

CONDO

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Cover Story:
54 Boston Road Solves
Roofing Problems

See page 2

Ten Exterior Painting
Problems and Solutions

See page 4

Reserve Study Series

See page 13

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54 Boston Road contracts with Wooster Roofing for New Roof

BY CHARLIE CLEMENT

54 Boston Road Condominiums had their roof shingled with fiberglass shingles in the late 1980's. After only 12 years, the roof has to be redone. The service life of fiberglass shingles is supposed to be a minimum of 20 years for the lowest quality. However, back in the 80's, the fiber glass roofing shingles were a new product and unfortunately had manufacturing defects. These defects are now surfacing and the roofs need to be replaced. The good news for 54 Boston Road condominiums is the manufacturer, Bird & Sons in this case, has agreed, after some negotiations, to supply new shingles free of charge.

54 Boston Road is managed by Kevin Riney of Riney Property Management. Two of the board members, Sal Barbo & Elliot Blaisdell, take a hands-on interest in the maintenance of the condos and work very closely with Kevin. The defective shingles started cracking and leaks developed. Kevin Riney negotiated with Bird to get the replacement shingles. They then put the job up for bid and awarded it to Wooster Roofing. "The homeowners prefer to do their business locally. We hired Wooster Roofing because they are a local company that has an excellent reputation and came in with a very competitive bid," says Riney.

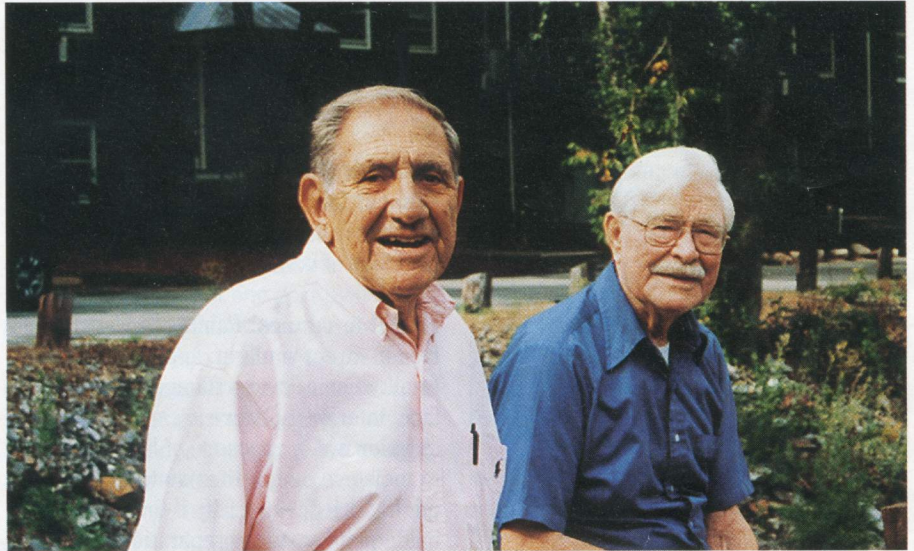
Steve Wooster inspected the site and found the shingles were cracking on all of the roofs that have the fiberglass shingles. "The problem is that they are not flexing properly during extreme temperature change and consequently develop splits," says Steve. The only solution is a reroofing job. All of the problems



incurred with the fiberglass shingles of the past have been resolved and today's fiberglass products are great performers.

Besides replacing the shingles, Wooster Roofing installed new drip edges along with six feet of ice and water shield on the eaves and down each valley. They also brought the roof up to code by installing a continuous ridge vent. Sal, Elliot and the rest of the condominium owners don't have to worry about any damage occurring because of a leaky roof. They can rest comfortably for at least the next 25 years.

Sal Barbo and Elliot Blaisdell



Meet Wooster Roofing: Roofing Specialists



BY CHARLIE CLEMENT

Charlie Wooster started Wooster Roofing after serving in the Army, in 1984. His brother, Steve, joined him in 1987 upon graduating from the University of Massachusetts. Interestingly enough, both Charlie and Steve learned the trade from their father, who was a teacher. During the summer months he would build houses to supplement the family income. When Charlie and Steve were old enough, they were put to work.

In 1986, Gary Millward joined Wooster Roofing as foreman. Charlie, Steve and Gary have built a business that is well respected in the industry. "We owe our success to conducting a business of integrity," says Charlie. "We pride ourselves in only doing work that is necessary. We truly look out for the best interest of the customer."

They have developed a team of 10 men that have stayed together. The shortest tenure is 6 years. This is something that Charlie is very proud to tout. "I treat my crew the same way I treat my customers, with respect and honesty," says Charlie. This kind of a relationship certainly promotes the high standards that Wooster Roofing adheres to in all their work. They guarantee all labor for ten years. They are fully insured with workman's compensation and \$2 million of liability insurance.

While being located in Lowell, Massachusetts, Wooster Roofing covers New England. They have had jobs as far south as New Jersey. No job is too small or too big. They do everything from maintenance repair to a complete roofing job. They are also available 24 hours a day for emergency service. They are certified for flat roofs by Carlisle, Manville and Firestone and

shingles by Bird, CertainTeed, IAO and GAF. Wooster Roofing also has the know how to handle slate roofs. During their years in business they have worked with a number of condominium associations and property management companies, such as Princeton Properties, Riney Management and The Dartmouth Group.

They are members of the National Roofing Contractors Association and the Northeast Roofing Contractors Association. They have joined CAI and look to get involved as much as they are able.

**For more information,
contact Charlie Wooster,
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