

*Please be reminded pursuant to Section 3 of Article X of the Bylaws, no member of the Board shall cast a vote on any matter on which he or she has a conflict of interest as defined by federal or state law. Upon discovery of an actual or potential conflict of interest, the Board Member shall promptly disclose the actual or potential conflict of interest, promptly file a written statement of disqualification, shall withdraw from any further participation in the transaction involved, and shall abstain from voting on the matter. In the event of such disclosure or abstention, Article IX Section 3 shall govern the voting requirements on such matter.*

## **Nominating Committee Meeting Agenda**

July 13, 2023 – 9:00 a.m.

Join the meeting via Microsoft Teams

### **Committee Members**

Turner Arbour, Tate Foster, Sophia Watson

Call to order ..... Turner Arbour, Chair

### **Public Comments**

No requests from the public were received during the allotted time published in the Public Notice.

### **Action Items**

1. Minutes from May 25, 2023, Nominating Committee Meeting (Turner Arbour) ..... Page 2
2. Board Candidate – Christina Gray (Jerome Salatino) ..... Page 4
3. Board Candidate – Stefanie Pontlitz (Jerome Salatino) ..... Page 13
4. Board Candidate – Beth Galic (Jerome Salatino) ..... Page 28

### **Information Items**

1. Board Composition (Jerome Salatino) ..... Page 39

### **Chair Comments**

### **CEO Comments**

Adjournment



**ACTION ITEM 1**  
**Approval of Minutes**

In accordance with Article VI, Section 2 of the approved bylaws, the Board is required to keep correct and complete minutes of the proceedings of any Board or Committee meeting.

Draft minutes of the May 25, 2023 Nominating Committee Meeting are presented for review. Any modifications should be requested prior to approval.

**FOR CONSIDERATION**

Approval of May 25, 2023 Nominating Committee Meeting Minutes, to include any modifications or changes noted by the Committee.

**Nominating Committee Meeting Minutes - DRAFT**

May 25, 2023 – 10.00 a.m.

**Committee Members**

**Present:** Turner Arbour, Tate Foster, Sophia Watson

**Absent:** None

**Quorum Present:** Yes

**Others Present:**

PHWB Staff – Jerome Salatino, Ania Williams

**Proceedings:**

Meeting called to order at 10:00 a.m. by Turner Arbour

**Public Comments**

No public comments were received.

**Action Item 1 – Minutes from March 22, 2023 Nominating Committee Meeting**

The Committee reviewed the minutes from the March 22, 2023, Nominating Committee Meeting for any corrections or comments. Hearing none, a motion was made to accept the minutes of the meeting.

MOTION was made by Tate Foster to approve the March 22, 2023 Nominating Committee meeting minutes.

MOTION was seconded by Sophia Watson. Motion carried 3-0.

**Action Item 2 – Board Candidate – Tom Mudano**

Committee members reviewed the candidate for Board membership for presentation to the Board of Directors. Mr. Tom Mudano has been nominated to fill the vacancy under the education sector.

MOTION was made by Tate Foster to approve the Board candidate recommendation.

MOTION was seconded by Sophia Watson. Motion carried 3-0.

**Information Item 1 – Board Composition**

Jerome Salatino provided an update on the current vacancies and the Board Composition.

With no further business to discuss, the meeting adjourned.

**ACTION ITEM 2**  
**Board Candidate – Christina Gray**

With two vacant seats on the Board, and to maintain compliance with CareerSource Florida Policy Number 91, the following nomination has been received to fill a vacancy under the business sector.

Candidate: Christina Gray

Ms. Gray represents a local business that provides air ambulance transportation in our region and has been nominated by the Hernando County Office of Economic Development. Information on Ms. Gray is included and presented for review.

**FOR CONSIDERATION**

Recommend the approval of the candidate for presentation to the Board of Directors.

## APPLICATION FOR MEMBERSHIP PASCO HERNANDO WORKFORCE BOARD

Please provide full and complete information. Send the completed form and attachments to Ania Williams at [awilliams@careersourcepascohernando.com](mailto:awilliams@careersourcepascohernando.com).

Include a biography that includes pertinent employment and educational information, as well as information about other boards on which you serve.

Last Name: Gray	First Name: Christina	M.I.: D
Street Address: 19751 Sterling Bluff Way		
City: Brooksville	State: FL	Zip: 34601
County of Residence: Hernando	Home Phone:	
Personal Email: christina@globaljetcare.com	Cell Phone: (352) 277-6987	
Employer or Organization that will be represented:		
Job Title or Position: V. President / Owner	Est. Annual Revenue: 20m	
Street Address: 15421 Technology Dr		
City: Brooksville	State: FL	Zip: 34604
County of Business: Hernando	Work Phone: (352) 799-7771	
Work Email: christina@globaljetcare.com	Other Phone:	
Assistant Name: Lori Griffin	Assistant Title: Office Mgr	
Assistant Email: lgriffin@globaljetcare.com	Assistant Phone: (352) 799-7771	
Preferred Method of Contact: <input type="checkbox"/> Home Phone <input checked="" type="checkbox"/> Cell Phone <input type="checkbox"/> Personal Email <input type="checkbox"/> Work Phone <input type="checkbox"/> Work Email <input type="checkbox"/> Other: _____		
<b>Please choose the industry sector that best fits your business/organization:</b>		
<input type="checkbox"/> Accounting/Finance <input type="checkbox"/> Agriculture <input type="checkbox"/> Arts and Culture <input type="checkbox"/> Bio Tech <input type="checkbox"/> Communications <input type="checkbox"/> Construction <input type="checkbox"/> Education	<input type="checkbox"/> Government <input type="checkbox"/> Healthcare <input type="checkbox"/> Hospitality/Tourism <input type="checkbox"/> Insurance <input type="checkbox"/> Manufacturing <input type="checkbox"/> Social Services	<input type="checkbox"/> Real Estate <input type="checkbox"/> Retail <input type="checkbox"/> Utilities <input type="checkbox"/> Union <input type="checkbox"/> Wholesale <input checked="" type="checkbox"/> Other: Aviation

### DEMOGRAPHIC DETAILS

The following information is requested to assist CareerSource Pasco Hernando in complying with Board diversity and representation requirements as mandated by the Workforce Innovation and Opportunity Act, Florida Statute 445.007(1), and CareerSource Florida's Administrative Policy 091.

<b>Gender:</b> <input type="checkbox"/> Male <input checked="" type="checkbox"/> Female	<b>Race/Ethnicity:</b> <input checked="" type="checkbox"/> White (not Hispanic) <input type="checkbox"/> Black/African American (not Hispanic) <input type="checkbox"/> White and Hispanic <input type="checkbox"/> Black and Hispanic <input type="checkbox"/> Other	<b>Other:</b> <input type="checkbox"/> Disabled Individual <input type="checkbox"/> Older Individual <input type="checkbox"/> Veteran
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# CHRISTINA D. GRAY

V. PRESIDENT

19521 Sterling Bluff Way  
Brooksville, FL 34601

352-277-6987

christina@globaljetcare.com

## OBJECTIVE

I am seeking a Community Benefit Organization that will utilize my existing skills; giving me an opportunity to support Hernando County.

## EDUCATION —

Global Jetcare, Inc  
15421 Technology Dr.  
Brooksville, FL 34604

Ultimate Software  
Weston, FL

Project Solutions  
Zephyrhills, FL

Ultimate Software  
Weston, FL

Hi-Stat Manufacturing  
Lexington, OH

## EXPERIENCE

*4/2009 - Present*

Position : V. President / Owner

Manage office, sales and medical department for an international air ambulance company.

*4/2009 – 11/2013*

Position: Senior Software Support Manager

Trained support staff parttime while starting my other business. Trained how to update and manage database files and payroll software as well as HR/Payroll rules and regulations.

*2/2007 – 4/2009*

Position: Project Manager / Owner

Performed software transition for fortune 500 companies doing mergers / acquisitions.

*9/1998 - 2/2007*

Position – Project Manager

Managed project for large companies to move to Ultimate Software HR/Payroll system.

*7/1982 - 9/1998*

Position: IT Manager

Developed business and automation software for automotive manufacturing company. Managed 8 programmers and network personal. Trained company personal on all company software.

