# Cannabis CORP

# INVESTOR PRESENTATION

DECEMBER 2025



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## COMPANY **OVERVIEW**

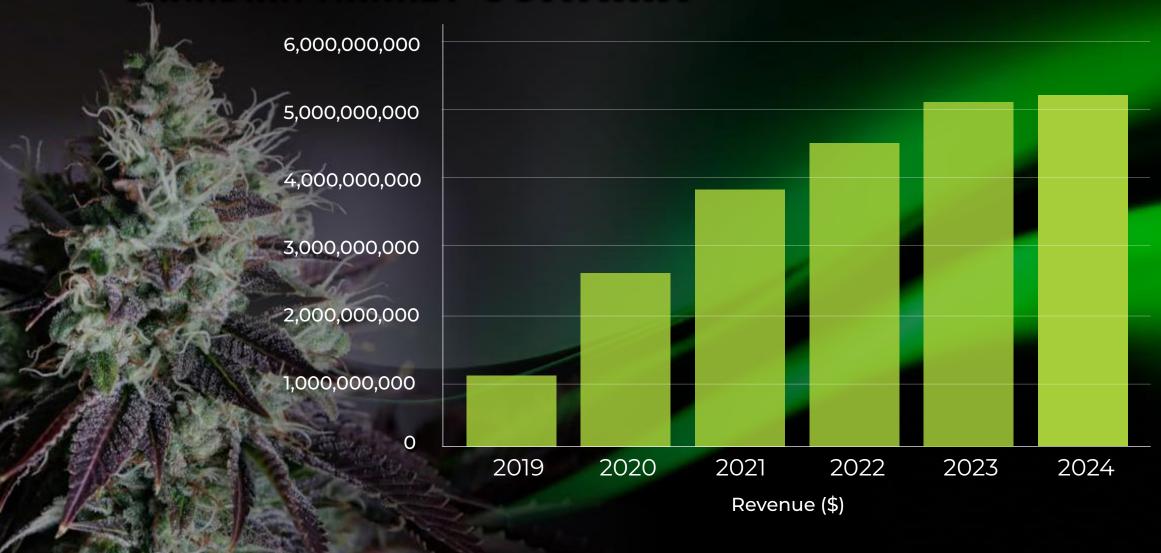
MTL Cannabis Corp. (CSE: MTLC) is an **integrated licensed cultivator and processor** operating within Canada, and is listed on the Canadian Securities Exchange ("CSE").

The company generates profitable revenues from multiple sales channels, specifically the Canadian recreational market, the Canadian medical cannabis market, and international export markets.

With the Canadian and international cannabis markets continuing to grow at rapid rates, MTLC's business operations demonstrate **significant growth that outpaces overall market growth**.

Led by a proven management team with demonstrated excellence in the cannabis industry, the company is well-positioned to continue to take advantage of a rapidly-growing market to generate market-leading results.

# CANADIAN MARKET SUMMARY



# CANADIAN MARKET SUMMARY

As the Canadian cannabis market continues to grow, flower products remain king, representing approx. ~70% of sales.





