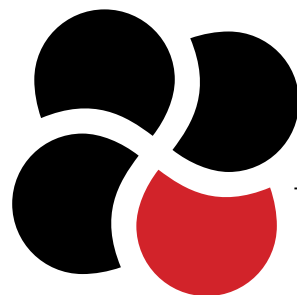


THE



Landau Times

SUMMER 2025



WE'RE MOVING!
Landau innovation, anchored in history.

Following the successful purchase of the former Marine Skills Centre, situated in Woolston on the river Itchen, and built on the hallowed ground of the first Supermarine Spitfire manufacturing plant, Landau is now moving ahead with their planned conversion of the site, making it their new home.

The 9000 square foot site provides huge expansion opportunities and will become the Landau group headquarters, housing Landau Marine, Landau Haulage, and Landau Properties. With roughly 50% of the site committed to the Landau group, the rest will be split into a mix of rental offices, and collaborative hot desking for marine SMEs and startups.

The goal is to create a dynamic marine hub that fosters inter-trading and collaboration among professional start-ups and SMEs. By providing a shared space, Landau aims to encourage

the exchange of ideas, resources, and expertise, paving the way for groundbreaking innovations and advancements in the marine sector. This inter-trading environment will enable companies to leverage each other's strengths, leading to synergistic partnerships and mutual growth.

Furthermore, the hub will serve as an incubator for new ideas, offering a fertile environment for entrepreneurs and innovators to develop and test their concepts. Through networking events, workshops, and mentorship programs, the centre will provide invaluable support to budding marine enterprises. In essence, the conversion of the Marine Skills Centre into a thriving marine hub represents Landau's commitment to fostering a culture of innovation and collaboration, positioning the company and its partners at the forefront of the industry.

MESSAGE FROM THE CEO

EXCITING TIMES AT LANDAU GROUP

Earlier this year, we caught up with Ben Metcalfe, the founder and CEO of the Landau Group, to discuss his exciting plans for the business.

"2024 and 2025 have been game-changing years for us, by bringing Landau Marine, Maritime Haulage, and Property under one roof, we've created a fully integrated business designed to serve you better."

I asked Ben what this integration means for customers.

"It means faster, more flexible service," he explained. "Need a last-minute boat movement or a lift to meet a tight deadline? Our in-house haulage team has it covered. Looking for a full refit or repair service? With our new lifting facilities, heated workshops, engine and machinery shop, woodworking and laminating shops, plus blasting and spraying at Marchwood, we now handle every aspect of your project in-house: no delays, no third-party hold-ups."

Ben's pride in the new facilities was evident. "For businesses and contractors working with us, we can even provide short-term accommodation while you settle in, making it easier than ever to collaborate with us," he

added. "We even have private meeting rooms and co-working sites available in Southampton and Portsmouth."

Most importantly, having a long-term home means continuous investment in new tech, facilities, and expertise. *"This ensures we stay at the forefront of the industry and continue delivering the top-tier service you expect from Landau,"* Ben emphasised.

As our conversation drew to a close, Ben's excitement for the future was infectious.

"Exciting times ahead, we can't wait to share them with you, and I can't thank our existing customers and team enough for making this all possible!"

MESSAGE FROM THE MD

Landau Marine Launches New Apprenticeship Scheme to 'Grow Our Own' Engineers

Landau Marine UK has launched an apprenticeship scheme aimed at nurturing talent and developing a skilled workforce, a move enabled by their relocation to new headquarters in Woolston. Wendy Wood, Managing Director, expressed her enthusiasm: *"Our goal is to 'grow our own' engineers, providing hands-on experience and training under the guidance of industry experts."* Her passion for fostering growth aligns with the scheme's mission.

This initiative ensures a continuous supply of qualified professionals who embody Landau

Marine's values and standards. Wendy emphasised that the scheme is a "long-term investment" to maintain their high standards, drive innovation, and secure future success. For the marine industry, the apprentices will bolster sustainability and growth, giving back to the sector that has supported the company.