## KEY SKILLS —

Project Management

## LEADERSHIP

My entire career I have specialized in building and managing teams. I excel in problem solving with innovative ideas while managing time constraints. During my career I have traveled most of the United States working with diverse groups in all types of business and industry. I am very detail-oriented when performing tasks.

**Christina D. Gray**  
**19751 Sterling Bluff Way**  
**Brooksville, FL 34601**  
**352-277-6987**

Christina Gray is Vice President of Global Jetcare Inc., a worldwide air ambulance company based at the Brooksville, Airport.

At the age of 15, Christina left school after only completing 9<sup>th</sup> grade and joined the work force to support herself. At 17 she became a wife and mother. Christina attended North Central Technical College and earned an associate in computer science which she completed at age 24. Soon after graduating she was hired by Hi-Stat Manufacturing, a large auto supply manufacturing company. In her 18-year tenure she developed and managed the company's business software applications.

Christina went on to join Ultimate Software as a project manager implementing HR and payroll software traveling throughout the United States for 10 years. Christina was the Lead Project Manager for many Fortune 500 companies with a payroll of 10,000 to 300,000 employees. Her list of accomplishments included John Deere, Columbia Records and Cody Cosmetics.

In 2004 Christina established her own company, Dedicated Project Solutions, Inc., based out of a 40-foot RV and continued to travel the US. She assisted companies that were acquiring employees thru mergers and acquisitions with all aspects of HR and Payroll.

In 2009 Christina became partner with her son in the purchase of a charter airline company acquired to merge with Global Jetcare, Inc. By 2010 the company was growing rapidly, and she joined the company full time to manage the office. Christina now performs the duties of CFO while managing the office and medical department. Global Jetcare has been in business for 14 years and has grown from a 10,000 company to 20 million in revenue.

Christina was co-chair on the board of directors for Pace Hernando County serving from 2019 – 2023. Christina in her free time enjoys volunteering to support Pace, The Arc and SPCA.





**HERNANDO COUNTY**  
**BOARD OF COUNTY COMMISSIONERS**  
OFFICE OF ECONOMIC DEVELOPMENT  
15800 Flight Path Drive ♦ Brooksville, FL 34604

May 30, 2023

Mr. Jerome Salatino  
Pasco-Hernando Workforce Board, Inc.  
P.O. Box 6589  
Spring Hill, FL 34611

Dear Mr. Salatino:

I would like to nominate Christina D. Gray as a representative of the business sector in Hernando County and surrounding areas.

Christina is currently the Vice President at Global Jetcare, and I feel she will bring much leadership and experience to the Board of Directors of CareerSource Pasco Hernando. Her background and experience in organizational management will greatly enhance the overall composition of the Board. Global Jetcare is a for-profit company working in the area for many years.

Please accept this nomination for consideration.

Sincerely,

**Valerie Pianta** Digitally signed by Valerie Pianta  
Date: 2023.05.30 10:06:08 -04'00'

Valerie M. Pianta, MEDP  
Economic Development Director

**HERNANDO COUNTY  
BOARD OF COUNTY COMMISSIONERS  
BOARD/COMMITTEE APPLICATION**

Please type or print clearly

Name of Board/Committee PHWB  
Check one: ☒ **Full Member Position**  
☐ **Alternate Member Position**

Name Christina D. Gray  
(Your name must be listed as it appears on your voter registration card)

**THE FOLLOWING INFORMATION IS REQUIRED FOR COUNTY RECORDS AND BECOMES PUBLIC RECORD UPON SUBMITTING THIS APPLICATION. IF YOU BELIEVE THAT YOU QUALIFY FOR AN EXEMPTION TO THE RELEASE OF THIS INFORMATION, PURSUANT TO F.S. 119.07, PLEASE STATE THE BASIS OF YOUR EXEMPTION. YOUR FAILURE TO ANSWER FULLY AND TRUTHFULLY ALL QUESTIONS COULD RESULT IN YOUR APPLICATION BEING DENIED OR YOUR SUBSEQUENT REMOVAL FROM ANY BOARD/COMMITTEE IF APPOINTED.**

Address 19751 Sterling Bluff Way  
City Brooksville Zip 34601  
Telephone 352-277-6987 (home) 352-799-7771 (business)  
E-mail address christina@globaljetcare.com

Are you a resident of Hernando County? Yes

Voter Registration Number 115124868

Education Associate Degree in Computer Science  
(Please include any certificates, awards, diplomas, degrees, professional license numbers, etc.)

Employment History Attached  
(Attach a resume if available)

Licenses or Certificates Held \_\_\_\_\_

Have you ever previously applied for a position on any County Board/Committee? No

If yes, please state the Board(s)/Committee(s) you applied for, when you applied, and whether you were appointed.

Have you ever been convicted, plead guilty or no contest, or entered into PTI for a felony or 1<sup>st</sup>/ 2<sup>nd</sup> degree misdemeanor? NO  
Answering yes does not automatically disqualify you for consideration.

If yes, what charges? \_\_\_\_\_

Are you currently involved as a defendant in a criminal case? NO

If yes, what charges? \_\_\_\_\_

Have you ever been named as a defendant in a civil action suit? NO

If yes, when and describe action. \_\_\_\_\_

**Please state your reasons for applying to this Board/Committee** \_\_\_\_\_

Interested in the future of Hernando county. Would like to assist in the education and future of our youth.

**Please list three character references of persons NOT related to, NOT an employer, NOT an employee of you or your company, and whom you have known at least one (1) year. Please include addresses and phone numbers.**

1. Jeff Holcome - 422 Nessler Way , Spring Hill 34609 - 352-678-7213
2. Russell Rami - 2335 Dog Leg Court , Brooksville 34604 - 352-586-4689
3. John Allocco - 7033 Bahama Swallow Ave., Weeki Wachee 34613 - 352-585-3055

**I hereby request consideration as a committee/board appointee. It is my intention to familiarize myself to the duties and responsibilities of the office to which I may be appointed, and to fulfill the appointment to the best of my ability, exercising good judgement, fairness, impartiality, and faithful attendance. By my signature below, I hereby authorize Hernando County to check my references and my background, including, without limitation, obtaining a criminal history check. I also agree to file a Financial Disclosure form as required by State law, if applicable, and abide by provisions of the State Sunshine Law.**

**I hereby swear and affirm, under Penalty of Perjury, that the above information is true and correct.**

**Applicant s signature** Christina D. Gray Digitally signed by Christina D. Gray  
Date: 2023.06.09 16:26:04 -04'00'

**(Please direct all inquiries to the County Administrator s Office at 754-4002.)**

**Completed applications may be submitted to the County Administrator's office, 15470 Flight Path Drive, Brooksville, Florida 34604, or faxed to 352-754-4025 Attention: Jessica Wright.**



## Hernando County Background Consent / Release Form

As a volunteer applicant, I understand and acknowledge that an investigative report may be compiled on me. This report may include information regarding any criminal records, and from various public and private sources including law enforcement agencies at the Federal, State or County level, courts record repositories, sexual offender registries and any other source required to verify information that I have voluntarily provided.

### PERSONAL INFORMATION

Legal Name: Christina D. Gray

Date of Birth: 07-07-1959

Other Names Used: \_\_\_\_\_  
(Legal Name) First M.I. Last

Dates Used (from/to): any

Home Phone #: \_\_\_\_\_

Cell Phone #: 352-277-6987

E-mail Address: christina@globaljetcare.com

Are you 18 years of age or older? ☒ Yes ☐ No

### GEOGRAPHIC INFORMATION

Current Address: 19751 Sterling Bluff Way

City, State, Zip : Brooksville, FL 34601

Time at this address: \_\_\_\_\_ Years 3 \_\_\_\_\_ Month

Previous Address: 6087 Evening Ray Dr

City, State, Zip : Brooksville, FL 34601

Time at this address \_\_\_\_\_ Years 3 \_\_\_\_\_ Month

By signing below, you hereby authorize, empower and release from all liability, without reservation, any agency contacted by Hernando County to furnish the above-mentioned information. You further authorize ongoing procurement of the above-mentioned information at any time during your relationship with Hernando County. You agree that a fax or photocopy of this authorization is to be considered and accepted with the same authority as the original.

