



DECO 2026

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The Compliance Defense

Accuracy is Your Only Shield

- **The Regulatory Shift:** Customs compliance in 2026 is a high-priority **civil fraud risk**.
- **The Treble Damage Reality:** Under the False Claims Act, intentional tariff evasion can trigger **triple damages** and federal blacklisting.
- **AI-Driven Targeting:** CBP uses advanced **data mining** to flag "anomalous" country-of-origin shifts or HTS misclassifications.
- **The "Country of Origin" Trap:** Proving "substantial transformation" is strictly scrutinized. Simply decorating a blank in a third country often fails to change its original origin.



Essential HTS Codes for Your Tool Kit

Glassware (Chapter 70)

- **7013.22 - 7013.37:** Drinking glasses (stemware/tumblers).
- **7013.41 - 7013.49:** Table/kitchenware (plates, bowls).
- **7013.99.10:** Specifically for glassware decorated with metal flecking or pictorial scenes.

Ceramics (Chapter 69)

- **6911.10:** Porcelain or China tableware.
- **6912.00.44:** Specifically for ceramic mugs (non-porcelain).
- **MTA Expert Insight:** Misclassifying high-duty "Porcelain" as low-duty "Common Pottery" is a primary 2026 audit trigger.



Regional Tariff Breakdown (Effective March 2026)

- **The New Legal Framework:** Most emergency "reciprocal" tariffs were replaced by a **10% Section 122 global surcharge** following the Feb 2026 SCOTUS ruling.
- **North American Partners (Canada & Mexico):**
 - **USMCA-Compliant Goods: Duty-Free (0% surcharge).**
Your strongest hedge against volatility.
- **United Kingdom (UK) & EU:** Subject to the **10% Section 122 surcharge** plus base duties.
- **China:** Layered duties include the 10% global surcharge **plus** existing **Section 301 duties** (Total: 30%–35% for most decorated glass).
- **Vietnam, Thailand, & Taiwan:** Most imports carry the **10% Section 122 surcharge** plus standard base duties.



The Math of Importing – Layered Duty Calculation

Case Study: Decorated Porcelain Mug (HTS 6911.10.80)

- **Step 1: The Base Duty** – Standard MFN Rate: **20.8%**.
- **Step 2: The Surcharges** – Section 301 (China): **+7,5%** | Section 122 (Global): **+10%**.
- **Total Effective Duty: 38.3%**.
- **The Bottom Line:** On a **\$10,000** shipment, your "landed" tax is **\$3,830**.
- **MTA Tip:** Failure to calculate all three layers leads to significant under-quoting of landed costs.



USMC Compliance –Protecting your 0% Duty

The Myth: "If it ships from Mexico, it's duty-free."

The Reality: To qualify for **0% duty**, you must meet strict **Rules of Origin**.

- **Your Qualification Checklist:**

1. **Substantial Transformation:** Did the item undergo a significant HTS code change in Mexico?
2. **Regional Value Content (RVC):** Does the labor/decoration meet the required percentage of final value?
3. **The "Blank" Problem:** Printing a Chinese blank in Mexico may not change the **Country of Origin** (and its 45.8% duty).

- **Action:** MTA provides formal **customs brokerage support** to help you navigate and document these claims.



Why MTA Lines? Delivering First Class Solutions®

- **Employee-Owned Expertise:** As a **100% employee-owned company**, our team is personally invested in your shipment's success.
- **40+ Years of Experience:** We merge decades of knowledge with reliable, positive service for all of our customers worldwide.
- **Global Reach, Local Commitment:** Headquartered in **Berea, Ohio**, with a network of over **10,500 partner offices** worldwide.
- **Specialized Handling:** We understand the fragility of decorated glassware and prioritize security and efficiency.



MTA Solutions: Consolidation & Brokerage

Weekly Consolidated Ocean and Air Service: Reduce costs by sharing space in our **Direct Consolidation services**. Perfect for smaller LCL shipments that still need "fragile-sensitive" handling.

Customs Brokerage Expertise: We help you navigate ever-changing regulations, HTS classifications, and documentation like **Certificates of Origin**.

- **Strategic Advantages:**

- **U.S. Customs Bonded CFS** (Container Freight Station).
- **Foreign Trade Zone (FTZ)** operations to defer or reduce duties.
- **TSA Certified Cargo Screening Facility (CCSF)** for secure, efficient air freight.



Domestic Logistics & Regulatory Compliance

- **The 2026 Driver Capacity Crisis:** Roughly **200,000 drivers** were sidelined in March 2026 due to new CDL rules.
- **MTA's Resilient Network:** We utilize a **multi-carrier national network** to maintain capacity when others can't.
- **PFAS & Packaging Labels:** We assist in managing the new 2026 state labeling requirements (WA, ME, MN) for **outer pallets** to ensure your shipments aren't delayed at state borders.
- **End-to-End Visibility:** Monitor your glass shipments in real-time with our ***My Track Assistant*** tool.



Strategic Summary & Next Steps

1. The "Cost of Inaction"

"Failure to properly classify goods like 'Decorated Porcelain' can result in an effective duty of **55.8%** (p. 5) and trigger **triple damages** under the False Claims Act (p. 2)."

2. The "2026 Compliance Reality"

Summarize the specific regulatory shifts that make right now the critical time to act.

Navigate the new **10% Section 122 global surcharge** (p. 4) and the **2026 driver capacity crisis** (p. 9) by leveraging MTA's resilient multi-carrier network and bonded CFS facilities (pp. 8-9).

3. Operationalize the USMCA Advantage

Secure **0% Duty status** for USMCA goods by performing a rigorous '**Substantial Transformation**' audit to ensure Chinese 'blanks' aren't inadvertently triggering a 45.8% duty rate (p. 6).



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