



# 2026 Members Annual General Meeting

March 29<sup>th</sup> , 2025

# 2025 Golf Course Objectives

- **Effective Expense Management / Cash Flow Management**
  - Use Strong Cash Position to Maximize Discounts
    - > \$5K in discounts realized
  - Reduced End of Season Inventory to \$35K
    - Additional \$5K reduction YoY
  - Invested available cash for returns



# 2025 Golf Course Objectives

- **Continue Increasing Membership Revenue / Rolling Annual Members into Deposit Holders**
  - Annual Members must become Deposit Holders after 3 years
  - The Bylaw Changes are having the desired positive effect allowing our annual members to become deposit holders – Strengthening the Base
    - 13 Additional Deposit Holders Converted
- **Strengthened Membership Revenue**
  - Membership revenues reached \$514K in 2025 on a \$485K target



# 2025 Golf Course Objectives

- **Clubhouse Operations**

- Operated the clubhouse to achieve \$135K profit on a \$125K target
- Rotating Menu Strategy Continued
- Minimal Facility Repairs
- Events!
  - Lots of League Events / Tourney Events / Winter Events
  - Improve Winter Operations to continue goal to winter profitability



# 2025 Golf Course Objectives

- **Stabilize Revenue Generation**
  - Green Fee Revenue \$570K in 2025
  - Enhance the member experience
    - Invest in Course Upgrades
    - Update / Improve Infrastructure
    - Enhance Tournaments
  - Value = Great Experiences = Strong Membership