Christina D. Gray  
Applicant's Signature

\_\_\_\_\_  
Date

**ACTION ITEM 3**  
**Board Candidate – Stefanie Pontlitz**

To maintain compliance with CareerSource Florida Policy Number 91, the following nomination has been received to fill a vacancy under the Labor/Apprenticeship category.

Candidate: Stefanie Pontlitz

Ms. Pontlitz represents individuals with disabilities in the Pasco-Hernando region and has been nominated by the Lighthouse for the Visually Impaired and Blind. Information on Ms. Pontlitz is included and presented for review.

**FOR CONSIDERATION**

Recommend the approval of the candidate for presentation to the Board of Directors.

## APPLICATION FOR MEMBERSHIP PASCO HERNANDO WORKFORCE BOARD

Please provide full and complete information. Send the completed form and attachments to Ania Williams at [awilliams@careersourcepascohernando.com](mailto:awilliams@careersourcepascohernando.com).

Include a biography that includes pertinent employment and educational information, as well as information about other boards on which you serve.

Last Name: Pontlitz	First Name: Stefanie	M.I.: F
Street Address: 11538 Lakeview Dr		
City: New Port Richey	State: FL	Zip: 34654
County of Residence: Pasco	Home Phone: (727) 514-5133	
Personal Email: <a href="mailto:sfpontlitz@gmail.com">sfpontlitz@gmail.com</a>	Cell Phone: (727) 514-5133	
Employer or Organization that will be represented: Lighthouse for the Visually Impaired and Blind		
Job Title or Position: CEO	Est. Annual Revenue: \$1,200,000	
Street Address: 9130 Ridge Rd / 6492 California St		
City: New Port Richey / Brooksville	State: FL	Zip: 34654/04
County of Business: Pasco/Hernando	Work Phone: (727) 815-0303	
Work Email: <a href="mailto:spontlitz@lvib.org">spontlitz@lvib.org</a>	Other Phone: (352) 754-1132	
Assistant Name: n/a	Assistant Title: n/a	
Assistant Email: n/a	Assistant Phone:	
Preferred Method of Contact: <input type="checkbox"/> Home Phone <input checked="" type="checkbox"/> Cell Phone <input type="checkbox"/> Personal Email <input type="checkbox"/> Work Phone <input type="checkbox"/> Work Email <input type="checkbox"/> Other: _____		
<b>Please choose the industry sector that best fits your business/organization:</b>		
<input type="checkbox"/> Accounting/Finance <input type="checkbox"/> Agriculture <input type="checkbox"/> Arts and Culture <input type="checkbox"/> Bio Tech <input type="checkbox"/> Communications <input type="checkbox"/> Construction <input type="checkbox"/> Education	<input type="checkbox"/> Government <input type="checkbox"/> Healthcare <input type="checkbox"/> Hospitality/Tourism <input type="checkbox"/> Insurance <input type="checkbox"/> Manufacturing <input checked="" type="checkbox"/> Social Services	<input type="checkbox"/> Real Estate <input type="checkbox"/> Retail <input type="checkbox"/> Utilities <input type="checkbox"/> Union <input type="checkbox"/> Wholesale <input type="checkbox"/> Other: _____

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**Stefanie Ambrosio Pontlitz**  
**11538 Lakeview Dr**  
**New Port Richey, FL 34654**  
**(727) 514-5133**  
**sfpontlitz@gmail.com**

**EDUCATION:** Bachelor of Communications, May 2003

Minors: Business and English

Florida State University, Tallahassee, FL

Graduated Cum Laude

Series 7 & 66 Licensed

**EXPERIENCE:**

**Chief Executive Officer, Executive Director, November 2020 to Present**  
**Lighthouse for the Visually Impaired and Blind, New Port Richey, FL**

*Fiscal Control:*

- Analyze and direct all financial operations of all programs and services
- Work closely with the contracted accounting firm to maintain standards of accounting applicable to non-profit business practice
- Negotiate contracts and agreements with funding sources in accordance with the guidance of the Board of Directors

*Programs:*

- Establish program objectives, and ensure objectives are achieved
- Carry out programs that meet national accreditation standards and achieve the objectives of each program
- Oversee and supervise all rehabilitation programs, including holding regular staff and case management meetings, policy and procedure reviews, curriculum development and staff development/training
- Locate new sources of funding and oversee grant proposals & applications

*Personnel Management:*

- Carry out sound personnel practices and policies in accordance with the Personnel Manual and current professional standards
- Recruit, employ, supervise, evaluate, and discharge all personnel
- Encourage professional growth of staff

*Policy:*

- Helps set and carry out the policies and procedures as set forth in the Policy & Procedure Manual
- Recommends changes in policies and procedures
- Presents recommendations to the Board of Directors concerning legal and contractual obligations of the agency

*Community Relations:*

- Initiate new contacts and maintains contacts with other human service agencies, and network locally, statewide, nationally, and internationally
- Promote awareness about blindness and low vision within agencies, businesses, and organizations in the community

*Fundraising & Development:*

- Serve in concert with the Board of Directors in fundraising

**Owner, March 2021 to Present**  
**Cypress Charitable Consulting**

*Grant Writing:*

- Offer ongoing contracts for grant writing services for nonprofit organizations
- Research grant opportunities, write highly competitive proposals and participate in debriefs on approved or rejected proposals

*Social Media:*

- Offer ongoing contracts for social media services for nonprofit organizations



- Work with organizations for content and create additional content
- Track and analyze results based on social media platforms

**Vice President Development, March 2018 to November 2020**

**Youth and Family Alternatives, New Port Richey, FL**

- Responsible for planning, directing and increasing the development of financial resources for the organization
- Identify, cultivate and foster new partnerships to expand programming enrichments
- Manage, support and oversee RAP River Run Committee, largest fundraiser
- Work directly with Supportive Living Coaches and Developmentally Delayed residents in new affordable housing project
- Elevate fundraising initiatives and provide management support to overall agency
- Secured \$250,000 in 2019 State Legislative Budget for shelter renovations, \$500,000 requested in 2020 LBR, decision pending.
- In first 6 months of fiscal year 2019-20, wrote grants for a total of \$1,553,000. Decisions pending.
- Produced promotional social media post in cooperation with Pasco County Sheriff's Office, generated 31,000 views, 10,000 likes and more than 1,000 shares
- Wrote, submitted and managed grants through DJJ, DCF and DV
- Raised 1,800,000 in first year and 2,600,000 in second year of position

**Chief Operating Officer, November 2016 to March 2018**

**Vice President of Development, January 2015 to November 2016 (Promoted to COO) Director of Development, April 2012 to January 2015 (Promoted to VP of Development) United Way of Pasco County, Land O'Lakes, FL**

- Responsible for planning, directing and increasing the development of financial resources for the organization
- Responsible for development and implementation of annual budget
- Provide timely financial reporting to Finance Committee and Board of Directors
- Annually supervise and mentor Publix Associate on Loan
- Develop, implement and supervise new Small Business Partnership Manager and overall initiative
- Create, implement and execute signature fundraiser, Lip Sync Battle Pasco
- Assist community partners with volunteerism needs, fundraising guidance, and community education
- Compose and distribute the United Way story through press releases, social media, newsletters, and other outlets
- Verify incoming funds for input into donor relations software
- Confirm input of pledges and funds in donor relations software and transfer to QuickBooks
- Utilize monthly Profit and Loss, Accounts Receivable and other fiscal statements to evaluate current fundraising status and pledge loss estimates
- From 2013-2015: Recruit volunteers and leaders to staff locations for annual Stuff the Bus program, schedule volunteers and ensure adequate volunteer coverage throughout event
- Raised more than \$100,000 in school supplies for more than 3,500 Pasco teachers during 3-year Stuff the Bus event
- Increased largest corporate donor campaign in 2016-2017 by 14.05% or \$120,000

**Retirement Services Team Lead, February 2010 to April 2012**

**Customer Service Rep I, August 2009 to February 2010 (Promoted to Team Lead) Chase Investment Services Corporation/Chase Bank, Tampa, FL**

