



THE CORPORATION OF THE TOWNSHIP OF ARMOUR

TENDER FOR THE SUPPLY AND APPLY 35% CALCIUM CHLORIDE

Sealed tenders clearly marked “TENDER FOR 2026-01 SUPPLY AND APPLY CALCIUM CHLORIDE”
will be received by the undersigned

Deadline for Submission: Tender Closing at: 12:00 p.m., Wednesday, March 04, 2026

Tender opening at: 12:15 p.m., Wednesday, March 04, 2026
In Armour Municipal Council Chambers

All tenders to be presented on forms contained in this document to:

Township of Armour
c/o Dave Creasor, Road Supervisor
PO Box 533
56 Ontario Street
Burk's Falls, ON P0A 1C0
705-382-3332 – municipal office
705-382-5982 – municipal garage

Lowest or any tender not necessarily accepted

Please note that faxed tenders are not acceptable

TENDER FOR THE SUPPLY AND APPLY CALCIUM CHLORIDE

The Contractor has carefully examined the conditions and specifications attached and referred to in this contract, and has carefully examined the site and work location and understands and accepts the said conditions and specifications, and for the prices set forth in this quote, hereby offers to furnish all labour, equipment and materials, except as otherwise specified in the contract, to complete the work in strict accordance with said conditions and specifications.

It is also agreed that, upon acceptance in writing by the municipality this form becomes the "Agreement for the Performance of Work" between the Contractor and the municipality.

This offer shall be irrevocable for a period of thirty (30) calendar days following the date of opening.

I/We (the Contractor) promise to perform the work without undue delay and complete the work by: _____.

Name of Individual or Firm, here after referred to as the "Contractor":

Address: _____

Signature of Person Signing for Firm: _____

Date: _____

Witness or Firm Seal: _____

TENDERING PROCEDURES

1. All inquiries concerning the tender, prior to closing, shall be directed to:
Dave Creasor, Roads Supervisor
email roads@armourtownship.ca
2. Acceptance notification will be by telephone and written form of notice to the address of the Contractor used on the bid forms. The date of acceptance shall be deemed to be the date of receipt of the Acceptance Notice by the Contractor.
3. A tender may be voided by superseding it with a later tender or letter of withdrawal, prior to the closing date and time.

BASIS OF REJECTION OF TENDER

1. Tender must be in possession of the municipality by the closing date and time.
2. Tenders must be on the municipal bid form provided.
3. Tender must be signed and sealed by an authorized official of the bidding organization. A joint tender must be signed and sealed by each company.
4. All items must be bid.
5. Tender must not be restricted or modified in any way.
6. Tender must include a deposit as specified.

BASIS OF PAYMENT

Payment at the Contract price shall be compensation in full for performing the work specified in the tender item and for the supply of all labor, equipment and materials, (except as otherwise provided in the tender), necessary to complete the work to the satisfaction of the municipality.

DESCRIPTION

The focus is to maximize the value by combining requirement into cooperative contract, realize further cost savings through reduction in administrative expenses and serve as a form of the exchange of resources, and the technical information. The tender is voluntary and each municipality generally located in the Almaguin Highlands independently determine whether they will participate in each purchase. The work covered by this specification consists of furnishing all plant, labor, equipment and materials and performing all operations, necessary in connection with the supply delivery and placement of Liquid Calcium on the roads.

The Township will not be held responsible for Proponent or third-party costs, claims, direct or indirect damages caused by the Township exercising its rights reserved in this Section or otherwise expressed or implied in this RFT.

MATERIALS AND TESTING APPROVAL

From time to time, a Township may take samples of the product being delivered for testing purposes. The Township will submit such samples to an independent testing lab for analysis. If the sample(s) meet specification, Township will assume the cost for the analysis. If, however, the sample(s) do not meet specification, then the contractor will incur the cost of the analysis. Following the acknowledgment of the receipt of non-specified product the Township has the right to discontinue future shipments and the price of the material, which did not meet the product specification, will be adjusted by ratio of test result to specification.

