



A CSE Global Company

CSE Global & CSE Crosscom

Solutions for the future

Committed to building a safer,
more productive world since 1985.



CSE Global: Technologies for Every Industry

Shaping the future of intelligent business



Industries



Mining



Public Safety



Oil & Gas



Commercial



Renewables



Transport



Construction



Education



Utilities



Retail

The CSE Journey

Becoming a truly global business

For over 35 Years, CSE Global has delivered innovative solutions:

- **C**ommunications
- **S**ecurity
- **E**nergy

Headquartered in Singapore and listed on the Singapore Stock Exchange. (SGX: 544)

CSE Global continues to expand into new regions and industries with innovative technologies and partnerships that drive success.

Our Key Locations



16
Countries



57
Offices



1,800
Employees



Delivering Innovative Solutions



Communications

Critical, secure communications solutions for demanding environments.



Security

Advanced security solutions to protect against physical and intangible threats.



Energy

Integrated, scalable energy solutions to ensure power supply to critical operations.

A Global Reach

CSE Global's journey of success & launch of CSE Crosscom

CSE Global:

1985 | Singapore

CSE Global commences as the engineering projects division of Chartered Electronics Industries.

2000 | United States

CSE Global acquired W-Industries and has since steadily grown the USA.

2004 | Australia

CSE Global acquired Uniserve Corporation, launching CSE Global's expansion in Australia.

2008 | New Zealand

CSE Global acquired process control and automation manufacturer W. Arthur Fisher.

CSE CrossCom:

2015 | Australia

CSE Australia acquires Crosscom. Creating the founding company CSE Crosscom Pty Ltd, a wholly owned subsidiary of CSE Global.

2018 | New Zealand

CSE Crosscom enters New Zealand with the acquisition of Genesis Communications.

2019 | United Kingdom

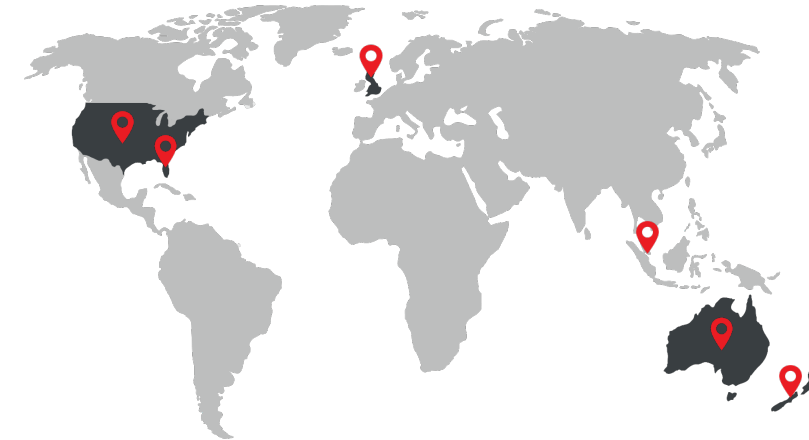
CSE Crosscom acquired Chatterbox leading communications provider, initiated launch of CSE Crosscom UK.

2020- 2022 | United Kingdom

Additional CSE Crosscom acquisitions included: Zycomm Radiotek and DTS.

2023 | United States

Acquires Radio One, Orlando FL.



Since CSE Global's inception there have been 47 successful acquisitions

CSE Crosscom USA

Radio One

Serving Florida for 30+ years from seven strategic locations.

One of Motorola solutions largest partners in North America.

Consistently recognized as a Motorola Solutions Platinum Partner.

Radio One innovates with the latest and best technology, total customer satisfaction, and end-to-end wireless solutions across leading industries.



Technology solutions for every industry



At the Core of CSE Crosscom

Our vision, mission and values

Vision:

To be the leader in end-to-end voice, video and data solutions.

Mission:

To provide products, systems and solutions that help our customers increase operational efficiencies and achieve higher levels of safety.

