

Use Beneficiary and Transfer on Death (TOD) / Payable on Death (POD) Designations.

A will is important—but it may not control many of your most important assets.

Beneficiary and TOD/POD designations help ensure your assets go directly to the people you love—quickly, privately, and efficiently.

 WHY BENEFICIARY AND TOD/POD DESIGNATIONS MATTER

| → They Go Directly to Your Loved Ones                                                                            | → Faster Access When It Matters Most                                                                       | → More Privacy, Less Stress                                                                         |
|------------------------------------------------------------------------------------------------------------------|------------------------------------------------------------------------------------------------------------|-----------------------------------------------------------------------------------------------------|
| These assets pass outside of probate and transfer directly to the named beneficiaries—no court process required. | Your loved ones can receive assets sooner, which can help with immediate financial needs and avoid delays. | Avoid the public probate process, reducing stress for your family during an already difficult time. |

 ASSETS THAT OFTEN ALLOW BENEFICIARY OR TOD/POD DESIGNATIONS

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|-------------------------------------------|----------------------------------------------------|
| → Retirement accounts (401(k), IRA, etc.) | → Life insurance policies                          |
| → Bank accounts (POD)                     | → Vehicles (TOD)                                   |
| → Brokerage and investment accounts       | → Real estate (TOD) (availability varies by state) |

WILL VS. BENEFICIARY / TOD-POD DESIGNATIONS

| A WILL                                | BENEFICIARY / TOD / POD DESIGNATIONS   |
|---------------------------------------|----------------------------------------|
| → Goes through probate                | → Pass outside of probate              |
| → Can take months (or longer)         | → Usually faster access                |
| → Becomes public record               | → Generally private                    |
| → Controlled by the terms of the will | → Controlled by your designation       |
| → May not cover all of your assets    | → Covers specific assets you designate |

IMPORTANT REMINDERS

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|----------------------------------------------------------|-------------------------------------------|
| → <i>These designations typically override your will</i> | → <i>Keep your information up to date</i> |
| → <i>Name both primary and contingent beneficiaries</i>  | → <i>Review after major life events</i>   |