EQUIPMENT

All equipment, tools and machines used in the performance of this work shall be maintained in satisfactory working condition subject to the approval of the Operations Manager. Truck and Pup must be available for delivery and placement of Calcium Chloride with the trucks separated at the request of the Township.

DELIVERY

All delivery costs shall be included in the unit price.

NON-PERFORMANCE

The Contractor will provide one weeks' notice for delivery. Any damages resulting from failure to supply product as required will be the responsibility of the Contractor.

PAYMENT TERMS

Payment will be made in response to the Contractor's invoice. This payment will be made when all work has been completed to the satisfaction of the Roads Supervisor. Payment to the Contractor shall be verified from measurements taken and recorded by the Roads Supervisor.

- A release shall be provided by the Contractor in a form satisfactory to the Roads Supervisor, releasing the Township from any claims relating to the Contract, qualified by stated exceptions, where appropriate.
- A statutory declaration shall be provided in a form satisfactory to the Roads Supervisor, that all liabilities incurred by the Contractor and the Contractor's Subcontractors in carrying out the work have been discharged, qualified by stated exceptions where appropriate, and a satisfactory Certificate of Clearance from the Workplace Safety and Insurance Board.

CONTRACTORS TO INVESTIGATE

Contractors must satisfy themselves by personal examination of the maintained gravel roads in each Township listed, in order to assess the methods and general requirements of the work.

GOODS AND SERVICES TAX

Unit and/or lump sum prices shall not include the Harmonized Sales Tax.

VARIATION OF QUANTITIES

Due to budgeting constraints the quantity of work may be adjusted dependent upon the tendered unit prices. Quantities shown are approximate, are not guaranteed to be accurate and shall be used as a basis for comparison only. No additional compensation will be allowed for any adjustment which may decrease quantities identified in the Form of Tender.

CONTRACTORS EXPERIENCE, ABILITY, CAPITAL AND PLANT

The Township expects that all Contractors will be able to furnish satisfactory evidence that they have the ability, experience, capital and plant to enable them to prosecute and complete the contract successfully. Contractors must be authorized to do business in the Dominion of Canada and the Province of Ontario.

In order to aid the Township in determining the responsibility of each Contractor, the following statements are required and included as part of the Form of Tender:

Statement “A”: Stating the Contractor’s experience in similar work that was successfully completed.

Statement “B”: Giving the name and address of each proposed Subcontractor used in making up the tender and shall state the portion of the work allotted to each. Only one Subcontractor shall be named for each part of the work to be sublet.

Statement “C”: List of Suppliers.

STATEMENT “A” – Contractor’s experience for references

STATEMENT “B” – List of Subcontractors

STATEMENT "C" – List of Suppliers

I/We agree that this offer shall remain open for acceptance until the formal Contract is executed by the successful Contractor for the said work or until forty-five (45) calendar days after the said opening, whichever event first occurs; and that the Township may, at any time within that period and without notice, accept this Tender whether any other Tender has previously been accepted or not.

I/We agree that the awarding of the Contract, based on this Tender, by the council of the Township of Armour shall constitute acceptance.

I/We hereby agree that notification of acceptance of this Tender shall be in writing and may be sent by prepaid post. If sent by prepaid post, acceptance shall be deemed to have been made on the date of the mailing of notification.

Name of Signing Authority for Contractor:

— (Please Print)

Position: _____

Signature: _____

Witness: _____

Place Seal of Contractor Here

REFERENCES

Wherever in this Contract reference is made to the General Conditions, it shall be interpreted as meaning the O.P.S. General Conditions of Contract, September 1999. The O.P.S. General Conditions and supplementary General Conditions have not been reproduced as part of these Contract Documents. It will be the Contractor's responsibility to obtain current copies of these documents.