The program underscores Landau Marine's dedication to the marine industry's future while setting benchmarks for excellence in engineering education. Wendy reflected, *"It will be rewarding to see our apprentices flourish and contribute positively to the industry."*

This new apprenticeship scheme highlights Landau Marine's commitment to people and innovation. By investing in the next generation of engineers, the company not only secures its continued success but also strengthens the marine industry's foundation. Wendy concluded, *"Investing in people is the key to collective growth and achievement. We are proud to help shape the future of the marine sector."*

The initiative is a powerful statement of Landau Marine UK's dedication to fostering talent and ensuring long-term prosperity for both the company and the broader industry.

Interview with Roger, Sales Director Building Strong Relationships and Delivering Excellence

Having spent three years at Landau, Sales Director Roger shared his admiration for the team's diverse skills and dedication. "We're focused on strengthening ties with Commercial and Military boat users while continuing to support our valued Leisure and Historic clients," he explained.

With advances in Autonomous technology, Landau has helped companies integrate their innovations into practical seagoing platforms a focus that will continue into 2026. Roger also highlighted the company's "one-stop shop" capabilities in mechanical, electrical, and composite engineering, enabling swift project delivery for new marine ventures.

Recalling a standout project, Roger described replacing a damaged 2m composite bow for a client under tight deadlines. "From collection to completion, our team ensured efficiency and quality," he added.

For any enquiries, reach out to service@landauuk.com to discuss how Landau can help make your project a success.



LANDAU MARITIME HAULAGE LEADING MARINE TRANSPORT

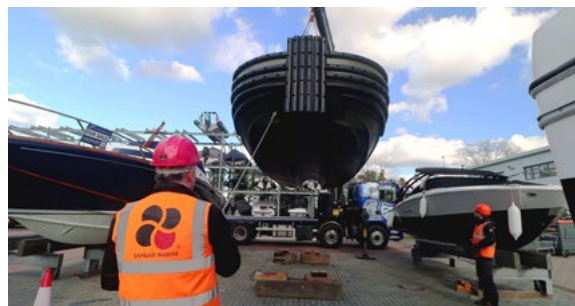
If you're looking for reliable and efficient maritime transportation, Landau Maritime Haulage has got you covered. Their mission is to offer top-notch service and great value tailored to your unique needs. They took things up a notch in June 2024 when they got their first crane lorry, which makes their services even better.

The team at Landau Maritime Haulage is trained to handle lifting and slinging operations safely and in line with HSE guidelines. Plus, you can keep track of your delivery with their "Find My Location" GPS tracking feature.

Available 24/7, Landau Maritime Haulage is all about flexibility and timely service. Their crane lorry is even a sleeper, making long-distance deliveries a breeze. And it meets Euro 6 emissions standards, showing their commitment to sustainability.

They specialise in transporting vessels up to 10 meters, Hiab lifting, bulk cargo transport, and customised solutions for oversized cargo. Their 8-wheeled DAF lorry with a 52T Hiab and beaver tail can handle up to 11 tons, ensuring they meet your needs.

Landau Maritime Haulage has built a reputation for delivering quality, so transporting boats is second nature to them. For professional, reliable, and cost-effective maritime transportation, get a quick quote from their team today: service@landauuk.com



*Experts in
marine services*

Mexe flote



Since 2015, Landau has provided critical maintenance for the British Army's MEXE platform, a modular pontoon system vital to the Army Maritime community. Serving the British Army since the 1960s, the MEXE's design remains largely unchanged, and many original pontoons are still operational. Comprising three pontoon types, the MEXE can be configured into rafts and causeways, ensuring versatile applications like transferring vehicles, equipment, and stores from ship to shore in the littoral zone.

A standout feature of the MEXE is its transportability: it can travel by sea, road, rail, or air. Typically, the MEXE is attached to or moored within a Royal Fleet Auxiliary Bay Class Ship, utilising a lifting system to pivot, raise, and secure the platform. This design ensures global deployment for operations, exercises, and disaster relief.



With dimensions of 7.32 meters wide and 38.66 meters long, a standard MEXE raft boasts a 110-tonne cargo capacity, enabling efficient transport even under austere conditions. Its modularity allows it to serve as causeways, landing platforms, or pumping stations for ship-to-shore fuel pipelines.

In response to aging systems, Landau implemented innovations like epoxy paint systems, non-slip decks, new hatches, and stainless-steel bolts. Using environmentally friendly Prolan, pontoons are resprayed and preserved to enhance reliability and reduce maintenance needs.

