



**DORSET  
& SOMERSET**  
AIR AMBULANCE

# Legacy Giving Manager

**Recruitment Pack • January 2026**

Dagmara Wolosiuk-De Paula • Principal Consultant, Harris Hill Ltd  
020 7820 7315 • [dagmara.depaula@harrishill.co.uk](mailto:dagmara.depaula@harrishill.co.uk) • [www.harrishill.co.uk](http://www.harrishill.co.uk)

**HarrisHill**  
charity recruitment specialists



# About us

Dorset and Somerset Air Ambulance is a registered charity dedicated to saving and improving lives across Dorset and Somerset. We deliver life-saving critical care by air and road, funded entirely by the generosity of our supporters. Our vision is a future where innovation and collaboration drive improvements in patient outcomes, ensuring everyone in need receives excellent clinical care.

## **Our Mission: Delivering Critical Care When It's Needed Most**

Since March 2000, Dorset and Somerset Air Ambulance has responded to emergencies across the region, bringing advanced medical care to patients wherever they are. Our team's specialist skills, advanced equipment and rapid response capabilities can make a life-saving difference.

## **Our Expert Team and Services**

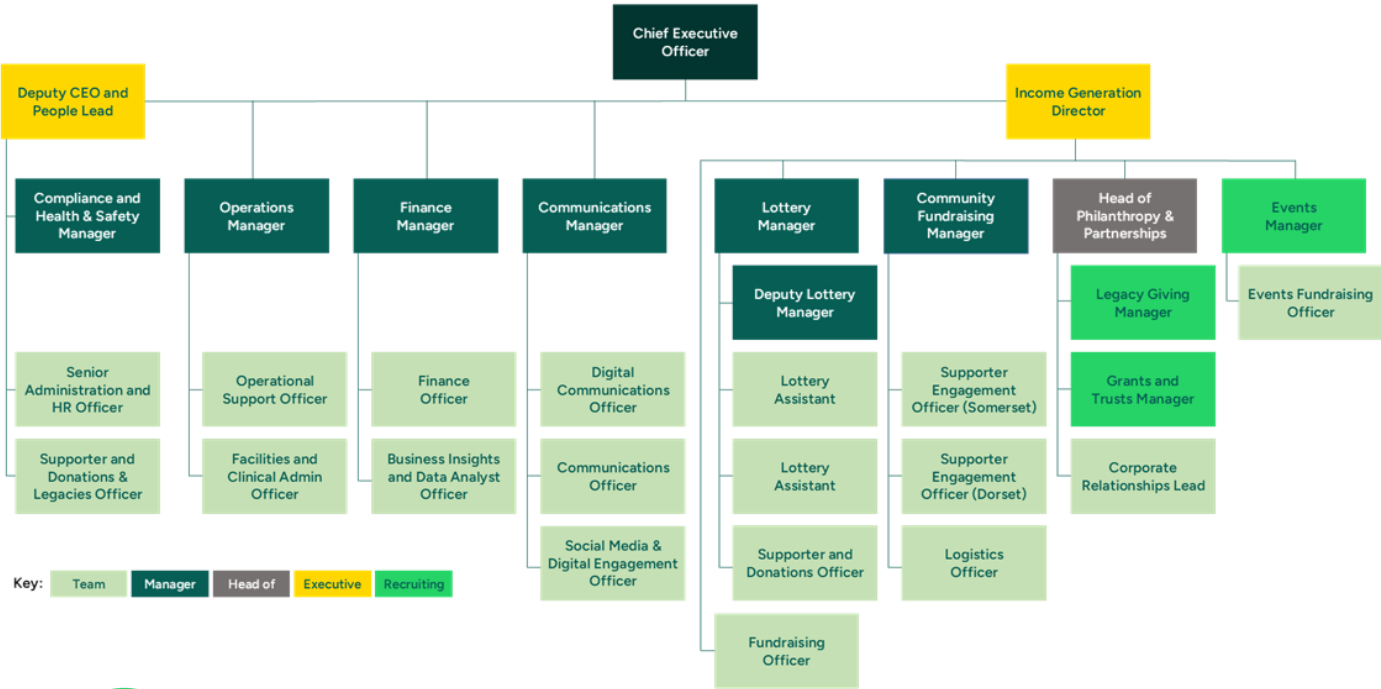
Our dedicated team includes expert pilots, critical care practitioners, paramedics, nurses, and doctors, working together 19 hours a day, from 7:00 am to 2:00 am, every day of the year. From remote rural areas to busy urban centres, we bring the hospital to the patient, providing complex and life-saving interventions at the scene. Whether landing by a roadside, in a park, or on a beach, our crew's response can be the difference between life and death.

