



Program Financial Guide



BLACKWATCH ALL-STARS

2026-2027 PROGRAM FINANCIAL GUIDE

Purpose Of This Financial Guide

This Program Financial Guide outlines the financial obligations associated with participation in the BlackWatch All-Stars program for the 2026–2027 season. Its purpose is to clearly communicate tuition, fees, payment expectations, and financial policies to ensure transparency and consistency for all families.

This guide is designed to:

- Provide a clear breakdown of program-related costs
- Explain how and when payments are collected
- Outline enforcement policies for late or missed payments
- Prevent confusion or unexpected expenses throughout the season

Participation in the BlackWatch All-Stars program requires full understanding and acceptance of all financial responsibilities outlined in this guide.

How This Guide Works With Other Program Documents

This Financial Guide works in conjunction with the following:

- Program Guide
- Athlete & Parent Handbook
- Financial Responsibility Agreement

Together, these documents govern all financial, behavioral, and participation expectations for the 2026–2027 season.

Important Financial Statement

By enrolling an athlete in the BlackWatch All-Stars program, families acknowledge that:

- Cheerleading is a financial commitment for the full season
- Monthly tuition and additional fees are required regardless of attendance
- Competition and uniform costs vary by team and season
- Failure to remain financially current may impact an athlete's ability to practice or compete

Financial obligations are the responsibility of the parent or legal guardian listed on the athlete's account.

Acknowledgment Requirement

A signed Financial Responsibility Agreement is required for all athletes prior to the start of the season. No athlete will be permitted to participate in practices or competitions until this agreement is completed and all required payments are current.

TUITION OVERVIEW

Season Tuition Structure

BlackWatch All-Stars tuition is structured to evenly distribute the total cost of the season across monthly payments. This allows families to budget consistently while ensuring the program can operate smoothly throughout the year.

Tuition is not based on the number of practices attended and remains the same each month for the duration of the season. Tuition is provided as a monthly range based on projected season costs. Final tuition amounts may vary slightly by team and will be confirmed once competition schedules and associated expenses are finalized. Tuition may be adjusted if actual competition fees, travel costs, or required program expenses exceed initial projections.

All-Star tuition and tumbling class tuition are billed separately. While tumbling is required for all athletes, it is not included in the monthly All-Star tuition rate.

Families should expect an additional monthly tumbling cost of approximately \$80 based on class enrollment.

What Monthly Tuition Covers

Monthly tuition includes:

- Scheduled weekly practices & extra practices
- Coaching staff instruction and routine maintenance
- Athletes competition registration fees
- Choreography cleaning and skill development
- Standard conditioning and performance training
- Music production, licensing, or edits

All-Star tuition does not include tumbling classes. All athletes are required to maintain enrollment in a weekly tumbling class, which is billed separately at a discounted rate.

What Monthly Tuition Does NOT Cover

Monthly tuition does not include:

- Travel expenses (hotels, transportation, meals)
- Competition uniforms, warm-ups, or practice wear
- Camps, clinics, or optional training opportunities
- Additional competitions added during the season
- Weekly tumbling classes

These costs are billed separately and communicated in advance.

Tuition Commitment Statement

Enrollment in the BlackWatch All-Stars program is a full-season commitment. Tuition payments are required for the entire season regardless of:

- Missed practices
- Injuries or illnesses
- Schedule conflicts
- Competition participation

There are no tuition reductions or refunds for missed time.

Important Tuition Policy

Athletes may not participate in practices, performances, or competitions if tuition payments are not current.

MONTHLY TUITION RATES

Tuition Billing Schedule

Tuition is billed monthly through automatic draft. Monthly payments are due on the scheduled draft date each month for the duration of the season.

Tuition amounts are divided evenly across the season and do not fluctuate based on competition schedules or attendance.

Novice/Tiny Teams

- Monthly Tuition: \$210 - \$230
- Season Length: June/July - April
- Billing: Monthly auto-draft

Novice & Tiny teams are introductory teams designed for athletes new to cheerleading.

