

ANCW 2025 Summer Conference

San Diego, CA

Hilton San Diego Bayfront

Board of Directors Meeting Agenda

July 11, 2025 at 11:00 a.m.

BOD Purpose - The BOD shall have general supervision of the affairs of the corporation between annual meetings of the corporation. Shall have the authority to combine, abolish, and create standing committees as submitted by the Executive Committee. The BOD shall act on recommendations from the Executive Committee, committee chairs and/or motions from the floor, give final approval to resolutions presented at the Summer Meeting, have the authority to set dues.

Members of the BOD:

Chair: Leslee Lohrenz, WY

Vice Chair: Holly Newsome, FL

Member at Large: Kelsi Gambill, MT

Member at Large: Rebecca Finley, FL

Collegiate Member: Nicki Nimlos, WY

President: Nikki Weston, UT

Past-President: Reba Mazak FL

NCBA Past Pres.: Mark Eisele, WY

CBB Past Chair: Laurie Munns, UT

All Affiliate State Presidents

ANCW Executive Director: Brandee Mills

- I. Call to Order & Welcome Leslee Lohrenz, Chairman, Board of Directors at 11:01 am
- II. Roll Call Karen Smith, ANCW Recording Secretary
All present except Mark Eisele and Laurie Munns
- III. Introductions Leslee Lohrenz
-Leslee acknowledged the State presidents and guest attendees
- IV. Additions to the Agenda Leslee Lohrenz
-There were no additions to the agenda
- V. Adopt the Agenda Leslee Lohrenz

-Adopt agenda Texas-1st, OK 2nd; no changes, all approved, none opposed, motion passed

- VI. Approve Minutes – February 3, 2025 BoD meeting in San Antonio, TX
-Correction from AZ- Trina Sue name correction
-TX moved to accept with corrections; Penny Zimmerman, ANCW Past President- 2nd; no discussion; all approved; none opposed; motion passed
- VII. NCBA Update Mark Eisele
-None today; not present
- VIII. CBB Update Laurie Munns
None today; not present
- IX. ANCW President's Report Nikki Weston, President, ANCW
- a. All 7 region meetings have occurred
 - b. All committees in all regions have been filled; remind your state to attend
 - c. Four new Region Directors
 - i. Holly Newsome- Region 2
 - ii. Tani Wohlbrandt- Region 5
 - iii. Stephany Tusky—Region 6
 - iv. Katrin Van Zandbergen- Region 7
 - d. Thank you to current Region directors who are serving and helping the organization grow
 - e. Hired new Executive Director – Brandee Mills; welcome Brandee
 - f. Audit committee has been meeting- bringing forward new docs for guidelines; audit is good so far; all monies accounted for
 - g. New JourneyCare system to replace Wild Apricot
 - h. New states joined ANCW- IA, NE, VA
 - i. Legislative Days- bring your state's concerns forward NOW
 - j. Casey Matzke and Nikki Weston traveling and visiting states
 - k. ANCW hired a new business manager- Ashley Hughes Butler- will manage the books; mailing address will stay the same; will forward to Executive Director when Ashley is traveling
 - l. New educational program pillar- Melinda, Stephany, Nikki working on; Agri- Web, Ranch Bot, Fer Appease; hoping for an event Spring of 2026 possibly in the TX; as state president- share with your state's members
 - m. Brandee Mills-thrilled to be here
 - i. Huge thanks to Ashley for what she has done for the last 3 years
 - ii. Journey Care progress- soft launch will be mid- August 2025; with full launch Sept 1, 2025; concerns about the auto- renewals- you will need to

re-set up your credit card information. Affiliates can join JourneyCare, so let your state know.

iii. Social media- like/follow- mostly to get information to you; interact with something other than just a “like”; “share” is best. Communications team is working hard

n. Board of Directors approves all from Executive Committee

- Motion from Ways& means- new fundraiser
- WIRED- amending Hawaii dates for 2026
- Golden Cowbells- meet during convention; will work on refining this
- Membership- membership drive contest

o. Budget- changing fiscal year from October to January to align up with leadership year with NCBA

- Budget committee met with CPA
- Requires a Bylaws change
- Would start in January 1, 2027
- Will be voted on by General Membership meeting at Nashville in February 2026

All motions presented as a block; moved& seconded from Executive Committee

All approved, none opposed; motion passed

X. Budget & Financial Report

Melinda Sarman/Cheryl Foster

Review printed budget;

Budget committee update:

- New Uber fees for DC trip
- WIRED- in/out costs- they are a separate group
- Ways&Means- Cotillion planning and costs
- CBAP- also in/out cost
- Audit expense this year of \$10,000- every 3 years done professionally; done yearly internally
- Need to add in an estimate for Credit Card fees into the budget
 - o Can be dues, tour charges, Region meetings
 - o Should we add in the 3% onto the totals for online orders or every website transaction?

