

THE

Landau Times

SUMMER 2026



Serco Selects Landau as Prime Subcontractor for Army Marine Fleet

Landau Marine is proud to be working in strategic partnership with Serco Group plc, the Prime Contractor for the Ministry of Defence's Boats in Service Support (BISS) programme.

Under this seven-year contract, Serco is delivering in-service support for the British Army's fleet of more than 500 military vessels, providing end-to-end contract leadership, governance, assurance and customer interface to the MOD. Landau Marine, as Serco's key delivery partner, is responsible for the day-to-day maintenance and upkeep of a wide range of specialist craft across the UK.

The Army's fleet plays a critical role in delivering troops, transporting equipment and sustaining operations during ship-to-shore deployments and amphibious activity. Through the BISS contract, Serco is supporting the MOD Boats Team with a comprehensive support solution that includes maintenance, repair, spares, trials, technical assurance and performance reporting managed through a single, integrated delivery model.

Work commenced in April 2026 and is being delivered through Landau's new waterside facility in Woolston, Southampton, alongside a national network of approved UK sites. All operating under Serco's contract management, safety, security and quality frameworks.

The contract covers Mexeflotes used as landing craft, causeways and pontoons, alongside Combat Support Boats supporting bridging, amphibious and diving operations, and a range of Army Workboats used to enable fuel delivery to deployed forces. In addition, the fleet includes lightweight and rapidly deployable vessels such as Army Assault Boats, Gemini 650s, Hard Hull Riverine Craft and Avon Redcrests.

By combining Serco's nearly three decades of experience in defence maritime support, programme management and assurance, with Landau Marine's specialist technical knowledge built over more than 15 years maintaining these craft, the partnership brings together the strengths required to deliver a safe, resilient and responsive service to the British Army over the next seven years.

MESSAGE FROM THE CEO

What a year it has been...

We caught up with Ben Metcalfe, CEO, to hear about another fast-moving year across the group.

"What a year it has been and there are absolutely no signs of things slowing down anytime soon. Sometimes I question whether pushing that original snowball down the hill was such a good idea, because once momentum starts

building, it grows quickly. **Exciting? Absolutely. Relaxing? Not even slightly.**

The reality behind growing businesses is often the part people do not see – the 14-hour days, motorway miles, endless meetings, spreadsheets, phone calls and the 4am ideas that somehow seem sensible before the first coffee. But despite the pressure and occasional chaos, we are making real progress across the group.

Supermarine Quay's workshops and offices are now open, with tenants moved in and strong interest building. Our

boardroom, podcast room and conference facilities are also available to hire overlooking the River Itchen. Next door, the quay wall project is nearing completion, while across the wider group we continue expanding, growing MOD work and supporting more haulage customers."

Wendy Wood, Managing Director, added: "Moving the Marine Team to Supermarine Quay has opened new opportunities. Bringing customer boats into storage alongside lift and launch facilities will add real value to our growth plans."

Jonathan Bagge

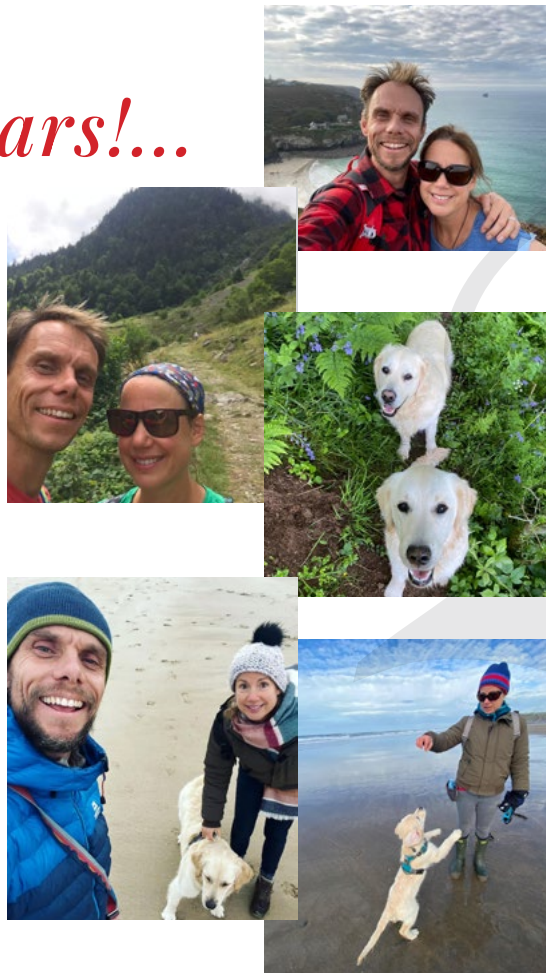
Celebrating 25 years!...