Mini/Prep Teams

- Monthly Tuition: \$245 - \$265
- Season Length: June - April
- Billing: Monthly auto-draft

Mini/Prep teams provide athletes with a competitive All-Star cheerleading experience while maintaining a moderate commitment level compared to Prep Elite and Elite teams. These teams focus on continued skill development, team performance, and competitive experience while preparing athletes for potential advancement within the program.

Prep Elite & Elite Teams

- Monthly Tuition: \$355 - \$382
- Season Length: June - April/May
- Billing: Monthly auto-draft

Prep Elite and Elite teams have the highest training, travel, and competitive demands and require the greatest level of commitment from athletes and families.

All athletes are required to maintain enrollment in a weekly tumbling class, which is billed separately from All-Star tuition. Tiny Teams are NOT required to enroll in tumbling classes.

REQUIRED APPAREL & ESTIMATED COSTS

Apparel costs are not included in tuition and will be billed or purchased separately. Costs vary by team and are provided as estimates. Final pricing will be confirmed prior to ordering. All apparel items are required unless otherwise stated. Apparel purchases are non-refundable once ordered.

Tiny Novice, Mini & Prep Teams

Mini and Prep athletes will receive designated practice wear as part of their tuition.

The following items are required and not included in tuition:

- **Competition Uniform:** \$350 – \$400
- **Competition Bow:** \$35 – \$40
- **Practice Wear + practice Bow:** \$100 - \$150
- **Cheer Shoes:** ~\$100 – \$120 (purchased through Nfinity pop-up store)
- **Optional Warm-Up Jacket:** \$120 (Not Required)
- **Optional Team Bag:** \$100 – \$120 (Purchased through Nfinity pop-up store)

Estimated Additional Cost (Mini/Novice & Prep):

\$585 – \$970 (depending on optional items)

Prep Elite & Elite Teams

The following items are required for Prep Elite & Elite team athletes and are not included in tuition. All costs are estimated and may vary slightly based on final vendor pricing.

The following items are required and not included in tuition:

- **Competition Uniform:** \$450 – \$500 (new; used options may be available)
- **Warm-Up Jacket:** ~\$120 - \$140 (required)
- **Practice Wear + Practice Bow:** \$225 – \$275
- **Competition Bow:** \$35 – \$40
- **Cheer Shoes:** \$100 – \$120 (purchased through Nfinity pop-up store)
- **Team Bag:** \$100 – \$120 (purchased through Nfinity pop-up store)

Estimated Additional Apparel Cost (Prep Elite & Elite):

\$950 – \$1,070 (depending on optional items)

All apparel purchases are non-refundable once ordered. Families are responsible for selecting correct sizes. BlackWatch All-Stars is not responsible for sizing or shipping issues through third-party vendors. If an athlete withdraws, quits, or is removed from the program after apparel has been ordered, the family will not receive the apparel items and will not receive a refund. Apparel items will only be released once the athlete's account is paid in full.

CROSS OVER POLICY & RATES

Crossover Overview

Crossover opportunities are limited and are based on program need, athlete ability, roster availability, and scheduling feasibility. Crossovers are not guaranteed and may be adjusted or removed at any time during the season.

Permitted Crossovers

Athletes may cross over between levels within the same program tier only.

Examples of permitted crossovers include:

- A Prep Elite Level 2 athlete crossing to a Prep Elite Level 1 team
- An Elite Level athlete crossing to another Elite Level team

Non-Permitted Crossovers

Athletes may **not** cross over between different program tiers.

This includes, but is not limited to:

- Prep athletes crossing to Elite teams
- Elite athletes crossing to Prep teams
- Novice athletes crossing to Prep or Elite teams

Crossover Rates

If a crossover is approved, an additional **\$60 per month** will be added to the athlete's tuition.

- The crossover fee is billed monthly
- The fee applies for the duration of the crossover assignment
- The crossover fee is non-refundable

Important Crossover Notes

- Crossovers may be removed if attendance, behavior, or performance expectations are not met
- Schedule conflicts are not grounds for fee reduction
- Removal of a crossover does not result in a refund of previously paid crossover fees

COMPETITION FEES

Competition Fees Overview

Competition fees are included in monthly tuition for the 2026–2027 season. Tuition amounts are calculated using estimated competition costs based on projected event schedules, entry fees, and associated expenses.