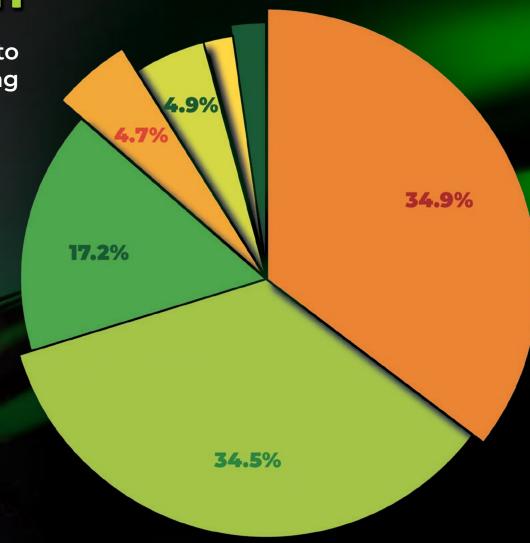


CONCENTRATES - 4.7%

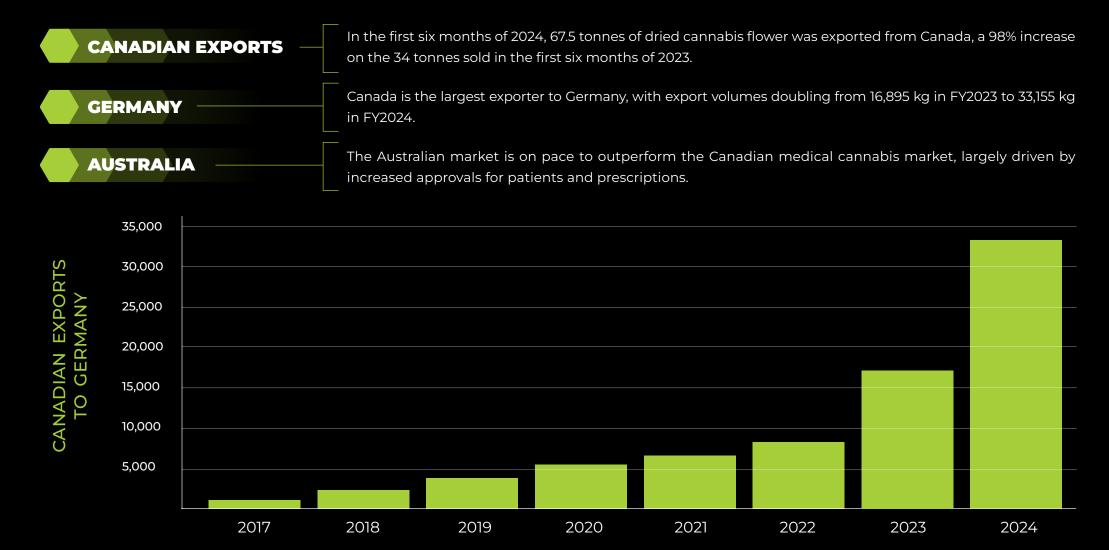
**EDIBLES - 4.9%** 

OILS - 2.1%

OTHERS - 1.7%



### INTERNATIONAL MARKET SUMMARY



### INDUSTRY CATALYSTS

CANADIAN MARKET GROWTH

The Canadian market continues to grow, with \$5.24B of sales in FY2024.

**INTERNATIONAL MARKET GROWTH** 

Canadian exports continue to surge as the international market continues to evolve, with sequential record monthly exports in May and June of 2024.

**COMPETITORS LEAVING** 

Industry competitors are exiting the market due to financial challenges or pivoting to other industry sectors.

**LEGACY MARKET EROSION** 

The legacy market continues to erode, with ~70% of cannabis sales in Canada now being generated from legal sources in 2023.

# MTLC VALUE PROPOSITION

MTLC is uniquely positioned to take advantage of the current & future industry climate, specifically driven by:

#### **PROVEN TEAM**

Spearheaded by a proven management team with a track record of success both within and outside of the industry.

#### **BEST-IN-CLASS OPS**

MTLC has successfully scaled 'craft' quality at commercial scale, ensuring consumer satisfaction and loyalty.

