

Commercial Lawyer – 4+ PAE (West Perth / WA-wide)

Location: West Perth / hybrid / opportunities to work regionally

Organisation: Bailiwick Legal – *“Working with you, working for you”*

About us

Bailiwick Legal is a high-calibre WA law firm with strong credentials in commercial law, agribusiness, tourism, property & land access, and corporate structuring. We combine decades of experience with a practical, service-orientated approach. (bailiwicklegal.com.au) Our commercial practice team thrives on delivering smart, strategic, client-focussed solutions across contract law, corporate advisory, acquisitions/disposals, governance, regulatory compliance, and broader transactional work. (bailiwicklegal.com.au)

The role

We are seeking a motivated and commercially-minded lawyer with 4+ years PAE to join our growing commercial team. You will work closely with partners to deliver high-quality advice, contribute to business development, and enhance our footprint in Western Australia’s dynamic corporate & business market.

Your core responsibilities will include:

- Advising on corporate and commercial matters – structuring of companies, trusts and business entities, shareholder agreements, joint ventures, M&A, disposals.
- Drafting and negotiating commercial contracts, consultancy and licensing agreements, wholesale supply agreements, services agreements.
- Conducting due diligence, regulatory/compliance reviews, corporate governance updates and policy documentation.
- Advising on business acquisition and disposal transactions; closing of deals, structuring the transaction and overseeing documentation.
- Supporting debt-recovery, collections and commercial dispute prevention work.
- Engaging with clients across small/medium enterprises (SMEs), start-ups, family businesses, and private companies.
- Contributing to business development: identifying new opportunities, participating in client meetings, networking, and supporting the growth of the commercial practice.
- Working both from our West Perth office and with flexibility/hybrid arrangements; scope to support our regional “hot-desk” and agribusiness clients. (bailiwicklegal.com.au)

What we’re looking for

- Admitted in Western Australia, with 4+ years post-admission experience (ideally 4–7 years) in commercial/corporate law, preferably within private practice.

- Robust experience in transactional/commercial advisory work: corporate structuring, M&A, contract negotiation, and governance.
- Able to demonstrate strong drafting skills, commercial acumen, and the capacity to manage matters independently or with minimal supervision.
- Excellent client engagement and relationship-building skills; proactive mindset in business development.
- Ability to work collaboratively in a team environment, while also managing matters individually and meeting deadlines and budgets.
- Admitted (or eligible) for an unsupervised practising certificate in WA.
- Passion for contributing positively to firm culture: values of respect, trust, practical solutions and service-orientated outcomes. (bailiwicklegal.com.au)

Why join us?

- Opportunity to join a high-quality, growth-oriented firm with strong regional and metropolitan reach.
- Exposure to a broad mix of clients (SMEs, agribusiness, tourism, land-access) and diverse commercial work — giving you accelerated breadth and responsibility.
- Flexible/hybrid working arrangements plus the opportunity to work on regional matters.
- Strong mentoring and development environment — you will work directly with experienced senior associates and directors.
- Competitive remuneration and genuine career progression path as our commercial practice expands.
- A culture that values “people first”, quality legal practice, and service-driven outcomes.

How to apply

Please email your CV and a cover letter (1 page max) to jess@bailiwicklegal.com.au, addressed to the Business & People Manager. In your cover letter please briefly outline your most significant commercial law matter (by type/value) and your contribution, and why you want to join Bailiwick Legal’s commercial team.

For a confidential discussion about the role, call (08) 9321 5451 and ask for Jessica.

Keywords/Key Terms included for best candidate attraction & search-optimisation:

Commercial lawyer • corporate commercial law • M&A • business acquisition & disposal • trust/company structuring • shareholder agreements • contract drafting/negotiation • SME/start-up advisory • regulatory compliance • corporate governance • business development • transactional legal work • WA boutique law firm • agribusiness/commercial crossover.