

Annuity Training:

Annuity Suitability: 4-Hour Training Course | (Life/Health/Variable – 4hrs)

Anti-Money Laundering:

Anti-Money Laundering: Suspicious Activities and SARs | (General – 1hr)

Anti-Money Laundering: Suspicious Activities and SARs (Spanish) | (General – 1hr)

Anti-Money Laundering: Threats, Vulnerabilities, and Strategies | (General – 2hr)

Anti-Money Laundering: Threats, Vulnerabilities, and Strategies (Spanish) | (General – 2hr)

Anti-Money Laundering: Understanding the Problem and the Programs to Fight It | (General – 2hr)

Anti-Money Laundering: Understanding the Problem and the Programs to Fight It (Spanish) | (General – 2hr)

Anti-Money Laundering: Standards for the Insurance Industry | (Life/Health/Variable – 2hr)

Certification:

Flood Insurance | (Flood – 3hrs)

Claims – Adjuster CE Credits:

Claim Evaluation and Settlement, 2nd Edition | (Adjuster/General – 4hrs)

Claim Statements, 4th Edition | (Adjuster - Property and Casualty – 5hrs)

Liability Insurance Practices, 2nd Edition | (Adjuster - Property and Casualty – 6hrs)

Negotiation Skills, 4th Edition | (Adjuster – 4hrs)

Claims - General CE Credit:

Claim Basics, 4th Edition | (Property and Casualty – 2hrs)

Claim Evaluation and Settlement | (Property and Casualty – 4hrs)

Claim Investigation, 2nd Edition | (General – 5hrs)

Medical Tests and Signs, 4th Edition | (General – 4hrs)

Classroom Equivalency:

Classroom Equivalency Course: Anti-Money Laundering Laws & Practices, 2nd Edition | (General – 4hrs)

Classroom Equivalency Course: Business Auto Coverage | (General – 3hrs)

Classroom Equivalency Course: Long-Term Care Policies | (General – 4hrs)

Classroom Equivalency Course: Personal Auto Coverage, 7th Edition | (General – 4hrs)

Classroom Equivalency Course: Personal Lines Concepts | (General – 6hrs)

Estate Planning:

Estate Planning Concepts, 13th Edition | (General – 14hrs)

ILITs and Estate Planning, 3rd Edition | (General – 2hrs)

Introduction to Trusts: Case Studies, 3rd Edition | (General – 4hrs)

Problematic Beneficiary Designations, 3rd Edition | (General – 4hrs)
Understanding Wills and Intestacy, 2nd Edition | (Life/Health/Variable – 3hrs)

Ethics – Not for Ethics Credit:

Ethical Practices, 2nd Edition Revised | (Life/Health/Variable with Ethics – 4hrs)

Ethics – Approved for INS Ethics Only:

Ethics, 3rd Edition | (Ethics – 3hrs)
Ethics at Work, 2nd Edition | (Ethics – 3hrs)
Ethics for Property and Casualty Professionals, 2nd Edition | (Ethics – 3hrs)
Ethics for the Insurance Professional, 4th Edition | (Ethics – 3hrs)
Financial Exploitation of Seniors: Why Insurance Agents Should Care | (Ethics – 2hrs)
Insurance Ethics and Consumer Protection, 2nd Edition, 3rd Edition | (Ethics – 1hr)

Financial Planning:

Annuities for Today's Investor, 1st Edition | (Life/Health/Variable – 3hrs)
Annuity Concepts, 2nd Edition Revised | (Life/Health/Variable – 3hrs)
Asset Allocation, 1st Edition Revised | (Life/Health/Variable – 3hrs)
Asset Allocation in Variable Annuities, 2nd Edition | (Life/Health/Variable – 2hrs)
Business Continuation Training Course, 3rd Edition | (Life/Health/Variable – 8hrs)
Business Insurance Concepts, 11th Edition | (Life/Health/Variable – 15hrs)
Equity-Indexed Annuities, 3rd Edition | (Life/Health/Variable – 3hrs)
Financial Exploitation of Seniors and Annuity Suitability (FINRA Rule 2330) | (General – 2hrs)
Financial Planning Process, 10th Edition | (General – 20hrs)
Financial Products Training Course, 7th Edition | (Life – 11hrs)
FINRA Rule 2330: Deferred Variable Annuities | (Life/Health/Variable – 1hr)
Indexed Products, 2nd Edition | (Life – 7hrs)
Section 529 Plans, 3rd Edition | (General – 3hrs)
Taxation of Life Insurance and Annuities | (Life/Health/Variable – 3hrs)
Understanding 1035 Exchanges | (Life/Health/Variable – 2hrs)

Health Insurance:

Advising Clients on Medicare, 2nd Edition | (Life/Health/Variable – 2hrs)
Disability Income Insurance, 4th Edition | (Health – 8hrs)
Employee Group Benefits | (General – 5hrs)
Group Insurance, 7th Edition | (Life/Health/Variable – 5hrs)
Health Care Reform, 4th Edition | (Health – 2hrs)
Health Concepts, 21st Edition | (General – 12hrs)
Health Insurance Fundamentals | (Life/Health/Variable with Ethics – 9hrs)
Health Saving Accounts, 3rd Edition | (Health – 4hrs)
Long-Term Care, 6th Edition | (Life/Health/Variable – 8hrs)