- The Board of Directors can direct a vote back to the Executive Committee to raise the fees
- Colorado moved to amend the budget that we reflect ALL the credit card service fees be added to the budget; 2nd- Trina Sue Riggs- AZ; discussion, all approved; none apposed; motion passed
- New motion from Colorado- Moved that we request the budget committee to determine the percentage that the CC fees on membership, cost of good, or registration (excluding sponsors); and that the budget will be revised to reflect these costs; and an implementation date ASAP before October 2025; OK- Connie Tabor- 2nd; robust discussion; all approved; none opposed; motion passed

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- XI. NCBA and Animal Ag Alliance Affiliate Dues Cheryl Foster, ANCW Treasurer
- a. Dues have been paid

NEW BUSINESS:

- I. NCBA Resolutions Leslee Lohrenz
- a. Since we met afterward NCBA and has already voted we will not be addressing or voting on these this year
- II. ANCW Resolutions Cheryl Foster
- These white papers will be used during the Legislative visits
- a. Last resolutions were voted on 5 years
- b. Tara Millan- our Legislative committee and attorney by practice; Cheryl read through each resolution aloud and the Board approved this first look on the following:
1. Good to go
 2. Good
 3. Good
 4. Will keep working on- wolves
 5. Re-adopt
 6. Good
 7. Good
 8. Good
 9. Good
 10. Border security
 11. Good
 12. Good
 13. Good
 14. Good

15. Good
16. Good
17. Not making any changes- slaughtered vs harvested
18. Good
19. Delete all
20. Good
21. Good
22. Inheritance taxes
23. Good
24. Good
25. Good
26. Good

Set aside Resolution 12 and 22 to discuss further

Motion-came from committee; AZ- 2nd except 12 and 22; all approved; none opposed; motion passed

Discussion on 22- solar farm- and on 12- change to livestock raised for human consumption and change "harvest" to the word "slaughter"; or harvested and processed for human consumption;

Motion to approve 2 as amended- AZ- move; NM- 2nd; all approved except nay- FL; motion passed

Two new resolutions: read aloud by Cheryl Foster

#27- Right to Ranch; AZ- 2nd; discussion- CO proposes- "to develop" (other products due to diversification from cattle); AZ-2nd; all approved; none opposed; motion passed

#28- Foreign markets- AZ- 2nd; all approved; none opposed; motion passed

III. Committee Recommendations

Committee Chairs

a. NONE

IV. Other Discussion

Barbara Jackson, past ANCW President

- Those who show up, rule, and make policy, so show up! Thanks to all who came this year.

-Connie Tabor doing a great job with cotillion; great to see it getting featured in national publications

-New world screw worm update- closed the border yesterday; get your own farm bio-security plan in place; cartels launder their money through the packers like Sukarne;

-PAY Attention! Take action now on the screw worm

Leanna Spratling, Communications Committee Chair

- Socials- to inform the members; send 2 weeks in advance with your info and as a Canva link so they can make adjustments if needed

-Looking for recipes to post

-Podcast- Nicki Nimlos just doing it now- CBAP to help; now once a month; hoping for sponsors

-Need new website chair as Casey Matzke now the ANCW President Elect

-Committee needs help!

-August 2, 2026 newsletter deadline; get your articles in ASAP

V. Any Additional Business:

Leslee Lohrenz

Next Board of Directors meeting at Annual Convention in Nashville January 31- February 5, 2026:

Jan 31- ANCW tour

Feb 1-2 ANCW meetings

Feb 2- Cowgirl Cotillion

NCBA Cattle Con -Feb 3-5, 2026

Adjourn by the Chairman – 12:54pm