

Maritime Law & Shipping Contracts (Including BIMCO)

3-Day Course Outline:

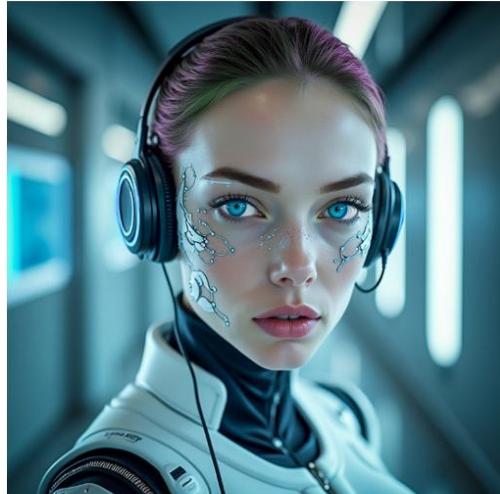
Course Objectives

By the end of this programme, participants will be able to:

- Understand the legal framework governing maritime and shipping activities
- Interpret and negotiate key shipping contracts and charter parties
- Manage contractual and operational risks using BIMCO standard forms
- Handle claims, disputes, and liabilities arising under maritime contracts

What is New?

Cassandra



*'Only those systems that use
optimal information can function.
Let me test yours'*

TTT funded the development of an Artificial Intelligence named 'Cassandra'. Based on The General Law of Functionality, Cassandra detects knowledge gaps and can test and predict HSEQ Performance and Operational Excellence. She acts as an Early Warning System preventing risk. This is a unique service only offered by us.

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DAY 1: Fundamentals of Maritime Law & Shipping Operations

Module 1: Introduction to Maritime Law

- Nature and scope of Maritime / Admiralty Law
- Sources of Maritime Law
 - International Conventions
 - National legislation
 - Maritime customs and practices
- Difference between Maritime Law and Commercial Law
- Jurisdiction and choice of law in shipping contracts

Module 2: International Maritime Conventions

- Hague Rules, Hague–Visby Rules
- Hamburg Rules and Rotterdam Rules – overview and comparison
- SOLAS, MARPOL, and Load Line Conventions
- Role of IMO and UNCITRAL

Module 3: Key Maritime Stakeholders & Shipping Structures

- Shipowners, charterers, operators, managers
- P&I Clubs, classification societies, flag states
- Ports, terminals, freight forwarders, and NVOCCs
- Types of vessels and trades

Module 4: Contracts in Shipping – Overview

- Nature of shipping contracts
- Privity of contract and third-party rights
- Allocation of risk in maritime contracts
- Common contractual disputes in shipping

DAY 2: Bills of Lading, Claims, Risk & Dispute Resolution

Module 5: Bills of Lading & Cargo Documentation

- Functions of a Bill of Lading
- Types of Bills of Lading
- Rights and liabilities under Bills of Lading
- BIMCO CONGENBILL and other standard forms
- Electronic Bills of Lading – legal considerations

Module 6: Marine Insurance & Liabilities

- Hull & Machinery Insurance
- Cargo Insurance
- P&I Insurance – scope and exclusions
- Limitation of liability under maritime law

Module 7: Maritime Claims & Disputes

- Cargo claims
- Collision and salvage claims
- Arrest of ships and maritime liens
- General average – principles and practice

Module 8: Dispute Resolution in Shipping Contracts

- Litigation vs Arbitration
- Maritime arbitration (London, Singapore, etc.)
- BIMCO dispute resolution clauses
- Enforcement of arbitral awards

DAY 3: BIMCO CHARTER PARTY AGREEMENTS

Session 9: Introduction to BIMCO

- Overview of BIMCO as a leading international shipping association
- Types of BIMCO contracts:
 - Time Charter
 - Bareboat Charter
 - Supply Vessel Charter and others

Session 10: Standard Charterparty Forms

- Overview and application of key standard forms:
 - GENCON 2022
 - NYPE 2015
 - ASBAGASVOY
 - COAL-OREVOY
 - SYNACOMEX 2023

Session 11: Key Clauses in BIMCO Charter Party Agreements

- Analysis of critical clauses:
 - Owners' Responsibility
 - Deviation
 - Payment of Freight
 - Loading/Discharging Provisions
 - Bill of Lading
 - Both-to-Blame Collision Clause
 - Taxes and Dues Clause
 - Lay Time
 - Demurrage
 - Lien
 - Cancelling Clause
 - War Risks

Session 12: Comparative Analysis of Sale Forms

- Norwegian Saleform 2012 vs. Nipponsale 1999

Note: During the training sessions, participants will receive comprehensive case studies and practical exercise sheets. These materials are designed to deepen their understanding of the subject and enable them to apply the concepts effectively in real-world scenarios.



Your Trainer: Manoj Nair

is a Partner at SVM Contract Consultants based in Mumbai, India, bringing over 25 years of extensive experience in consulting and corporate training.

On the consulting side, Manoj specializes in advising clients on optimizing their contracts and implementing preventative measures to reduce claims. His expertise spans a wide range of areas, including Procurement and Contract Management Processes, Tender-Bid Management, FIDIC Conditions of Contract, Vendor Management, Supply Chain Contractual Risk, Contract Negotiations, Contract Administration, Claims Management, Contract Drafting, Bankruptcy Laws, US FCPA, UK Bribery Act, Anti-Money Laundering and Counter-Terrorism Financing, Foreign Exchange and Management Act, and Dispute Resolution.