



Director, Philanthropy & Partnerships – World Vision Canada

This executive search is conducted by Nelson/Kraft & Associates on behalf of World Vision Canada

EXECUTIVE SUMMARY

World Vision Canada (WVC) is looking for an experienced fundraising professional, thought leader, encourager, and connector to join their team as Director, Philanthropy & Partnerships.

This strategic, mission-centric leadership role is externally focused to inspire, build, and enable mutually beneficial partnerships with Canadian churches, Christian faith leaders and pastors, and Canadian Christians to support World Vision's mission to follow Jesus in working with people facing poverty and injustice to promote human transformation, seek justice, and bear witness to the good news of the Kingdom of God. This new role is specifically focused on how we can pursue and support this mission through partnerships with churches and Christian faith communities to contribute to spiritual and social transformation.

The role of Director, Philanthropy & Partnerships will lead a team of Corporate Engagement Managers to strategically innovate and rapidly grow fundraising relationships with businesses across Canada to fuel World Vision's mission through corporate multi-year pledges, single gifts, gifts in kind, sponsorships, emergency response funding, and children sponsored. This leadership role will work across the World Vision organization to integrate corporate engagement fundraising opportunities in all facets of World Vision's operations as well as to share data from which new offerings can be developed that will increase World Vision's market share of total dollars corporations spend with charities.

If you are a seasoned fundraising executive and ambassador of World Vision's vision and mission, we would love to connect with you!

WHO WE ARE

World Vision Canada is a global relief, development, and advocacy organization. Our focus is helping the world's most vulnerable girls and boys overcome poverty and experience fullness of life.

WHAT WE DO

Grounded in more than 70 years of experience and expertise, World Vision works alongside communities, supporters, partners, and governments to change the way the world works for children, focusing on three specific areas: emergency relief, transformational development, and promotion of justice.

WHY WE DO IT

We are inspired and motivated by our Christian faith. We believe in upholding, restoring, and honouring the dignity and value of every human being, and we work alongside the most vulnerable as a demonstration of God's love.

World Vision serves all people—without distinction of any kind, such as race, colour, sex, language, religion, political opinion, national or social origin, property, birth, sexual orientation, gender identity, or other status.

QUALIFICATIONS

- Passion for World Vision's mission, a commitment to the vision, mission, and core values, and a deep theological understanding of God's heart for people facing poverty and injustice.
- Minimum 10 years of progressive ministry leadership experience through a combination of church ministry, leadership experience such as a pastor, church employee, parachurch leader, or a highly engaged Christian lay leader (i.e. Church board member).
- Minimum of 8 years' experience leading and managing teams with a track record of strengthening staff capabilities.
- Undergraduate or master's degree in theology, education, communication, another related field, or equivalent experience.
- Experience in building partnering relationships and networking among senior leaders in churches and/or Christian organizations from a variety of traditions and denominations.
- Understanding of and experience with international relief, development, and/or advocacy activities to support poverty alleviation; international or field experience, desired.
- Experience in fundraising, sales, or business development activity that yielded strong financial results.
- Excellent oral and written communication skills with strong experience in public speaking.
- Deep appreciation and respect for the diversity of different Christian faith traditions and denominations; a proven ability to adapt personal approach accordingly.
- Understanding and empathy towards the needs and issues of faith leaders, and a proven ability to respond and relate to those varying needs.

Location: GTA, Ontario

Application Deadline: July 29, 2025

Start Date: TBD

Salary Range: \$125-139K

APPLY online at nelsonandkraft.com/jobs with your cover letter and resume. You must be eligible to work in Canada.

ABOUT US

Nelson/Kraft & Associates Inc. is an executive consulting firm that specializes in working with not-for-profits and for-profit businesses across Canada, assisting them in the placement of senior executives and directors.

Nelson/Kraft & Associates Inc. welcomes and encourages all interested applicants to apply for this position. Nelson/Kraft & Associates Inc. is committed to the principles of diversity and inclusion in its hiring practices, and will only make distinctions among interested applicants in accordance with the applicable Human Rights legislation.

Nelson/Kraft & Associates Inc. also welcomes and encourages applications from candidates with disabilities. Accommodations are available on request for candidates taking part in the selection process. If you require disability-related accommodation during the recruitment process, please contact us.