

Subject: A note to our dairy partners

Dear Valued Customer,

The current milk price is probably putting a strain on your operation. It's affecting many of us in the dairy industry. If the predictions are right, milk prices don't look like they'll improve much for a while. While we can't control the price on your check, we can control how we serve you during these lean times.

At JBZ Dairy Advantage, we've always believed that the best way to weather a downturn is to be wise with your money, to keep your equipment running and to avoid breakdowns. We all know it only takes a stuck vacuum regulator to ruin your cell count or a torn diaphragm in the diverter valve to shoot your PI into the millions. To help ease the burden of essential upkeep, we are offering a 5% discount on all pipeline and parlor System Checkups in February and March 2026.

Our goal is to help you avoid the high cost of emergency repairs and ensure your milking equipment is doing its job when every dollar counts.

We also want to remind you that we offer refrigeration service, either by an experienced JBZ service tech serving the Northeastern PA region, or by one of our talented subcontractors in Southeastern PA.

We truly appreciate your business and your resilience, and we're praying for your success in 2026.

Blessings,

The JBZ Dairy Advantage Team

5% off Pipeline and Parlor System Checkups in February and March 2026.
This is for both **new and existing** customers. Must be paid in 30 days to retain discount. Account must be more or less current. **We service many major brands.** Offer does not apply to bucket milking systems.

LIQUID SOAP & DETERGENT

DeLaval



Good

Dairy Cycle 3

Chlorinated Detergent with a focus on value.

Price per Drum + Price per Wash ++

DeLaval



Better

Super PF

Heavy Duty Chlorinated Detergent with a focus on value.

Price per Drum +++ Price per Wash ++

DeLaval



Best for Drain Temp.

Della Supreme

Heavy Duty Chlorinated Detergent that stays effective even in lower temperatures.

Price per Drum ++++ Price per Wash +++

DeLaval



Best for Hard Water

Classic Dynemate

Super Duty Chlorinated Detergent specifically for hard water.

Price per Drum +++++ Price per Wash +++++



Good

Alka+

Two-Part Detergent, highly concentrated, highly versatile, highly economical.

Price per Drum +++++ Price per Wash +

AgroChem



Better for Hard Water

AgroClean 273

Chlorinated Detergent with a focus on value.

Price per Drum + Price per Wash ++

AgroChem



Better for Value

AgroClean 305

Heavy Duty Chlorinated Detergent with a focus on versatility and value.

Price per Drum ++ Price per Wash ++

AgroChem



AgroClean AMS

Two-Part Detergent with a focus on versatility and value.

Price per Drum ++++ Price per Wash +

THATCHER GROUP



U-Bright

Chlorinated Detergent for hard water.

Price per Drum +++++ Price per Wash +++++

ACID-SANITIZERS

DeLaval



Better

Mega-San+

Acid-Sanitizer for most water conditions.

Price per Drum +++ Price per Wash +++

DeLaval



Best for Value

AcidiShine

Peracetic Acid-Sanitizer for any water conditions with a focus on value.

Price per Drum + Price per Wash +

ENVIROTECH



Best for Organic

Perasan "A"

Peracetic Acid-Sanitizer for soft water.

Price per Drum ++ Price per Wash ++

ENVIROTECH



Best for Organic

Bioside HS

Peracetic Acid-Sanitizer for soft water with a focus on versatility.

Price per Drum +++++ Price per Wash +

We've got great tools;

we know how to use them

to clean your system right.

DeLaval



Good

ACID

Prime D

Heavy Duty Acid with a focus on value.

Price per Drum ++ Price per Wash +

DeLaval



Better

Acid Blend N/P 1000

Heavy Duty Acid for any water conditions with a focus on value.

Price per Drum +++ Price per Wash +++

DeLaval



Better

Dairy Placid

Heavy Duty Acid for any water conditions.

Price per Drum ++++ Price per Wash +++

DeLaval



Best

Ridstone

Super Duty Acid for any water conditions, also helpful as a system shock.

Price per Drum +++++ Price per Wash +++++

THATCHER GROUP



Good

Acid Cleaner EC

Acid with a focus on value.

Price per Drum + Price per Wash ++

THATCHER GROUP



Better

Acid Cleaner 30

Acid for any water conditions with a focus on value.

Price per Drum +++ Price per Wash +++

THATCHER GROUP



Best for Organic

SANITIZERS

T-Chlor

12.5% Sodium Hypochlorite

Price per Drum ++ Price per Wash ++

DeLaval

Best for Hard Water

MANUAL POWDER SOAP

Super Kleenite

Heavy Duty Chlorinated Powder Detergent for hard water, foams up very well.

Price per Container ++ Price per Wash ++

AgroChem

Chlorisol

Chlorinated Detergent with a focus on value.

Price per Container + Price per Wash +

THATCHER GROUP

M-Chloro

Chlorinated Detergent with a focus on value.