Because competition pricing is not finalized at the time tuition is set, actual competition costs may vary.

Tuition Adjustments Related to Competition Fees

If competition fees, event pricing, or required services exceed initial estimates, monthly tuition may increase to account for the difference.

Any tuition increase related to competition fees will:

- Be communicated in advance
- Be applied evenly across remaining months, when possible
- Reflect only the difference between estimated and actual costs

Tuition will not be increased without notice.

What Competition Fees Cover

Competition-related costs included in tuition may include:

- Event registration fees
- Coaches' fees
- Music licensing fees
- Event-related administrative costs

Important Competition Fee Notes

- Competition costs vary by program tier and event
- Tuition adjustments may differ between teams
- All competition-related tuition adjustments are non-refundable

UNIFORMS, PRACTICE WEAR & REQUIRED APPAREL

Required Competition Uniforms

All athletes are required to purchase the official BlackWatch All-Stars competition uniform for their assigned team.

- Uniforms are custom and team-specific
- Pricing varies by team and level
- Uniform costs are not included in tuition
- Uniform orders will not be placed until payment is received in full

Uniform pricing and order deadlines will be communicated once teams are finalized.

Practice Wear

Each team will receive custom BlackWatch All-Stars practice wear.

- Practice wear is required for all athletes across the Novice, Prep, Prep Elite, and Elite programs.
- Items may include tops, shorts, and additional team-branded apparel
- Practice wear costs are not included in tuition

Order details and pricing will be communicated prior to ordering.

Warm-Ups

- Custom team warm-ups are **required** for the following teams:
- Prep Elite Teams
- Elite Teams

Warm-ups are not required for Novice/Mini or Prep, unless otherwise announced.

Warm-up costs are not included in tuition.

Bows & Accessories

- Official team bows are required for competitions
- Additional accessories may be required by team
- Bow and accessory costs are not included in tuition

Important Apparel Notes

- All uniform and apparel purchases are non-refundable once ordered
- Athletes may not compete without required apparel
- No substitutions or alterations are permitted without approval



Blackwatch Apparel

Price Sheet



Athlete Name: _____

This form will be completed during the scheduled sizing and apparel fitting day. All pricing is estimated and subject to availability. Used items are limited and sold on a first-come, first-served basis.

Uniform Price Sheet			
	New	1 Year Old	2 Years Old
Uniform Top	\$350.00	\$262.00	\$197.00
Uniform Skirt	\$150.00	\$112.00	\$84.00
Total:	\$500.00	\$374.00	\$281.00

Flat Rate	
Rebel Dream Bag	\$75.00
Rebel Warm-Up Jacket	\$70.00
Varsity Backpack	\$20
Previous Seasons Bows	\$10
Previous Practice Apparel Items	\$15

All used apparel items are sold as-is and are non-refundable. Availability is not guaranteed.

TUMBLING REQUIREMENT & ENROLLMENT

All BlackWatch All-Star athletes are required to be enrolled in a weekly tumbling class for the duration of the season. Exception: Athletes on Tiny Novice teams are not required to enroll in tumbling classes. Basic tumbling and skill development will be included within their scheduled team practices. Tumbling classes are required for all other program tiers and are billed separately from All-Star tuition. However, athletes must still be actively enrolled in a class through the gym's class system.

Athletes are responsible for selecting and enrolling in an appropriate tumbling class. If an athlete does not enroll in a class within the designated timeframe, the All-Star Director will assign the athlete to a class based on skill level, team needs, and availability.

Failure to maintain enrollment in a required tumbling class may impact an athlete's ability to fully participate in practices, performances, or competitions.

Tumbling Discount & Enrollment Policy

All All-Star athletes are eligible to receive a discounted tumbling rate as part of their participation in the program. Athletes are responsible for enrolling in their required tumbling classes and applying the appropriate discount code at the time of registration.

All-Star athletes receive a discounted tumbling rate of \$20 per class (standard rate \$22). All-Star athletes receive priority enrollment for tumbling classes during registration periods.

Discount codes:

- Must be applied at the time of enrollment
- Cannot be applied retroactively
- Will not be honored after registration is completed

Failure to apply the discount code at the time of enrollment will result in full pricing being charged. No refunds, credits, or adjustments will be issued for missed or incorrect discount application.

