



NATIONAL

Suppliers & Distributors

MOST COMMONLY USED

Contact Your
 Value First
 Representative to
 Request Our
 Comprehensive
 Directory

MEDICAL & PHARMACY

3M + KCI
 3M Health Care
 Abbott Nutrition
 Agiliti*
 Airgas
 AliMed
 Alscot†
 Arjo*
 ARKRAY USA
 Avadim Technologies
 Cardinal Health
 Carstens
 ConvaTec
 Custom Medical Solutions†
 Daniels Internationa
 Encore Rehabilitation Services
 EspriGas†
 Essity – Personal Care*
 EZ Way, Inc.
 First Quality
 GENETWORx
 GOJO Industries
 Hill-Rom*
 Hill-Rom Rental Therapy*
 Hollister Incorporated
 Interactive Medical Systems
 Lincare
 McKesson Medical-Surgical*
 Nestlé Health Science*
 Nutricia Medical Nutrition*
 Performance Health
 PharMerica
 Redwood Toxicology (Abbott)
 Retractable Technologies
 RF Technologies
 Sage Products
 Smith & Nephew
 Span-America
 Spectrum Medical, Inc.
 Welch Allyn

CULINARY

American Quality Foods
 Aramark Refreshment Services
 Astor Chocolate
 Atalanta
 AUI Fine Foods
 Avendra FF&E
 BIMBO Bakeries USA

Blue Tritan Brands
 BRISK Coffee Roasters
 DMA*
 Ecolab - Food Safety Specialties
 Ecolab - Institutional
 EspriGas†
 Farmer Brothers
 FreshPoint
 Front of the House (FOH)
 Golden Malted
 Gourmet Foods
 Hubert
 Kabobs
 LeVecke Wine, Beer & Spirits
 Meals for All
 Pepsi Fountain
 PRO*ACT
 Royal Cup
 Rubbermaid
 Supplies on the Fly
 Sysco Corporation*
 Torn Ranch
 Tropical Foods
 US Foods*
 Vistar
 Wasserstrom

ADMINISTRATIVE

BenefitHub†
 Carstens
 Direct Supply
 Encompass Group Textiles
 FedEx
 GENETWORx
 Innovative Cost Solutions†
 Konica Minolta
 Model 1 Commercial Vehicles
 Network Distribution
 Office Depot*
 Pacific Concepts Group
 Pitney Bowes
 Procurement Partners†
 Redwood Toxicology (Abbott)
 Shoes For Crews
 Shred-it (Stericycle)
 Smart Care Solutions
 Staples*
 T-Mobile USA
 Vestis
 Zenith Energy

EQUIPMENT

3M Health Care
 Agiliti*
 AliMed
 Alscot†
 Aramark Refreshment Services
 Arjo*
 Avendra FF&E
 Boelter
 Cardinal Health
 CINTAS Fire Protection Services†
 Direct Supply
 DMA*
 E-Z-GO
 Ecolab - Food Safety Specialties
 Ecolab - Institutional
 Edward Don & Company
 Encompass Group Textiles
 EZ Way, Inc.
 Ferguson†
 Friedrich
 Grainger*
 Guest Supply
 HD Supply*
 Hill-Rom*
 Hill-Rom Rental Therapy*
 Hillyard, Inc.
 Home Depot Pro (The)
 Hubert
 Kone
 Konica Minolta
 Leslie's Pool Supplies
 Manchester Mills
 McKesson Medical-Surgical*
 Model 1 Commercial Vehicles
 Office Depot*
 Otis Elevator
 Peloton Interactive (fka Precor)†
 Performance Health
 Phoenix Textile
 Power Plus
 Renue Systems†



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EQUIPMENT (continued)

RF Technologies
Rubbermaid
Schindler
Span-America
Staples*
Supplies on the Fly
Sysco Corporation*
Telgian Fire and Life Safety†
Thyssenkrupp
UniMac (Alliance Laundry)
US Foods*
Veritiv Corporation
Ward's Media Tech
Wasserstrom

HOUSEKEEPING & LINENS

3M Health Care
AlSCO†
Avendra FF&E
Clorox Company (The)
DMA*
Direct Supply
Ecolab-Institutional
Ecolab-Pest Elimination
Encompass Group Textiles
Essity Paper*
Ferguson†
Georgia-Pacific
GOJO Industries
Grainger*
Guest Supply
HD Supply*
Heritage Bag
Hillyard, Inc.
Home Depot Pro (The)
Kimberly-Clark
Manchester Mills
Network Distribution
Phoenix Textile
PlumbMaster
Renue Systems†
Rolyn
Rubbermaid
SC Johnson
ScentAir
Smart Care Solutions
Staples*
Supplies on the Fly

Sysco Corporation*
UniMac (Alliance Laundry)
Veritiv Corporation
Wasserstrom

MAINTENANCE

Batteries Plus
Clorox Company (The)
Daniels International
Direct Supply
E-Z-GO
Ecolab - Institutional
Ecolab - Pest Elimination
Edward Don & Company
Essity Paper*
EZ Way, Inc.
Forbo
Friedrich
Georgia-Pacific
GOJO Industries
Grainger*
HD Supply*
Heritage Bag
Hill-rom*
Hill-rom Rental Therapy*
Hillyard, Inc.
Home Depot Pro (The)
Hubert
Kimberly-Clark
Kone
Ledvance
Leslie's Pool Supplies
Otis Elevator
Phoenix Textile
PlumbMaster
Power Plus
RF Technologies
Rolyn
Rubbermaid
SC Johnson
Schindler
Sherwin-Williams
Smart Care Solutions
Staples*
Supplies on the Fly
TCP Lighting
Telgian Fire and Life Safety†
Thyssenkrupp
Total Facilities Services (TFSI)
UniMac (Alliance Laundry)
Veritiv Corporation
Wasserstrom



FOOD PROGRAM PARTNERSHIPS



National Distributors



Regional Distributors



FOODSERVICE DISTRIBUTORS



NICHOLAS



Selection

HPSI contracts with a broad network of broadline distributors across North America and bids each geography independently. We closely examine capabilities, capacity, and experience in each market; and then award the business to the local best-in-class provider. *Contact your Value First representative for the Regional Distributors in your area.*

Performance

HPSI's master food distributors (MFDs) are closely monitored to ensure optimal performance. This is accomplished via ongoing reporting on established key performance indicators, or KPIs (e.g., on-time deliveries, fill rate), input from customers in Field Support and Customer Relations business reviews and tracking of issuer resolution through your Value First team.

Menu2UPlus HPSI Proprietary Menu Program

Menu2UPlus.com allows you to access your entire menu, anytime and anywhere. With real time food costs and resident information, you are able to immediately adjust your menu to control costs related to prevailing market conditions or to scale recipes according to fluctuations in census.



For a free, no obligation cost analysis contact:

Chet Chandler • cchandler@valuefirstonline.com • 404.468.8541

