

IST'S PROJECT MANAGER PROMISE: **CUT COSTS AND DRIVE SUCCESS**



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Rising Costs, Shifting Priorities

The economics of eDiscovery are evolving rapidly. The balance of where money is spent and how it's controlled changes in ways that challenge even the most experienced legal teams. Cost pressures, client demands for efficiency, and technology adoption are converging to reshape the process.

Key market shifts include:

- 75%–90% of eDiscovery cost increases come from attorneys' "eyes-on" review of electronic documents.
- Clients are driving **AI adoption** to reduce billable review hours and accelerate timelines.
- Review spending is projected to drop from 64% in 2024 to 52% by 2029, while spending on collection and processing is expected to nearly double.

For firms and corporate legal departments alike, the challenge is clear: integrate technology effectively, reduce costs, and preserve defensibility, all while operating under greater urgency and scrutiny.

What's Driving That Change

Every matter brings different complexities, but the obstacles are familiar. Corporate counsel face unpredictable budgets, security concerns, and limited in-house resources. Litigation partners juggle client cost pressures, strict court deadlines, and data volumes that make "business as usual" impossible.

In both environments, the risks are high: overproduction of irrelevant data, missed deadlines, sanctions for mishandled collections, or inefficient workflows that burn valuable hours. The common thread? A growing need for a trusted partner who can impose order on the chaos without slowing progress.

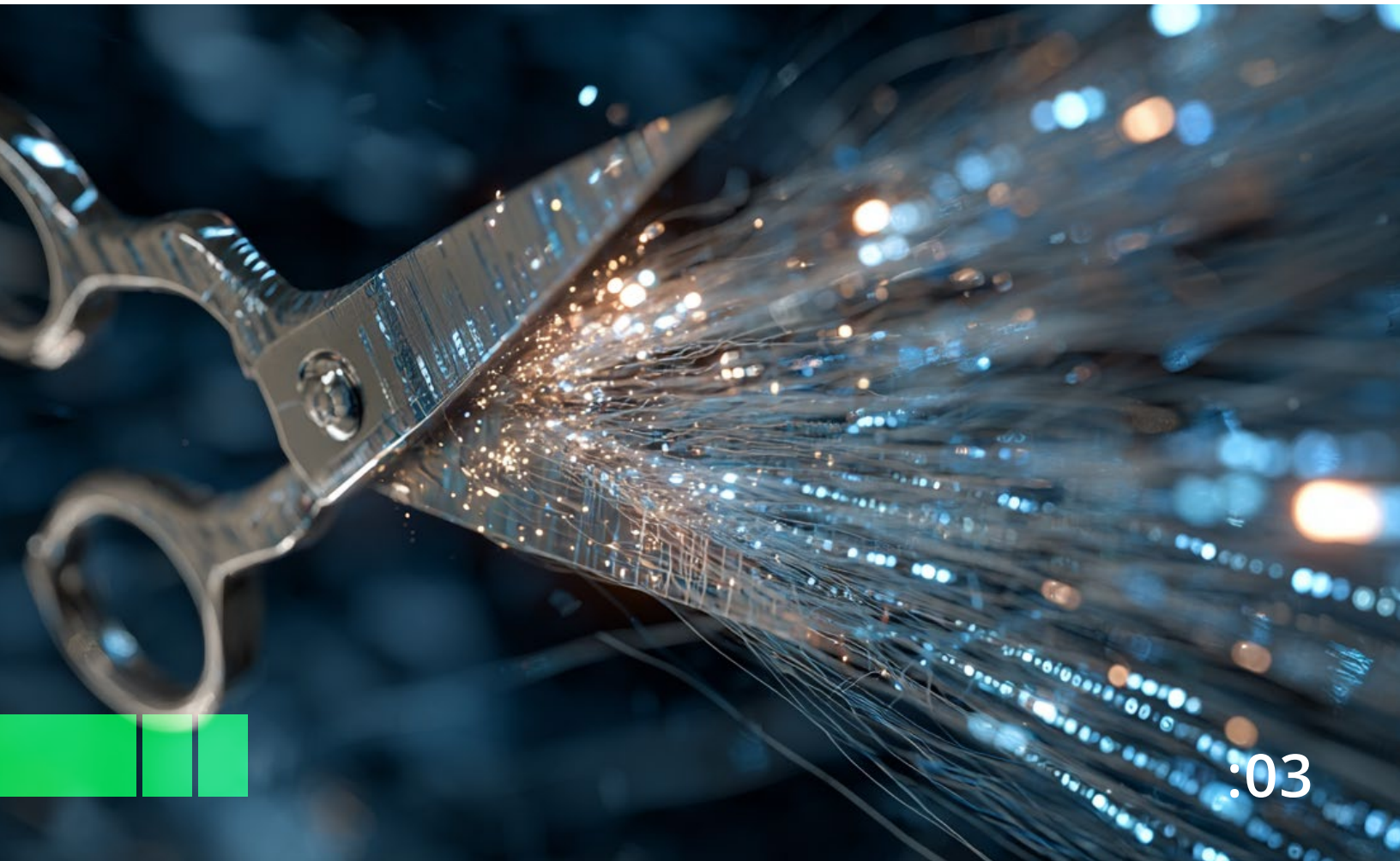
The Indispensable Role of Project Managers

