HOPE worldwide desires to hire a Fund Development Officer who will help bring vital resources to vulnerable communities by securing financial support for HOPE worldwide. Reporting to the Chief Development Officer, the ideal candidate will be a driven professional with strong attention to detail and excellent interpersonal skills, preferably with professional experience in fundraising.

**Position Title:** Fund Development Officer  
**Requisition #:** 2022-02  
**Supervisor:** Chief Development Officer  
**Effective Date:** March 2022  
**Status:** Full-time  
**Location:** Atlanta, GA

**Responsibilities**

- Identify, cultivate, and solicit corporate partners capable of major gifts ($10,000+). - 50%  
- Identify, cultivate, and solicit a portfolio of individual major donors ($10,000+). - 50%  
- Work collaboratively with development team to coordinate fundraising proposals for individual donors, corporate grants, and corporate sponsorships.  
- Collaborate with the Chief Development Officer to develop relationships with key stakeholders at multiple levels across partner organizations.  
- Develop comprehensive solicitation strategies that outline stakeholder involvement and a specific strategic approach for each cultivation and solicitation.  
- Active pursuit of annual goals including specific fundraising targets for major donor acquisition, renewal, and upgrade.  
- Collaborate closely with development team to ensure partner/donor satisfaction throughout donor qualification, cultivation, solicitation, and thoughtful stewardship.  
- Assist with and manage other special projects as assigned.

**Requirements**

- Must be recognized by HOPE worldwide as being a spiritually fit Christian, holding to HOPE worldwide's fundamental Christian principles  
- 5+ years of nonprofit work experience preferred  
- Knowledge of and passion for our mission and programs  
- Must be highly collaborative and humble  
- Persistent attention to detail and accuracy  
- Experience assessing corporate goals and interests and determining cultivation strategies with sensitivity to organizational dynamics  
- Able to retain and manage consistent messaging/program details for multiple priorities  
- Strong written communication skills and a high level of professionalism  
- Strong commitment to core values: compassion, integrity, excellence, humility, and respect
Education
Bachelor's degree required. Master's degree in related field preferred

Benefits
- Eligible for full benefits package (medical, vision, dental) + retirement benefits (plus matching!)
- Fantastic paid time off package (includes vacation, sick and holidays)
- Up to five days per year paid time off to volunteer for HOPEww programs
- Serve, love and work with people around the world to inspire greater hope

Apply
Please send resume and cover letter to hr@hopeww.org.

About HOPE worldwide
HOPE worldwide is an international charity that changes lives through the compassion and commitment of dedicated staff and volunteers to deliver sustainable, high-impact, community-based services to the materially poor and needy. Today HOPE worldwide serves more than 1.5 million people annually on every inhabited continent. After 30 years, HOPE worldwide continues to be an organization dedicated to serving, teaching, healing and loving communities made vulnerable due to poverty, disease, or disasters. Together we can inspire greater hope in our world.

To learn more about HOPE worldwide visit hopeww.org. Connect on Facebook, Instagram, YouTube, LinkedIn, Twitter and TikTok for the most current news on programs around the world.