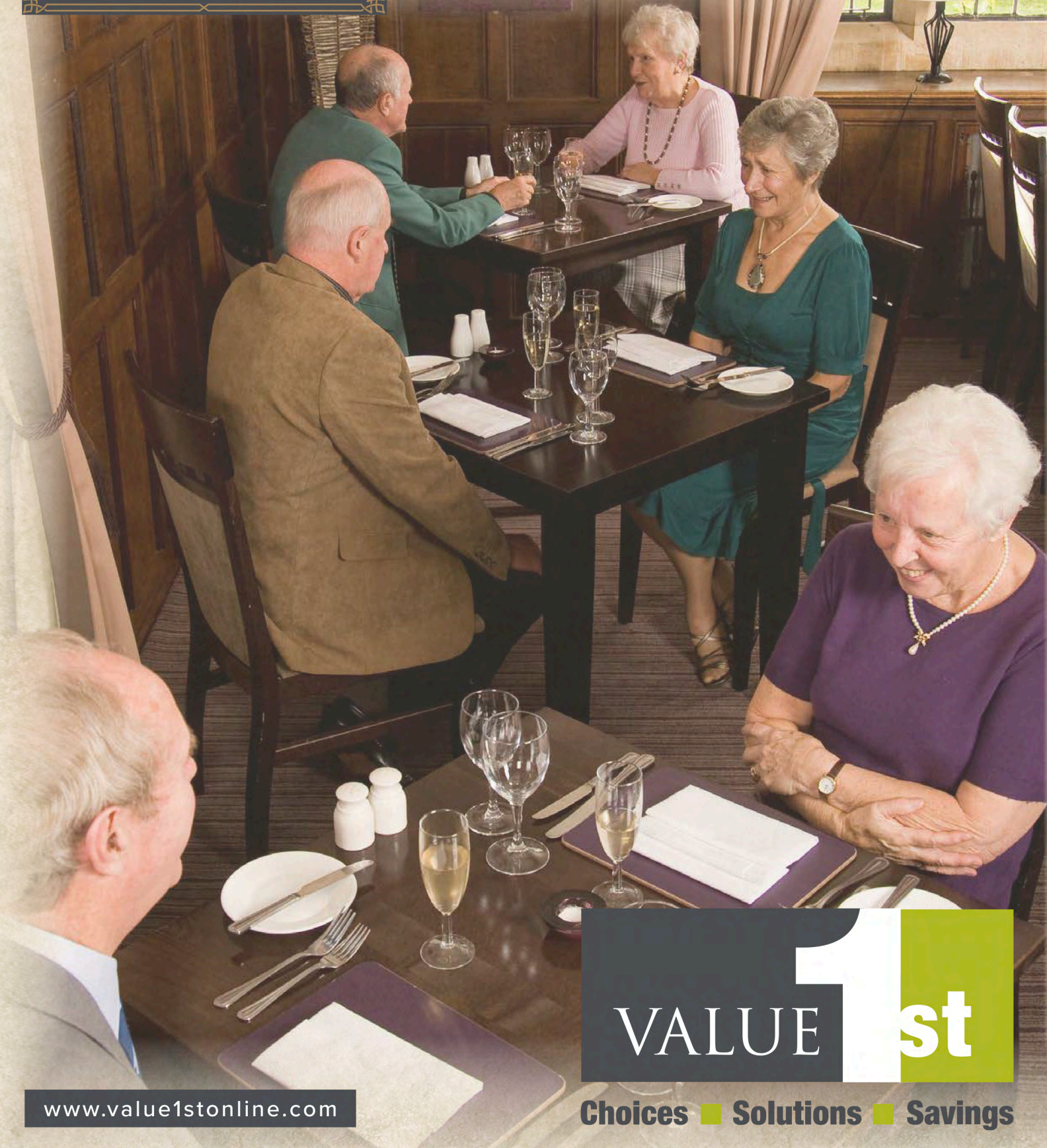


5-Star Dining Program



Hospitality for the Best in Senior Living



VALUE **1st**

www.value1stonline.com

Choices ■ Solutions ■ Savings

Food is so important to resident satisfaction in senior living communities. Value First's dining program has cost-saving contracts with many of the same manufacturers that are found in five-star hotels and restaurants. Our approved suppliers provide everything from grocery staples to fresh produce, meat, poultry, seafood, and dairy products. We outfit chefs and servers and dress your tables with china, glass, and linens. Our experienced team of sourcing specialists helps you take advantage of trends, create savings through unique and flexible menu offerings, and enhance your dining experience.