Once patients are safely transported to the hospital, our patient and family liaison nurses are there to offer compassionate support. Their work ensures continuity of care and guidance for families during incredibly challenging times, which is a crucial aspect of the comprehensive care we provide.





# Organisation chart



**DORSET  
& SOMERSET**  
AIR AMBULANCE



# Job description

**Job Title:** Legacy Giving Manager

**Reports to:** Head of Philanthropy and Partnerships

**Location:** Wellington, Somerset (with hybrid working options)

**Salary:** £38,000 - £43,000 (FTE)

**Contract:** Permanent/Full-time or part time

## We're building a fundraising team for the future.

More people need our life saving charity and we can't meet that need without an additional aircraft and a bigger base. That's why we need you, a fundraising professional at the top of their game, building on your extensive sector experience to thrive with the freedom to act. We already benefit from considerable legacy income. We need you to better establish our legacy programme, ensuring it's the best that it can be.

### The Role

The Legacy Giving Manager will lead our legacy and in-memory giving programme, ensuring that gifts in wills continue to provide vital funding for our service. You will design and deliver a strategy to maximise legacy income, provide exceptional supporter care, and champion our mission in every interaction.

### Key Responsibilities

- Deliver on a legacy giving strategy to increase future income from gifts in wills.
- Oversee the administration of legacy gifts, ensuring efficient processing and compliance with legal and regulatory frameworks.
- Steward legacy pledgers and in-memory donors, providing outstanding supporter experience.
- Grow and promote the charity's Free Wills programme, working with local law firms and partners across Dorset and Somerset.
- Deliver engaging campaigns and materials to promote legacy giving, reflecting our mission and regional impact.
- Monitor and report on legacy income performance, trends, and risks.
- Keep abreast of sector developments and changes to fundraising practice or probate law.
- Work collaboratively with fundraising, marketing, and supporter care teams, and engage with our valued volunteers who are the eyes, ears, and voices of our charity in the community.
- Line manage any legacy or in-memory giving staff or volunteers as required.



# Person specification

## Essential

- Proven experience in legacy and/or in-memory fundraising within the charity sector.
- Good understanding of charity legacy administration, probate law, and regulatory requirements.
- Excellent relationship-building and communication skills.
- Working collaboratively with our team to produce compelling legacy materials and communications
- Highly organised, with strong attention to detail and the ability to manage multiple projects.
- Empathy and sensitivity when dealing with bereaved families and supporters.
- Proficient IT skills, including CRM/database management.

## Desirable

- Experience working with solicitors and funeral directors.





# Terms of appointment

<b>Job Title:</b>	Legacy Giving Manager
<b>Salary:</b>	£38,000 - £43,000 (FTE)
<b>Location:</b>	Wellington, Somerset (with hybrid working options)
<b>Contract:</b>	Permanent
<b>Hours:</b>	Full-Time or Part-Time
<b>Benefits:</b>	<ul style="list-style-type: none"><li>• Opportunity to make a real difference in a life-saving charity.</li><li>• Supportive, collaborative team environment.</li><li>• Flexible working arrangements.</li><li>• Professional development and training opportunities.</li><li>• 28 days holiday per year (incl 3 days between Xmas and New Year)</li><li>• Generous Pension contribution (8% Charity)</li><li>• Health care plan via Simply Heath</li><li>• Enhanced sick pay, illness and life cover.</li></ul>



# How to apply

**If you would like to apply for this position, please send the following:**

- An up-to-date CV outlining your employment history, academic and professional qualifications
- A Supporting Statement (no more than 2 x A4 pages)
  - Demonstrating how you meet the criteria outlined in the Person Specification
  - Outlining why you are interested in working for Dorset and Somerset Air Ambulance.

Please submit your completed application to [dagmara.depaula@harrishill.co.uk](mailto:dagmara.depaula@harrishill.co.uk) to arrive by **8am, Monday 16<sup>th</sup> February 2026**.

## Dates for your diary

**Closing date:** 8am, Monday 16th February 2026

**Interviews:** Week commencing 23rd February 2026

Please state in your application if you have any commitments during the interview period that may coincide with these dates, and/or if you need any reasonable adjustments at any point in the recruitment process.