PRICING REQUIREMENTS

Prices shall be in Canadian Funds, quoted separately for each item stipulated, F.O.B. to the point specified therein.

All prices tendered shall include applicable taxes, customs duty, excise tax, freight, insurance and all other charges of every kind attributable to the work. The prices shall *not* include Harmonized Sales Tax.

LOADING OF MOTOR VEHICLES

Where a vehicle is hauling material for use in the work under this contract, in whole or in part on a public highway and where motor vehicle registration is required for such vehicles, the Contractor shall not cause or permit such a vehicle to be loaded beyond the legal limit as specified in the Highway Traffic Act, whether such vehicle is registered in the name of the Contractor or otherwise.

DAMAGE BY VEHICLES AND OTHER EQUIPMENT

If at any time, in the opinion of the Road Supervisor, damage is being done or is likely to be done to any highway or any improvement thereon, other than such portions as are part of the work by the Contractor's vehicles or other equipment whether licensed or unlicensed, the Contractor shall, on the direction of the Road Supervisor, and at the Contractor's own expense, make changes in or substitutions for such vehicles or other equipment; or shall alter loadings or shall in some other manner remove the cause of such damage to the satisfaction of the Road Supervisor.

SPILLS REPORTING

Spills or discharge of pollutants or contaminants under the control of the Contractor and spills or discharges of pollutants or contaminants that are a result of the Contractor's operations that cause or are likely to cause adverse effects shall for with be reported to the Road Supervisor. Such spills or discharges and their adverse side effects shall be as defined in the Environmental Protection Act R.S.O. 1990.

INSURANCE REQUIREMENTS

The Contractor covenants and agrees to indemnify and save harmless the Township from and against any and all claims for loss, costs, damages, and/or compensation and legal expenses the Township may incur as the direct or indirect result of the work operation described herein being carried out by the Contractor. The Contractor shall secure and maintain at his/her expense during the duration of this contract, general comprehensive liability insurance in an amount not less than two million dollars (\$ 2,000,000.00) per incident, naming the Township of Armour as an additional named insured and containing a cross-liability endorsement.

The Contractor shall deliver, within ten (10) calendar days of receiving the acceptance notice, a certified copy of the Firm's Public Liability and Property Damage Insurance Policy for the work, in the form of a certificate from his/her insurance company.

The Contractor shall also deliver, within ten (10) calendar days of receiving the acceptance notice, proof of Workplace Safety and Insurance Board coverage.

Failure to provide either proof shall result in the cancellation of the contract and forfeiture of the bid deposit.

DEFAULT BY CONTRACTOR

If the Contractor commits any act of bankruptcy; or if a receiver is appointed on account of its insolvency or in respect of any of its property; or if the Contractor makes a general assignment for the benefit of its creditors; then, in any such case, the Township may terminate the contract without notice.

If the Contractor fails to comply with any request, instruction, or order of the Township; or fails to pay its accounts; or fails to comply with or persistently disregard statutes, regulations, by-laws, or directives of relevant authorities relating to the work; or fails to prosecute the work with the required skill and diligence; or assigns/sublets the contract or any portion thereof without the Township's written consent; or refuses to correct defective work; or is otherwise in default carrying out its part of any of the terms, conditions and obligations of the contract, then, in any such case the Township may terminate the contract upon expiration of ten (10) days from the date of written notice to the Contractor.

Any termination of the contract by the Township, as aforementioned, shall be without prejudice to any other rights or remedies the Township may have.

If the Township terminates the contract, it is entitled to:

- Take possession of all of the work in progress and finish the work by whatever means deemed appropriate under the circumstances;
- Withhold any payment to the Contractor until its liability to the Township is ascertained;
- Recover from the Contractor any loss, damage, and/or expense incurred by the Township by reason of the Contractor's default, which may be deducted from any monies due or becoming due to the Contractor, and any other balance to be paid by the Contractor to the Township.

