

# The Nation's **Fastest Growing** Charter Airline

August 2025 | OTCQB: JETMF, Cboe CA: JET, Cboe CA: JET.B



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In certain cases, forward-looking statements can be identified by the use of words such as "plans", "expects" "budget", "scheduled", "estimates", "forecasts", "intends", "anticipates" or variations of such words and phrases or statements that certain actions, events or results "may", "could", "would", "might" or "will be taken", "occur" or "be achieved" suggesting future outcomes, or other expectations, beliefs, plans, objectives, assumptions, intentions or statements about future events or performance. Forward-looking statements contained in this presentation are based on certain factors and assumptions regarding, among other things, GlobalX's receipt of financing to continue airline operations; the accuracy, reliability and success of GlobalX's business model; GlobalX's ability to accurately forecast demand; GlobalX will be able to successfully conclude definitive agreements for transactions subject to LOI; the timely receipt of governmental approvals; the success of airline operations of GlobalX; GlobalX's ability to successfully enter new geographic markets; the legislative and regulatory environments of the jurisdictions where GlobalX will carry on business or have operations; GlobalX's ability to have sufficient aircraft to provide its services; the impact of competition and the competitive response to GlobalX's business strategy; the future price of fuel, and the availability of aircraft. While the Company considers these assumptions to be reasonable based on information currently available to it, they may prove to be incorrect.

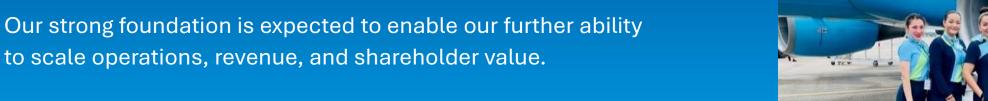
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**GlobalX is The Nation's Fastest Growing Charter Airline**<sup>™</sup> – setting the industry standard for on-time performance and reliability.

Since our inception, we have consistently proven the strength of our charter platform, the resilience of our business model, the ability to grow demand in the narrowbody passenger market, while attracting and retaining top talent.

to scale operations, revenue, and shareholder value.







Non-GAAP Financial Measures" Slide for additional information

# **GlobalX Milestones**

IOSA IATA Operational Safety Audit Program

EASA European Union Aviation Safety Agency Operating Certificate

UKTCO United Kingdom Third Country Operator Certificate



## **Industry Overview**

## **Market Size/Data**

Fastest growing charter carrier in the nation, with long-term upside potential within a growing \$10B Market



\*Source: IBISWorld
\*\*Source: www.gmiinsights.com



# Our Place in the Industry

|            |                          | Scheduled Carrier (i.e. Delta)                 |  | Aircraft Crew Maintenance Insurance ACMI Operator (GlobalX) |  |
|------------|--------------------------|--|--|---|--|
|            |                          | Arranges for flights before finding passengers |  | Fly after the passengers have been arranged                 |  |
| <u>P</u> P | Ticket Risk              | Loss incurred by vacant seats                  |  | 1 passenger as profitable as 150                            |  |
| \$ 5       | Fuel Costs               | Exposed to variable fuel prices                |  | Costs pass through to the passenger                         |  |
| त्र≣       | Crew Costs               | Exposed to ticket risk                         |  | Costs pass through to the passenger                         |  |
| <b>\$</b>  | Billing                  | No compensation for delays                     |  | Passenger pays by block hour                                |  |
|            | Aircraft<br>Requirements | New high-cost aircraft<br>(~300 hrs / month)   |  | Used moderate-cost aircraft<br>(~150 hrs / month)           |  |

# ACMI (Aircraft, Crew, Maintenance, and Insurance) Business vs All - In Charter Business

### **ACMI Business**

GlobalX Provides Outsourced Cargo and Passenger Aircraft, Crew, Maintenance and Insurance.

Customer assume Fuel, Demand and Price Risk and are typically responsible for Landing, Airport and other Operational Fees.

### **Charter Business**

GlobalX Provides Outsourced Passenger and Cargo aircraft.

Customer Pays a fixed fee that covers Fuel, Insurance, Landing and other Operational Expenses.

# **EXAMPLE** A customer books a one-way flight from JFK to SFO six weeks from now, during a period of volatility across commodity prices and a labor shortage.