IST Project Managers turn advanced technology into practical, repeatable results. Their role spans the entire lifecycle of eDiscovery, ensuring that projects are not only completed on time and on budget but also meet the highest standards of defensibility.

Project Managers:

- Guide data searches and targeted culling to focus on what matters most.
- Translate complex workflows into clear, actionable steps for legal teams and judges.
- Initiate, oversee, and manage workflows long before review begins when the human element is most critical.
- Identify risks and potential costs early in the litigation process.
- Maintain consistent communication and real-time transparency throughout the project.

IST's Project Managers combine the precision of technology with the judgment of experience to deliver results you can trust.



IST Discover-E: A Differentiated Project Management Solution

IST's approach combines deep experience, client-focused customization, and advanced technology to deliver results that competitors can't match.

Highly Experienced and Dedicated PMs

- All sourced from AMLAW 100 firms with over 10 years' experience in high-speed eDiscovery.
- Dual-PM model ensures continuity and rapid decision-making.
- 24/7/365 availability to address urgent client needs.
- Widely praised for unmatched communication and willingness to "take the extra steps."

Tailored Solutions for Every Client

- Customized workflows for each matter's requirements.
- Proactive consultation to ensure the approach is the best fit.
- Adaptable services that align with firm culture, client expectations, and case goals.

Advanced Technology, Powered by PMs

- Relativity expertise with intelligent data segregation, including RSMF support.
- Proprietary IST Discover-E Portal for single-point access to all case resources.
- AI and analytics tools to expedite review and surface critical content, including Relativity Analytics, Brainspace, Reveal, and IST's proprietary analytics.
- Support for Technology Assisted Review (TAR) with machine learning and active learning workflows.

