American National CattleWomen, Inc.

Statement of Activity

October 1, 2025-May 29, 2026

	TOTAL			
	OCT 1 2025 - MAY 29 2026	OCT 1 2024 - MAY 30 2025 (CUSTOM)	$ CHANGE (CUSTOM)	% CHANGE (CUSTOM)
Revenue				
6000 ANCW Membership Dues				
6000.10 Associate Dues	1,354.10	2,110.00	-755.90	-35.82 %
6000.35 Collegiate Member Dues	1,696.05	1,770.00	-73.95	-4.18 %
6000.60 Basic Dues	27,957.19	29,640.00	-1,682.81	-5.68 %
6000.65 Junior CattleWomen Dues	441.80	715.00	-273.20	-38.21 %
6000.70 Lifetime Membership Dues	7,574.78	7,500.00	74.78	1.0 %
6000.75 State Affliate Dues	6,747.84	6,500.00	247.84	3.81 %
6000.80 Sustaining Member Dues	5,105.13	5,675.00	-569.87	-10.04 %
6000.85 Golden Cowbelles	7,565.09		7,565.09	
Total for 6000 ANCW Membership Dues	**$58,441.98**	**$53,910.00**	**$4,531.98**	**8.41 %**
6005 Newsletter Subscriptions	209.40	70.00	139.40	199.14 %
6010 Donations & Silent Auction				
6010.10 Donations	575.00	730.87	-155.87	-21.33 %
Total for 6010 Donations & Silent Auction	**$575.00**	**$730.87**	**-$155.87**	**-21.33 %**
6015 ANCW Foundation	0.20	30.00	-29.80	-99.33 %
6020 ANCW Meetings & Conventions				
6020.10 Annual	$1,867.24	$400.00	$1,467.24	366.81 %
6020.101 Convention Tour	6,926.60	7,330.00	-403.40	-5.5 %
Total for 6020.10 Annual	**$8,793.84**	**$7,730.00**	**$1,063.84**	**13.76 %**
6020.20 Summer		$100.00	-$100.00	-100.0 %
6020.202 Summer Business Meeting Event		660.00	-660.00	-100.0 %
Total for 6020.20 Summer		**$760.00**	**-$760.00**	**-100.0 %**
6020.30 Legislative Days	$231.00	$5,201.59	-$4,970.59	-95.56 %
6020.301 Airbnb Income		1,084.11	-1,084.11	-100.0 %
Total for 6020.30 Legislative Days	**$231.00**	**$6,285.70**	**-$6,054.70**	**-96.32 %**
Total for 6020 ANCW Meetings & Conventions	**$9,024.84**	**$14,775.70**	**-$5,750.86**	**-38.92 %**
6050 ANCW Event Income				
6050.20 Region 2	20.50		20.50	
6050.30 Region 3 / 7	297.97	1,480.00	-1,182.03	-79.87 %
6050.40 Region 4		2,730.00	-2,730.00	-100.0 %
6050.50 Region 5	7,892.22		7,892.22	
6050.60 Region 6	18,042.02	3,760.00	14,282.02	379.84 %
6050.71 WIRED 1	-9.56	1,000.00	-1,009.56	-100.96 %
6050.72 WIRED 2		720.00	-720.00	-100.0 %
6050.73 WIRED 3		960.00	-960.00	-100.0 %
6050.74 WIRED 4		770.00	-770.00	-100.0 %
Total for 6050 ANCW Event Income	**$26,243.15**	**$11,420.00**	**$14,823.15**	**129.8 %**
6100 ANCW Product Sales				
6100.10 Wild Rags	647.75	8,325.00	-7,677.25	-92.22 %
6100.11 Logo Merchandise		57.89	-57.89	-100.0 %
6100.45 Cookbooks	8,113.28		8,113.28	