CONTRACTOR'S DISCHARGE OF LIABILITIES

The Contractor shall discharge and cause each Subcontractor to discharge all liabilities incurred for labour, materials, or services used or reasonably required for use in the performance of this contract on the date upon which each becomes due. The Contractor shall furnish the Township with a Statutory Declaration providing confirmation that his liabilities and those of the Subcontractors, as aforementioned, have been discharged and this shall include a certificate or certificates from the Workplace Safety and Insurance Board that they have complied with the requirements of the Workplace Safety and Insurance Board and are in good standing in the books of the board.

No payment to which the Contractor is otherwise entitled under this contract shall be due and payable to him so long as he or any Subcontractors are in default under this section, and upon such default occurring, the Township may, in respect of claims submitted by creditors having a contractual

relationship with the Contractor, after notice in writing to the Contractor and his surety, withhold payment of the whole or any part of any such liability of the Contractor. Interest will not be paid on any such funds withheld.

CONTRACT TIME AND LIQUIDATED DAMAGES

It is agreed by the parties to this contract that in the event that all the work called for under the contract is not completed by the date specified, or as extended by the Road Supervisor, a loss or damage will be sustained by the Township. Since it is and will be impractical and extremely difficult to ascertain and determine the actual loss or damage which the Township will suffer in the event of and by reason of such delay, the parties hereto agree that the Contractor will pay to the Township the sum of three hundred dollars (\$ 300.00) as liquidated damages for each and every calendar day delay in achieving completion of the work beyond the date prescribed. It is agreed that this amount is an estimate of the actual loss or damage to the Township, which will accrue during the period in excess of the prescribed date for completion.

The Township may deduct any amount under this paragraph from any monies that may be due or payable to the Contractor on any account whatsoever. The liquidated damages payable under this paragraph are in addition to and without prejudice to any other remedy, action or other alternative that may be available to the Township.

COMPLIANCE WITH THE OCCUPATIONAL HEALTH AND SAFETY ACT

The Contractor shall execute the terms of the contract in strict compliance with the requirements of the Occupational Health and Safety Act, RSO 1990, c.0.1 (the Act) and Ontario Regulation 213/91 (Construction Projects) and any other regulations under the Act (the Regulations) which may affect the performance of the work, as the Contractor or Employer, as the case may be.

Worker safety is given first priority in planning, pricing and performing the work. Its officers and supervisory employees have a working knowledge of the duties of a Contractor and Employer under the Act and the provisions of the Regulations applicable to the work, and a personal commitment to comply with them. Workers employed to carry out the work possess the knowledge, skills, and protective devices required by law or recommended for use by a recognized industry association to allow them to work in safety; Its supervisory employees carry out their duties in a diligent and responsible manner with due consideration for the health and safety of the workers.

All Subcontractors employed by the Contractor to perform part of the work and their employees are properly protected from injury while carrying out their associated duties. The Contractor shall cooperate with representatives of the Township and inspectors appointed to enforce the Act and the Regulations in any investigations of worker health and safety in the performance of the work. The contractor shall identify and save the Township from any additional expense which may be incurred to have the work performed as a result of the Contractor's failure to comply with the requirements of the Act and the Regulations.

ADDITIONAL WORK

- a) All unforeseen and/or additional work to be performed by the contractor must be approved by the

Township **Roads Supervisor** (or his designate), prior to commencement of the work.

CONTRACT EXTENSION CLAUSE

The term of this tender may be **extended for an additional two year period**, subject to mutual agreement by both parties for each of the two years. Any extension shall be subject to a price adjustment based on the Consumer Price Index (CPI) as published by Statistics Canada, or an equivalent recognized index, applicable at the time of renewal. Both parties must agree to the extension and the adjusted pricing in writing prior to the commencement of the extended term.

