American National CattleWomen, Inc.

Profit & Loss Statement

October - December, 2025

	TOTAL			
	OCT - DEC, 2025	OCT - DEC, 2024 (PP)	CHANGE	% CHANGE
Revenue				
6000 ANCW Membership Dues				
6000.10 Associate Dues	1,050.00	1,350.00	-300.00	-22.22 %
6000.35 Collegiate Member Dues	1,128.75	1,370.00	-241.25	-17.61 %
6000.60 Basic Dues	21,129.32	23,205.00	-2,075.68	-8.94 %
6000.65 Junior CattleWomen Dues	341.80	675.00	-333.20	-49.36 %
6000.70 Lifetime Membership Dues	4,575.00	1,500.00	3,075.00	205.00 %
6000.75 State Affliate Dues	3,250.00	4,000.00	-750.00	-18.75 %
6000.80 Sustaining Member Dues	4,706.00	5,045.00	-339.00	-6.72 %
6000.85 Golden Cowbelles	2,850.60		2,850.60	
Total 6000 ANCW Membership Dues	**39,031.47**	**37,145.00**	**1,886.47**	**5.08 %**
6005 Newsletter Subscriptions	71.20	10.00	61.20	612.00 %
6010 Donations & Silent Auction				
6010.10 Donations	145.00	70.00	75.00	107.14 %
Total 6010 Donations & Silent Auction	**145.00**	**70.00**	**75.00**	**107.14 %**
6015 ANCW Foundation	45.00		45.00	
6020 ANCW Meetings & Conventions				
6020.10 Annual	77.25	50.00	27.25	54.50 %
6020.101 Convention Tour	3,368.80	5,780.00	-2,411.20	-41.72 %
Total 6020.10 Annual	**3,446.05**	**5,830.00**	**-2,383.95**	**-40.89 %**
6020.30 Legislative Days		5,201.59	-5,201.59	-100.00 %
6020.301 Airbnb Income		1,084.11	-1,084.11	-100.00 %
Total 6020.30 Legislative Days		**6,285.70**	**-6,285.70**	**-100.00 %**
Total 6020 ANCW Meetings & Conventions	**3,446.05**	**12,115.70**	**-8,669.65**	**-71.56 %**
6050 ANCW Event Income				
6050.60 Region 6	2,394.75		2,394.75	
Total 6050 ANCW Event Income	**2,394.75**		**2,394.75**	
6100 ANCW Product Sales				
6100.10 Wild Rags	215.00	8,120.00	-7,905.00	-97.35 %
6100.45 Cookbooks	6,780.95		6,780.95	
6100.50 Jewelry	2,658.20		2,658.20	
6100.75 Wow That Cow				
6100.7a Brochures	1,570.00	361.70	1,208.30	334.06 %
6100.7b Shipping & Handling Fees	86.98	55.94	31.04	55.49 %
Total 6100.75 Wow That Cow	**1,656.98**	**417.64**	**1,239.34**	**296.75 %**
6100.9 Cotillion	14,055.00	4,400.00	9,655.00	219.43 %
Total 6100 ANCW Product Sales	**25,366.13**	**12,937.64**	**12,428.49**	**96.06 %**
6300 CBAP Revenues	10,000.00		10,000.00	
6300.30 CBAP Sponsorships	21,250.00	5.00	21,245.00	424,900.00 %
Total 6300 CBAP Revenues	**31,250.00**	**5.00**	**31,245.00**	**624,900.00 %**

American National CattleWomen, Inc.