'The only job I've ever had'

My timeline at Landau has really been all of my adult (still not sure I'm one of those yet though!) life. So this is really what I've done as an adult in my time. One thing I will say about the company is its never boring! Half the reason why I'm still here. The other half being the people.

I've been lucky enough to work with my best friends for all of my adult life which not a lot of people can say, I also loooooove boats and am a massive nerd! (but you already knew that though!). I was brought up on boats on the river Thames and helped my dad fix ours as a kid so it seemed a logical progression (after getting the boring bit of education out of the way) to want to carry on fixing them and being involved in what I believe to be one of the best industries out there, and yes I'm biased.

I've been lucky enough to be involved in all sorts of work at Landau from race boats to classic boats, to real passion restorations, to military cool stuff (old and new) and working in build factories seeing these giants come to life! I've also adored some of the clients I've worked with, some are now friends, those that are fed off the same passion as me for the love boats.



In my personal life over my time at Landau quite a lot has changed (because it's been a very long time!). Moved to Southsea to be near the beach for all water born activities, bought a house, got married to one of the most amazing humans on this planet! Had a bit of battle with illness but positivity and my wonderful family and friends brings me through that!

Then onto our most recent chapter and hopefully our end game of buying our old Farm, which has certainly been my life's biggest project to date and is and will be our life's work. I do very much feel I must have done something really good in a past life to have landed me in this position where I'm lucky enough to live with my wife, sister-in-law and her husband (one of my best friends) and our two lovely doggies Nala and Willow.

We've grafted, demolished, re-imagined and re-built (with the help of some very clever friends), re-painted and the most important part absolutely loved our little slice of heaven in Devon. Some would say why don't you do that full time and leave boats, but I've been with Landau for so long now I feel it's kind of part of my DNA (not sure if that's a good or a bad thing!) and I genuinely love my job, and all the people associated with it.

*So, I guess I will always be here!
As long as they'll have me anyway!*

FIRST TENANTS

MARINE HUB WELCOMES



Leading the way is Proteum. Part of the SC Group, Proteum specialise in the worldwide supply of marine diesel engines and offer valuable support services to their marine clients. Their presence at Landau Supermarine Quay reflects both the ambition of the site and its role in supporting innovation within the sector.

By choosing to locate within the hub, Proteum gains access to a collaborative environment where engineering expertise, marine services and infrastructure come together.

The proximity to workshops, waterside access and like-minded businesses creates an ideal setting for shared development.

For Landau, welcoming Proteum is a significant step in realising the vision for Supermarine Quay. The site has been designed not just as a collection of workspaces, but as a community where businesses can work alongside one another, share knowledge and create new opportunities.

The addition of a company focused on sustainable marine solutions highlights the direction of travel towards a more innovative and environmentally conscious industry.

Proteum's arrival signals the beginning of a growing tenant community, with further businesses expected to join as the site continues to develop. As more organisations establish themselves at Supermarine Quay, the benefits of collaboration and proximity will only increase, reinforcing the hub's position as a centre of excellence on the south coast.

*Experts in
marine services*

"We have been so excited to join and start the ball rolling at the marine hub within Supermarine Quay, working with Landau over the move and the logistics involved has been an absolute pleasure, the whole team at Landau are a pleasure to deal with. The premises have lived up to our expectations and the level of finish and detail is exceptional, it is somewhere that will be a real pleasure to welcome customers and suppliers to. We are looking forward to a long lasting, collaborative relationship with Landau and any other companies that join in the future." **Neil Taylor - General Manager - Proteum Limited**

Supermarine Quay



A PREMIUM BUSINESS FACILITY ON THE ITCHEN

At the heart of Landau Supermarine Quay is a modern conference and meeting facility designed not only for tenants, but also to welcome external businesses looking for a professional and inspiring venue on the south coast.

The centrepiece is a spacious conference room capable of hosting up to 60 guests, making it ideal for presentations, networking events, training sessions, client briefings and industry gatherings. Designed with flexibility in mind, the space includes overhead audio with Bluetooth connectivity, visitor WiFi and full presentation capability, all set against impressive views across the River Itchen.

Alongside the conference suite is a premium boardroom offering a more private setting for executive meetings, strategy sessions and client discussions. Featuring panoramic river views, a large-format conference television and modern presentation setup, the room provides a professional environment that combines functionality with a relaxed waterside atmosphere.

While these facilities are fully accessible to tenants within the marine hub, Landau Supermarine Quay is also opening its doors to external companies seeking high-quality meeting and event space in a unique marine setting. From growing local businesses to established organisations, the facilities

are designed to provide a welcoming and well-equipped environment for productive meetings and collaboration.