Lower Revenue as customer pays for fuel, insurance and other expenses separately

Lower Costs reflecting the absence of these aforementioned operational expenses

Risk Exposure

The customer assumes all fuel and variable risk

Revenue

Higher Revenue reflecting the pass through of fuel, insurance and other expenses

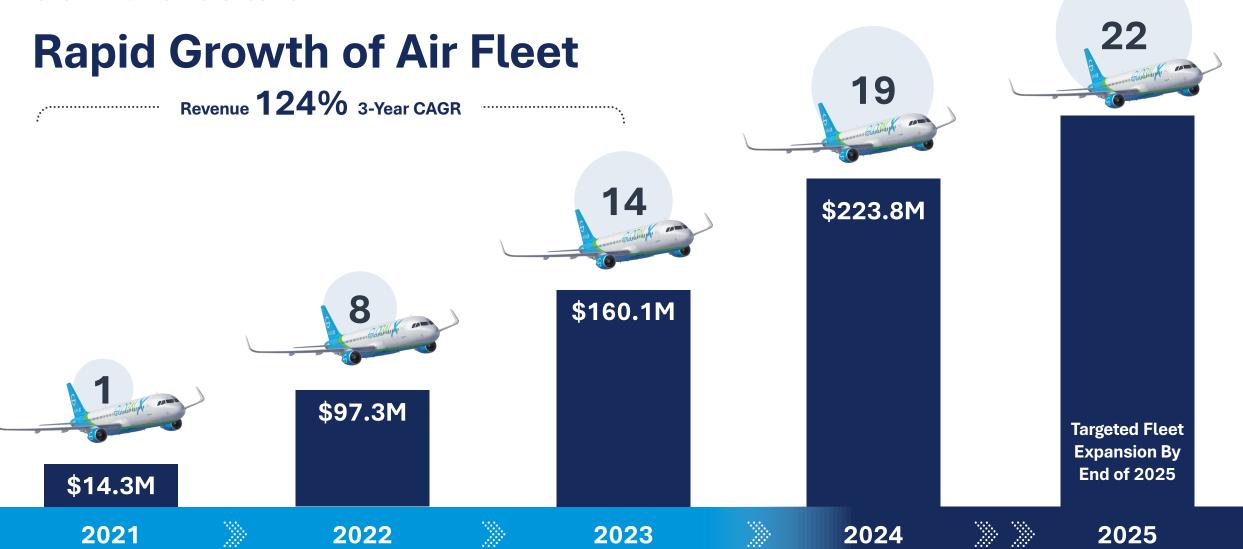
Higher Costs offset the increased revenue to cover the aforementioned operational expenses

Risk Exposure

The carrier assumes no fuel and variable risk



### **Growth & Value Creation**





CLOBALX.

## **Our Operations**

# Strategic Bases: Enhancing Efficiency & Market Reach

- Geographically dispersed operating bases, driven by anchor client contracts, allow us to operate a more cost effective, flexible, and reactive operation.
- The optimal distance for winning charter business is to quote aircraft repositioning within 3.0 hours from the starting and ending airport of each client. Having the majority of the U.S. airports within 3.0 hours of one of our operating bases creates a competitive advantage unmatched by our competitive set. With fewer reposition hours we win more business than our competitors and increase market share.
- Our aircraft have longer range capability (4.5 hours vs 3.0 hours), however our basing strategy maximizes reaction time.
- Current base locations include: Miami, FL, Alexandria, LA, and Harlingen, TX
- Fleet presence in multiple Southern United States bases allows:
  - Sales efforts and pricing to be competitive for clients across the US
  - Enhanced reaction time for immediate need contracts/IROP support for other carriers and clients
  - Reduced time and cost in responding to internal reflow/IROP support for internal needs
  - Reduced costs associated with crew movement, driven by local crew bases
  - Reduced ferry cost for maintenance events



## **Our Operations**

# Where We Fly

Since 2021, we have operated flights to 66 countries and 404 cities.