- Provide direct supervision to 10+ Customer Service Representatives (CSR) and management support to 30+ representatives
- Evaluate, maintain and deliver monthly reviews to CSR levels 1 through 3
- Assist upper management with all aspects of managing employee performance, quality control and handling escalation requests
- Address high priority/complex requests from internal/external clients
- Develop, implement and supervise a new Retirement Specialist queue available to Financial Advisors and

licensed Personal Bankers

- Coach Chase bankers, financial advisors, tellers and private wealth managers regarding policies, procedures, products, systems and banking transactions involved with Retirement services
- Interview candidates for available positions within the Contact Center

**Financial Advisor, July 2005 to August 2009**

**A.G. Edwards & Sons/Wachovia Securities/Wells Fargo Advisors, Port Richey, FL**

- Responsible for over \$25 million in client assets
- Maintain and service over 100 households
- Assist in the comprehensive understanding of complex financial issues
- Conduct in-depth reviews of clients' financial circumstances, risk levels, time horizon and goals
- Review and respond to clients changing needs and financial circumstances
- Develop Planned Giving strategies/charitable giving strategies as part of client's financial plan
- Obtain and build client base through prospecting
- Provide expert guidance for individuals and businesses in the areas of retirement solutions, insurance and investment services, estate needs, business solutions, education funding, and employee benefits
- Utilize research and product knowledge to maintain assets according to clients' goals
- Achieved Accredited Asset Management Specialist Designation

**PROFESSIONAL AND COMMUNITY ACTIVITIES:**

- Community resume available upon request

**PROFESSIONAL REFERENCES:**

- References available upon request

**Stefanie Ambrosio Pontlitz**  
**Community Resume**

**Service Club Activities:**

**Rotary Club of Trinity**

***Officer Positions:***

2022-2023 Director of Club Administration, Elect  
2021-2022 Treasurer  
2020-2021 Past President & Treasurer  
2019-2020 President  
2018-19 President Elect  
2017-18 Board of Directors

***Committee Positions:***

2019-2021 Co-chair of Paul Harris House – a Safety Town building to promote community service  
2019 Gala Committee & Decorating Co-Chair  
2018 Public Image Chair  
2018 Gala Chair  
2017 Gala Committee & Logistics Chair  
2015 & 2016 Speaker Chair  
2013-2015 Schwettman Interact Liaison  
2014 Fire & Ice Gala Promotions Chair  
2013-2014 Miss Sunshine  
2013 PasCow Plop Social Media Chair  
2013-2015 Weekly Bulletins  
2013-2015 Pack-A-Sack Liaison (Dec 2013, Feb-May 2014, March 2015)

***Sponsorships:***

2013-2022 Gala Sponsor (through Pontlitz Asset Advisors)

**Rotary District 6950**

2025-2026 District Governor 1<sup>st</sup> Lady  
2022-2024 District Governor 1<sup>st</sup> Lady Elect  
2016-2018 District Executive Board of Directors  
2016-2018 District Alumni Chair  
2016 Incoming District Alumni Chair (new position)

**Junior Service League**

***Officer Positions:***

2018-2022 Sustainer  
2016-2017 Sustainer & Board Consultant

2015-2016 Past President  
2014-2015 President  
2013-2014 1<sup>st</sup> Vice-President  
2008-2009 2nd Vice-President  
2007-2008 Secretary

***Committee Positions:***

2017 Nominating Committee Chair  
2015 Historian / Alumni Database Creation  
2014 Bylaws Committee  
2014 Playground Committee Member  
2013-2014 Nominating Committee Chair  
2008-2009 Nominating Committee Chair  
2008 Santa Brunch Chair

***Sponsorships:***

2008-2016 Dancing with the Local Stars Sponsor (through Pontlitz Asset Advisors)

**Lions Club of Hudson/Bayonet Point**

***Committee Positions:***

2022 Nominating Committee

**Other Community Affiliations Activities:**

**Big Blue BBQ**

2022 Event Co-Chair

**Leadership Pasco**

***Officer Positions:***

2017 Immediate Past President  
2016 President  
2015 President Elect  
2014 Secretary  
2013-2014 Board Member  
2012-2013 Class Vice President

***Committee Positions:***

2018-2022 Strategic Planning Committee  
2017-2022 Past President's Council  
2017-2022 Class Day Chair  
2017 Bylaws Committee  
2016 -2021 Nominating Committee Member  
2015-2022 Recruitment Committee Member

2015-2016 Class Day Co-Chair  
2014 Business & Industry Day Chair  
2014 Branding Committee Member  
2013-2017 Youth Leadership Pasco Class Day presenter  
2013-2017 SIMSOC Committee Member  
2012 Taste of Pasco Marketing & Promotions Committee Member

***Sponsorships:***

2019-2022 Simsoc and Graduation Sponsor (through Pontlitz Asset Advisors)

**SPCA Suncoast**

***Officer Positions:***

2013-2017 Secretary

***Committee Positions:***

2016 Finance Committee  
2015 Finance Committee  
2014 & 2015 Spay-ghetti Dinner Committee  
2014 Whiskers & Tails Fundraiser Chair  
2013-2015 Finance Committee  
2013 Executive Review Committee

**Toys for Tots**

***Officer Positions:***

2014 Volunteer Coordinator

**Youth and Family Alternatives**

***Committee Positions:***

2022 RAP River Run Co-Chair (post-employment)  
2018 & 2019 was employed by YFA  
2017 RAP River Run Committee (pre-employment)  
2016 RAP River Run Committee (pre-employment)  
2015 RAP River Run Volunteer (pre-employment)  
2014 RAP River Run Committee (pre-employment)

**United Way of Pasco County**

***Committee Positions:***

2018-2019 Stuff the Bus Volunteer (post-employment)

## **Professional and Occupational Activities:**

### **Association of Fundraising Professionals**

#### ***Officer Positions:***

2018-2022 Treasurer  
2017 Treasurer  
2016 Past President  
2015 President  
2014 President Elect & Secretary  
2013 Board Member

#### ***Committee Positions:***

2019-2020 Website Chair  
2017 Website Chair  
2017-2018 Public Relations Co-Chair  
2016 National Philanthropy Day Chair  
2016 Mentorship Chair  
2015 Public Relations Chair  
2014 National Philanthropy Day Chair  
2013 Programs Chair  
2013 Diversity Chair

### **Business Networking International, Outlook to Success Chapter**

#### ***Officer Positions:***

2008-2010 Director  
2006-2007 Founder & First President

#### ***Committee Positions:***

2008-2009 Mentor Coordinator  
2007-2008 Member Issues Chair

### **West Pasco Young Professionals Group**

#### ***Officer Positions:***

2018-2019 Officer  
2012-2013 Secretary  
2008-2009 President  
2007-2008 Secretary

#### ***Committee Positions:***

2015 Sleek & Sexy Committee – Volunteer Chair  
2009-2010 Social Chair  
2008 Sleek & Sexy Committee

2007 Sleek & Sexy Committee  
2007 Santa Brunch Committee

***Sponsorships:***

2008-2016 Sleek and Sexy Event Sponsor (through Pontlitz Asset Advisors)

**Calusa Business and Professional Women**

***Officer Positions:***

2007 Treasurer  
2006 Treasurer  
2005 Treasurer

***Committee Positions:***

2006 Program Chair  
2005-2007 Scholarship Committee

**West Pasco Chamber of Commerce**

***Committee Positions:***

2017 Amanda Murphy's Honorary Governor's Race Committee  
2013 Honorary Governor's Race Wacky Quacky Duck Race Chair  
2005-2017 Chamber Ambassador

***Sponsorships:***

2007-2009 Main Sponsor, Hudson Brochure Exchange

**Other**

2022-2023 RESPECT of Florida Oversight Committee  
2022-2023 Florida Associations Serving the Blind Board Secretary  
2018-2021 Suncoast Credit Union Advisory Board  
2015-2022 Krewe of Mustang Sallies, General Member  
2014 Celebration of Lights-Santa Is Real, Board Member and Volunteer  
2009 American Cancer Society, Relay for Life, Luminaria Chair  
2007-2009 All Children's Hospital Guild, General Member  
2007-2009 Community Service Council, Bachelor Auction Committee  
2005-2007 Sigma Alpha Epsilon (St. Leo University) Fundraising and promotions consultant  
2004-2005 Public Relations Society of America, General Member  
2004-2005 Sigma Alpha Epsilon (Univ. of North Florida) Fundraising and promotions consultant  
1999-2003 Women's Refuge House DV Shelter volunteer  
1999 Peter Warrick Heisman Coalition