Landau's comprehensive five-year maintenance includes inspections, repairs, coatings restoration, and watertight testing. Interested parties can reach Landau Marine at service@landauuk.com for fleet solutions that ensure operational efficiency.

GRP MOULDING

CUSTOM MOULDING EXPERTS

Landau Marine has led the GRP and moulding industry since 1996, with a skilled team, including DNV and Lloyd's Register-certified laminators, and a strong contractor network to tackle projects of any scale. Their expertise covers new builds, fit-outs, and refits, offering 24/7 boat-building services globally.

Quality and sustainability drive their operations, backed by ISO9001-2015 and ISO14001 certifications. With production sites, lifting yards, and workshops across southern England including Marchwood, Swanwick, Dorchester, and Warsash. Their largest facility boasts 230m² dedicated to large moulds, optimising efficiency with dual-sided roller doors.

Landau's ability to rapidly scale labour and cut build times by 14% has earned industry recognition. Prestigious brands such as Sunseeker International, Oyster, The Royal Navy, and Portsmouth Historic Dockyard rely on them for



complex projects, from 90ft hull builds to restoring intricate elements like SkyDecks and Jacuzzi surrounds.

With a reputation for excellence, Landau remains a trusted partner in marine innovation. For bespoke GRP moulding solutions, contact their team at service@landauuk.com

CSB ARTICLE

COMPREHENSIVE CSB REFIT

Landau Marine proudly announces the successful completion of comprehensive Combat Support Boat (CSB) refits, enhancing the capabilities and operational readiness of these essential vessels. The CSB excels in bridging and amphibious operations, with its water jet propulsion system providing high thrust even at shallow draughts. It supports diving operations, ship-to-shore re-supply, and inland water patrols, showcasing its multifunctionality.

Standout features include immediate stops to avoid collisions and unmatched agility by turning on a sixpence at high speeds. These attributes ensure that CSBs remain indispensable assets in diverse operational contexts. "At Landau, we pride ourselves on delivering projects with unmatched speed and quality. Our experienced team executes refits under tight deadlines without compromising excellence," said a member of Landau's engineering team.

A satisfied client praised Landau for delivering boats that "feel brand new" and highlighted the team's "consistent high standards." Precision in refit work instils confidence for future projects, reinforcing their dedication to quality.

The CSB refit included a full condition survey, engine overhaul, blasting and epoxy painting, electrical checks, diesel cleaning, gel and GRP repairs, hose replacements, system upgrades, hull sanding and antifouling, topside sanding, and a final sea trial.

With a focus on superior performance and reliability, Landau sets the standard in marine and defence vessel refits. Trust in their expertise for your projects. For enquiries, please contact Landau Marine at service@landauuk.com



Gemma Foster

Staff Spotlight...

Gemma Foster has now been with Landau for a decade, celebrating her 10 year anniversary in December 2024. Gemma's passion for the marine industry started when she sailed as a patient with the Ellen MacArthur Cancer Trust in 2005, she spent 5 years taking part in different trips which included Round the Island race and Cowes Week. She then went on to volunteer with the trust for a further 4 years.

In recent years Gemma has extended her family, now having 2 daughters. She has moved closer to the coast and

has spent the last 2 years renovating her family home. This move has enabled her to spend more time at the beach and taking coastal walks with her family. She hopes to enroll her daughters in a sailing club so they can take on her passion for sailing in the future.

In October 2024 Gemma got engaged and is busy planning for her upcoming wedding in July 2026. I'm sure you will join us to congratulate her on her 10 year anniversary with Landau and forthcoming wedding!

LANDAU ELECTRIC VEHICLE

LANDAU's FIRST EV

Following successful ISO:14001 certification Landau have continued with their commitment to become Carbon Neutral through the purchase of their first EV Fleet Vehicle.

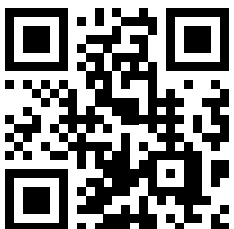
The new Dacia Spring Cargo will provide an environmentally friendly mode of transport for the team, as they undergo customer visits and travel from site to site carrying out extensive quality checks across the many commercial, historic and leisure projects they look after throughout the year.

Landau's Quiz Time!?

Spot-the- difference...

To be a Landau Engineer you need to have a keen eye for detail, have you got what it takes?

Can you find the
10 differences?



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