Comprehensive eDiscovery Services

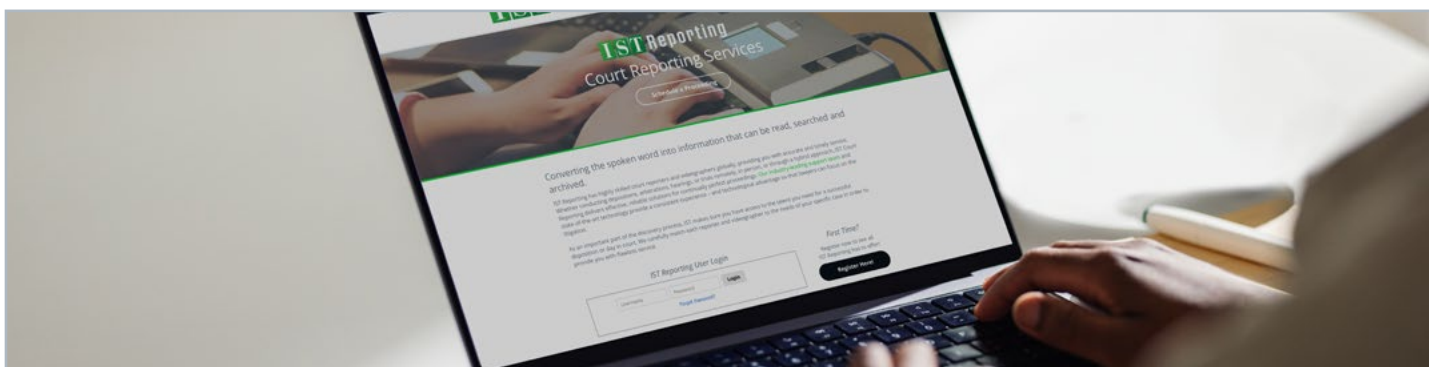
- Consulting, **early case assessment**, **digital forensics**, data processing, hosted review, **managed review**, analytics, TAR, and production.
- Proven track record managing complex matters such as HSR Second Requests.

Flexible and Predictable Pricing

- Options include fixed-fee, hourly forensic collections, “All-In” pricing, and tiered data-based models.
- No added fees for database setup or user training.
- Managed Services models offer subscription and volume discounts.

Security and Compliance at the Core

- SOC 2 Type 2 certified with rigorous administrative and technical protections.
- Encryption (SSL-128), biometric access, ethical walls, and secure data centers.
- Compliance with the EU-US Privacy Shield Framework and secure cross-border transfer protocols.



Technology in Action

While technology adoption is accelerating, IST ensures it works seamlessly to integrate into workflows, with the measurable efficiency gains legal teams need.

- Software Integration: Single login for case information, secure communications, invoices, and chain-of-custody records.
- Advanced AI & Analytics: Tools that reduce document volumes, highlight key insights, and improve review speed without sacrificing quality.
- Automated Workflows: Real-time tracking, instant reporting, and early issue flagging to keep matters on schedule.

▶ ***PROVEN RESULTS***



\$1.75M WIN FOR A LAW FIRM THROUGH RAPID PROCESSING, PRECISION CULLING, AND EXPERT PM OVERSIGHT.



50% REVIEW TIME REDUCTION FOR A NATIONAL LITIGATION FIRM VIA CASE CONSOLIDATION IN RELATIVITY.



HIGH-STAKES EFFICIENCY FOR A GLOBAL EDUCATION COMPANY BY MERGING MULTIPLE DATABASES INTO ONE SECURE, STREAMLINED PLATFORM.

Why Clients Choose IST

Clients who work with IST gain:

- Senior-level leadership on every matter.
- Predictable, controlled budgets through efficient workflows.
- Faster, defensible results powered by both technology and human expertise.
- The agility to pivot quickly when matters change direction.
- 24/7/365 availability to keep cases moving without delay.

In a market where review costs are rising, spending priorities are shifting, and compliance requirements grow more complex, IST Project Managers provide the leadership, precision, and adaptability to meet the challenge. They turn technology into results, eliminate inefficiency, and protect against risks, all while delivering the transparency and predictability clients need. ■

Let's Talk Strategy. Cut Costs and Strengthen Your Next Case

*Every matter is high-stakes. With IST, you get project managers who bring order, speed, and defensibility, so you can focus on winning, not worrying. **Talk Strategy with an IST Associate Today!***

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At IST Discover-E, we have years of experience helping our clients with their eDiscovery needs along with full scale legal support management systems. We are experts in creating and customizing eDiscovery processes that best fit our client's needs and expectations. Our model is uniquely transparent, easy to understand and effective in aiding our clients get the decision they want for their clients.



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