

Become a Vendor

We're looking for new products!

Marlene's customers trust us to offer the best available options to support their health and wellness as well as play a role in forwarding environmental and social responsibility.

We give preference to companies that prioritize sustainability, responsibility and community. We love local companies that work to support their communities and raw material producers. We also look for companies that participate in programs such as Certified Organic, Non-GMO Verified, Fair Trade Certified, Salmon Safe, Marine Stewardship Counsel Certified, B-Corp and many more. We appreciate packaging that is recyclable or compostable and as minimal as possible.

Please review our product standards, and if you feel that you would be a good match for our customers, compile and submit your information and samples:

1. Compile information and samples

- ☐ Company name with vendor contact information, email and phone number
- ☐ Sample of products with actual packaging and UPC
- ☐ Complete list of ingredients with all nutritional or supplemental information
- ☐ Product Certifications
- ☐ Product origin – country or state
- ☐ Payment terms
- ☐ Ordering : distributor, ordering method, minimum orders for shipping and discounts, case or each order quantities
- ☐ Other companies who sell the products

2. Mark attention to the appropriate person or department

Beer, Wine & Spirits
Jason Johnson
jason@marlenesmarket-deli.com

Perishable, Produce & Bulk
Ashley Parton
ashley@marlenesmarket-deli.com

Body Care
Holly Cantino
holly@marlenesmarket-deli.com

Grocery (Dry, Frozen)
Trisha Hansen
trisha@marlenesmarket-deli.com

Deli & Food Service
Mary Walukiewicz
mary@marlenesmarket-deli.com

Pet Food
Joe Moralez
joemoralez@marlenesmarket-deli.com

Mercantile & Media
Tashe Yates
tyates@marlenesmarket-deli.com

Supplements
Terri Slyne
terri@marlenesmarket-deli.com

3. Mail or bring information and samples to either store

2565 S Gateway Center Place
Federal Way, WA 98003

2951 S 38th Street
Tacoma, WA 98409

Product Standards

Marlene's Market & Deli strives to be a community resource for a wide selection of the highest quality natural products. We search for organically grown, fairly traded, non-genetically modified, locally produced, environmentally sustainable, and socially responsible products in all product categories: foods, supplements, body care, housewares, gardening and gifts, beer and wine. We carry products that contribute to optimal personal and environmental health through our quality standards.

We do not carry products that contain: anything artificial, hydrogenated oils or fats, MSG, nitrates or nitrites, sulfates, growth hormones or irradiated foods. Please see *Sweetener Standards*.

Grocery

We focus on offering a wide range of products with high quality, taste and integrity. Our selection accommodates many specialty diets including: gluten free, vegan, raw, allergen-free, paleo, ketogenic and beyond.

Meat and Dairy

All of our dairy, egg and meat products come from farmers who are committed to the humane treatment of animals, sustainability and traceability. Our primary focus is on Pacific Northwest products that are raised with a non-gmo and/or organic diet and never given antibiotics or hormones.

Seafood

The seafood selection at Marlene's is chosen for its positive impact on fishing communities as well as contributing to an abundant future catch. We prefer to buy from local fishing organizations who focus on wild caught, sustainable practices and maintaining high standards.

Produce

We maintain close relationships with our local farmers and vendors in order to bring the freshest, highest quality and largest variety of certified organic fruits and vegetables. All of our produce is 100% Certified Organically Grown – completely without artificial pesticides, herbicides or fertilizers.

Seasonally, we have a beautiful selection of Sustainably Grown Certified flowers, certified organic vegetable starts, seeds and compost as well as other gardening products.

Coffee and Tea

Our coffee selection falls into categories such as: Organic, Fair Trade Certified, Fair for Life and Farmer Direct. Most of our teas are certified organic and several are fairly traded to offer a wide variety of specialty teas in loose leaf, bagged or bulk, that are organic and/or Fair Trade.

Beer, Wine & Spirits

We prefer local and independent breweries, vineyards and distilleries who put quality, environmental and social responsibility and sustainability first. We stock a wide range of certifications on our shelves, look for Salmon Safe, Demeter Biodynamic, L.I.V.E., gluten free, vegan and more! We carry a wide selection of wines and cider with no sulfites added.