Values:

Safety



We are committed to the safety of our team and the community.

Succeed



We strive to deliver exceptional outcomes.

Innovate



We encourage creative solutions.

Trust



We act with honesty, integrity and fairness.

Respect



We support diversity and inclusivity.

Our Vision for the Future

Shaping the future of CSE Crosscom

Become the leading partner of voice, video and data solutions.

Do this by:

- Having a clear understanding of our customers' current and future needs.
- Working with technology partners to match solutions to customer needs.
- Understanding emerging technologies and ensuring our product range matches.
- Ensuring we have a consistent means of listening to customer feedback and acting accordingly.
- Investing in people, inventory and systems to achieve customer needs.
- Helping you, our customer, find ways to grow your business and in turn, grow.



My Personal Connection

CSE Crosscom Evolution

2014 – 2018 Singapore

Led Asia Pacific & Middle East radio channel for Motorola Solutions.

2015 Australia

Oversaw formation of CSE Crosscom. Roy Rowe, CSE Australia acquired Crosscom.

CSE Crosscom

Subsequently acquires more dealers across Australia/New Zealand. (ANZ)

2019 Chicago

Repatriated back to United States to lead MSI NA channel.

- Continued to explore US acquisition prospects for CSE Crosscom with Roy Rowe.
- COVID hits and everything stops.

2019 – 2022 UK Expansion:

CSE Crosscom expands in the United Kingdom: Chatterbox, Zycomm, Radiotek, DTS

2022 – 2023 US Expansion:

Completed the acquisition of Radio One in Orlando, FL.

- Approached with potential of leading CSE Crosscom's international business.



Mike O'Connor
Chief Executive Officer
CSE Crosscom USA Inc.

My Personal Connection

Opportunity to lead CSE Crosscom international

- Opportunity to be CEO of CSE Crosscom US and UK Operations was a compelling growth opportunity.
- Enjoyed 10+ years getting comfortable with CSE Crosscom CEO, Roy Rowe.
- Confronted prospect of leaving a 31-year career at Motorola Solutions.
- Started Motorola in 1992 as a Regional Business Manager in newly formed Motorola 2-way radio channel.
- Prospect of retiring from Motorola Solutions
 - Where I met my wife
 - Three siblings worked there
 - Oldest daughter worked there
- I chose to retire from Motorola Solutions and pursue this terrific opportunity!

I enjoyed a successful 31-year career at Motorola Solutions, where I led the North American channel. You can trust in me and CSE Crosscom.



Mike O'Connor
Chief Executive Officer
CSE Crosscom USA Inc.

CSE Acquisition Model

Over 30 successful acquisitions by following a clear set of guidelines



Acquire companies we understand.



Acquire companies that fit with our core business skills and customer base.



Don't change what is working.



Don't change the customer experience.



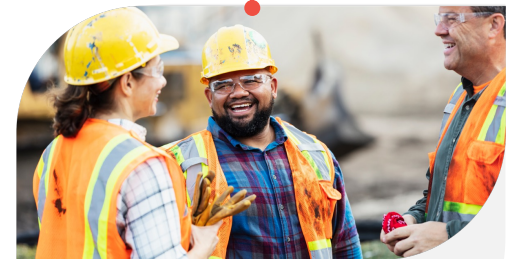
Understand what is needed and have the capacity to grow the business.



Value our people and provide training and development opportunities.



Don't change the management or customer-facing team.



Listen to customers and find out what they need to help their business succeed.

Questions

At CSE Crosscom we're building a safer, more productive world through the integration of leading voice, video and data analytic solutions.

Our technologies enhance business processes and are essential to critical communications, safety and security.

"I met my wife at Motorola Solutions. My three siblings worked there, as did my oldest daughter. I've dedicated more than three decades of my life and time and passion to this company.

But I chose to move on for the right reasons. You can trust me, ask me anything and put your faith in CSE Crosscom."

— Mike

THANK YOU

Together we are shaping the future of intelligent business.