If an athlete enrolls without applying the discount code, they will be responsible for the full cost of that enrollment and must complete a new registration if they wish to use the discounted rate.

Tumbling Cancellation Policy

All tumbling enrollments are subject to standard gym policies, including:

- A required 30-day written cancellation notice to drop a class
- Billing will continue during the 30-day notice period
- No exceptions will be made for All-Star athletes

All-Star participation does not override or alter standard class enrollment or cancellation policies.

Acknowledgement

By enrolling in tumbling classes, families acknowledge and agree to all enrollment, billing, and cancellation policies outlined above.

PAYMENT METHODS, LATE FEES & FINANCIAL ENFORCEMENT

Payment Methods

All families are required to have a valid payment method on file.

- Monthly tuition is billed via automatic draft
- Invoices for additional fees will be issued electronically
- It is the responsibility of the parent/guardian to keep payment information current

Failure to maintain a valid payment method does not excuse missed or late payments.

Billing & Due Dates

- Tuition is drafted on the 1st of each month via automatic draft.
- Additional fees may be invoiced separately as needed
- Payments are expected on or before the listed due date

Reminders may be sent as a courtesy but are not guaranteed.

Late & Missed Payments

Accounts not current by the due date may result in:

- Late fees
- Temporary benching from practices and/or competitions
- Suspension of participation privileges

Benched athletes may attend practice but may be restricted from full participation until the account is brought current.

Financial Enforcement Policy

Athletes may not participate in practices, performances, or competitions if their account is not current.

This includes, but is not limited to:

- Overdue tuition
- Unpaid invoices
- Failed or declined payments

No exceptions will be made for:

- Travel weekends
- Competition days
- Scheduling conflicts
- Oversight or forgetfulness

End-of-Season & Banquet Eligibility

Athletes with outstanding balances at the end of the season will:

- Be excluded from the end-of-season banquet
- Not receive end-of-season awards or recognitions

All financial obligations must be satisfied in order to participate in end-of-season events.

Chronic Non-Payment

Repeated late or missed payments may result in:

- Removal from competitions
- Dismissal from the program

Any remaining balance must be paid in full prior to release from the program.

Important Financial Notes

- Financial policies are enforced consistently across all teams
- Exceptions must be approved in writing in advance
- Failure to enforce policies in one instance does not waive enforcement in others

REFUNDS, WITHDRAWALS & FINANCIAL RESPONSIBILITY ACKNOWLEDGMENT

Billing & Due Dates

All fees paid to BlackWatch All-Stars are non-refundable unless otherwise stated in writing.

This includes, but is not limited to:

- Monthly tuition
- Competition-related tuition amounts
- Crossover fees
- Uniforms, apparel, and merchandise
- Camps, clinics, or additional program fees

Once fees are paid or merchandise is ordered, no refunds will be issued.

A 5% discount is available for families who choose to pay the full All-Star tuition in advance. This discount applies to All-Star tuition only and does not apply to tumbling, apparel, or additional fees.

Withdrawal, Dismissal & Financial Responsibility

Enrollment in the BlackWatch All-Stars program is a **full-season financial commitment**.

If an athlete withdraws, quits, or is dismissed from the program at any point during the season, the parent or legal guardian remains **financially responsible for all remaining tuition and fees** associated with the season.

Any outstanding balance becomes **immediately due** at the time of withdrawal or dismissal and may be subject to late fees or additional charges.

Withdrawal policies apply regardless of the reason for leaving the program, including but not limited to dissatisfaction with practice schedules, coaching staff, team placement, stunt positions, or tumbling progress.

Placement Withdrawal & Contract Buyout

The BlackWatch All-Stars program includes multiple stages of commitment:

- A \$250 placement withdrawal fee applies if a family chooses to decline or withdraw from a team placement within the designated 48-hour placement window
- Once a team placement is accepted and program registration and contract documentation are completed, a \$600 contract buyout fee applies if a family chooses to withdraw from the program

Additional details regarding financial responsibility are outlined in the Program Contract.