**Awards:**

**Leadership Pasco**

2020 Judith Rochelle Award

**Rotary Club of Trinity**

2013-2014 Rotarian of the Year

**It's Your Home Trinity Magazine**

2017 Hometown Hero (February)

**West Pasco Chamber of Commerce**

2022 Queen Chasco Nominee

2020 Queen Chasco Nominee

2019 Queen Chasco Nominee – declined nomination due to commitment as incoming Rotary President

2018 Queen Chasco Nominee

2017 Queen Chasco Nominee

2016 Queen Chasco Nominee

2015 Queen Chasco Nominee

2009 Queen Chasco Nominee

**Association of Fundraising Professionals**

2013 Chamberlain Scholar



May 22, 2023

To The Pasco-Hernando Workforce Board of Directors,

It is my pleasure to nominate Stefanie Pontlitz, CEO of Lighthouse for the Visually Impaired and Blind (LVIB) for your consideration to the Pasco-Hernando Workforce Board. Stefanie has been the CEO for LVIB since 2020 and has made considerable strides in increasing opportunities and strengthening workforce resources for our clients who experience visual impairment or blindness.

The mission of the Lighthouse is to educate, empower and employ people who are visually impaired and blind. Lighthouse works with people of all ages who live in Pasco, Hernando and Citrus counties. LVIB is the only Division of Blind Services' Community Rehabilitation Program in the counties they serve. Lighthouse has two permanent locations in New Port Richey and Brooksville.

Average unemployment rate for someone experiencing vision loss is 70%. LVIB focuses on training clients, including teens, adults and seniors, on using adaptive technology, skills and techniques to achieve or maintain employment. LVIB works to reduce the stigma of disabled employees and has a wide reach in the local community with other similar organizations (for example Deaf and Hard of Hearing).

Stefanie is a former resident of Hernando County and a current resident of Pasco County. The last two agencies she worked for had a strong presence in both counties, giving her a perspective into each one's unique needs. She is extremely involved in the community and has a vast network of resources. I believe you will find her to be an asset to your board of directors.

Thank you for your consideration,

A handwritten signature in black ink that reads "Aaron M Lyon". The signature is written in a cursive, flowing style.

Aaron Lyon  
Adessi Financial Partners  
LVIB Board Chair 2023-2025

## PASCO COUNTY BOARD OF COUNTY COMMISSIONERS

West Pasco Government Center  
8731 Citizens Drive, Suite 340  
New Port Richey, FL 34654

Phone: (727) 847-8115  
Fax: (727) 815-7010

### APPLICATION FOR ADVISORY BOARD/COMMITTEE/COMMISSION

#### Advisory Board/Committee/Commission you are applying for:

Are you willing to be considered for an alternate Board/Committee/Commission Yes ☐ No ☐

Are you a registered voter? (Need only answer if a requirement for the entity for which you are applying) Yes ☐ No ☐

Name

Address

City  State  Zip

I reside in Commission District # (can be found on back of your Voter Registration Card)

Are you a Year Round Resident? Yes ☐ No ☐

Do you reside in the unincorporated area? Yes ☐ No ☐

If no, please indicate city:

Home Phone  Work Phone  Cell Phone

Email

Employer

Address

Occupation (if retired, please indicate)

Please list any governmental Advisory Boards/Committees/Commissions on which you currently serve

The Board of County Commissioners strives to ensure equal access for minorities and women to serve on advisory boards/committees/commissions. Completing this information will help the County Commissioners Office compile information needed to comply with Florida State Statutes 760.80.

African American ☐ Asian American ☐ American Woman ☐  
Hispanic American ☐ Native American ☐ Other

#### For Office Use Only

Received: \_\_\_\_\_ Entered: \_\_\_\_\_

Meets Qualifications: Yes \_\_\_\_\_ No \_\_\_\_\_ Forwarded to Department: \_\_\_\_\_

Acknowledgement Sent: \_\_\_\_\_ BOCC Mtg Date: \_\_\_\_\_ Action: \_\_\_\_\_

Letter Sent: \_\_\_\_\_

## APPLICATION FOR ADVISORY BOARD/COMMITTEE/COMMISSION

Complete the following. *Please describe those facets of your background/experience which you feel may be useful for membership on this Board/Committee/Commission.*

### Academic - Degrees, Diplomas

### Professional - Certification

### Knowledge - Training, interest or experience

### Community Involvement - List organizations/positions

### Organizations - Memberships

### IMPORTANT INFORMATION

1. Eligibility for membership on certain advisory boards/committees/commissions requires a valid voter registration card.
2. Membership on certain advisory boards/committees/commissions requires financial disclosure or the submission of other information.
3. Florida State Statute 119.07 designates this application as a public document to be made available for anyone requesting to view it.
4. Pasco County Code of Ordinances Article V regulates Boards, Committees, Authorities, Councils, and Commissioners of the Board of County Commissioners.

The Board of County Commissioners of Pasco County, Florida does not discriminate upon the basis of any individual's disability status. This non discrimination policy involves every aspect of the Board's functions including one's access to, participation, employment, or treatment in its programs or activities. If you are a person with a disability who needs any accommodation in order to participate in this proceeding, you are entitled, at no cost to you, to the provision of certain assistant. Within two working days of your receipt of this notice, please contact Human Resources, West Pasco Government Center, 7536 State Street, New Port Richey, FL 34654; (727) 847-8030 and via 1-800-955-8771 if you are hearing impaired.

**By typing my name and submitting this application, I acknowledge this constitutes my signature under the Florida Electronic Signature Act.**

**Electronic Signature**

**Type Name**

**Date**

PLEASE NOTE: Application will remain active for one (1) year. Resumes may be included; however, the application MUST still be completed. **Read Important Information** section, then sign the application.

Revised 5/9/2018

**ACTION ITEM 4**  
**Board Candidate – Beth Galic**

With two vacant seats on the Board, and to maintain compliance with CareerSource Florida Policy Number 91, the following nomination has been received to fill a vacancy under the business sector.

Candidate: Beth Galic

Ms. Galic represents the manufacturing industry association in our region and has been nominated by the Pasco Economic Development Council. Information on Ms. Galic is included and presented for review.

**FOR CONSIDERATION**

Recommend the approval of the candidate for presentation to the Board of Directors.

## APPLICATION FOR MEMBERSHIP PASCO HERNANDO WORKFORCE BOARD

Please provide full and complete information. Send the completed form and attachments to Ania Williams at [awilliams@careersourcepascohernando.com](mailto:awilliams@careersourcepascohernando.com).

Include a biography that includes pertinent employment and educational information, as well as information about other boards on which you serve.

Last Name: <b>Galic</b>		First Name: <b>Beth</b>		M.I.: <b>A</b>	
Street Address: <b>30747 Burleigh Drive</b>					
City: <b>Wesley Chapel</b>		State: <b>FL</b>		Zip: <b>33543</b>	
County of Residence: <b>Pasco</b>		Home Phone: <b>(412) 996-3357</b>			
Personal Email: <b>bethgalic@yahoo.com</b>		Cell Phone: <b>(412) 996-3357</b>			
Employer or Organization that will be represented: <b>Bay Area Manufacturers Association</b>					
Job Title or Position: <b>Executive Director</b>		Est. Annual Revenue: <b>300,000.00</b>			
Street Address: <b>1936 Bruce B Downs, Suite 428</b>					
City: <b>Wesley Chapel</b>		State: <b>FL</b>		Zip: <b>33543</b>	
County of Business: <b>Pasco</b>		Work Phone: <b>(727) 536-5809</b>			
Work Email: <b>beth@bama-fl.org</b>		Other Phone: <b>(412) 996-3357</b>			
Assistant Name: <b>Connie Smith</b>		Assistant Title: <b>Administrative Assistant</b>			
Assistant Email: <b>connie@bama-fl.org</b>		Assistant Phone: <b>(727) 536-5809</b>			
Preferred Method of Contact: <input type="checkbox"/> Home Phone <input checked="" type="checkbox"/> Cell Phone <input type="checkbox"/> Personal Email <input type="checkbox"/> Work Phone <input type="checkbox"/> Work Email <input type="checkbox"/> Other: _____					
<b>Please choose the industry sector that best fits your business/organization:</b>					
<input type="checkbox"/> Accounting/Finance <input type="checkbox"/> Agriculture <input type="checkbox"/> Arts and Culture <input type="checkbox"/> Bio Tech <input type="checkbox"/> Communications <input type="checkbox"/> Construction <input type="checkbox"/> Education		<input type="checkbox"/> Government <input type="checkbox"/> Healthcare <input type="checkbox"/> Hospitality/Tourism <input type="checkbox"/> Insurance <input checked="" type="checkbox"/> Manufacturing <input type="checkbox"/> Social Services		<input type="checkbox"/> Real Estate <input type="checkbox"/> Retail <input type="checkbox"/> Utilities <input type="checkbox"/> Union <input type="checkbox"/> Wholesale <input type="checkbox"/> Other: _____	