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6100.50 Jewelry	3,187.08		3,187.08	
6100.60 Other Merchandise				
6100.61 Convention/Meeting Merchandise	2,072.96	5,282.62	-3,209.66	-60.76 %
Total for 6100.60 Other Merchandise	**$2,072.96**	**$5,282.62**	**-$3,209.66**	**-60.76 %**
6100.75 Wow That Cow		$143.20	-$143.20	-100.0 %
6100.7a Brochures	1,570.00	361.70	1,208.30	334.06 %
6100.7b Shipping & Handling Fees	-7.75	55.94	-63.69	-113.85 %
Total for 6100.75 Wow That Cow	**$1,562.25**	**$560.84**	**$1,001.41**	**178.56 %**
6100.9 Cotillion	$36,702.66	$45,037.35	-$8,334.69	-18.51 %
6100.91 Cotillion silent/live auctions	10,722.30		10,722.30	
Total for 6100.9 Cotillion	**$47,424.96**	**$45,037.35**	**$2,387.61**	**5.3 %**
Total for 6100 ANCW Product Sales	**$63,008.28**	**$59,263.70**	**$3,744.58**	**6.32 %**
6300 NBAP Revenues		$1,500.00	-$1,500.00	-100.0 %
6300.10 Browning Kimball Grant	20,000.00		20,000.00	
6300.30 NBAP Sponsorships	13,617.21	1,130.00	12,487.21	1105.06 %
Total for 6300 NBAP Revenues	**$33,617.21**	**$2,630.00**	**$30,987.21**	**1178.22 %**
6400 Sponsorships	$2,985.21		$2,985.21	
6400.05 ANCW Sponsors - Meetings		10,000.00	-10,000.00	-100.0 %
6400.15 Region Meeting Sponsors	13,941.70	17,000.00	-3,058.30	-17.99 %
6400.30 Education & Training Sponsors	2,650.00		2,650.00	
6400.50 Executive Sponsorship		$1,000.00	-$1,000.00	-100.0 %
6400.51 President	6,000.00	11,170.00	-5,170.00	-46.28 %
Total for 6400.50 Executive Sponsorship	**$6,000.00**	**$12,170.00**	**-$6,170.00**	**-50.7 %**
6400.80 WIRED Sponsors	30,500.00	27,500.00	3,000.00	10.91 %
6400.95 Sponsors - Other	5,000.00		5,000.00	
Total for 6400 Sponsorships	**$61,076.91**	**$66,670.00**	**-$5,593.09**	**-8.39 %**
Unapplied Cash Payment Income	50.00		50.00	
Total for Revenue	**$252,246.97**	**$209,500.27**	**$42,746.70**	**20.4 %**
Cost of Goods Sold				
7000 Product Expenses				
7200 Shipping & Handling	23.85		23.85	
Total for 7000 Product Expenses	**$23.85**		**$23.85**	
Total for Cost of Goods Sold	**$23.85**		**$23.85**	
Gross Profit	**$252,223.12**	**$209,500.27**	**$42,722.85**	**20.39 %**
Expenditures				
8030 Bank Charges & Fees	2,487.02	-149.49	2,636.51	1763.67 %
8040 Committee Expenses				
8040.15 Membership Committee Supplies		1,573.28	-1,573.28	-100.0 %
8040.20 Awards & Recognition	1,487.24	1,358.83	128.41	9.45 %
8040.25 Communications Committee	186.23	119.99	66.24	55.2 %
Total for 8040 Committee Expenses	**$1,673.47**	**$3,052.10**	**-$1,378.63**	**-45.17 %**

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8060 Contracted Services				
8060.05 Contract Staff	28,000.00	27,000.00	1,000.00	3.7 %
8060.10 Audit Expense	4,000.00		4,000.00	
8060.15 Membership Online Database		2,669.76	-2,669.76	-100.0 %
8060.20 Staff Support Services	192.00	395.25	-203.25	-51.42 %
8060.90 Website Design & Maintenance	3,190.89	47.92	3,142.97	6558.79 %
Total for 8060 Contracted Services	**$35,382.89**	**$30,112.93**	**$5,269.96**	**17.5 %**
8075 Association Dues and Publications	7,505.00	6,170.00	1,335.00	21.64 %
8080 Fundraising/Ways & Means Expense				
8080.30 Materials Production	4,341.90	2,195.76	2,146.14	97.74 %
8080.40 Other Direct Costs	479.97		479.97	
Total for 8080 Fundraising/Ways & Means Expense	**$4,821.87**	**$2,195.76**	**$2,626.11**	**119.6 %**
8200 Insurance				
8200.15 General Liability	358.00	358.00	0.00	0.0 %
Total for 8200 Insurance	**$358.00**	**$358.00**	**$0.00**	**0.0 %**
8300 Leadership/Officer Expenses				
8300.10 President Expenses	7,738.47	4,592.31	3,146.16	68.51 %
8300.20 President Elect Expenses	5,151.41	3,373.47	1,777.94	52.7 %
8300.30 Vice President Expenses	3,062.25	3,179.33	-117.08	-3.68 %
8300.50 Secretary Expenses	938.22		938.22	
8300.90 BOD Chair Expenses	500.00		500.00	
8300.91 Region Directors	1,000.00	3,247.49	-2,247.49	-69.21 %
8300.96 Other Costs	618.43	321.75	296.68	92.21 %
8300.99 Leadership Retreat	15,462.96	11,889.36	3,573.60	30.06 %
Total for 8300 Leadership/Officer Expenses	**$34,471.74**	**$26,603.71**	**$7,868.03**	**29.57 %**
8325 Legal Fees and Services	895.00	70.00	825.00	1178.57 %
8350 Meeting/ Convention Expense				
8350.10 Education and Training	184.58	131.26	53.32	40.62 %
8350.15 Facilities, Food & Function	96.54	440.00	-343.46	-78.06 %
8350.20 General Expense	2,377.72	1,353.86	1,023.86	75.63 %
8350.30 Convention Tour	2,600.57	2,085.10	515.47	24.72 %
8350.60 Speaker Expenses	101.15	1,315.80	-1,214.65	-92.31 %
8350.70 Tradeshow Booth	277.25		277.25	
8350.71 Cotillion Expenses	7,922.92	18,242.36	-10,319.44	-56.57 %
8350.80 Region Meeting Expense				
8350.801 Region 1	2,000.00	1,928.00	72.00	3.73 %
8350.802 Region 2		1,046.28	-1,046.28	-100.0 %
8350.803 Region 3	2,000.00		2,000.00	
8350.804 Region 4		4,517.90	-4,517.90	-100.0 %
8350.805 Region 5	10,242.58	1,928.00	8,314.58	431.25 %
8350.806 Region 6	38,499.38		38,499.38	
Total for 8350.80 Region Meeting Expense	**$52,741.96**	**$9,420.18**	**$43,321.78**	**459.88 %**