Our Commitment to Members



QUALITY
Market leading pricing from trusted brands
Top manufacturers for resident satisfaction
Reflection of commitment to quality



AFFORDABILITY
Complimentary cost analysis
Over 90% show substantial savings
Between 5-15% reduction in monthly spend



VARIETY
Multiple food distributor options
Fresh produce options
Specialty meat and seafood suppliers



FLEXIBILITY
No long-term commitments
Utilize any of the supplier agreements
Broad hospitality contract portfolio



ACCOUNTABILITY
Dedicated point-of-contact for any issues
Regular reports for optimizing cost savings
Business reviews to monitor progress



TOP DIETARY MANUFACTURERS BY CATEGORY

- BAKERY**
SARA LEE FROZEN BAKERY
ASPIRE BAKERIES (OTIS/LA BREA)
BRIDGFORD FOODS

CEREAL
GENERAL MILLS FOODSERVICE
KELLOGG'S
POST CONSUMER

COFFEE
SMUCKERS BEVERAGES
NESTLE STARBUCKS COFFEE
JAVO COFFEE

EGGS
MICHAEL FOODS
DEB EL FOODS
CARGILL KITCHEN SOLUTIONS

JUICE
NESTLE BEVERAGE
COUNTRY PURE
BEVOLUTION GROUP

POULTRY
TYSON
JENNIE O
BRAKEBUSH

SEAFOOD
HIGHLINER
KING & PRINCE
SLADE GORTON

SOUPS
KRAFT HEINZ
CAMPBELL'S
UNILEVER
- BEEF/PORK**
HORMEL FOODS
SMITHFIELD
TYSON (HILLSHIRE/ADVANCE PIERRE)

CHEESE
GREAT LAKES CHEESE
LAND O'LAKES
LACTALIS CULINARY

DISPOSABLE CUTLERY/CUPS/PLATES
DART
PACTIV
HUHTAMAKI

FROZEN POTATOES/APPETIZERS
MCCAIN
LAMB WESTON
J.R. SIMPLOT COMPANY

OILS
ROLAND FOODS
VENTURA FOODS
CATANIA OILS

SALAD DRESSING
KEN'S DRESSINGS
UNILEVER
VENTURA FOODS

SNACKS
PEPSICO/FRITO LAY
GENERAL MILLS
CAMPBELL'S

YOGURT
GENERAL MILLS
DANNON
CHOBANI

Below is a sample of our free, no obligation cost analysis that compares your current monthly food spend with our negotiated prices. Over 90% of communities have seen significant savings.

	A	B	C	D	E	F	G	H	I	J	K	L	M	N	O
1	CURRENT			HPSI ANALYSIS											
2	DISTRIBUTOR STOCK NO	PRODUCT DESCRIPTION	BRAND	MFG STOCK NO	PACK DESCRIPTION	UOM	UNITS	AVG. UNIT PRICE	SALES	HPSI SYSCO WC FL PRICE Converted to Customer Unit	HPSI SYSCO WC FL PRICE Converted Extended	\$ Diff	% Diff	Match Source	Contract Item Not Stocked
6	3271014	SWORDFISH LOIN SKON REG CUT	CSEAFD	32-71014	1/10 #AVG	LB	236.76	\$					7.10%	Exact	
7	0623885	SNAPPER RED CARIBBEAN FIL SKNL	PACKER		1/10 LB	LB	163.23	\$					-19.29%	Exact	
8	0951931	GLOVE LATEX FDSVC PF LG	SYS REL	304763373	10/100 CT	CS	17	\$					-4.27%	Exact	
9	7060833	CAKE STWBRY SHORTCAKE NO SUGAR	ANNIPIE	95195	2/10 IN	CS	29	\$					0.00%	Exact	
10	3381940	MAHI MAHI FIL BNLS SKLS 5#UP	CSEAFD		1/10 #AVG	LB	177.76	\$					-28.40%	Exact	
11	7485170	BUTTER SOLID USDA AA UNSLTD	WHLFIMP	102706	30/1 LB	CS	24	\$					4.08%	Exact	
12	1042100	VEAL OSSO BUCO 1337 BOB HND SHK	AREZCIS	1042100	50/3.2 OZ	LB	141	\$					0.54%	Exact	



FOOD FLASH

A monthly update from our supply chain experts to keep you informed of expected price fluctuations that may impact your operations.

QUARTERLY UPDATE

A summary of the particularly impactful market forces affecting commodities and updates to deliver procurement solutions, mitigate inflation and avoid disruptions.

ANNUAL FORECAST

A high-level summary of expected inflation in key purchasing categories. Factors that will drive pricing include ongoing international conflict, commodity prices, weather, biofuel production, worker wages, energy, policy and regulation and ongoing supply chain issues.



LeadingAge members gain access to cost saving purchasing programs with best-in-class suppliers through Value First and its partnership with HPSI, an Avendra Group Company.

MENU2U plus

More than a menu planner, Menu2UPlus is a savings program. It is an effective solution for reducing dietary costs and simplifying menu preparation without sacrificing quality. Menu2UPlus is a proven menu planning tool with cutting edge technology to enhance your senior living facilities food service operation and improve resident satisfaction.