# Financials



### **Financials**

## **Q2** Revenue up 7% to \$61.4M with EBITDAR\* up 6% to \$19.8M



\$61.4M

Revenue (USD)

\$19.8M

EBITDAR\* (USD)

8,065

Q2 2025 Block Hours

\$14.1M

Cash & Restricted Cash

471

Aircraft Utilization (Block Hours per Aircraft)

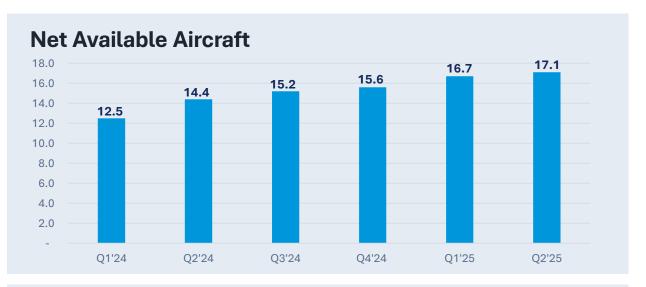
19 Aircraft

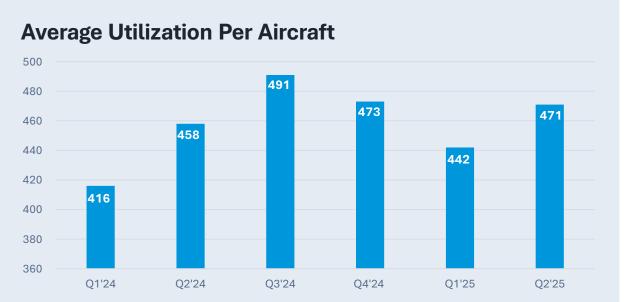
Fleet Size



# **Q2 2025 KPIs**





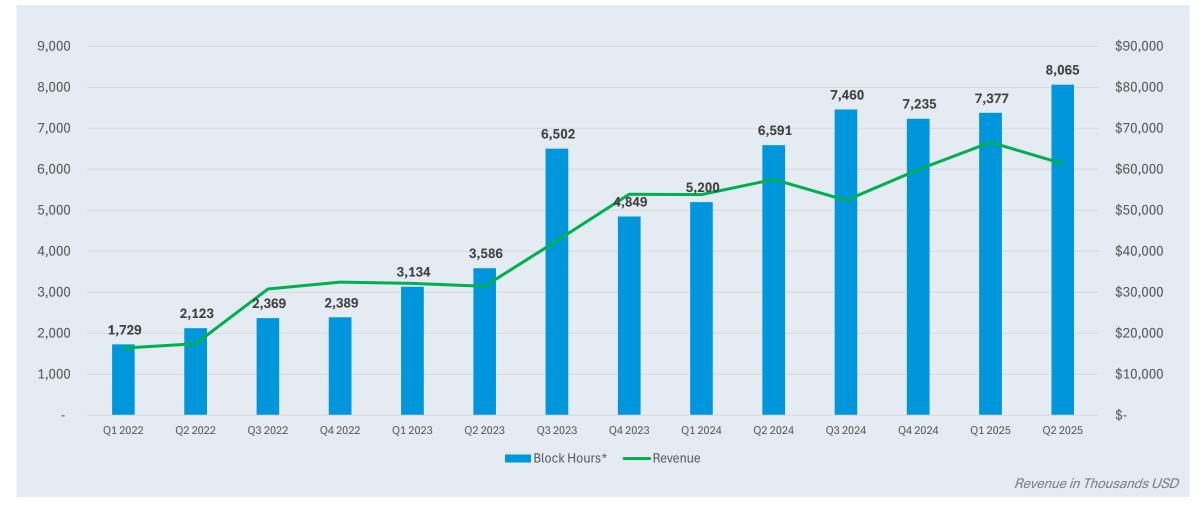


Refer to "Non-GAAP Financial Measures" Slide for additional information.



### **Financials**

# **Quarterly Block Hours & Revenue**



\*Excludes sub-service hours

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### **Growth & Value Creation**

# Multiple Avenues Expected to Drive Growth & Profitability

- > Expanding fleet by ~ 20% by end of 2025
- Driving improved utilization through emphasizing high margin ACMI business
- Currently have 8 aircraft operating on government related contracts since April 2024 — Provides consistent, predictable and reliable foundation of revenue
- Uniquely positioned for narrow body cargo recovery. Only A321F Operator in North America, a superior narrow body cargo aircraft for the growing package business.
- Transitioned to a hybrid ownership model with first acquisition of an Airbus A320 in July 2025 enhancing operational flexibility, creating tangible asset value on the balance sheet, and supporting improved financial performance



# **Investment Highlights**



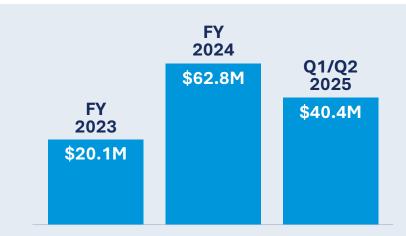
The Nation's Fastest Growing Charter Airline<sup>TM</sup>



Strong financial profile and balance sheet provides runway for growth and transition to cash flow positive



Consistent Results - 4 of the last 5 quarters, since the change in management, have delivered positive EBITDA. The 6-month period ended June 30, 2025 generated almost \$9M in cash flow from operations.