Price per Container + Price per Wash +

THATCHER GROUP

Man-U-Clean

Non-Chlorinated Detergent.

Price per Container + Price per Wash ++

DeLaval

ACID-DETERGENT

Zone III

Heavy Duty Acid-Detergent for combining the detergent and acid cycles.

One-Step CIP

Acid-Detergent for combining the detergent and acid cycles.

AgroChem

LAUNDRY DETERGENT

DeLaval

Super Kleenite

Heavy Duty Powdered Chlorinated Detergent for use with Laundry

AgroChem

AgroKleen "L"

Liquid Non-Chlorinated Laundry Detergent.

AgroChem

AgroKleen "P"

Powdered Chlorinated Laundry Detergent.

DeLaval

PARLOR WASHDOWN

ZEE COMPANY

Sheen-Ezey

Heavy Duty Foaming Acid Cleaner. For mineral scale and shining up stainless steel.

AgroChem

ChlorAlka Plus Foam

Chlorinated Foaming Detergent.

AgroChem

High-Foaming Acid Cleaner

Foaming Acid Cleaner. For mineral scale and shining up stainless steel

THATCHER GROUP

U-Mac

Foaming Acid Cleaner. For mineral scale and shining up stainless steel.

DeLaval

NON-FOAMING POWDER SOAP

THATCHER GROUP

Super Clean

Powdered Non-foaming Detergent with a focus on versatility.

UCC 10,000

Powdered Non-Foaming Detergent with a focus on value.

DeLaval

SPECIALTY CLEANERS

DeLaval

Liquid Hot Rod

Alkaline Shock Treatment

AgroChem

Remedy

Teat Sealant Remover.

THATCHER GROUP

CD 114 Activator & Base

Chlorine Dioxide cleaner for general purpose use including calf hutches.

THATCHER GROUP

AP Liquid Detergent

General purpose alkaline cleaner.

Liquid Rose

Hand Soap Concentrate and General purpose alkaline cleaner with floral scent.



DeLaval



CALF ESSENTIALS

Calf Coat

Triple Insulated, water repellent, fleece lined, heavy duty buckles.

Holstein Size.....\$ 39

Jersey Size\$ 39

Calf Jacket

Single Insulated, quilted.

Holstein Size.....\$ 24

0-1 week lead time

TechMix



Replenish Ab+

For severe scours and dehydration. Contains colostrum and electrolytes.

6 oz. Single Dose Packet.....\$ 10

BIO VET



Pecti-Cap Jr.

For scours and dehydration. Contains probiotics and electrolytes.

50 Boluses.....\$ 43 \$3.44 per dose (4 bolus)

BIO VET



Calf Baselyte

For dehydration. Contains probiotics and electrolytes.

80 g Single Dose Packet.....\$ 3.25

aspen



Bovine IgG Colostrum Replacer

Supplement existing colostrum with one bag (50 g IgG antibodies) or replace colostrum altogether with 2-4 bags (100-200 g IgG antibodies). 100% natural bovine colostrum, no additives.

350 g Packet.....\$ 16

durvet



Triodine-7

Iodine solution for dipping calf navels.

Gallon.....\$103

Pint.....\$ 16.50

0-1 week lead time

Merrick's



Calf Nurser

Made in America, a great heavy-duty calf bottle system.

2 Qt. Snap-On Bottle\$ 3.15

3 Qt. Snap-On Bottle\$ 8.15 (Built-in handhold. Extra-tall bottle)

Snap-On Nipple\$ 4.95

2 Qt. Screw-On Bottle.....\$ 5.95 (E-Z Nurse Brand)

Screw-On Nipple.....\$ 4.55 (Fits E-Z Nurse Brand)

Screw-On Ring\$ 1.55 (E-Z Nurse Brand)

Miller Manufacturing Company



Little Giant Calf Bottles

An alternative to Merrick's. We prefer Little Giant 3 Quart Bottles because they aren't as tall.

3 Qt. Snap-On Bottle\$ 5.95

2 Qt. Screw-On Bottle.....\$ 4.95

Screw-On Nipple.....\$ 2.15

Screw-On Ring\$ 1.15

REFRIGERATION • TEAT DIPS • FLY CONTROL • BREAKDOWN SERVICE • TOWELS • ANIMAL HEALTH • RETROFITS • VMS ROBOTS • CALF CARE • HOOF CARE
 CIP CHEMICALS • EAR TAGS • BEDDING CONDITIONER BOOTS • **WE'VE GOT YOU COVERED.** • MANURE TREATMENT • SERVICE • LEG BANDS
 NEW INSTALLATIONS • WATER BOWLS • LARGE SELECTION • REPLACEMENT PARTS • SYSTEM CHECKUPS • IV
 WATERPROOF APPAREL • TUBING • LINERS • BIOVET • PARLORS • GLOVES • HONESTY • INTEGRITY • QUALITY • AUTO TAKEOFFS • SHOVELS • VACCINES • CENTER ALLEY PIPELINES