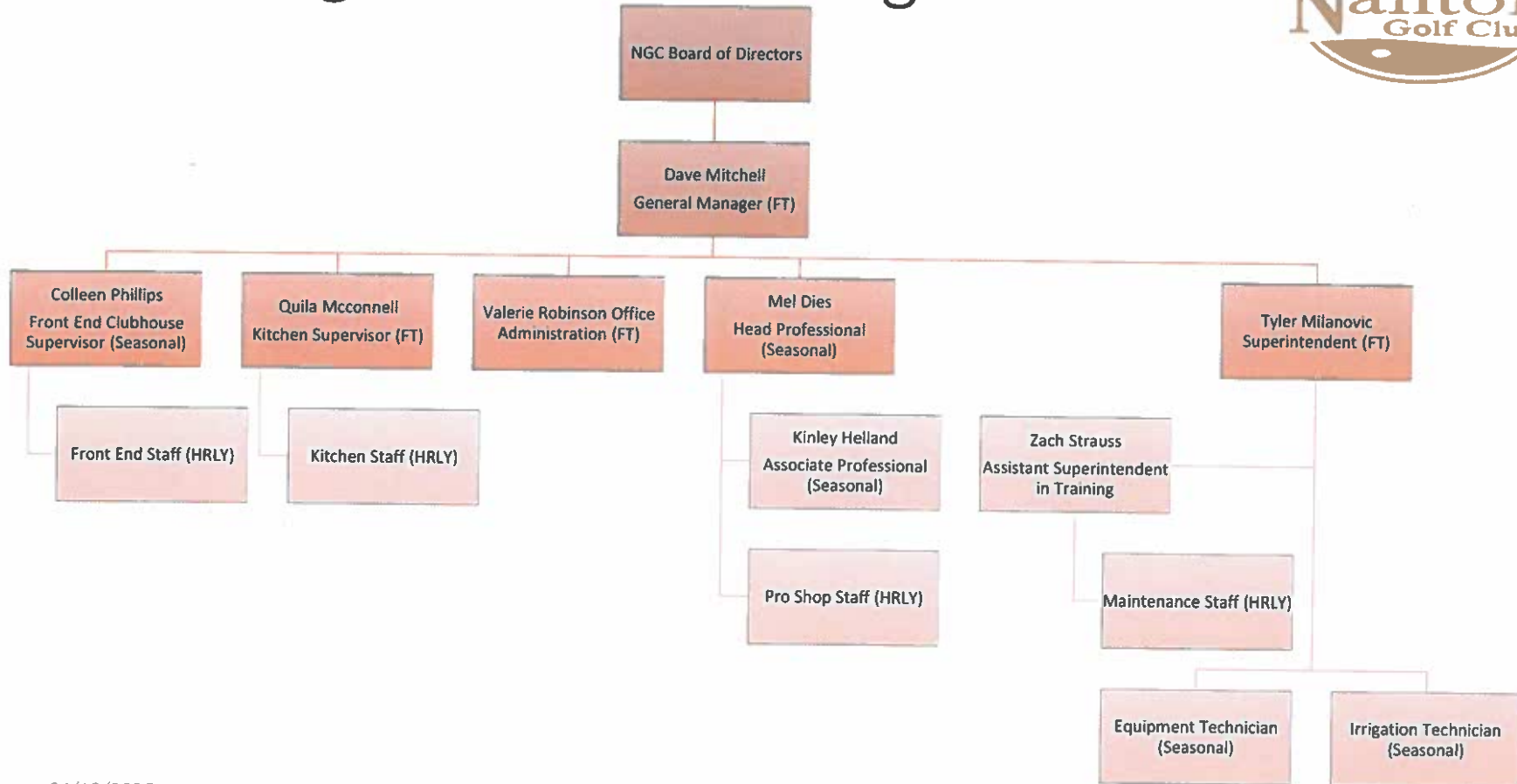


# 2025 Golf Course Objectives

- **Improvement Projects (Invest in Our Product)**
  - Clubhouse Area Improvements
  - Tree Maintenance Program
  - Repair Scatter Areas Repair Fairway Areas
  - Repair Fringes
  - Completed Irrigation Mainline Upgrade
  - Tournament Building
  - Family Area at 3-Hole Course



