

**PASCO-HERNANDO WORKFORCE BOARD, INC.
SPONSORSHIP AGREEMENT**

THIS AGREEMENT is entered into as of the 30th day of October, 2025, by and between the **Greater Pasco Chamber of Commerce**, a Florida not-for-profit corporation, whose address is [Insert Address] (hereinafter the “Chamber”), and the **Pasco Hernando Workforce Board, Inc.**, doing business as **CareerSource Pasco Hernando** (hereinafter “PHWB” or “CSPH”), whose principal office address is P.O. Box 6589, Spring Hill, Florida 34611.

RECITALS

WHEREAS, the Chamber offers partnership and sponsorship opportunities to community organizations supporting regional business and workforce development initiatives;

WHEREAS, CSPH desires to sponsor the Chamber as a Visionary Partner to promote shared goals of workforce development, business engagement, and community growth; and

WHEREAS, the parties desire to enter into this Agreement to define the terms, expectations, and mutual benefits of the sponsorship relationship.

NOW, THEREFORE, in consideration of the mutual covenants and promises contained herein, the parties agree as follows:

1. Term. This Agreement shall commence on the date executed by both parties and remain in effect through June 30, 2027, unless terminated earlier in accordance with the provisions herein and funding availability.
2. Sponsorship Scope and Benefits. CSPH agrees to provide a sponsorship investment of Three Thousand Five Hundred Dollars (\$3,500) to the Chamber in exchange for recognition and partnership benefits as the inaugural Visionary Partner, including but not limited to:
 - a. Visibility and Marketing
 - i. Prominent logo and name placement on the Chamber’s website and event signage.
 - ii. Two (2) dedicated feature spotlights in newsletters and/or local media.
 - iii. Two (2) dedicated social media posts highlighting CSPH’s role and community impact.
 - iv. One (1) featured week on “Chamber Minute” HITS106 FM and inclusion in the Land O’ Lakes Beacon, Wesley Chapel Beacon, and Suncoast News.
 - b. Communication and Outreach
 - i. Two (2) dedicated email blasts to Chamber members and subscribers.
 - ii. Premium placement in the Chamber’s online directory with an enhanced organizational profile.
 - c. Events and Leadership
 - i. One (1) speaking opportunity at a Chamber event or meeting.
 - ii. Public recognition at all major Chamber events throughout the partnership year.
 - iii. Invitations to exclusive roundtables, VIP receptions, and leadership forums.
3. Payment Terms. CSPH agrees to remit payment of \$3,500 to:
Greater Pasco Chamber of Commerce

Payment shall be made on a monthly basis in the normal business cycle after invoice is received and approved by PHWB.

Under no circumstances shall any portion of the sponsorship funds provided pursuant to this Agreement be expended for the purchase of food or beverages. All sponsorship funds shall be utilized exclusively for the purposes and benefits expressly outlined in this Agreement.

4. Future Funding Consideration. The parties acknowledge that this sponsorship may be renewed in future program years, contingent upon CSPH's funding availability. It is understood that CSPH may consider increasing the sponsorship amount up to Five Thousand Dollars (\$5,000) for the next program year, depending on budget capacity, funding allocations, and organizational priorities at that time.
5. Independent Status. The parties acknowledge that this Agreement does not create an employer–employee or agency relationship. Each party acts as an independent entity in carrying out its respective obligations under this Agreement.
6. Publicity and Brand Use. The Chamber agrees to include CSPH's name and logo in all promotional materials related to the Visionary Partner tier. CSPH grants the Chamber a limited, non-exclusive right to use its name and logo solely for purposes related to the fulfillment of this sponsorship.
7. Termination. This Agreement may be terminated by either party with thirty (30) days' written notice. In the event of termination, the Chamber shall refund a prorated portion of the sponsorship amount based on unfulfilled benefits as of the effective date of termination.
8. Governing Law and Venue. This Agreement shall be governed by and construed in accordance with the laws of the State of Florida. Venue for any action arising from this Agreement shall lie exclusively in Hernando or Pasco County, Florida.

IN WITNESS WHEREOF, the parties hereto have caused this Agreement to be executed by their proper and duly authorized representatives.

**Pasco-Hernando Workforce
Development Board, Inc.
dba CareerSource Pasco Hernando**

By: Jerome Salatino
Name: Jerome Salatino
Title: CEO/President
Date: 10 / 31 / 2025

Greater Pasco Chamber of Commerce

By: Jamie Minotti
Name: Jamie Minotti
Title: CEO/ President
Date: 10 / 31 / 2025

CERTIFICATE *of* SIGNATURE

REF. NUMBER
CKDEA-PBDOA-NJSXZ-AXFYT

DOCUMENT COMPLETED BY ALL PARTIES ON
31 OCT 2025 17:42:02
UTC

SIGNER

JAMIE MINOTTI

EMAIL
JMINOTTI@GREATERPASCO.COM

TIMESTAMP

SENT
30 OCT 2025 17:30:47

VIEWED
31 OCT 2025 17:10:03

SIGNED
31 OCT 2025 17:10:52

SIGNATURE



IP ADDRESS
47.194.31.143

LOCATION
WINTER HAVEN, UNITED STATES

RECIPIENT VERIFICATION

EMAIL VERIFIED
31 OCT 2025 17:10:03

JEROME SALATINO

EMAIL
JSALATINO@CAREERSOURCEPASCOHERNANDO.COM

SENT
30 OCT 2025 17:30:47

VIEWED
31 OCT 2025 17:41:50

SIGNED
31 OCT 2025 17:42:02



IP ADDRESS
65.32.147.58

LOCATION
THE VILLAGES, UNITED STATES

RECIPIENT VERIFICATION

EMAIL VERIFIED
31 OCT 2025 17:41:50

