

FAQs

Is a business vehicle loan the same as a Chattel Mortgage?	<p>A Chattel Mortgage is a type of business loan, specifically designed for purchasing a vehicle or asset that you use at least 51% for business. The key difference from a standard business loan? The asset itself is used as security, and your business owns it from day one. That structure is what unlocks potential tax advantages.</p>
What's the difference between a Chattel Mortgage and a vehicle loan?	<p>A Chattel Mortgage is a form of asset finance intended primarily for business use. It can offer GST and other tax advantages.</p> <p>A standard car loan is designed mainly for personal use. It typically does not provide the same business-related tax benefits.</p>
How can I structure a Chattel Mortgage loan to best suit my business cash flow?	<p>A Chattel Mortgage gives you room to shape the loan around your cash flow. You can choose the term length, adjust your deposit, and include a balloon payment at the end to keep regular instalments lower. This lets you align repayments with your budget and upgrade plans, without tying up unnecessary working capital.</p>
I intend to use the vehicle less than 50% for business use – would I still qualify?	<p>No, you generally wouldn't qualify for a Chattel Mortgage if the asset is used less than 50% for business.</p>
What kind of vehicles or assets can I get with a Chattel Mortgage?	<p>You can generally finance most business-use vehicles with a Chattel Mortgage, as long as they're movable assets predominantly used for business.</p> <p>Typical eligible vehicles include:</p> <ul style="list-style-type: none">• Standard road vehicles: cars (including EVs), SUVs, utes, work vans, motorbikes• Light & heavy commercial: trucks, prime movers, buses, coaches• Towed assets: trailers (box, plant, semi-trailers, etc.)• Specialised vehicles: refrigerated vans, food trucks, service bodies, some caravans used for business <p>Many lenders will also finance forklifts, construction and machinery (excavators, tractors, harvesters) under the same Chattel Mortgage structure.</p>