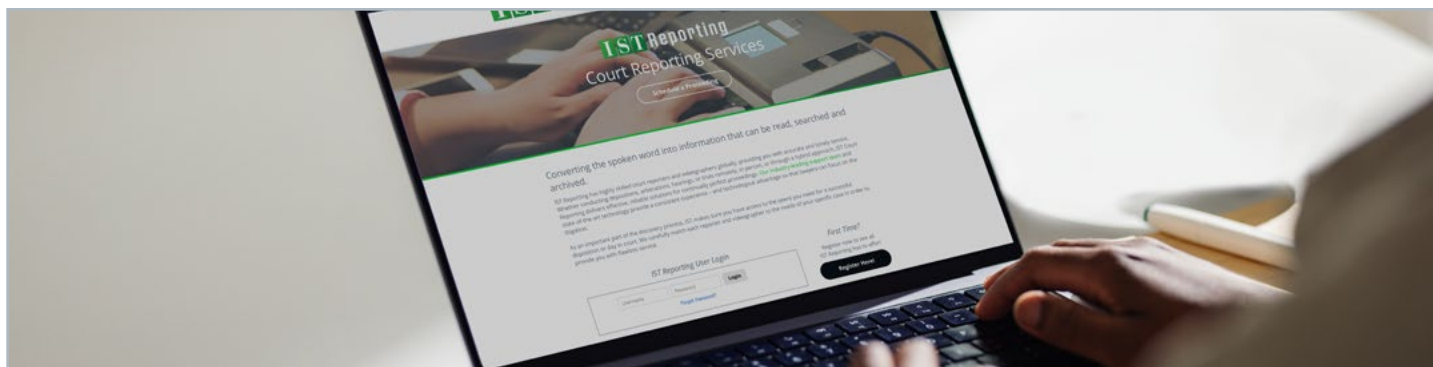
Collection missteps can sink a case before it begins. IST's forensics team ensures that every byte of evidence is collected using defensible methods that preserve metadata and maintain a clean chain of custody.

Capabilities include:

- Court-ready collections from laptops, mobile devices, cloud accounts, and

networks

- Remote or on-site collections with minimal disruption
- Affidavits and expert testimony from forensic specialists



Court Reporting and Deposition Services

Depositions are often the backbone of PI litigation, and speed can make all the difference. Delays in transcript delivery or poor-quality recordings can leave attorneys scrambling. IST eliminates these risks by providing nationwide access to seasoned reporters and videographers and supported by advanced digital court reporting technology.

How IST Delivers:

- **Real-Time Results:** Digital court reporting tools allow attorneys to view live transcripts as testimony unfolds, making it easier to adjust questioning on the spot and flag key testimony immediately.
- **Remote Video Depositions:** Secure, high-quality video conferencing ensures that witnesses, experts, and attorneys can participate seamlessly from anywhere.
- **Comprehensive Capture:** Real-time transcription synced with video delivers a more complete record, accessible instantly after proceedings conclude.
- **Secure Repositories:** All transcripts, exhibits, and video files are stored in a secure online portal for easy access and collaboration.
- **Administrative Relief:** IST handles the logistics of scheduling, coordination, and delivery, giving attorneys back valuable hours.

By combining human expertise with digital innovation, IST ensures that depositions are recorded and transformed into actionable intelligence in real time.

Strategic Partnership Advantages for PI Firms

What sets IST apart is not just its technology, but its partnership model. Each firm is assigned a dedicated project manager with AmLaw 100 experience who acts as a trusted point of contact throughout the matter. These managers are available around the clock, ensuring that no question goes unanswered and no deadline is missed.

Advantages include:

- Flexible Pricing: Flat fees, tiered models, or subscription services tailored to case size
- Expert Guidance: Dedicated project managers with 13+ years of experience
- Integrated Workflow: Proprietary Discover-E portal for real-time tracking
- Security: SOC 2 Type 2 compliance for peace of mind

Positioning for Future Success in PI Litigation

Personal injury litigation is not getting simpler. Cases are more complex, clients are more demanding, and margins are under constant pressure. The firms that succeed will be those that embrace technology, scalability, and trusted partnerships.

IST Discover-E is more than a vendor. It is a partner built for specialized PI firms who need to deliver results with precision, speed, and efficiency. With AI-driven insights, scalable review support, forensic expertise, and nationwide deposition services, IST gives firms the leverage to compete with larger rivals without sacrificing quality or predictability.

The proof is clear— a 97.5% review reduction, hundreds of thousands in cost savings, and battle-tested support. The future of PI litigation belongs to firms that adapt, and IST is ready to give you the future competitive edge.

Let's talk. Discover how IST can support your PI practice from intake to verdict.

At IST Discover-E, we have years of experience helping our clients with their eDiscovery needs along with full scale legal support management systems. We are experts in creating and customizing eDiscovery processes that best fit our client's needs and expectations. Our model is uniquely transparent, easy to understand and effective in aiding our clients get the decision they want for their clients.



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