# 2026 Organizational Changes



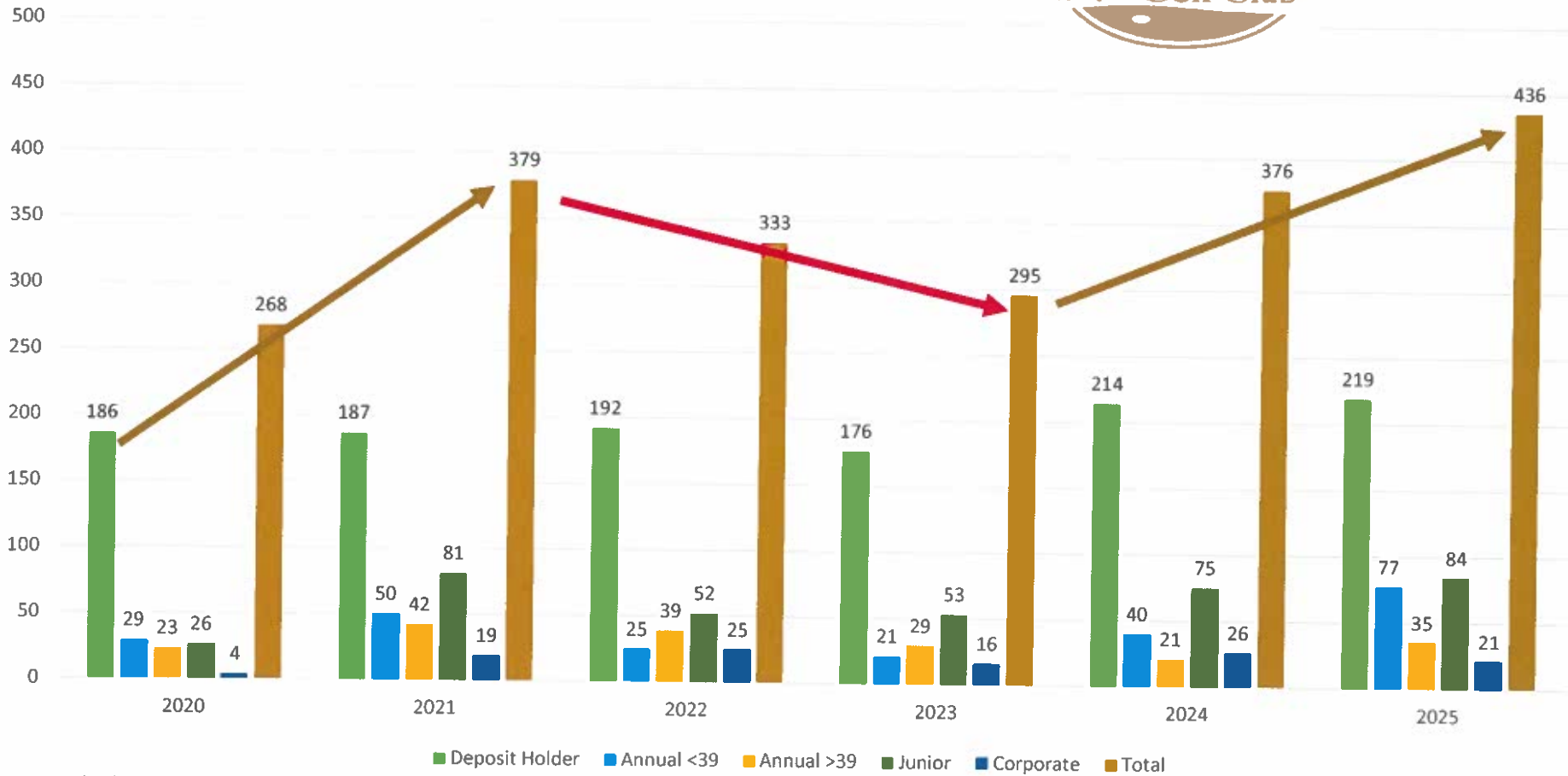
# NGC Profit & Loss Trend



Profit & Loss



# NGC Membership Trend



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# NGC Membership Financial Trend



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# 2026 Golf Course Objectives

- **Enhance Club Communications to Membership**
  - **Frequency**
  - **Communication Platforms**
- **Develop a plan for continued advancement of high priority Major Projects**
  - **Building Replacements**
  - **Irrigation Upgrades**



# 2025 Golf Course Objectives

- **Course Improvement Plan**
- **Grounds Improvements**
  - **Tee Box Improvements**
  - **Drainage Improvements**
  - **Fringe Repairs**
  - **Bunker Repairs**
  - **Cart Path Upgrades**
  - **Continued Green Improvements**
  - **Tree Maintenance / Replacement Program**



# Long Range Plan



## Finances

**Continue to maintain a strong Cash Position by budgeting re-investment into the club strategically**



## Feedback

**Utilize membership feedback to guide strategic investment decisions  
Survey Coming Soon!**



## Enhancement

**A hole by hole improvement plan has been generated and prioritized.**

# Election Results

- Thanks to everyone that put their names forward!



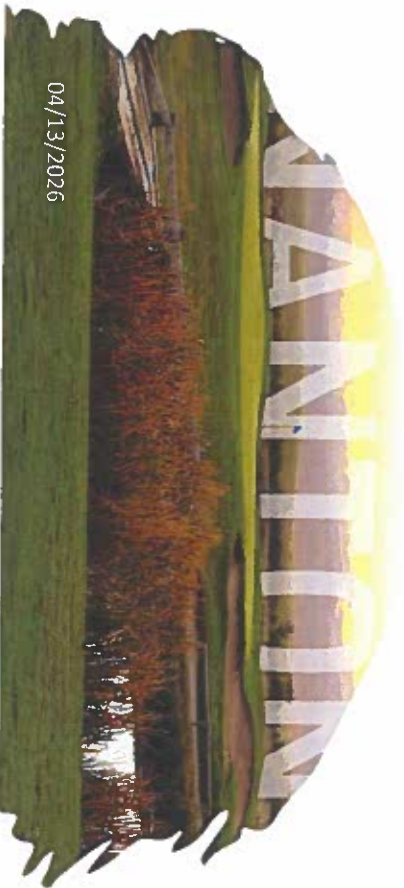
# How Can I Help?

- **Promote the Club!**
- **Join a Committee!**
- **Become a Board Member!**
- **Volunteer Opportunities!**



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## Policy Updates

- Advanced booking privileges distinguish between Deposit Holders / Annual Members / General Public
- Financial Audit Requirements
  - Reviews to be conducted
  - Audits will occur ever 4<sup>th</sup> year

# Thank You!

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