Visitors are welcomed through a comfortable and professional reception area, creating a strong first impression from arrival. Throughout the site, guests and tenants also benefit from modern shared amenities including high-quality kitchen and kitchenette facilities, contemporary washrooms and shower facilities designed to support day-to-day comfort and convenience.

Further enhancing the offering is a dedicated podcast and media room, providing businesses with a professional space to record podcasts, interviews, presentations and digital media content, an increasingly valuable tool for modern marketing, communication and brand development.

By combining modern facilities, flexible workspaces and exceptional riverside surroundings, Landau Supermarine Quay is continuing to establish itself as a destination for collaboration, innovation and professional business engagement within the marine and maritime sector.

Visitors are always welcome. To arrange a viewing of the site and explore the facilities available, please book an appointment register your interest online at www.landauuk.com/property

LANDAU UNVEILS NEW BOATYARD PLANS TO STRENGTHEN SUPERMARINE QUAY OPERATIONS

Landau Supermarine Quay is expanding its capability with a dedicated boatyard, bringing key marine functions together on one site and increasing efficiency across the business. The new facility adds boatyard services, container storage, hard standing and on-site capacity for larger vessels, creating a more streamlined base for engineering, refit and technical operations.

With launching, lifting, storage and maintenance now managed directly on site, Landau can control more of the project lifecycle without relying on external yards. This reduces downtime, shortens turnaround times and gives teams greater flexibility. Expanded hard-standing areas further support complex projects requiring space, organisation and controlled access.

This development creates a more integrated operational base and strengthens Landau Marine's ability to deliver high-quality marine services, marking a significant evolution for Supermarine Quay.



ONE LANDAU

THREE INDUSTRIES

Many know Landau for its long-standing reputation in marine refit, repair and maintenance but today, the business has evolved into something far more powerful. Landau is now a fully integrated group, built across three core sectors: Marine, Haulage and Property. Together, this is what sets Landau apart in an increasingly complex and demanding industry.

At its heart, Landau Marine remains the foundation of the group. Since 1995, the company has delivered high-quality services across leisure, commercial and defence sectors, earning a reputation for reliability, craftsmanship and technical expertise. From complex refits to ongoing maintenance programmes, Landau's marine team continues to deliver projects that showcase both capability and trust.

Recognising the need for greater control over project timelines and logistics, Landau expanded into haulage, bringing transport and lifting capabilities in-house. Landau Haulage enables the safe and efficient movement of vessels, engines and heavy equipment, reducing reliance on third parties and eliminating unnecessary delays. In addition to supporting internal projects, Landau Haulage also operates as a standalone service, delivering car and boat transportation, precision lifting and bulk load movements for a wide range of external clients. This dual capability strengthens both the group's operational efficiency and its commercial reach, ensuring that projects can move from collection to completion with greater speed and coordination.

The third pillar, Landau Property, underpins the group's long-term vision. Through the development of Landau Supermarine Quay, the business has transformed a historic marine site into a modern, purpose-built commercial hub. Now home to the Landau Group and its growing network

of partners, the site provides high-quality workspace, workshops and shared facilities designed to support marine businesses of all sizes.

What truly sets Landau apart is how these three pillars work together. With haulage operations based at the same site as marine services, vessels can be transported, lifted and moved directly into workshops without delay. Engine removals, heavy lifting and specialist works can all be handled on-site, with teams working side-by-side to streamline delivery. The result is reduced downtime, improved communication and a more efficient experience for customers.

This integrated approach allows Landau to offer a genuine one-stop solution, combining infrastructure, expertise and logistics under one roof. As the group continues to invest in its facilities, people and capabilities, Landau is not just supporting the marine industry it is helping to shape its future.

UNMANNED SURFACE VEHICLE

SUBSEA XPLOER COLLABORATION

Following Landau's significant work in the USV (Unmanned Surface Vehicle) arena in the past couple of years the team are proud to now be collaborating with Subsea Xplorer, supporting their innovative operations within the autonomous marine sector. Drawing on extensive industry experience Landau provides maintenance and technical support to ensure continued operational readiness and can also move the USVs to new operating areas utilising our in house haulage capability.

Subsea Xplorer delivers comprehensive geophysical survey solutions for offshore and nearshore projects across the oil & gas, renewable energy, and marine infrastructure industries. Through the use of advanced technologies,



including the cutting-edge Xplorer 1 USV (Uncrewed Surface Vehicle), the company provides high-resolution seabed and sub-seabed mapping services that help clients execute projects safely and efficiently. This collaboration

highlights the shared commitment of both companies to innovation, safety and operational excellence within the evolving marine and offshore survey industry, while supporting the future of autonomous maritime technology.