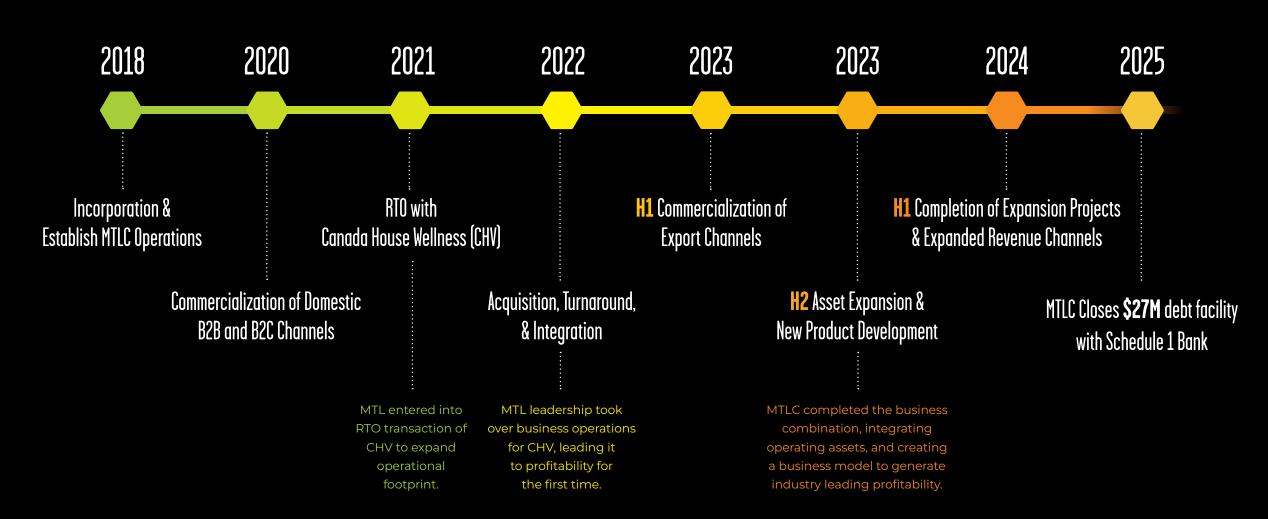
#### STRATEGIC FOCUS

The quality of our products has driven brand loyalty, continued growth in sales and market share.

#### **LEADERSHIP**

MTLC takes a leadership role by building sustainable, profitable business operations through integration and optimization.

### **COMPANY TIMELINE**



# OPERATING ASSETS



Estimated annual production capacity: 9,000 kg

Processing & distribution hub for Recreational & International markets



Estimated annual production capacity: 8,000 kg

Expansion project to double capacity completed in March 2024



Estimated annual production capacity: 2,500 kg

Medical fulfillment & distribution hub

# MTLC SALES CHANNELS

CORP.

CANADIAN RECREATIONAL MARKET







CANADIAN MEDICAL MARKET





**GLOBAL EXPORT MARKET** 



# MTLC RECREATIONAL MARKET BRAND PERFORMANCE

The MTL Cannabis brand received recognition for performance in the Canadian recreational cannabis space:



## MTLC MEDICAL PLATFORM

The MTL Cannabis brand received recognition for performance in the Canadian recreational cannabis space:



Abba Medix is a veteran focused Canadian Medical Cannabis distribution platform, serving more than 3,500 veterans.

Canada House Clinics operates 13 clinics in 7 provinces with over 55 employees **dedicated to helping clients** on the front lines.



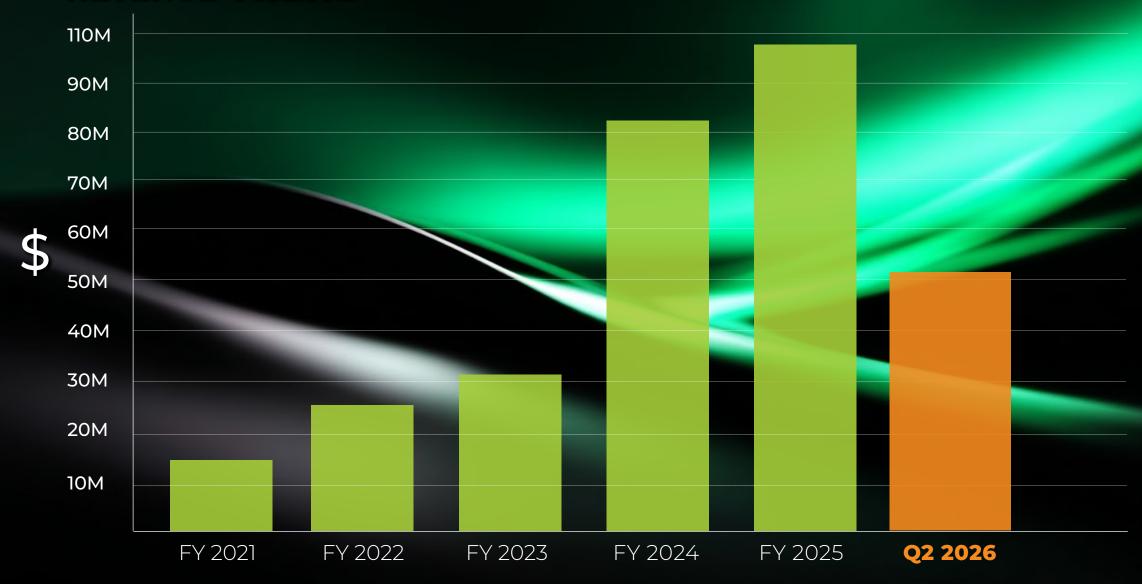
# FY2026 Q2 PERFORMANCE AND HIGHLIGHTS

#### **FINANCIAL HIGHLIGHTS:**

- Internal realignment activities have continued strong gross profit margin (net revenue against gross profit pre-IFRS adjustments).
- Continued positive Adjusted EBITDA performance.
- Ontinued strong revenues generated from the Canadian Recreational, Canadian Medical, and International Export Markets.