New management team committed to profitability improvements –

- EBITDAR\* up ~3x YoY to \$62.8M in 2024
- EBITDAR\* up 44% YoY to \$40.4M
   Q1/Q2 2025





<sup>\*</sup>Refer to "Non-GAAP Financial Measures" Slide for additional information.

## **Appendix**

| Capitalization 1                 | <b>Table</b> |         |           |
|----------------------------------|--------------|---------|-----------|
| Common                           | 49,173,719   |         |           |
| Class A                          | 5,537,313    |         |           |
| Class B                          | 9,776,423    |         |           |
| Total Outstanding Shares         | 64,487,455   |         |           |
|                                  |              | STRIKE  | EXPIRY    |
| Warrants                         | 7,537,313    | \$ 1.50 | 29-Apr-26 |
| Warrants                         | 10,195,451   | \$ 1.00 | 30-Jun-30 |
| RSU's                            | 7,852,429    | -       | -         |
| Fully Diluted Outstanding Shares | 89,314,360   |         |           |

As of August 8, 2025





# Thank you!

### **Corporate Office**

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### **Investor Relations Contact**

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# **Appendix**



# **Our Leadership Team**

## **Company Overview**



Chris Jamroz
Executive Chairman

The architect and operator behind some of the most successful transformations in logistics. With eight prior successful exits and nearly \$10 billion in shareholder value created for financial sponsors and ownership groups, Chris Jamroz is a renowned value-unlocking specialist and Founder of **LyonIX Holdings** and its subsidiary funds, a private equity investments firm with holdings in Transportation & Logistics, multi-family residential and industrial real estate, and cyber security. Through its proprietary model of ultra-precise operations management, LyonIX has consistently delivered superior results and outsized returns across all modes of the supply chain, globally.

Chris is Executive Chairman of the Board of **Global Crossing Airlines Group Inc.** (JET: NEO; JET.B: NEO; JETMF: OTCQB), a full-service passenger and cargo airline headquartered in Miami, FL. In 2021, he led the transformative precertification investment that enabled the formal launch of the airline's operations.

Executive Chairman of the Board and CEO of **Roadrunner Transportation Systems** (PINK: RRTS), the transportation industry's "greatest comeback story."
Roadrunner is a national asset-light Less-Than-Truckload (LTL') carrier focused on direct metro-to-metro expedite-like trucking services across North America.
Chris led the sale of the business from Elliott Management to Prospero Staff, a LyonIX Holdings' fund in 2024.

Previously, Executive Chairman and CEO of **Ascent Global Logistics**, a prominent 3PL and the leading North American platform for expedited freight, freight forwarding and brokerage services. In his capacity as CEO, Chris led **USA Jet**, a U.S.-based air cargo carrier operating under both FAR Part 135 and 121 Ops Specs focused on ad-hoc charter services. Mr. Jamroz sold the business to HIG Capital in December 2023.

Mr. Jamroz serves as non-Executive Director, and formerly Chairman, of the Board of **CMS Info Systems Limited** (CMSINFO.NSE), one of the largest secure logistics and the 5th largest ATM services companies in the world. Under Chris' tenure, the company executed an exit for Blackstone through a sale to Bearing Private Equity Asia. Then, in 2021, Chris led the company through its IPO on the Mumbai Stock Exchange. In 2024, Chris facilitated a sell-down of the remaining stake and full exit for EQT.

Previously, Chris was CEO and Executive Chairman of **STG Logistics**, North America's specialty 3PL and intermodal services critical to the global supply chain. The business was sold via continuation fund structure in 2022 to a consortium of private equity firms led by Oaktree Infrastructure Fund.

Prior to STG, Chris served as acting CEO and Executive Chairman of **Emergent Cold**, an international specialty logistics provider focused on the global cold chain. Chris led a successful sale of the business to Lineage Logistics backed by Bay Grove Capital in 2020.

Mr. Jamroz was President and COO of **Garda Cash Logistics**, leading Garda to become the #1 currency supply chain, secure logistics and cash business services provider in North America. While at the helm, Chris secured the largest outsourcing contract in vault operation industry's history valued at over \$2 billion. In his capacity, he also oversaw the operations of **Ameriflight**, America's largest Part 135 Cargo airline, with a fleet of over 230 owned fixed wing aircraft. Chris took the business private with Apax Partners in 2013 and later sold the business to Rhone Group in 2016.