## DEMOGRAPHIC DETAILS

The following information is requested to assist CareerSource Pasco Hernando in complying with Board diversity and representation requirements as mandated by the Workforce Innovation and Opportunity Act, Florida Statute 445.007(1), and CareerSource Florida's Administrative Policy 091.

<b>Gender:</b> <input type="checkbox"/> Male <input checked="" type="checkbox"/> Female	<b>Race/Ethnicity:</b> <input checked="" type="checkbox"/> White (not Hispanic) <input type="checkbox"/> Black/African American (not Hispanic) <input type="checkbox"/> White and Hispanic <input type="checkbox"/> Black and Hispanic <input type="checkbox"/> Other	<b>Other:</b> <input type="checkbox"/> Disabled Individual <input type="checkbox"/> Older Individual <input type="checkbox"/> Veteran
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# Beth Galic

☎ 412.996.3357    ✉ bethgalic@gmail.com     www.linkedin.com/in/bethgalic

## SUMMARY

Creative, results-driven **Executive Director** with over 15 years of branding, strategic marketing, and social media management experience and innovative outreach/ development program design and implementation. Visionary leader and motivational/ informational speaker, skilled at identifying opportunities and building partnerships/ engaged coalitions with clients, customers, & employees across teams and organizations to meet and exceed financial, organizational, and community-impact goals.

- Superior Planning, Analysis, Organization, Coordination, Prioritization, and Business Acumen
- Expert Financial, Change, Conflict, Volunteer, Team, Board, and Public Relations Management
- Excellent Recruiting, Training, Diversity, Written/ Oral Communication, & Win-win Negotiation

## EXPERIENCE

**Executive Director**, Bay Area Manufacturing Association, Wesley Chapel, FL, 2019 to Present. Direct diverse daily operations for a local chapter of a nationwide partnership dedicated to supporting small- to medium-sized manufacturers. Develop and implement strategic plans and effective programs to meet member expectations, boost manufacturer competitiveness and growth, and grow the organization's capabilities, resources, and offerings to make BAMA the top regional manufacturer resource.

- Collaborate with Economic Development Councils in 3 counties
- Coordinate programs for 120 manufacturing companies, 30 business partners, & 16 education partners

### *Leadership and Member Services Coordination*

Plan, schedule, and lead Board of Directors meetings. Review financial reports, status, and strategies. Explore funding opportunities. Update by-laws. Tour member company plants. Research member needs to align with informational programming. Schedule training events. Facilitate monthly newsletter spotlight feature questionnaire distribution and win-win partnerships within the organization.

- Meet with 4-member executive team to serve over 150 companies and 860 individual members

### *Webinars, Outreach, and Member Training*

Plan, execute, host, & moderate in-person/ online educational/ informational programs. Poll members for current issues. Plan content. Find, engage, & schedule subject matter experts. Market webinars. Establish platform/ question protocols. Invite attendees. Work with venues. Set up, run, & troubleshoot AV systems. Field questions. Track attendees. Send out post presentation follow-ups.

- Plan, organize, market, promote, and host outreach events for over 400 attendees
- Schedule and run 35 live training events per year with up to 200 people in attendance
- Coordinate and present 12 "content-intense" Lunch-and-Learns and over 200 webinars a year

### *Marketing and Social Media Management*

Create brand style guide. Research market. Write content. Design/ build website & SEO keyword search. Research, interview, and engage marketing company to design digital marketing/ testimonial flyers. Prepare custom event flyers. Respond to emails, Twitter, YouTube, Facebook, LinkedIn comments and queries. Publish member "news" and job postings on website. Order and distribute promotional items.

### *Membership Growth Management*

Drive membership growth/ retention strategies. Research Conex supplier database. Identify potential members. Attend evening roundtables/ networking events of other organizations. Design prospective member marketing packet. Tour prospective member facilities with partner FloridaMakes to identify plant improvement opportunities. Close for memberships. Track recruitment process in CRM for follow-up and future event planning. Collaborate with treasurer to send out invoices and collect dues.

- Grew individual membership by 300% and corporate membership by 200% in 4 years
- Maintain requisite membership balance of 70% manufacturers and 30% associates

*continued . . .*

## **EXPERIENCE** *(continued)*

**Marketing & Sales Manager**, Seaway Plastics Engineering, Port Richey, FL, 2017 to 2019. Developed strategic marketing, business development, and promotional event plans for a plastics injection molding company. Created brand style guide, directed company re-branding intuitive; & updated website design, print collateral, and trade-show presentation. Established social media presence on Facebook, LinkedIn, Twitter, and YouTube. Ordered/ distributed promotional items. Customized new SUGAR CRM system.

- Hosted 4 employee appreciation events annually with 160 people in attendance
- Set up food, venue, activities, and post-event dinner for annual training for 50 sales reps

**Events/Group Cruise Planner/Marketing Manager**, Eventful Voyages/Encore Creations, Orlando, FL, 2014 to 2020. Oversaw registration, food, environment, safety, and technical equipment operation for a regional personal event and group travel planner. Developed and implemented comprehensive Facebook/ email marketing plans. Worked local events, tracked attendance, & served as site director.

### *Cruise Program Director*

Prospected for cruise clients. Planned, and executed corporate/ social/ destination events for a diverse client base. Developed theme, options, marketing material, and pricing. Negotiated with cruise lines. Closed sales. Planned on-board events. Coordinated event and cruise line event schedules. Printed client-specific program options. Sent out email blast with packing tips & timelines, & additional options.

- Coordinated bon voyage venues for up to 50 participants with budgets up to \$100,000
- Organized corporate events with up to 300 in attendance and budgets up to \$10,000

**Marketing Manager**, American Water Chemicals. Plant City, FL, 2014 to 2015. Developed strategic training, marketing, and promotional event plans for a company providing water pretreatment equipment. Created brand style guide. Led company/ product rebranding, created intuitive website, and designed email marketing program/ promotional materials. Scheduled/ set up training/ promotional event venues.

- Invited customers in for training and tracked attendance for up to 50 event attendees

**Digital Marketing Coordinator**, Aquatech International Corporation, Canonsburg, PA, 2011 to 2014. Developed strategic training, digital marketing, & marketing event plans for a global leader in innovative water purification technology. Trained employees from the shop level to the C-suite.