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8350.81 Legislative Days	344.17		344.17	
Total for 8350 Meeting/ Convention Expense	**$66,646.86**	**$32,988.56**	**$33,658.30**	**102.03 %**
8450 Merchant Service Fees	25.00	3,167.05	-3,142.05	-99.21 %
8650 Newsletter Expense				
8650.10 Postage	1,030.42	941.97	88.45	9.39 %
8650.15 Printing - Subcontracted	2,471.70	1,403.46	1,068.24	76.11 %
Total for 8650 Newsletter Expense	**$3,502.12**	**$2,345.43**	**$1,156.69**	**49.32 %**
8675 Office Supplies and Expense	1,963.94	478.16	1,485.78	310.73 %
8700 Contingency Expenses		264.00	-264.00	-100.0 %
8775 WIRED PROGRAM		$176.00	-$176.00	-100.0 %
8775.2 WIRED 2		1,500.00	-1,500.00	-100.0 %
8775.6 WIRED Travel	2,948.21	2,123.04	825.17	38.87 %
8775.7 WIRED Other Expenses	3,907.73	12,167.05	-8,259.32	-67.88 %
8775.8 WIRED Meals		85.30	-85.30	-100.0 %
Total for 8775 WIRED PROGRAM	**$6,855.94**	**$16,051.39**	**-$9,195.45**	**-57.29 %**
8780 Program Expenses-NBAP				
8780.15 Direct Costs	803.08		803.08	
8780.20 Events & Promotions Expense	111.90	188.00	-76.10	-40.48 %
8780.50 Other Expense	495.20		495.20	
8780.70 Registration Expense	2,030.89	2,325.00	-294.11	-12.65 %
8780.85 Travel	5,872.15	10,195.24	-4,323.09	-42.4 %
Total for 8780 Program Expenses-NBAP	**$9,313.22**	**$12,708.24**	**-$3,395.02**	**-26.72 %**
8800 Postage				
8800.05 General Office	72.01	148.47	-76.46	-51.5 %
Total for 8800 Postage	**$72.01**	**$148.47**	**-$76.46**	**-51.5 %**
8950 Staff Travel Expense				
8950.05 Airfare and Car Rental	1,805.41	1,185.48	619.93	52.29 %
8950.40 Registration	341.65		341.65	
8950.50 Lodging	4,753.40	2,943.12	1,810.28	61.51 %
8950.60 Meals and Per Diem	110.81	25.65	85.16	332.01 %
8950.80 Taxis, Tolls, Mileage & Parking	5.00		5.00	
Total for 8950 Staff Travel Expense	**$7,016.27**	**$4,154.25**	**$2,862.02**	**68.89 %**
9000 Taxes and Fees	$11.98		$11.98	
9000.05 Licenses & Fees	335.90	1,231.83	-895.93	-72.73 %
Total for 9000 Taxes and Fees	**$347.88**	**$1,231.83**	**-$883.95**	**-71.76 %**
QuickBooks Payments Fees	19.18	140.82	-121.64	-86.38 %
Uncategorized Expense		97.71	-97.71	-100.0 %
Total for Expenditures	**$183,357.41**	**$142,188.92**	**$41,168.49**	**28.95 %**
Net Operating Revenue	**$68,865.71**	**$67,311.35**	**$1,554.36**	**2.31 %**

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Other Revenue				
9101 Unrealized Gain/(Loss) on Inv		865.21	-865.21	-100.0 %
Total for Other Revenue		**$865.21**	**-$865.21**	**-100.0 %**
Net Other Revenue		**$865.21**	**-$865.21**	**-100.0 %**
Net Revenue	**$68,865.71**	**$68,176.56**	**$689.15**	**1.01 %**