Deli, Bakery and Espresso/Juice Bar

We source non-GMO, organic and local products whenever possible. We strive to use only organic grains, flours and beans. We serve only organic, fair-trade coffee. We source free range and/or grass fed meats whenever possible. All of our meats are antibiotic, hormone, nitrite and nitrate free. Our products are free of artificial colors, flavors and preservatives. Our disposable supplies are non-GMO and either recyclable or biodegradable.

Health and Body Care

Our body care and wellness products are environmentally friendly as well as cruelty and animal testing free. We love to support organic and fairly traded brands. We don't carry products that contain synthetic or unsafe ingredients. A few of our favorite examples include: our sunscreens are mineral based only, our dental products are fluoride free and our nail polish is free of formaldehyde and toluene.

Vitamins and Supplements

We carry products from companies that have a proven record for quality, purity, efficacy and adhere to GMP (Good Manufacturing Practices) standards, including extensive in house and third party testing. We prefer companies that source from the USA or internationally when quality testing can be provided.

Mercantile

We promote companies that are local, fairly traded, environmentally conscious and sustainable in their practices. Clothing and gifts are chosen based on the impact on the environment, such as organic cotton and recycled materials. We support vendors and companies that maintain close relationships with the producers, to ensure that the factory conditions are healthy and supportive of the workers.

Sweetener Standards

Always Acceptable

- Agave
- Brown Rice Syrup
- Date Sugar
- Fruit Juice Concentrate
- Honey
- Maple Syrup
- Molasses – non-GMO only
- Organic cane or beet sugar
- Organic brown sugar
- Organic fructose
- Organic powdered sugar
- Sorghum
- Stevia
- Xylitol, Sorbitol, Maltitol - *non-GMO only*

Rarely Acceptable

- Non organic fructose
- Plain brown sugar
- Corn syrup
- Sugar

Sometimes Acceptable

- Non-GMO Maltodextrin, dextrose, dextrin (typically corn derived)
- Organic or non-GMO corn syrup
- Plain white cane sugar
- Rapidura
- Sucanat
- Turbinado/cane sugar

Never Acceptable

- Acesulfame K
- Artificial Sweeteners
- Aspartame
- Nutrasweet
- Saccharin
- Sucralose (Splenda)

Distribution

The following is a partial list of distributors that we frequently use:

Grocery, Perishable, Frozen and Bulk

- Acme Farms Inc.
- Crown Pacific
- Earthly Gourmet
- Frontier Co-Op
- GloryBee
- Heritage Farms
- Hummingbird Wholesale
- Pearl
- Pete's Milk Delivery
- Peterson Cheese
- R & K Foods
- Select Gourmet
- Specialty Frozen
- Tierra Farm
- Ultimate Superfoods
- UNFI
- Wildtime Foods

Supplements and Body Care

- Lotus Light
- Nutraceutical
- Select Nutrition
- Threshold
- UNFI

Deli, Espresso and Bakery

- Acme Farms
- Earthly Gourmet
- Equal Exchange
- Essential Baking Co
- Franz
- FSA (Food Services of America)
- Glorybee Foods
- Organically Grown Co.
- Pacific Coast Produce
- Pete's Milk Delivery
- Peterson Cheese
- Steibers
- Sunrise Farms
- UNFI
- US Foods

Produce, Plants, Seeds and Floral

- Organically Grown Company
- Pacific Coast Fruit Company
- Tahoma Farms
- Westwind Gardens
- Newaukum Valley Farm

Pet Food

- Animal Supply Co.
- UNFI

Beer & Wine

- Alpha Distributing
- Ambrosia Wines
- American Northwest Distributors
- Bianco Rosso
- Browar Polska
- Columbia Distributing
- Cru Selections
- Grape Expectations
- Noble Wines
- NW Beverages
- Pearl Distributing
- Unique Wine
- Vinos Argentinos
- Vinum

Mercantile & Media

- Down to Earth
- Frontier
- Integral Yoga
- Kheops
- Nutribooks
- Small Changes

Marlene's™

MARKET
& DELI

shop local,
eat organic