- Presented 5 communications skills training sessions with up to 30 in attendance per event

## **EDUCATION, TRAINING, AND CERTIFICATIONS**

**Bachelor of Arts in Communications**, University of Pittsburgh, Johnstown, PA, 1991

Dean's List; General Manager for WUPJ Radio; Forensics' Judge; Circulation Manager for campus newspaper; News Writer intern at KQV Radio; Production Assistant Intern for Channel 8

Dale Carnegie multigenerational communication skills, Pittsburgh, PA 2011

*Lean Six Sigma Certification*, Seaway Plastics Engineering Port Richey, FL, 2018

*Advanced Facilitator Training*, Edward Lowe Foundation, Cassopolis., MI, 2022

*Small Business Executive Program*, Jim Moran Institute, Florida State University, Tampa, FL, 2022

## **COMPUTER SKILLS**

Adobe Illustrator/ InDesign/ Photoshop; Microsoft Access/ Excel/ Outlook/ PowerPoint/ Word; Facebook, Instagram, LinkedIn, Twitter, You Tube; Constant Contact, Mail Chimp, Zoom; Google Analytics; Google Ads, Google Analytics, HTML, Wild Apricot, Wordpress; Expense Anywhere, Salesforce CRM, SharePoint; Sugar CRM; Ring Central

## **AFFILIATIONS**

Bay Area Manufacturers Association

FloridaMakes Network Advocacy Council

FloridaMakes Advanced Manufacturing

Workforce Leadership Council

SPC Engineering Technology Advisory Board

## **FEATURED IN**

Kelley, McKenna, "This Woman's Work,"  
*Tampa Bay Magazines*, July 15, 2021,  
<https://tampamagazines.com/this-womans-work/>, Retrieved 03/29/20



# Beth Galic

☎ 412.996.3357

✉ [bethgalic@gmail.com](mailto:bethgalic@gmail.com)

LinkedIn [www.linkedin.com/in/bethgalic](http://www.linkedin.com/in/bethgalic)

## COMMUNITY SERVICE ADDENDUM



**Volunteer**, Metropolitan Ministries, 2016 to Present. Prepare and serve meals for at-risk and homeless guests of a 6-county poverty alleviation non-profit. Distribute holiday turkeys. Staff Metro Market and holiday shop. Provide interior maintenance and exterior ground maintenance and landscaping services.



**Member, Board of Directors**, Bay Area Manufacturers Association (BAMA), Tampa, FL, 2017 to 2019. Created/ reviewed mission/ vision statements and ensured alignment with organizational goals for a regional branch of an economic empowerment non-profit for small- to medium-sized manufacturers. Monitored program/ service effectiveness/mission consistency. Provided financial oversight. Recruited new board members. Evaluated board performance. Served on the programs committee. Scheduled tours of local sites including: the Port of Tampa Bay, Tampa International Airport, MacDill Air Force Base.

### *Governance*

Set broad policies and strategic objectives and provided operational oversight. Assured bylaw compliance. and accounted to stakeholders for organizational performance. Monitored funds, approved annual budgets, and ensured adequate financial resource availability. Set staff salaries, compensation, and benefits. Selected, appointed, and supported Executive Director & reviewed performance. Marketed/ promoted organization.



**Guardian ad Litem**, Guardian ad Litem Foundation of Tampa Bay, Inc., Tampa, FL, 2016 to 2018. Represented best interests of abused, abandoned, and neglected children in court proceedings. Met with children to ensure they were in safe and nurturing environments. Donated toys, books, and special holiday meals to provide physical, educational, mental, emotional, social, and affirmational support.



**Exchange Student Host**, [Edu-Culture Immersion](#), Tampa, FL, 2016. Provided a home and served as an English-language Immersion Host Family for a European teen for 2 months. Took student to see such Tampa Bay area sights as Busch Gardens, the beach, roller skating, Rowdies Soccer games, and dinners and get-togethers to enhance English language exposure and learning opportunities.



**Cheerleading Coach**, Bethel Park High School, Bethel Park, PA, 2012 to 2013. Leveraged high school and university choreography and cheerleading experience to coach student athletes in cheerleading techniques. Prepared young athletes for games, special events, and/or competitions. Assessed skills, assigned team positions, and scheduled practice sessions. Communicated rules, regulations, participation requirements, safety instructions, behavioral standards, related disciplinary measures, and team-building expectations. Supervised effective warm-ups, technique development, proper equipment usage/ care, and progressive skill-building practice sessions. Attended tryouts, practices, games, competitions, and cheer camp.

- Coached and instructed up 30 cheerleaders
- Coordinated end-of-year Cheer Awards Banquet for up to 200 attendees

### *Administration*

Maintained current CPR and first aid certifications, eligibility forms, emergency data cards, insurance records, progress notes, and equipment inventory files. Followed injury response protocols. Consulted with the Athletic Director and parents/guardians regarding student performance. Modeled Good Sport Conduct toward cheerleaders, officials, and spectators.

*continued . . .*

**COMMUNITY SERVICE ADDENDUM** (continued)



**3rd Grade Vice President**, South Park PTO, South Park, PA, 2010 to 2011. Coordinated, scheduled, directed, & oversaw activities and events for 3rd grade class at South Park Elementary Center to optimize student educational experience. Served as an ambassador for the PTO and the school district. Participated in Executive Board discussions and decision-making on behalf of the PTO. Teamed with Grade President to address Executive Board-delegated requests. Attended School Committee meetings. Purchased necessary supplies.



**Chairperson for DASH Program**, South Park PTO, South Park, PA, 2009 to 2010. Planned, organized, and administered multiple events each month to enrich educational experiences and provided recreation and growth opportunities for elementary students.



**Library Aide and Teacher Aide**, South Park Elementary Center, South Park, PA, 2009 to 2012 Teamed with teachers to facilitate curriculum planning, design, and implementation and streamline lesson plan preparation. Oversaw classroom behavior in absence of lead teacher. Coached and motivated students to encourage participation, task completion, and social skills development. Ensured classroom cleanliness, sanitation, and organization. Posted bulletins. Provided student guidance in the use of on-line reference databases. Located and checked out books and materials. Supervised students using the library outside of class hours.



**Girl Scout Leader**, Girl Scouts of the USA, South Park, PA, 2006 to 2013. Modeled leadership and coached and mentored girls participating in a long-standing young women's development organization. Encouraged activity/program participation, goal-setting, positive physical/ mental/ emotional health, and initiative. Established parental/ service team communication system to optimize info dissemination and expedite trip/activity permission slip collection and tracking. Attended local leader meetings. Submitted/ updated girl/ adult registrations and requisite paperwork in a timely manner. Complied with established policies/ procedures while providing a safe, healthy, and growth-oriented environment.

- Planned activities, events, & outings for a troop of 15 girls from 5 to 8 years old
- Worked with Leadership team of 10 to promote the Girl Scout Experience
- Maintained income/ expenditure records & bank account with 2 signer security protocol

## **Beth Galic**

### **Executive Director**



Beth Galic is an accomplished professional currently serving as the Executive Director of the Bay Area Manufacturers Association (BAMA). Beth is a multifaceted professional who has made significant contributions both in the manufacturing industry, specifically in water treatment, chemical, and injection molding sectors. Her work with the Bay Area Manufacturers Association (BAMA) has been instrumental in promoting collaboration and growth among manufacturers in the region. Beth has played a pivotal role in facilitating networking opportunities, organizing industry events, and providing valuable resources to support the success of local manufacturers. Her expertise in marketing has been an asset in raising awareness about the association's initiatives and fostering strong relationships with key stakeholders. Her ability to inspire and motivate others has resulted in the growth of the association, improved market positioning, and increased member satisfaction.

Beth has been actively involved with FloridaMakes; a state-wide organization dedicated to strengthening the competitiveness of Florida's manufacturing industry. As a strategic marketing consultant, she has worked closely with FloridaMakes and the Manufacturing Extension Partnership (MEP) to develop comprehensive marketing strategies and campaigns that drive engagement and support the growth of manufacturers across the state. Beth's deep understanding of the manufacturing sector combined with her marketing expertise has enabled her to effectively communicate the value and impact of FloridaMakes' programs and services, ultimately enhancing the organization's visibility and impact.

Her journey with BAMA began as a member of the Board of Directors for two years, during which she actively contributed to the organization's success. Beth played a vital role on the Programming Committee, utilizing her skills to execute a diverse range of events, including educational tours, fundraisers, and social gatherings.

Outside of her professional endeavors, Beth Galic is a passionate advocate for children. Recognizing the power of marketing platforms, she utilizes her expertise to raise awareness about critical issues impacting children and to drive positive change in policies and practices. Beth engages in public advocacy and community outreach, leveraging her influence to educate the public, policymakers, and stakeholders about the significance of prioritizing the needs and rights of children.

Beth holds a Bachelor of Arts degree from the University of Pittsburgh. Her diverse educational background and professional certifications further complement her role as an exceptional leader and advocate for both the manufacturing industry and the well-being of children.