Prior to Garda, Chris was a top executive at one of the leading global investment banks, as the Head of **JPMorgan** in Canada.

# **Our Leadership Team**





Ryan Goepel
President & CFO

Mr. Goepel is a seasoned finance and operations executive with over 25 years of experience, specializing in leadership roles across a variety of industries, including LCC (Low-Cost Carrier), ACMI (Aircraft, Crew, Maintenance, and Insurance), and narrowbody charter airline operations. His career includes significant expertise in mergers and acquisitions, turnarounds, debt and equity raises and scaling up startups.

### **Career Highlights:**

- GlobalX
- o Mr. Goepel is a founding shareholder and the original CFO of GlobalX, where he played a pivotal role in the company's launch, growth, and evolution. Under his leadership, GlobalX raised \$60 million in debt and equity and negotiated the acquisition of 25 Airbus aircraft. He grew the company from 1 to 700 employees and helped achieve \$200 million in annual revenue within the first four years.
- As President, starting in Q1 2024, Mr. Goepel executed a strategic transformation, leading the company to profitable positive EBITDA, EBITDAR, and Net Income quarters in Q2, Q4 2024 and Q1, Q2 2025.

#### Flair Airlines

 Mr. Goepel served as the Chief Financial Officer of Flair Airlines in Canada, where he led a major turnaround. The company went from the brink of bankruptcy to launching the first ULCC (Ultra-Low-Cost Carrier) airline in Canada. His efforts helped the company grow from a negative EBITDA of \$25 million to a positive EBITDA of \$30 million annually while modernizing the Boeing fleet and tripling the organization's size.

#### ZeiTECS

 As CFO of ZeiTECS, a Shell Oil Ventures company, he played a critical role in growing the company from the ground up. His efforts led to the acquisition of ZeiTECS by Schlumberger, resulting in a 4x return on investment.

### Kellogg Brown & Root (KBR)

 At KBR, he served as the Controller and Business Unit Finance Leader for the KBR Services division, overseeing 12,000 employees and managing \$300 million to \$3 billion in global projects. Mr. Goepel led the financial integration of three major acquisitions and played a key role in the company's growth.

### Burger King

 As the Director of Global Finance at Burger King, he worked closely with private equity owners (Bain, TPG, and Goldman Sachs) to drive a financial turnaround. His work in capital spending, financial reporting, and investor relations led to a successful \$600 million IPO and over \$1.7 billion in new debt funding, offering a 5x return for investors.

#### Halliburton

 Mr. Goepel's early career includes roles at Halliburton, where he was involved in strategic marketing for the Eurasia division and investor relations. His work in these areas helped lead Halliburton through crises, including the 2002 Iraq War contract issues and an asbestos class action lawsuit, helping recover the company's stock price three times over.

#### **Education & Credentials:**

- Certified Management Accountant
- MBA, Texas A&M University
- BA in Political Science, University of British Columbia

Mr. Goepel's extensive experience in corporate finance, leadership, and strategic growth has consistently led to successful turnarounds and significant value creation for the companies he's been involved with.

# Our Leadership Team (Cont'd)

## **Company Overview**



Laurie Villa

#### **Chief People Officer**

- Over 30 years of global leadership experience with a focus on people, talent, and succession strategies across consumer goods, education, technology, and airlines
- Chief People Officer for JetBlue Airlines
- Chief Human Resources Officer for Spirit Airlines
- Advisory Board Member for Primate Technologies



Wendy Shapiro

**SVP, Corporate Controller** 

- Over 20 years in Senior Finance Roles with the majority in the aviation sector
- Proven track record integrating systems and processes that deliver financial results.
- SVP Finance Transformation – Teladoc
- VP and Assistant Corporate Controller
   Atlas Air



Mark Salvador

SVP, Marketing and Admin

- Over 20 years of travel industry experience
- Extensive experience across cruises, gaming, and managing charter programs
- Has developed air charter programs for the world's leading travel brands
- Head of Gaming Royal Caribbean Group
- Director, Global Business
   Development –
   Carnival Corporation