Profit & Loss Statement

October - December, 2025

	TOTAL			
	OCT - DEC, 2025	OCT - DEC, 2024 (PP)	CHANGE	% CHANGE
6400 Sponsorships	1,500.00		1,500.00	
6400.15 Region Meeting Sponsors		7,000.00	-7,000.00	-100.00 %
6400.30 Education & Training Sponsors	2,650.00		2,650.00	
6400.45 Organization Sponsors	10,000.00		10,000.00	
6400.50 Executive Sponsorship		1,000.00	-1,000.00	-100.00 %
6400.51 President		3,000.00	-3,000.00	-100.00 %
Total 6400.50 Executive Sponsorship		**4,000.00**	**-4,000.00**	**-100.00 %**
6400.80 WIRED Sponsors	8,000.00	7,500.00	500.00	6.67 %
6400.95 Sponsors - Other	5,000.00		5,000.00	
Total 6400 Sponsorships	**27,150.00**	**18,500.00**	**8,650.00**	**46.76 %**
Total Revenue	**$128,899.60**	**$80,783.34**	**$48,116.26**	**59.56 %**
GROSS PROFIT	**$128,899.60**	**$80,783.34**	**$48,116.26**	**59.56 %**
Expenditures				
8030 Bank Charges & Fees	2,387.56		2,387.56	
8040 Committee Expenses				
8040.15 Membership Committee Supplies		15.78	-15.78	-100.00 %
Total 8040 Committee Expenses		**15.78**	**-15.78**	**-100.00 %**
8060 Contracted Services				
8060.05 Contract Staff	10,500.00	9,000.00	1,500.00	16.67 %
8060.15 Membership Online Database		2,669.76	-2,669.76	-100.00 %
8060.20 Staff Support Services	192.00		192.00	
8060.90 Web Site Design & Maintenance	3,116.08	6.64	3,109.44	46,828.92 %
Total 8060 Contracted Services	**13,808.08**	**11,676.40**	**2,131.68**	**18.26 %**
8075 Association Dues and Publications	1,500.00	500.00	1,000.00	200.00 %
8080 Fundraising/Ways & Means Expense				
8080.30 Materials Production	2,886.90	1,200.00	1,686.90	140.58 %
Total 8080 Fundraising/Ways & Means Expense	**2,886.90**	**1,200.00**	**1,686.90**	**140.58 %**
8200 Insurance				
8200.15 General Liability	358.00	358.00	0.00	0.00 %
Total 8200 Insurance	**358.00**	**358.00**	**0.00**	**0.00 %**
8300 Leadership/Officer Expenses				
8300.10 President Expenses	3,659.31	1,577.20	2,082.11	132.01 %
8300.20 President Elect Expenses	931.56		931.56	
8300.30 Vice President Expenses		475.00	-475.00	-100.00 %
8300.96 Other Costs		77.00	-77.00	-100.00 %
8300.99 Leadership Retreat		3,251.45	-3,251.45	-100.00 %
Total 8300 Leadership/Officer Expenses	**4,590.87**	**5,380.65**	**-789.78**	**-14.68 %**

American National CattleWomen, Inc.

Profit & Loss Statement

October - December, 2025

	TOTAL			
	OCT - DEC, 2025	OCT - DEC, 2024 (PP)	CHANGE	% CHANGE
8350 Meeting/ Convention Expense				
8350.15 Facilities, Food & Function		440.00	-440.00	-100.00 %
8350.81 Legislative Days	577.77		577.77	
Total 8350 Meeting/ Convention Expense	**577.77**	**440.00**	**137.77**	**31.31 %**
8450 Merchant Service Fees	25.00	1,613.88	-1,588.88	-98.45 %
8650 Newsletter Expense				
8650.10 Postage	676.54	627.82	48.72	7.76 %
8650.15 Printing - Subcontracted	1,606.19	865.46	740.73	85.59 %
Total 8650 Newsletter Expense	**2,282.73**	**1,493.28**	**789.45**	**52.87 %**
8700 Contingency Expenses		-234.44	234.44	100.00 %
8775 WIRED PROGRAM		176.00	-176.00	-100.00 %
8775.1 WIRED 1	2,000.00		2,000.00	
8775.7 WIRED Other Expenses		2,370.42	-2,370.42	-100.00 %
Total 8775 WIRED PROGRAM	**2,000.00**	**2,546.42**	**-546.42**	**-21.46 %**
8780 Program Expenses-CBAP				
8780.15 Direct Costs	550.56		550.56	
8780.20 Events & Promotions Expense	111.90		111.90	
8780.85 Travel	1,930.53	2,451.87	-521.34	-21.26 %
Total 8780 Program Expenses-CBAP	**2,592.99**	**2,451.87**	**141.12**	**5.76 %**
8800 Postage				
8800.05 General Office	9.82	62.08	-52.26	-84.18 %
Total 8800 Postage	**9.82**	**62.08**	**-52.26**	**-84.18 %**
8950 Staff Travel Expense				
8950.05 Airfare and Car Rental	1,262.28		1,262.28	
8950.50 Lodging	968.65		968.65	
8950.60 Meals and Per Diem	53.78		53.78	
Total 8950 Staff Travel Expense	**2,284.71**		**2,284.71**	
9000 Taxes and Fees				
9000.05 Licenses & Fees	150.00	297.00	-147.00	-49.49 %
9000.15 Other Taxes and Fees		94.50	-94.50	-100.00 %
Total 9000 Taxes and Fees	**150.00**	**391.50**	**-241.50**	**-61.69 %**
QuickBooks Payments Fees		40.82	-40.82	-100.00 %
Total Expenditures	**$35,454.43**	**$27,936.24**	**$7,518.19**	**26.91 %**
NET OPERATING REVENUE	**$93,445.17**	**$52,847.10**	**$40,598.07**	**76.82 %**
Other Revenue				
9101 Unrealized Gain/(Loss) on Inv		-572.75	572.75	100.00 %
Total Other Revenue	**$0.00**	**$ -572.75**	**$572.75**	**100.00 %**
NET OTHER REVENUE	**$0.00**	**$ -572.75**	**$572.75**	**100.00 %**
NET REVENUE	**$93,445.17**	**$52,274.35**	**$41,170.82**	**78.76 %**