

PRESS RELEASE

Information

VitalForce

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FOR IMMEDIATE RELEASE

Exacta BioScience and VitalForce Forge Strategic Alliance to strengthen Biofungicide portfolio in Brazil

The partnership aims to deliver advanced biological crop protection solutions to Brazilian agriculture.

Chile, [Dez10-2024] – Exacta BioScience SpA, a Chilean biotechnology firm specializing in innovative biological solutions for agriculture, has announced a strategic partnership with VitalForce a leading Brazilian company renowned for its extensive portfolio of biological and plant nutrition solutions. This alliance is set to introduce Exacta's products in the Brazilian market, starting with the biofungicide ExaTrio.

About the Partnership

This collaboration combines Exacta BioScience's expertise in developing effective biological crop protection products with VitalForce's strong market presence and production capabilities in Brazil. The partnership aims to address critical challenges in agriculture by providing sustainable and efficient solutions for disease control, thereby enhancing crop yields and promoting environmental responsibility.

ExaTrio: A Breakthrough in Biofungicides

ExaTrio represents the new generation of biofungicides designed to combat a variety of fungal diseases in multiple crops. Leveraging beneficial microorganisms through biotechnology, ExaTrio offers a sustainable alternative to traditional chemical fungicides, aligning with global trends towards environmentally friendly agricultural inputs. The product has proven effectiveness in controlling pathogens while being safe for the environment and non-target organisms.

Future Prospects

This alliance establishes the foundation for a long-term collaboration to introduce cutting-edge biocontrol products into the market. Exacta BioScience specializes in developing bio-based solutions for bacterial and fungal disease control, focusing initially on specialty crops. Both companies are committed to explore further opportunities to create and commercialize innovative solutions tailored to the needs of Brazilian agriculture, contributing to sustainable farming practices.



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Statements from Leadership

"This partnership with VitalForce is a pivotal moment for Exacta BioScience," stated Jose Manuel Bustos Aguirre, CEO of Exacta BioScience. "By combining our innovative solutions with VitalForce's deep understanding of the Brazilian market, we are poised to deliver ExaTrio's benefits to farmers, fostering a more sustainable and productive agricultural sector."

Carlos Eggers Koster, CEO of VitalForce, expressed enthusiasm about the collaboration: "We are excited to partner with Exacta BioScience to bring ExaTrio to Brazil. This aligns with our commitment of providing innovative and sustainable agricultural solutions. We believe Exacta's products have the potential to help manage disease control in various crops, benefiting farmers and the environment alike."

About Exacta BioScience

Founded in 2019, Exacta BioScience is a Chilean biotechnology company focused on developing biological products for crop protection, with a strong emphasis on bio-based solutions for bio stimulation, fungal and bacterial disease control. By harnessing biotechnology, Exacta creates solutions that contribute to a more conscious, healthy, and sustainable agriculture. The company's mission is to connect groundbreaking innovations with global industry leaders, empowering farmers worldwide with effective and sustainable tools.

About VitalForce

Established in 2007, VitalForce is a Brazilian company specialized in biological crop protection and plant nutrition. Present throughout the Brazilian market and in all main crops, Vitalforce offers sustainable and innovative bio-solutions based on the wisdom of nature to help its customers to be more successful. Learn more

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