Ken Zedan

**SVP**, Flight Operations

- Over 30 years of pilot experience, including 23 years of Part 121 and 2 years of Part 150 operations
- Has more than 14,000 flight hours and logged over 9,000 hours as Pilot in Command (PIC).
- Certified and rated on the A320, A330, B737, and CRJ700 aircraft



Scott McGovern

VP, Technical Operations

- Over 20 years of Technical Operations leadership, including 119 Director of Maintenance experience
- Vice President, Technical Operations
- Silver Airways
- Technical Services -Amerijet
- Various senior leadership positions within the American Airlines, US Airways, and America West organizations



David Dow

VP, Sales

- Over 20 years of commercial and charter airline experience
- SVP Elite Airways
- VP, Inflight Elite Airways
- Director, Customer Service – Elite Airways
- Director, Commercial Sales - Marriott International

## **Appendix**

## **World Class Board of Directors**



### **T.Allan McArtor**

- Former SVP FedEx
- Former Administrator FAA
- Former Chairman, Airbus Group (North America)



### **Cordia Harrington**

- Serves on the boards of Ascent Global Logistics, Broadcrest Capital and Belmont University
- Founder and CEO of Crown Bakeries



### **Deb Robinson**

- Board member Via Rail Canada
- President/Founder Bay Street HR, outsourced human resource services to start up companies



### **Alan Bird**

- Former Advisor to CEO, Canada Jetlines and Board Member
- Former CFO Viva Aerobus; leading A320 low-cost carrier in Mexico
- Senior Advisor Irelandia Aviation, major investor in Ryanair, Viva Colombia, Viva Peru (leading A320 LCC's)
- Former CFO Tiger Airways; leading Asia A320 LCC



### **Andrew Axelrod**

- Managing Partner and Portfolio Manager of Axar
- Former Partner and Co-Head of North American
   Investments for Mount Kellett Capital Management
- Former Kohlberg Kravis Roberts & Co. L.P.
- Former The Goldman Sachs Group, Inc.

## **Appendix**

## **Balance Sheet**

|   | December 31, 2024 | March 31, 2025 | June 30, 2025 |
|---|-------------------|----------------|---------------|
|   |                   | (Unaudited)    | (Unaudited)   |
| Current Assets                                |                   |                |               |
| Cash and cash equivalents                     | \$ 12,345         | \$ 7,289       | \$ 13,449     |
| Restricted cash                               | 1,698             | 2,934          | 634           |
| Accounts receivable, net of allowance         | 6,678             | 8,893          | 6,560         |
| Prepaid expenses and other current assets     | 2,142             | 2,284          | 3,526         |
| Current assets held for sale                  | 489               | 420            | 419           |
| Total Current Assets                          | 23,352            | 21,820         | 24,588        |
| Property and equipment, net                   | 10,308            | 12,351         | 14,402        |
| Finance leases, net                           | 27,489            | 29,529         | 27,957        |
| Operating lease right-of-use assets           | 89,809            | 85,965         | 82,237        |
| Deposits                                      | 11,552            | 11,908         | 12,434        |
| Other assets                                  | 4,229             | 3,753          | 3,881         |
| Total Assets                                  | \$ 166,739        | \$ 165,326     | \$ 165,499    |
| Current liabilities                           |                   |                |               |
| Accounts payable                              | \$ 12,568         | \$ 12,792      | \$ 13,188     |
| Accrued liabilities                           | 20,418            | 24,005         | 27,251        |
| Deferred revenue                              | 8,903             | 4,258          | 4,057         |
| Customer deposits                             | 4,080             | 4,009          | 4,299         |
| Current portion of long-term operating leases | 16,479            | 16,233         | 16,124        |
| Current portion of finance leases             | 3,434             | 5,454          | 5,656         |
| Total Current Liabilities                     | 65,882            | \$ 66,751      | \$ 70,575     |
| Other Liabilities                             |                   |                |               |
| Note payable, net of debt issuance costs      | 29,729            | 29,912         | 30,106        |
| Long-term operating leases                    | 75,128            | 71,250         | 67,426        |
| Long-term finance leases                      | 25,182            | 25,513         | 24,017        |
| Other Liabilities                             | 286               | 291            | 291           |
| Total Other liabilities                       | 130,325           | 126,966        | 121,840       |
| Total Liabilities                             | \$ 196,207        | \$ 193,717     | \$ 192,415    |
| Total Stockholders' Deficit                   | (29,468)          | (28,391)       | (26,916)      |
| Total Liabilities and Deficit                 | \$ 166,739        | \$ 165,326     | \$ 165,499    |