# REVENUE TREND



# MTLC LEADERSHIP TEAM



MICHAEL PERRON, CHIEF EXECUTIVE OFFICER



JASON NALEWANY, CHIEF FINANCIAL OFFICER



MICHEL CLEMENT,
CHIEF OPERATING OFFICER
CO-FOUNDER



RICHARD CLEMENT, CHIEF CULTIVATION OFFICER CO-FOUNDER Michael Perron brings more than 15 years of diverse experience to the leadership role at MTL Cannabis. Previously operating his own national advisory firm where he supported corporate development initiatives for clients. Mr. Perron also held the role of VP Business Development at MediPharm Labs (TSX:LABS) where he helped drive more than \$129M of sales and \$29M EBITDA in its first year, building out B2B, B2C, and international channels. Prior to this, Mr. Perron served a number of national advisory leadership roles at MNP.

Mike received a CPA (California) designation in addition to earning a Master of Accounting (MAcc) and a bachelor degree.

Mr. Nalewany brings over 18 years of financial expertise, having held pivotal roles in capital market strategies, fundraising, M&A advisory, and go-public mandates. He has held the CFO role at Montreal Cannabis Medical Inc., in addition to holding senior finance roles at MediPharm Labs, where he helped support the development of the company and drive more than \$129M of sales and \$29M EBITDA in its first year, and Aurora Cannabis Inc., where he played a significant role in Aurora's \$3.2 billion merger with MedReleaf Corp.

His experience also includes strategic roles at Methanex Corporation, FTI Consulting Inc., and MNP LLP. Mr. Nalewany began his career at PricewaterhouseCoopers LLP, Canada. He is a Canadian Chartered Professional Accountant (CPA, CA) and holds a Bachelor of Commerce degree.

Mr. Clement brings more than 20 years of cannabis cultivation and operations experience and is the co-founder of MTL Cannabis. With a background in the culinary industry, Mr. Clement leverages his experience to lead operations, establishing a best-in-class packaging and distribution department to support the fulfillment of sales for the Company.

Richard Clement brings more than 20 years of cannabis cultivation and operations experience and is the co-founder of MTL Cannabis. Mr. Clement was previously leading MTL Cannabis in the role of CEO until November 2022 when he shifted to focus on the cultivation operations.

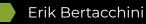
#### **BOARD OF DIRECTORS**



Richard Clement (Chair)



Mitch Clement





Tarek Ahmed

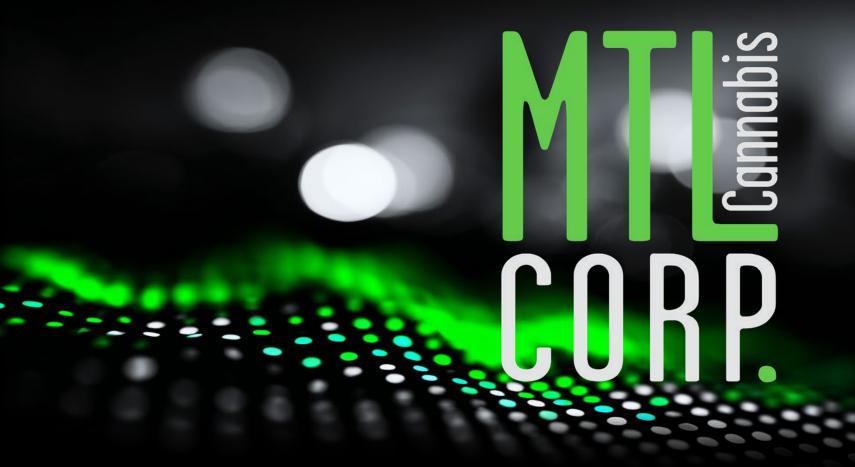


Yves Metten

# CAPITAL STRUCTURE

CAPITAL	
ISSUED & OUTSTANDING	116,997,561
RESERVED FOR ISSUANCE	22,762,427
SHARE PRICE (1)	\$0.41
MARKET CAP (1)	\$48.0M

(1) As of December 3, 2025



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