Merchandise & Apparel Responsibility

If an athlete withdraws or is dismissed:

- All ordered uniforms, apparel, and merchandise remain the financial responsibility of the family
- No refunds will be issued for merchandise not yet received
- Merchandise will be released only once the account balance is paid in full

All decisions regarding merchandise and financial matters are made at the discretion of BlackWatch All-Stars management.

End-of-Season Financial Clearance

All accounts must be **paid in full** in order for an athlete to:

- Participate in end-of-season events
- Attend the end-of-season banquet
- Receive awards, recognitions, or apparel
- Be eligible for future program participation

Outstanding balances may impact future enrollment eligibility.

Financial Responsibility Acknowledgment

By enrolling an athlete in the BlackWatch All-Stars program, the parent or legal guardian acknowledges and agrees to:

- All financial policies outlined in this guide
- All payment schedules, fees, and enforcement actions
- Responsibility for all charges incurred throughout the season

Enrollment and participation in the program constitutes acceptance of these terms.

Financial obligations survive withdrawal, dismissal, suspension, team movement, or alternate designation.

FINANCIAL RESPONSIBILITY AGREEMENT

BLACKWATCH ALL-STARS | 2026–2027 SEASON

Financial Commitment & Acknowledgment

By signing this agreement, I acknowledge that I have received, read, and fully understand the BlackWatch All-Stars 2026–2027 Program Financial Guide in its entirety.

I understand and explicitly agree to the following:

Tuition, Tier-Based Costs & Cost Adjustments

- Monthly tuition is based on estimated competition and program costs
- Fees and financial obligations may vary by program tier, team assignment, and season structure, and not all costs are known at the time of signing
- Monthly tuition may increase if actual competition fees, event costs, or required services exceed initial estimates
- Tuition increases related to competition cost adjustments are valid, enforceable, and not optional
- No approval or re-signing is required for tuition increases related to competition fee adjustments. Increases will only reflect verified cost differences and will not include discretionary markups.

Full-Season Financial Obligation

- Enrollment in BlackWatch All-Stars is a full-season financial contract
- I am financially responsible for 100% of the total season tuition and fees, regardless of:
 - Attendance
 - Injury or illness
 - Athlete performance
 - Team placement changes
 - Competition participation

Withdrawal, Dismissal & Buyout Responsibility

- If my athlete quits, withdraws, or is dismissed for any reason:
 - The full remaining balance of the season becomes immediately due
 - There will be no discounts, reductions, credits, or partial buyouts
 - No exceptions will be made under any circumstances. Except as required by applicable law.

Team Placement, Role Changes & Financial Impact

I understand and agree that financial obligations do not change if:

- My athlete is moved to another team
- My athlete is moved to an alternate position
- My athlete's role, position, or performance responsibilities change
- My athlete is withheld from competition due to financial, behavioral, or performance-related reasons

There will be no financial discussions, negotiations, credits, or refunds related to team placement, role changes, or athlete status.

Tumbling Requirement & Financial Responsibility

I understand that enrollment in a weekly tumbling class is required for all All-Star athletes (excluding Tiny Novice athletes) and is subject to all standard enrollment, billing, and cancellation policies, including the required 30-day written cancellation notice.

I acknowledge that it is my responsibility to enroll in tumbling classes and apply any applicable discount code at the time of registration. Discount codes cannot be applied retroactively, and no refunds or credits will be issued.

Enforcement & Participation

- Athletes with unpaid balances may be benched, withheld from competitions, or removed from participation
- Athletes with outstanding balances will be excluded from end-of-season events, including the banquet
- Financial obligations must be satisfied in full to remain eligible for current or future participation

Final Agreement

I acknowledge that:

- All fees are non-refundable unless otherwise stated in writing
- All financial policies are enforced consistently across all teams and program tiers
- This agreement is binding upon signature

By signing below, I confirm that I am fully and irrevocably committing to the financial obligations of the BlackWatch All-Stars 2026–2027 season.

Athlete Information:

Athlete Name: _____

Program Tier / Team (if known): _____

Signature:

Parent / Legal Guardian Signature: _____

Printed Name: _____

Date: _____

Office Use Only

Received By: _____

Date Received: _____