ANTICIPATED START DATE

The anticipated annual start date for this contract will be **Thursday, May 07, 2026** at the call of the Roads Supervisor and the successful bidder will be notified upon receipt of appropriate documentation exactly when the project will commence.

SCOPE OF WORK

The scope of the work involves the supply and application of calcium chloride solution on behalf of multiple separate and individual Townships, all located within close proximity within the Almaguin Highland. Each Member is jointly seeking pricing F.O.B. their municipal delivery locations as stated within. Each Member has consented to joint buying however, each Member will accept the winning bid based on resolution of their respective Council and failure to accept by any one Member will have no impact on the Successful Bidder for the balance of the remaining Townships.

The Successful Bidder shall endeavor to complete the work in its entirety within the earliest possible time frame, weather permitting. The Township accept no responsibility for the timing of the work process for circumstances beyond their control.

The quantities listed herein are for estimating purposes only.

The Townships make no guarantee as to exact quantities estimated/used and reserves the right to revise quantities as the situation warrants and payment will be made for actual quantities used. For the sake of this contract all prices are to be quoted per litre.

The Successful Bidder shall furnish all equipment, machinery, plant, labour and materials necessary to complete the said works as specified.

SPECIAL PROVISIONS

1. Liquid Calcium Chloride- Min %35 by weight of Calcium in accordance with OPSS 2501 Jul 2023
2. The Townships reserve the right to have materials tested on an intermittent and/or ongoing basis to ensure adherence to specifications
3. All Tankers must have compartments within tank (baffles)
4. All application equipment must have full-pressure distributing pumping system in accordance with OPSS 506 dated 2013 Nov
5. Truck and Pup must be made available for the placement of Calcium upon request.
6. Typical truckload size is 25,000 to 27,500 litres with truckloads able to split the invoice and placement of calcium between two municipalities and billed separately.

7. The quantities listed herein are for estimating purposes only. The Municipalities make no guarantee as to exact quantities estimated and the Municipalities reserve the right to revise quantities as the situation warrants and payment will be made for actual quantities placed
8. Each truck load to be scaled and ticketed.
9. Equivalent materials listed in OPSS 2501 Jul 2023 may be accepted
10. Contractor to be diligent in delivery. It is determined, the contractor shall make every effort to deliver product within three days of notice from Municipality. If not, delivery should be planned in accordance with the Municipality.
11. All load tickets to be signed by end of each working day by Roads Manager or designate.

MUNICIPAL LOCATIONS, INVOICING, DELIVERY AND ESTIMATED REQUIREMENTS

The participating member are as follows.

Location	Estimated Quantities
Invoice to: Township of Armour Township of Armour PO Box 533 56 Ontario Street Burk's Falls, ON P0A 1C0 Canada Email: treasurer@armourtownship.ca , roads@armourtownship.ca Armour Township: 564 Garage Road, Burks Falls Ontario F.O.B. Delivered and applied to various locations Township of Armour ATTN: Dave Creasor, cell # (705) 783-9307	163,000 litres
Invoice to: Township of Strong PO Box 1120 28 Municipal Lane Sundridge ON, P0A 1Z0 Email: treasurer@strongtownship.com , publicworks@strongtownship.com F.O.B. Delivered and applied to various locations Township of Strong ATTN: Nick Thompson, cell # (705) 840-0360	280,000 litres

SCHEDULE “A”

PROJECT DESCRIPTION

SUPPLY, & APPLICATION OF %35 LIQUID CALCIUM CHLORIDE

I, _____, do hereby submit the following bid price

(Name of Company)

To perform the related work as outlined in the tender.

Location	QUANTITY (L)	UNIT Price	Subtotal	HST	Total Price
FOB Delivered and applied to various locations Township of Armour	163,000				
FOB Delivered and applied to various locations Township of Strong	280,000				

ESTIMATED TENDER FOR 2026: _____

HST: _____

HST ACCOUNT #: _____

TOTAL ESTIMATED TENDER: _____