## Dear Members,

It is with great pleasure and gratitude that I present the General Manager's Report for the financial year ending 30 June 2025.

This past year has been one of remarkable achievement and growth for Club Urunga. We have seen strong financial performance, with a net profit of \$692,159—an increase of \$67,240 compared to the previous year. This success reflects our ongoing commitment to sound financial management, strategic investment, and, most importantly, delivering outstanding value and experiences to our members.

Our total revenue increased by 15.5%, boosted by significant growth in poker machine revenue, bar and bottleshop sales, and residential rental income. These positive results were achieved while maintaining competitive pricing and continuously enhancing the member experience.

Operationally, we have strengthened our position with cash reserves now standing at \$2.66 million, providing a solid foundation for future investments. We have continued to invest in improving our facilities, including acquiring new poker machines, upgrading our rental properties, and maintaining our clubhouse and greens to the high standard our members expect. Currently, the Club manages seven investment properties, with one property listed for sale as part of our ongoing portfolio management.

Our membership remains strong and vibrant, with 4,301 members, including four life members. We are proud to support local community groups, host engaging events, and promote lawn bowls as a key part of our Club's identity.

Looking ahead, we remain focused on short-term goals such as enhancing member facilities, supporting community organisations, and providing affordable entertainment and hospitality. Over the longer term, we aim to grow our membership, improve financial sustainability, and firmly establish Club Urunga as a welcoming, energetic community hub.

In the year ahead, we are excited to move forward with several capital projects, including the installation of a new Bowling Green lights, acquisition of new poker machines, and purchase of a new CRT machine. These investments will enhance both our operational efficiency and the overall member experience.

In closing, I extend my heartfelt thanks to our dedicated staff, our Board of Directors, and, most importantly, to you—our members—for your ongoing support and commitment. Together, we are building a stronger, more vibrant Club Urunga for the future.

Warm regards, Troy Gale General Manager