June 21, 2023

Dear Nomination Committee,

I am pleased to nominate Beth Galic for consideration as a member of the Career Source Pasco Hernando Board of Directors. Her experience working with local manufacturers through her role as Executive Director at the Bay Area Manufacturers Association has equipped her with a deep understanding of the challenges faced by companies looking for a skilled workforce and individuals seeking to enhance their careers and the vital role Career Source Pasco Hernando plays in bridging that gap.

Ms. Galic is a great advocate for our local business community and the workforce it employs. She has spearheaded numerous collaborative workforce development initiatives to benefit the local manufacturing community and I am confident that her professional nature, local expertise, and trusted voice will be valuable assets to the board.

**Beth's contact details:**

Beth Galic  
Executive Director  
Bay Area Manufacturers Association  
1936 Bruce B. Downs Blvd., Suite 428  
Wesley Chapel, FL 33543  
[Beth@bama-fl.org](mailto:Beth@bama-fl.org)  
727-536-5809

Thank you in advance for your consideration. If I can provide any additional information about Ms. Galic's background or experience, I can be reached directly at (813) 926-0827.

I appreciate our partnership and your support.

Sincerely,

**Bill Cronin**

*President/CEO  
Pasco Economic Development Council*

## PASCO COUNTY BOARD OF COUNTY COMMISSIONERS

West Pasco Government Center  
8731 Citizens Drive, Suite 340  
New Port Richey, FL 34654

Phone: (727) 847-8115  
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### APPLICATION FOR ADVISORY BOARD/COMMITTEE/COMMISSION

#### Advisory Board/Committee/Commission you are applying for:

Pasco Hernando Workforce Board of Directors.

Are you willing to be considered for an alternate Board/Committee/Commission Yes ☒ No ☐

Are you a registered voter? (Need only answer if a requirement for the entity for which you are applying) Yes ☒ No ☐

Name **Beth Galic**

Address **30747 Burleigh Drive**

City **Wesley Chapel**

State **FL**

Zip **33543**

I reside in Commission District # (can be found on back of your Voter Registration Card)

**1**

Are you a Year Round Resident? Yes ☒ No ☐

Do you reside in the unincorporated area? Yes ☐ No ☒

If no, please indicate city: **Wesley Chapel**

Home Phone **412-996-3357**

Work Phone **727-536-5809**

Cell Phone **412-996-3357**

Email **beth@bama-fl.org**

Employer **Bay Area Manufacturers Association**

Address **1936 Bruce B. Downs Blvd., Suite 428, Wesley Chapel, FL 33543**

Occupation (if retired, please indicate) **Executive Director**

Please list any governmental Advisory Boards/Committees/Commissions on which you currently serve

NA

The Board of County Commissioners strives to ensure equal access for minorities and women to serve on advisory boards/committees/commissions. Completing this information will help the County Commissioners Office compile information needed to comply with Florida State Statutes 760.80.

African American ☐

Asian American ☐

American Woman ☒

Hispanic American ☐

Native American ☐

Other

#### For Office Use Only

Received: \_\_\_\_\_ Entered: \_\_\_\_\_

Meets Qualifications: Yes ☐ No ☐ Forwarded to Department: \_\_\_\_\_

Acknowledgement Sent: \_\_\_\_\_ BOCC Mtg Date: \_\_\_\_\_ Action: \_\_\_\_\_

Letter Sent: \_\_\_\_\_

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Bachelor of Arts in Communications, University of Pittsburgh, Johnstown, PA, 1991  
Dean's List; General Manager for WUPJ Radio; Forensics' Judge; Circulation Manager for campus newspaper; News Writer intern at KQV Radio; Production Assistant Intern for Channel 8

### Professional - Certification

Lean Six Sigma Certification, Seaway Plastics Engineering Port Richey, FL, 2018

### Knowledge - Training, interest or experience

Dale Carnegie multigenerational communication skills, Pittsburgh, PA 2011  
Advanced Facilitator Training, Edward Lowe Foundation, Cassopolis, MI, 2022  
Small Business Executive Program, Jim Moran Institute, Florida State University, Tampa, FL, 2022

### Community Involvement - List organizations/positions

FloridaMakes Network Advocacy Council Member  
FloridaMakes Advanced Manufacturing Member  
Workforce Leadership Council Member  
SPC Engineering Technology Advisory Board Member

### Organizations - Memberships

Mosi Museum  
Tampa Bay Cycling

### IMPORTANT INFORMATION

1. Eligibility for membership on certain advisory boards/committees/commissions requires a valid voter registration card.
2. Membership on certain advisory boards/committees/commissions requires financial disclosure or the submission of other information.
3. Florida State Statute 119.07 designates this application as a public document to be made available for anyone requesting to view it.
4. Pasco County Code of Ordinances Article V regulates Boards, Committees, Authorities, Councils, and Commissioners of the Board of County Commissioners.

The Board of County Commissioners of Pasco County, Florida does not discriminate upon the basis of any individual's disability status. This non discrimination policy involves every aspect of the Board's functions including one's access to, participation, employment, or treatment in its programs or activities. If you are a person with a disability who needs any accommodation in order to participate in this proceeding, you are entitled, at no cost to you, to the provision of certain assistant. Within two working days of your receipt of this notice, please contact Human Resources, West Pasco Government Center, 7536 State Street, New Port Richey, FL 34654; (727) 847-8030 and via 1-800-955-8771 if you are hearing impaired.

**By typing my name and submitting this application, I acknowledge this constitutes my signature under the Florida Electronic Signature Act.**

**Electronic Signature**

**Type Name**

Beth Galic

**Date**

7/10/23

PLEASE NOTE: Application will remain active for one (1) year. Resumes may be included; however, the application MUST still be completed. **Read Important Information** section, then sign the application.

Revised 5/9/2018

**Email Form**

**INFORMATION ITEM 1**  
**Board Composition**

The following item is presented as information for the Committee.

No action is required.

Board Composition

WORKFORCE		9	NOTES		
A. Labor/Apprenticeships (Must be 20% or greater)		4	22%	County	
1	Representative of labor organization	Tate Foster	Required	H	
2	Representative of labor organization	Lee Middleton	Required	P	
3	Representative of joint labor-management organization	Keven Barber	Required	P	
4	Representative of community-based organization	Mark Barry	Optional	H	
5	Organization that serves veterans		Optional		
6	Organizations supporting individuals with disabilities		Optional		
7	Organization assisting youth		Optional		
8	Union affiliated registered apprenticeship program		Optional		
9	Non-union affiliated registered apprenticeship program		Optional		
B. Education		3			
1	Representative of adult education and literacy activities	Sophia Watson	Required	H	
2	Representative of adult education and literacy activities	Lori Romano	Optional	P	
3	Representative of higher education	Timothy Beard	Required	P	
4	Representative of private education	VACANT	Required		Vacant as of 05/01/23 - Previously Kathryn Starkey
5	Representative of local educational agencies or CBO		Optional		
C. Governmental/Economic/Community Development		2			
1	Representative of economic and community development	Turner Arbour	Required	P	
2	Representative of Vocational Rehabilitation	John Howell	Required	P	
3	Representative of transportation, housing, and public assist		Optional		
4	Representative of philanthropic organizations		Optional		
D. Other Entity Representation		0			
1	Other representatives as determined by CLEO		Optional		
BUSINESS					
E. Business (Must be 51% or greater)		9	50%		
1	Representative of small business	Joelle Neri	Required	P	
2	Representative of small business	Dana Cutlip	Required	H	
3	Representative of other business	Mark Earl	Optional	H	
4	Representative of other business	Lex Smith	Optional	H	
5	Representative of other business	Paul Micklow	Optional	P	
6	Representative of other business	Lindsey Hack	Optional	H	
7	Representative of other business	VACANT	Optional		Vacant as of 12/31/22 - Previously Bill Woodard
8	Representative of other business	Nils Lenz	Optional	P	
9	Representative of other business	Charles Gibbons	Optional	P	
10	Representative of other business	Hope Kennedy	Optional	P	
11	Representative of other business	VACANT	Optional		
Representation Count:		18		39%	Hernando
Current Board Member Count:		18		61%	Pasco