American National CattleWomen, Inc.

Budget Overview_Budget_FY27__Report

January 1-December 31, 2027

	TOTAL
Revenue	
6000 ANCW Membership Dues	
6000.10 Associate Dues	4,635.00
6000.35 Collegiate Member Dues	2,575.00
6000.60 Basic Dues	49,440.00
6000.65 Junior CattleWomen Dues	412.00
6000.70 Lifetime Membership Dues	6,180.00
6000.75 State Affliate Dues	7,210.00
6000.80 Sustaining Member Dues	7,828.00
6000.85 Golden Cowbelles	1,236.00
Total for 6000 ANCW Membership Dues	**$79,516.00**
6005 Newsletter Subscriptions	90.00
6010 Donations & Silent Auction	
6010-70 Silent Auction	9,000.00
Total for 6010 Donations & Silent Auction	**$9,000.00**
6020 ANCW Meetings & Conventions	
6020.10 Annual	
6020.101 Convention Tour	10,462.50
Total for 6020.10 Annual	**$10,462.50**
6020.30 Legislative Days	6,510.00
Total for 6020 ANCW Meetings & Conventions	**$16,972.50**
6100 ANCW Product Sales	
6100.10 Wild Rags	4,120.00
6100.11 Logo Merchandise	10,300.00
6100.60 Other Merchandise	$6,180.00
6100.61 Convention/Meeting Merchandise	6,180.00
Total for 6100.60 Other Merchandise	**$12,360.00**
6100.75 Wow That Cow	3,000.00
Total for 6100 ANCW Product Sales	**$29,780.00**
6300 NBAP Revenues	
6300.10 Browning Kimball Grant	18,000.00
6300.30 NBAP Sponsorships	16,650.00
Total for 6300 NBAP Revenues	**$34,650.00**
6400 Sponsorships	
6400.15 Region Meeting Sponsors	8,700.00
6400.30 Education & Training Sponsors	4,350.00
6400.40 Communication Sponsors	4,500.00
6400.50 Executive Sponsorship	
6400.51 President	9,000.00
Total for 6400.50 Executive Sponsorship	**$9,000.00**
6400.75 YCC Sponsors	1,631.25
6400.80 WIRED Sponsors	32,625.00

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	TOTAL
6400.95 Sponsors - Other	18,000.00
Total for 6400 Sponsorships	**$78,806.25**
Total for Revenue	**$248,814.75**
Cost of Goods Sold	
Gross Profit	**$248,814.75**
Expenditures	
8040 Committee Expenses	
8040.15 Membership Committee Supplies	1,500.00
8040.20 Awards & Recognition	650.00
8040.25 Communications Committee	400.00
8040.30 Beef Promotion Committee	400.00
8040.40 Education Committee	500.00
8040.45 Legislation Committee	750.00
8040.50 Nominating Committee	350.00
8040.55 Golden Cowbelles	160.00
Total for 8040 Committee Expenses	**$4,710.00**
8060 Contracted Services	
8060.05 Contract Staff	52,000.00
8060.10 Audit Expense	5,000.00
8060.90 Website Design & Maintenance	2,100.00
Total for 8060 Contracted Services	**$59,100.00**
8075 Association Dues and Publications	7,505.00
8080 Fundraising/Ways & Means Expense	
8080.30 Materials Production	13,000.00
8080.50 Travel Expenses	2,750.00
Total for 8080 Fundraising/Ways & Means Expense	**$15,750.00**
8200 Insurance	
8200.05 Director's Liability	2,500.00
8200.15 General Liability	450.00
8200.20 Cyber Insurance	1,500.00
Total for 8200 Insurance	**$4,450.00**
8300 Leadership/Officer Expenses	
8300.10 President Expenses	24,000.00
8300.20 President Elect Expenses	15,000.00
8300.30 Vice President Expenses	5,500.00
8300.50 Secretary Expenses	1,000.00
8300.60 Treasurer Expenses	1,000.00
8300.80 Parliamentarian Expenses	1,000.00
8300.90 BOD Chair Expenses	1,000.00
8300.91 Region Directors	7,000.00
8300.98 Animal Ag Alliance Travel	1,800.00
8300.99 Leadership Retreat	16,000.00
Total for 8300 Leadership/Officer Expenses	**$73,300.00**

	TOTAL
8325 Legal Fees and Services	1,100.00
8350 Meeting/ Convention Expense	
8350.05 Audio/Visual Expense	10,500.00
8350.10 Education and Training	500.00
8350.15 Facilities, Food & Function	2,750.00
8350.20 General Expense	1,500.00
8350.30 Convention Tour	3,000.00
8350.60 Speaker Expenses	2,500.00
8350.70 Tradeshow Booth	2,500.00
8350.80 Region Meeting Expense	10,000.00
Total for 8350 Meeting/ Convention Expense	**$33,250.00**
8650 Newsletter Expense	
8650.05 Newsletter hosting site (Issuu)	250.00
8650.10 Postage	1,500.00
8650.15 Printing - Subcontracted	3,200.00
Total for 8650 Newsletter Expense	**$4,950.00**
8675 Office Supplies and Expense	500.00
8780 Program Expenses-NBAP	
8780.15 Direct Costs	3,150.00
8780.20 Events & Promotions Expense	2,500.00
8780.55 Scholarships/Prizes	6,600.00
8780.70 Registration Expense	3,000.00
8780.80 Training Expenses	250.00
8780.85 Travel	16,550.00
Total for 8780 Program Expenses-NBAP	**$32,050.00**
8800 Postage	
8800.05 General Office	500.00
8800.10 Membership	120.00
Total for 8800 Postage	**$620.00**
8900 Rent Expense	
8900.10 NCBA Staff Services	150.00
Total for 8900 Rent Expense	**$150.00**
8950 Staff Travel Expense	
8950.05 Airfare and Car Rental	5,000.00
8950.50 Lodging	7,000.00
8950.60 Meals and Per Diem	500.00
8950.80 Taxis, Tolls, Mileage & Parking	400.00
Total for 8950 Staff Travel Expense	**$12,900.00**

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	TOTAL
9000 Taxes and Fees	
9000.05 Licenses & Fees	3,500.00
Total for 9000 Taxes and Fees	**$3,500.00**
Total for Expenditures	**$253,835.00**
Net Operating Revenue	**-$5,020.25**
Other Revenue	
Other Expenditures	
Net Other Revenue	
Net Revenue	**-$5,020.25**