Long-Term Care Concepts, 5th Edition | (General – 2hrs)
Long-Term Care Coverage Combined with Annuities and Life Insurance, 2nd Edition | (General – 4hrs)
Long-Term Care Suitability, 3rd Edition | (General – 4hrs)
Medicare, 3rd Edition | (Life/Health/Variable – 2hrs)
Medicare and Medigap Insurance, 11th Edition | (Life/Health/Variable – 2hrs)
Medicare Supplement Policies | (Life/Health/Variable – 2hrs)

Investments and Financial Planning:

Annuity Essentials and FINRA Rule 2330 | (General – 2hrs)
Annuity Fundamentals and Applying FINRA Rule 2330 | (General – 4hrs)
Know Your Customer and Variable Annuities (FINRA 2330) | (General – 3hrs)
Understanding Annuity Best Interest Obligations and FINRA 2330 | (General – 2hrs)

Life Insurance:

Introduction to Advanced Markets, 5th Edition | (General – 9hrs)
Introduction to Life Insurance, 2nd Edition | (Life/Health/Variable – 9hrs)
Life Concepts, 19th | (General – 11hrs)
Life Insurance Policy Comparison and Underwriting, 3rd Edition | (Life – 10hrs)
Need Analysis, 5th Edition | (General – 8hrs)
Suitability for Traditional Life and UL Insurance, 2nd Edition | (Life/Health/Variable – 2hrs)

Long-Term Care:

Long-Term Care Hybrid Products and Partnership Program 4-Hour Refresher Course | (Long-Term Care – 4hrs)

Long-Term Care Training:

Long-Term Care and Partnership Program 4-Hour Refresher Course, 3rd Edition [meets refresher training requirement: ClearCert approved] | (Long-Term Care – 4hrs)
Long-Term Care and Partnership Programs Initial 8-Hour Refresher Course, 3rd Edition [meets training requirement: ClearCert approved] | (Long-Term Care – 8hrs)

Property & Casualty:

Business Income Coverages, 3rd Edition | (Property/Casualty – 6hrs)
Commercial Auto Coverage, 11th Edition | (Property/Casualty/Vehicle – 12hrs)
Commercial General Liability Coverage, 9th Edition | (Property/Casualty/Vehicle – 10hrs)
Commercial General Liability Rating, 9th Edition | (Property/Casualty – 4hrs)
Commercial Inland Marine Coverage, 5th Edition | (Property/Casualty – 9hrs)
Commercial Property Coverage, 7th Edition | (Property/Casualty/Vehicle – 11hrs)
Commercial Property Rating | (Property/Casualty – 4hrs)
Cyber Risk Insurance, 2nd Edition | (Adjuster-Property and Casualty – 2hrs)

Dwelling Coverage, 5th Edition | (Property/Casualty/Vehicle – 4hrs)
Homeowners Insurance Coverage, 3rd Edition | (Adjuster-Property and Casualty – 9hrs)
Homeowners Liability Coverage, 3rd Edition | (Adjuster-Property and Casualty – 2hrs)
Insurance Fraud Awareness, 4th Edition | (Adjuster-General – 6hrs)
Insurance Packages for Small Businesses, 4th Edition | (Property/Casualty/Vehicle – 7hrs)
Personal Auto Coverage, 6th Edition | (Adjuster-Property and Casualty – 5hrs)
Personal Auto Rating, 5th Edition | (Property/Casualty/Vehicle – 4hrs)
Personal Lines Endorsements, 4th Edition | (General – 5hrs)
Product Liability Insurance, 2nd Edition | (Property/Casualty/Vehicle – 2hrs)
Professional Liability Insurance | (General – 4hrs)
Property-Casualty Concepts, 13th Edition | (Adjuster-Property and Casualty – 12hrs)
Property-Casualty Principles, 5th Edition | (Adjuster-Property and Casualty – 5hrs)
Risk Management, 2nd Edition | (Property/Casualty/Vehicle – 3hrs)
Umbrella Liability Coverage, 4th Edition | (Adjuster-General – 6hrs)
Underwriting Basics, 4th Edition | (Property/Casualty – 5hrs)
Underwriting Practices, 1st Edition | (Property/Casualty/Vehicle – 4hrs)
Workers Compensation Coverage, 4th Edition | (Property/Casualty/Vehicle – 5hrs)

Retirement Planning:

401 (k) Plans, 6th Edition | (Life/Health/Variable – 5hrs)
Advance Planning for Senior Needs, 5th Edition | (General – 10hrs)
Distribution Planning: Required Distributions, 2nd Edition | (Life/Health/Variable – 2hrs)
Financial Challenges Facing Retirees, 4th Edition | (Life/Health/Variable – 3hrs)
Investing Retirement Assets, 4th Edition | (General – 3hrs)
Principles of Retirement Planning, 7th Edition | (General – 15hrs)
Qualified and Nonqualified Plans, 4th Edition | (Life/Health/Variable – 9hrs)
Retirement Income Strategies, 3rd Edition | (Life – 2hrs)
Senior Needs Planning, 6th Edition | (General – 8hrs)
Social Security and Medicare, 5th Edition | (General – 6hrs)
Understanding IRAs, 5th Edition | (Life – 5hrs)